SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 1998 OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _____ TO __

Commission file No. 1-7259

SOUTHWEST AIRLINES CO.

(Exact name of registrant as specified in its charter)

74-1563240

TEXAS
(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

P.O. Box 36611, Dallas, Texas

75235-1611

(Address of principal executive offices)

(Zip Code)

(214) 792-4000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of shares of Common Stock outstanding as of the close of business on November 11, 1998:

336,360,194

SOUTHWEST AIRLINES CO. FORM 10-Q

Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

Southwest Airlines Co. CONDENSED CONSOLIDATED BALANCE SHEET (in thousands) (unaudited)

<TABLE> <CAPTION>

Septe	ember 30, 1998	December 31, 1997
<s></s>		
ASSETS		
Current assets:	<c></c>	<c></c>
Cash and cash equivalents	\$452,184	\$623,343
Accounts receivable	109,811	76,530
Inventories of parts and supplies	48,814	52,376
Deferred income taxes	19,966	18,843
Prepaid expenses and other current		
assets	28,428	35,324
Total current assets	659,203	806,416
Property and equipment:		
Flight equipment	4,464,429	3,987,493
Ground property and equipment	697,982	601,957
Deposits on flight equipment	•	•
purchase contracts	305,534	221,874
-	5,467,945	4,811,324
Less allowance for depreciation	1,544,809	1,375,631
-	3,923,136	3,435,693
Other assets	3,949	4,051
	\$4,586,288	\$4,246,160

LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities:		
	\$197,378	\$160,891
Accounts payable		
Accrued liabilities	444,931	426,950
Air traffic liability	206,584	153,341
Income taxes payable	33 , 685	-
Current maturities of long-term debt	10,708	121,324
Other current liabilities	2,923	6,007
Total current liabilities	896,209	868,513
Long-term debt less current maturities	622,000	628,106
Deferred income taxes	516,295	438,981
Deferred gains from sale and leaseback	310,233	130,301
of aircraft	242,873	256,255
Other deferred liabilities	38,239	45,287
Stockholders' equity:		
Common stock	335,904	221,207
Capital in excess of par value	68,802	155,696
±		
Retained earnings	1,958,087	1,632,115
Treasury stock at cost	(92,121)	_
Total stockholders' equity	2,270,672	2,009,018

 \$4,586,288 | \$4,246,160 || | | |
See accompanying notes.

Southwest Airlines Co. CONDENSED CONSOLIDATED STATEMENT OF INCOME (in thousands except per share amounts) (unaudited)

<TABLE> <CAPTION>

CAPITON		ths ended ber 30, 1997	Nine mon September 1998	
<s></s>				
Operating revenues:	<c></c>	<c> <</c>	C> <(C>
Passenger	\$1,042,813	\$949,540	\$2,967,840	\$2,710,327
Freight	23,360	25,613		
Other	28,657	22,088	75 , 699	61,551
Total operating revenue	es 1,094,830	997,241	3,116,324	2,841,228
Operating expenses:				
Salaries, wages, and benef	its 335,654	293,032	954,425	841,463
Fuel and oil Maintenance materials	96,619	119,062	294,138	370,698
and repairs	77,373	72,430	224,073	185,688
Agency commissions	40,087	39,902	120,064	117,578
Aircraft rentals	51,547	50,402	152,711	151,250
Landing fees and other ren	tals 54,773	51,966	159,369	152,454
Depreciation	59,575	49,873	165,551	145,768
Other operating expenses	175,283	168,804	521,833	480,949
Total operating expense	es 890,911	845,471	2,592,164	2,445,848
Operating income	203,919	151,770	524,160	395,380
Other expenses (income):				
Interest expense	13,459	16,428	42,731	47,872
Capitalized interest	(6,093)	(5,709)	(18,810)	(14,448)
Interest income	(8,533)		(24,821)	(26,973)
Nonoperating losses (gains	s), net (5,969)	142	(16,599)	1,318
Total other expenses (inc	come) (7,136)	1,383	(17,499)	7,769
Income before income taxes	211,055	150,387	541,659	387,611
Provision for income taxes	81,410	57,876	208,613	150,394
Net income	\$129,645	\$92,511	\$333,046	\$237,217
Net income per share				
Basic	\$.39	\$.28	\$1.00	\$.72
Diluted	\$.37	\$.27	\$.94	\$.70
77 . 1 . 1 . 1				

Weighted average shares outstanding

Basic 333,342 328,741 333,829 327,767 Diluted 353,561 342,457 353,521 338,808 </TABLE>

See accompanying notes.

Southwest Airlines Co. CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (in thousands) (unaudited)

<TABLE>

<\$>	Nine month September 1998	er 30,
Net cash provided by operating activities	\$692,312	\$440,884
Investing activities: Net purchases of property and equipment	(672,992)	(577,514)
Financing activities: Issuance of long-term debt Payment of long-term debt and	-	98,764
capital lease obligations Payment of cash dividends Proceeds from Employee stock plans Repurchase of common stock	(116,877) (9,284) 35,682 (100,000)	(10,182) (6,565) 26,890
Net cash provided by (used in) financing activities	(190,479)	108,907
Net decrease in cash and cash equivalents Cash and cash equivalents at	(171,159)	(27,723)
beginning of period Cash and cash equivalents at end of period	623,343 \$452,184	581,841 \$554,118
<pre>Cash payments for: Interest, net of amount capitalized Income taxes </pre>		

 \$34,450 \$91,151 | \$42,446 \$72,984 |See accompanying notes.

SOUTHWEST AIRLINES CO. Notes to Condensed Consolidated Financial Statements

- Basis of presentation The accompanying unaudited condensed consolidated financial statements of Southwest Airlines Co. (Company) have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The condensed consolidated financial statements for the interim periods ended September 30, 1998 and 1997 include all adjustments (which include only normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods. Operating results for the three and nine month periods ended September 30, 1998 are not necessarily indicative of the results that may be expected for the year ended December 31, 1998. For further information, refer to the consolidated financial statements and footnotes thereto included in the Southwest Airlines Co. Annual Report on Form 10-K for the year ended December 31, 1997.
- 2. Dividends During the three month period ended September 30, 1998, dividends of \$.0075 per share were declared on the 331,374,534 shares of common stock then outstanding. During the three month periods ended June 30, 1998 and March 31, 1998, dividends of \$.0067 per share were declared on the 334,853,669 and 334,021,185 shares of common stock then outstanding, respectively. During the three month periods ended September 30, 1997, June 30, 1997, and March 31, 1997, dividends of \$.0051 per share were declared on the 328,745,502, 327,698,634, and 327,004,073 shares of common stock then

outstanding, respectively.

- 3. Long-term debt During February 1998, the Company redeemed \$100 million in senior unsecured 9 1/4% Notes due February 15, 1998, originally issued February 1991. The Notes were redeemed at par plus accrued interest.
- 4. Common stock On September 25, 1997, the Company's Board of Directors declared a three-for-two stock split, distributing 73,577,983 shares on November 26, 1997. On July 22, 1998, the Company's Board of Directors declared a three-for-two stock split, distributing 111,894,315 shares on August 20, 1998. All share and per share data presented in the accompanying consolidated financial statements and notes thereto have been restated for these stock splits.

As of July 22, 1998, the Board of Directors increased the Company's authorization to repurchase shares of its outstanding common stock to \$100 million. Southwest completed this repurchase program during third quarter 1998, resulting in the repurchase of approximately 4.9 million shares.

5. Net income per share - The following table sets forth the computation of basic and diluted earnings per share (in thousands except per share amounts):

<TABLE>

<CAPTION>

		30, 98 1	Septer 997	mber 30 1998	, 1997
<\$>	<c></c>	<c></c>	<c></c>	<	C>
NUMERATOR:					
Net income, available to common					
stockholders - numerator for b					
diluted earnings per share	\$129	9,645 \$9	2,511 \$33	33,046	237,217
DENOMINATOR:					
Weighted-average shares					
outstanding, basic		3,342 32	8 , 741 33	33 , 829	327,767
Dilutive effect of Employee sto					
options),219 1	3 , 716	19,692	11,041
Adjusted weighted-average share					
outstanding, diluted	353	3 , 561 34	2,457 35	53,521	338,808
NET INCOME PER SHARE:					
Basic		\$.39	\$.28		
Diluted		\$.37	\$.27	\$.94	\$.70

 | | | | |6. Recently issued accounting standards - In 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" (SFAS 130) and Statement of Financial Accounting Standards No. 131, "Disclosures about Segments of an Enterprise and Related Information" (SFAS 131), both effective for years beginning after December 15, 1997. SFAS 130 establishes standards for reporting and display of comprehensive income and its components in a full set of financial statements and does not have any impact on the Company as the Company does not currently have any transactions which give rise to differences between net income and comprehensive income. SFAS 131 establishes standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments in interim financial reports. The Company is subject to the new requirements retroactively in 1998; however, SFAS 131 does not currently result in additional reported segment disclosures.

Comparative Consolidated Operating Statistics

Relevant operating statistics for the three and nine $\,$ month periods ended September 30, 1998 and 1997 are as follows:

<TABLE> <CAPTION>

	1998	1997	Change
<s></s>	<c></c>	<c></c>	<c></c>
Revenue passengers carried	13,680,772	13,019,325	5.1 %
Revenue passenger miles			
(RPMs) (000s)	8,463,510	7,565,832	11.9 %
Available seat miles			
(ASMs) (000s)	12,279,921	11,492,134	6.9 %
Load factor	68.9%	65.8%	3.1 pts.
Average length of passenger haul	619	581	6.5 %
Trips flown	206,424	200,942	2.7 %
Average passenger fare	\$76.22	\$72.93	4.5 %
Passenger revenue yield			
per RPM	\$.1232	\$.1255	(1.8)%
Operating revenue yield			
per ASM	\$.0892	\$.0868	2.8 %
Operating expenses per ASM	\$.0726	\$.0736	(1.4)%
Average fuel cost per gallon	\$.4418	\$.5841	(24.4)%
Number of employees at period-end	25,019	23,840	4.9 %
Size of fleet at period-end	276	258	7.0 %

 | | |<TABLE>

	Nine months ended September 30,			
	1998	1997	Change	
<s></s>	<c></c>	<c></c>	<c></c>	
Revenue passengers carried	39,295,796	37,787,869	4.0 %	
Revenue passenger miles				
(RPMs) (000s)	23,587,499	21,113,381	11.7 %	
Available seat miles				
(ASMs) (000s)	35,263,000	32,990,974	6.9 %	
Load factor	66.9%	64.0%	2.9 pts.	
Average length of passenger haul	600	559	7.3 %	
Trips flown	602,578	587,153	2.6 %	
Average passenger fare	\$75.53	\$71.72	5.3 %	
Passenger revenue yield				
per RPM	\$.1258	\$.1284	(2.0)%	
Operating revenue yield				
per ASM	\$.0884	\$.0861	2.7 %	
Operating expenses per ASM	\$.0735	\$.0741	(0.8)%	
Average fuel cost per gallon	\$.4643	\$.6318	(26.5)%	
Number of employees at period-end	25,019	23,840	4.9 %	
Size of fleet at period-end				

 276 | 258 | 7.0 % |Material Changes in Results of Operations

Consolidated net income for third quarter 1998 was \$129.6 million (\$.37 per share, diluted) compared with \$92.5 million (\$.27 per share, diluted) earned in third quarter 1997. Consolidated net income for the nine months ended September 30, 1998 was \$333.0 million (\$.94 per share, diluted) compared with \$237.2 million (\$.70 per share, diluted) earned for the nine months ended September 30, 1997.

Consolidated operating revenues increased 9.8 percent for the third quarter of 1998 and 9.7 percent for the nine months ended September 30, 1998, as compared to the corresponding periods of the prior year, primarily as a result of 9.8 percent and 9.5 percent increases, respectively, in consolidated passenger revenues. The increases in passenger revenues resulted from 11.9 percent and 11.7 percent increases in revenue passenger miles (RPMs) for the three and nine month periods ended September 30, 1998, respectively. The passenger revenue yield per RPM decreased 1.8 percent to \$.1232 and 2.0 percent to \$.1258 for the three and nine months ended September 30, 1998, primarily due to an increase in average length of passenger haul of 6.5 percent and 7.3 percent offset by 4.5 percent and 5.3 percent increases in average passenger fares, respectively.

The increases in RPMs of 11.9 percent and 11.7 percent for the three and nine months ended September 30, 1998, respectively, exceeded the increases in available seat miles (ASMs) of 6.9 percent for these same periods resulting in a 3.1 point increase in load factor to 68.9 percent for third quarter 1998 and a 2.9 point increase to 66.9 percent for the nine months ended September 30, 1998. The increases in ASMs resulted primarily from the net addition of 18 aircraft since third quarter 1997.

The load factor for October 1998 was 64.6 percent, up 1.5 points from October 1997's load factor of 63.1 percent. Thus far, bookings for November and December are also good. Fourth

quarter passenger revenue yield per RPM is expected to continue to fall below year-ago levels due to higher load factors and longer passenger trip lengths. (The immediately preceding two sentences are forward-looking statements which involve uncertainties that could result in actual results differing materially from expected results. Such uncertainties include, but may not be limited to, competitive pressure such as fare sales and capacity changes by other carriers, general economic conditions, and variations in advance booking trends.)

Consolidated freight revenues decreased 8.8 percent, despite increases in capacity, in the third quarter of 1998 primarily due to an 18.5 percent decrease in U.S. Mail revenue as the postal service shifts away from commercial carriers. Freight revenues increased 5.0 percent for the nine months ended September 30, 1998 primarily due to increased capacity and retention of increased business in the first six months of 1998 resulting, in part, from the United Parcel Service labor strike in third quarter 1997. Other revenues increased 29.7 and 23.0 percent in the three and nine months ended September 30, 1998, primarily due to increased revenues from the sale of frequent flyer segment credits to participating partners in the Company's Rapid Rewards frequent flyer program.

Operating expenses per ASM decreased 1.4 percent for third quarter 1998 and was essentially flat for the nine months ended September 30, 1998, primarily due to respective 24.4 percent and 26.5 percent decreases in average jet fuel prices from year-ago levels, offset by \$10.9 million and \$28.9 million increases in Profitsharing and Employee savings plan contributions. Operating expenses in the first half of 1998 experienced increases in maintenance costs primarily due to unusually low aircraft engine overhaul costs in the first half of 1997. Third quarter maintenance cost comparisons are flat.

Southwest Airlines Co. Consolidated Operating Expenses per ASM (in cents except percent change)

<TABLE> <CAPTION>

Three months ended September 30, Increase Percent 1998 1997 (decrease) change <S> <C> <C> <C> Salaries, wages, and benefits 2.34 2.23 .11 Profitsharing and Employee .07 savings plans 21.9 .78 (.26)Fuel and oil 1.04 (25.0)Maintenance materials and repairs .63 . 63 .35 (.02) Agency commissions .33 (5.7).44 Aircraft rentals .42 (.02)(4.5)Landing fees and other rentals .45 .45 Depreciation .49 .43 .06 14.0 (.04) Other operating expenses 1.43 1.47 (2.7)Total 7.26 7.36 (.10)(1.4)</TABLE>

Southwest Airlines Co. Consolidated Operating Expenses per ASM (in cents except percent change)

<TABLE> <CAPTION>

	Nine months ended September 30,			
			Increase	Percent
	1998	1997	(decrease)	change
<\$>	<c></c>	<c></c>	<c></c>	<c></c>
Salaries, wages, and benefits	2.35	2.25	.10	4.4
Profitsharing and Employee				
savings plans	.36	.30	.06	20.0
Fuel and oil	.83	1.12	(.29)	(25.9)
Maintenance materials				
and repairs	.64	.56	.08	14.3
Agency commissions	.34	.36	(.02)	(5.6)
Aircraft rentals	.43	.46	(.03)	(6.5)
Landing fees and other rentals	.45	.46	(.01)	(2.2)
Depreciation	.47	.44	.03	6.8
Other operating expenses	1.48	1.46	.02	1.4
Total	7.35	7.41	(.06)	(0.8)

 | | | |Salaries, wages, and benefits per ASM increased 4.9 percent and 4.4 percent for the three and nine month periods ended September 30, 1998, respectively, as compared to the same periods of the prior year, primarily due to higher effective wage rates, increased health care and workers' compensation costs, and lower productivity caused by Boeing aircraft delivery delays.

The Company's Customer Service and Reservations Sales Agents are subject to an agreement with the International Association of Machinists and Aerospace Workers, AFL-CIO (IAM), which became amendable in November 1997 and is currently under negotiation.

Profitsharing and Employee savings plans expense per ASM increased 21.9 percent and 20.0 percent for the three and nine months ended September 30, 1998 as compared to year-ago periods due to higher earnings available for profitsharing in 1998.

Fuel and oil expense per ASM decreased 25.0 percent and 25.9 percent in third quarter 1998 and the nine month period then ended due to corresponding decreases in the average jet fuel cost per gallon for the same periods. The average price paid for jet fuel in the three and nine month periods ended September 30, 1998 was \$.4418 and \$.4643 per gallon, respectively, compared to \$.5841 and \$.6318 for the corresponding periods in 1997. The average price paid for jet fuel in October 1998 was \$.4670 per gallon.

Maintenance materials and repairs per ASM remained flat in third quarter 1998 and increased 14.3 percent in the nine month period ended September 30, 1998 as compared to the same periods in 1997. The year-to-date increase was primarily due to higher engine overhaul costs in the first six months of 1998, when compared to the same period in 1997, as the Company had an unusually low number of aircraft engine overhauls in the first six months of 1997.

Agency commissions per ASM decreased 5.7 percent and 5.6 percent for the three and nine months ended September 30, 1998 as compared to the same periods of 1997, primarily due to a decrease in the percentage of commissionable sales.

Aircraft rentals per ASM decreased 4.5 percent and 6.5 percent for the quarter and nine months ended September 30, 1998, compared to the corresponding periods of 1997 primarily due to a lower percentage of the aircraft fleet being leased.

Landing fees and other rentals per ASM remained flat in third quarter 1998 and decreased 2.2 percent for the nine month period ended September 30, 1998 when compared to the corresponding year-ago periods. The year-to-date decrease is primarily due to a 4.0 percent increase in average aircraft stage length in the nine months ended September 30, 1998, offset by increases in other rentals in third quarter 1998.

Depreciation expense per ASM increased 14.0 percent for third quarter 1998 and 6.8 percent for the nine months ended September 30, 1998 as compared to the same periods of 1997 primarily due to a higher percentage of the aircraft fleet being owned.

Other operating expenses per ASM decreased 2.7 percent in third quarter 1998 and increased 1.4 percent for the nine month periods ended September 30, 1998, respectively. The third quarter decrease was primarily due to lower advertising spending in third quarter 1998 and lower insurance and property tax costs, offset by increased revenue related costs. The increase for the nine months ended September 30, 1998 was primarily due to increased costs resulting from the Year 2000 remediation program and increased revenue related costs such as credit card processing and communications, offset by lower insurance and property tax costs.

During third quarter 1998, Boeing continued to experience production delays related to the 737 production line. However, the delays have shortened in that all aircraft contracted to be delivered in third quarter were received during their contract month. Boeing will continue to compensate Southwest for delivery delays, however, management expects this compensation to decrease in fourth quarter 1998 due to Boeing's improving delivery schedule.

Other expenses (income) for the three months and nine months ended September 30, 1998 included interest expense, capitalized interest, interest income, and nonoperating gains and losses. Interest expense decreased for the three and nine months ended

September 30, 1998 as compared to same periods in 1997 due to the February 1998 redemption of \$100 million of senior unsecured 9 1/4% Notes originally issued in February 1991. Capitalized interest increased for the three and six month periods ended September 30, 1998 as a result of higher 1998 progress payment balances caused by Boeing 737-700 aircraft delivery delays. Interest income decreased for the three and nine months ended September 30, 1998 due to lower invested cash balances. Nonoperating gains in the third quarter and the first nine months of 1998 primarily included contractual penalties due from Boeing as a result of the aircraft delivery delays.

Material Changes in Financial Condition

Net cash provided by operating activities was \$183.9 million for the three months ended September 30, 1998 and \$862.0 million for the twelve months ended September 30, 1998. This cash was primarily used to finance aircraft-related expenditures, provide working capital, and repurchase approximately 4.9 million shares of the Company's outstanding common stock.

For the twelve months ended September 30, 1998, net capital expenditures were \$784.4 million, which were primarily for the purchase of seventeen new 737-700 aircraft and three used 737-300 aircraft and progress payments for future aircraft deliveries.

As of July 22, 1998, the Board of Directors increased the Company's authorization to repurchase shares of its outstanding common stock to \$100 million. Southwest completed this repurchase program during third quarter 1998, resulting in the repurchase of approximately 4.9 million shares.

The Company's contractual commitments consist primarily of scheduled aircraft acquisitions. As of September 30, 1998, six 737-700s are scheduled for delivery in the remainder of 1998, 29 in 1999, 24 in 2000, 21 in 2001, 21 in 2002, six in 2003, and five in 2004. In addition, the Company has options to purchase up to sixty-two 737-700s during 2003-2006. The Company has the option, which must be exercised two years prior to the contractual delivery date, to substitute 737-600s or 737-800s for the 737-700s delivered subsequent to 1999. Aggregate funding needed for these commitments was approximately \$2,809.4 million at September 30 due as follows: \$162.2 million in 1998; \$651.7 million in 1999; \$599.5 million in 2000; \$502.5 million in 2001; \$515.8 million in 2002, \$288.6 million in 2003, and \$89.1 million in 2004.

The Company has various options available to meet its capital and operating commitments, including cash on hand at September 30, 1998 of \$452.2 million, internally generated funds, and revolving credit line with a group of banks of up to \$425 million, none of which had been drawn at September 30, 1998. (In August 1998, the Company opted to reduce the bank credit line to \$425 million from \$475 million based on its strong operating performance, financial condition, and overall liquidity.) In addition, the Company will also consider various borrowing or leasing options to maximize earnings and supplement cash requirements.

The Company currently has outstanding shelf registrations for the issuance of \$318.8 million of public debt securities which it may utilize for aircraft financings during the remainder of 1998, 1999, and 2000.

Impact of the Year 2000

The Company is in the process of converting its computer systems to be Year 2000 ready. This project encompasses information technology systems as well as embedded technology assets. The project also includes an assessment of material third-party relationships and associated risks. The project as it relates to internal systems and equipment consists of four phases: identification, assessment, remediation, and testing. This project is expected to be substantially completed by June 30, 1999.

Flight Safety Systems

The Company has completed all phases of its Year 2000 project as it relates to its aircraft fleet and onboard support systems. The Company has determined that there are no safety issues with these systems.

The Company also utilizes ground computer systems and

equipment essential for the maintenance of aircraft and the management of flight operations. The identification, assessment, and remediation phases of the project with respect to these systems and equipment are nearing completion. The Company expects to complete testing by mid-1999.

Internal Systems

The Company's critical internal systems include computer hardware, software, and related equipment for customer reservations, ticketing, flight and crew scheduling, revenue management, accounting functions, and payroll, as well as airport activities including aircraft ground handling, bag handling, and security. The computing hardware and telecommunications in the Company's central data center are essentially Year 2000 ready at this time. Many of the Company's software systems are either in testing or have already been made Year 2000 ready. While some systems are currently in the testing phase with a small number in the remediation phase, the Company expects all systems to be Year 2000 ready by mid-1999.

Third-Parties

The Company has categorized its third party vendors with respect to their potential impact on Company operations in the event any such third party vendor has Year 2000 issues which are not dealt with on a timely basis. The Company expects to complete initial contacts with all of its material third party vendors by the end of November this year and is in the process of evaluating their statements of Year 2000 compliance. In addition, the Company is working with other members of the Air Transport Association, the airline industry trade group, to share information and resources regarding vendors which are common to the entire industry.

In management's experience, it is not always possible to obtain written certification of Year 2000 compliance from third party vendors. Accordingly, in such cases, the Company is basing its assessment on its own testing, other materials made available by such vendors and other publicly available information. Upon the conclusion of such assessment, the Company will evaluate the need for contingency plans which may be needed in the event any such vendor cannot demonstrate to the Company, on a timely basis, its Year 2000 compliance.

The Company currently intends to substantially complete assessment and contingency planning of sole providers and other vital and critical vendors by the end of 1998.

Year 2000 Costs

The Company has expensed \$7.9 million (\$1.3 million in third quarter 1998) of costs incurred to date related to the Year 2000 issue. The total remaining cost of the Year 2000 project is presently estimated at approximately \$13.2 million, which will be expensed as incurred.

Risk of Year 2000 Issues

The Company believes that its project to convert its computer systems to be Year 2000 ready will be completed in a timely manner and that Year 2000 issues will not have a material adverse effect on operations. However, it is possible that the Company's or third parties' systems and equipment could fail and result in the reduction or suspension of the Company's operations. The Company is currently in the process of developing contingency plans related to internal business critical systems and for those critical relationships with third parties. There can be no guarantee, however, that the Company's systems and equipment or third parties' systems and equipment on which Southwest relies will be Year 2000 ready in a timely manner to complete plans in a timely manner.

The costs of the project, the dates on which the Company believes it will complete the Year 2000 modifications and assessments, and the Company's analysis of its risk in this area, are based on management's best estimates, which were derived utilizing numerous assumptions of future events, including the continued availability of certain resources. There can be no guarantee that these estimates will be achieved and actual results could differ materially from those anticipated. Specific factors that might cause such material differences include, but are not limited to, the availability and cost of personnel

trained in this area and the ability to locate and correct all relevant computer code, as well as the cooperation needed from third party vendors and others upon whom the Company must rely.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes in information required to be provided under this Item during third quarter 1998. See Item 7A. Quantitative and Qualitative Disclosures About Market Risk in the Company's Annual Report on Form 10-K for the year ended December 31, 1997.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

The Company received a statutory notice of deficiency from the Internal Revenue Service (the "IRS") in July 1995 in which the IRS proposed to disallow deductions claimed by the Company on its federal income tax returns for the taxable years 1989 through 1991 for the costs of certain aircraft inspection and maintenance procedures. The IRS has proposed similar adjustments to the tax returns of numerous other members of the airline industry. In response to the statutory notice of deficiency, the Company filed a petition in the United States Tax court on October 30, 1997, seeking a determination that the IRS erred in disallowing the deductions claimed by the Company and that there is no deficiency in the Company's tax liability for the taxable years in issue. It is expected that the Tax Court's decision will not be entered for several years. Management believes that the final resolution of this controversy will not have a materially adverse effect upon the results of operations of the Company. This forward-looking statement is based on management's current understanding of the relevant law and facts; it is subject to various contingencies including the views of legal counsel, changes in the IRS' position, the potential cost and risk associated with litigation and the actions of the IRS, judges and juries.

Item 2. Changes in Securities and Use of Proceeds

None

Item 3. Defaults upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

None

Item 5. Other Information

In September 1998, Southwest's pilots voted to keep their ten-year contract which originally became effective in 1994. The ten-year agreement, which froze the pilots' pay for the first five years of the contract in exchange for stock options, contained a unilateral provision which allowed pilots to reopen contract negotiations at the midpoint of the agreement in 1999. The agreement now becomes amendable September 1, 2004.

In October 1998, Southwest's dispatch Employees signed a twelve-year contract which will be effective through November 30, 2009. The contract provides for the issuance of up to 1,050,000 shares of stock options distributed to dispatch Employees over the term of the agreement.

Item 6. Exhibits and Reports on Form 8-K

- a) Exhibits
 - (27) Financial Data Schedule
- b) Reports on Form 8-K

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHWEST AIRLINES CO.

November 12, 1998 Date

/s/ Gary Kelly Gary C. Kelly Vice President - Finance and Chief Financial Officer (Principal Financial and Accounting Officer)

INDEX TO EXHIBITS

Exhibit

Number Exhibit

(27) Financial Data Schedule

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