UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-O

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2011
or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File No. 1-7259



Southwest Airlines Co.

(Exact name of registrant as specified in its charter)

TEXAS (State or other jurisdiction of incorporation or organization)

For the transition period from _____ to __

74-1563240 (IRS Employer Identification No.)

P.O. Box 36611, Dallas, Texas (Address of principal executive offices)

75235-1611 (Zip Code)

Registrant's telephone number, including area code: (214) 792-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes by No."

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer b
Non-accelerated filer " (Do not check if a smaller reporting company)

Accelerated filer "

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

Number of shares of Common Stock outstanding as of the close of business on April 20, 2011: 747,958,666

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SOUTHWEST AIRLINES CO. FORM 10-Q Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

Southwest Airlines Co. Condensed Consolidated Balance Sheet

(in millions) (unaudited)

| | Marc | ch 31, 2011 | December 31, 2010 | | |
|--|---------|-------------|-------------------|--------|--|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ | 2,039 | \$ | 1,261 | |
| Short-term investments | | 2,426 | | 2,277 | |
| Accounts and other receivables | | 282 | | 195 | |
| Inventories of parts and supplies, at cost | | 320 | | 243 | |
| Deferred income taxes | | - | | 214 | |
| Prepaid expenses and other current assets | | 262 | | 89 | |
| Total current assets | | 5,329 | | 4,279 | |
| Property and equipment, at cost: | | | | | |
| Flight equipment | | 14,090 | | 13,991 | |
| Ground property and equipment | | 2,153 | | 2,122 | |
| Deposits on flight equipment purchase contracts | | 172 | | 230 | |
| | | 16,415 | | 16,343 | |
| Less allowance for depreciation and amortization | | 5,919 | | 5,765 | |
| | | 10,496 | | 10,578 | |
| Other assets | | 589 | | 606 | |
| | \$ | 16,414 | \$ | 15,463 | |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | | | |
| Current liabilities: | | | | | |
| Accounts payable | \$ | 916 | \$ | 739 | |
| Accrued liabilities | | 827 | | 863 | |
| Air traffic liability | | 1,710 | | 1,198 | |
| Current maturities of long-term debt | | 905 | | 505 | |
| Total current liabilities | | 4,358 | | 3,305 | |
| Long-term debt less current maturities | | 2,428 | | 2,875 | |
| Deferred income taxes | | 2,496 | | 2,493 | |
| Deferred gains from sale and leaseback of aircraft | | 85 | | 88 | |
| Other non-current liabilities | | 460 | | 465 | |
| Stockholders' equity: | | | | | |
| Common stock | | 808 | | 808 | |
| Capital in excess of par value | | 1,186 | | 1,183 | |
| Retained earnings | | 5,399 | | 5,399 | |
| Accumulated other comprehensive income (loss) | | 79 | | (262) | |
| Treasury stock, at cost | <u></u> | (885) | | (891) | |
| Total stockholders' equity | | 6,587 | | 6,237 | |
| | \$ | 16,414 | \$ | 15,463 | |

See accompanying notes.

Southwest Airlines Co. Condensed Consolidated Statement of Operations (in millions, except per share amounts) (unaudited)

| | Three months e 2011 | nded M | arch 31, 2010 |
|--|----------------------------|--------|------------------|
| OPERATING REVENUES: | | | |
| Passenger | \$ 2,939 | \$ | 2,495 |
| Freight | 31 | | 30 |
| Other | 133 | | 105 |
| Total operating revenues | 3,103 | | 2,630 |
| OPERATING EXPENSES: | | | |
| Salaries, wages, and benefits | 954 | | 864 |
| Fuel and oil | 1,038 | | 821 |
| Maintenance materials and repairs | 199 | | 166 |
| Aircraft rentals | 46 | | 47 |
| Landing fees and other rentals | 201 | | 190 |
| Depreciation and amortization | 155 | | 154 |
| Other operating expenses | 396 | | 334 |
| Total operating expenses | 2,989 | | 2,576 |
| OPERATING INCOME | 114 | | 54 |
| OTHER EXPENSES (INCOME): | | | |
| Interest expense | 43 | | 41 |
| Capitalized interest | (3) | | (5) |
| Interest income | (3) | | (3) |
| Other (gains) losses, net | 59 | | 4 |
| Total other expenses | 96 | | 37 |
| INCOME BEFORE INCOME TAXES | 18 | | 17 |
| PROVISION FOR INCOME TAXES | 13 | | 6 |
| NET INCOME | \$ 5 | \$ | 11 |
| | | | |
| NET INCOME PER SHARE, BASIC | \$ 0.01 | \$ | 0.01 |
| NET INCOME PER SHARE, DILUTED | \$ 0.01 | \$ | 0.01 |
| WEIGHTED AVERAGE SHARES | | | |
| OUTSTANDING: | | | |
| Basic | 748 | | 743 |
| Diluted | 749 | | 744 |
| Cash dividends declared per common share | \$ 0.0045 | \$ | 0.0045 |

See accompanying notes.

Southwest Airlines Co. Condensed Consolidated Statement of Cash Flows

(in millions) (unaudited)

| | Three months er 2011 | | | |
|--|--------------------------|----------|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | |
| Net income | \$ 5 | \$ 11 | | |
| Adjustments to reconcile net income to | | | | |
| cash provided by operating activities: | | | | |
| Depreciation and amortization | 155 | 154 | | |
| Unrealized loss on fuel derivative instruments | 10 | 21 | | |
| Deferred income taxes | 28 | 12 | | |
| Amortization of deferred gains on sale and | | | | |
| leaseback of aircraft | (3) | (3) | | |
| Changes in certain assets and liabilities: | (-) | | | |
| Accounts and other receivables | (87) | (67) | | |
| Other current assets | (92) | (18) | | |
| Accounts payable and accrued liabilities | 238 | (85) | | |
| Air traffic liability | 512 | 356 | | |
| Cash collateral received from fuel | 0.12 | 350 | | |
| derivative counterparties | 29 | 5 | | |
| Other, net | 170 | (13) | | |
| Net cash provided by operating activities | 965 | 373 | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | |
| Purchases of property and equipment, net | (57) | (139) | | |
| Purchases of short-term investments | (1,484) | (1,380) | | |
| Proceeds from sales of short-term investments | 1,310 | 1,197 | | |
| Net cash used in investing activities | (231) | (322) | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | |
| Proceeds from Employee stock plans | 4 | 12 | | |
| Proceeds from termination of interest rate derivatives | 76 | - | | |
| Payments of long-term debt and capital lease obligations | (30) | (60) | | |
| Payments of cash dividends | (7) | (7) | | |
| Other, net | 1 | - | | |
| Net cash provided by (used in) financing activities | 44 | (55) | | |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | 778 | (4) | | |
| CASH AND CASH EQUIVALENTS AT | | | | |
| BEGINNING OF PERIOD | 1,261 | 1,114 | | |
| CASH AND CASH EQUIVALENTS | | | | |
| AT END OF PERIOD | \$ 2,039 | \$ 1,110 | | |
| CASH PAYMENTS FOR: | | | | |
| Interest, net of amount capitalized | \$ 34 | \$ 34 | | |
| Income taxes | \$ - | \$ - | | |

See accompanying notes.

Southwest Airlines Co. Notes to Condensed Consolidated Financial Statements (unaudited)

BASIS OF PRESENTATION

The accompanying unaudited Condensed Consolidated Financial Statements of Southwest Airlines Co. (the "Company" or "Southwest") have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. The unaudited Condensed Consolidated Financial Statements for the interim periods ended March 31, 2011 and 2010 include all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods. This includes all normal and recurring adjustments, but does not include all of the information and footnotes required by generally accepted accounting principles ("GAAP") for complete financial statements. Financial results for the Company and airlines in general can be seasonal in nature. In many years, the Company's revenues, as well as its operating income and net income, have been better in its second and third fiscal quarters than in its first and fourth fiscal quarters. Air travel is also significantly impacted by general economic conditions, the amount of disposable income available to consumers, unemployment levels, and corporate travel budgets. These and other factors, such as the price of jet fuel in some periods, the nature of the Company's fuel hedging program, the periodic volatility of commodities used by the Company for hedging jet fuel, and the requirements related to hedge accounting, have created, and may continue to create, significant volatility in the Company's results in certain fiscal periods. See Note 5 for further information on fuel and the Company's hedging program. Operating results for the three months ended March 31, 2011 are not necessarily indicative of the results that may be expected for the year ended December 31, 2011. For f

2. MERGER AND RELATED MATTERS

On September 26, 2010, the Company, AirTran Holdings, Inc. ("AirTran"), and Guadalupe Holdings Corp. ("Merger Sub") entered into an Agreement and Plan of Merger (the "Merger Agreement"), providing for the acquisition of AirTran by the Company. The Merger Agreement provides that, upon the terms and subject to the conditions set forth in the Merger Agreement, Merger Sub, a wholly owned subsidiary of the Company formed for the sole purpose of effecting the merger, will be merged with and into AirTran, with AirTran continuing as the surviving corporation and as a wholly owned subsidiary of the Company (the "Merger"). Immediately following the effective time of the Merger, AirTran will merge with and into a wholly owned limited liability company subsidiary of the Company. The Company has announced that it expects the closing date of the merger to be May 2, 2011.

Subject to the terms and conditions of the Merger Agreement, which has been approved by the AirTran stockholders, if the Merger is completed, each outstanding share of AirTran common stock will be converted into the right to receive 0.321 shares of Southwest Airlines Co. common stock, which exchange ratio may be adjusted as discussed below, and \$3.75 in cash, without interest. If the average closing price of Southwest common stock for the 20 consecutive trading day period ending on (and including) the third trading day prior to the closing of the Merger (the "Southwest Average Share Price") is greater than \$12.46, then the exchange ratio will be adjusted to equal \$4.00 divided by the Southwest Average Share Price is less than \$10.90, then, subject to the next sentence, the exchange ratio will be adjusted to equal \$3.50 divided by the Southwest Average Share Price, rounded to the nearest thousandth. If the Southwest Average Share Price is less than \$10.90, then Southwest Average Share Price is less than \$10.90, the Company must deliver, at its election, an additional amount of cash, an additional number (or fraction) of shares of Southwest common stock, or a combination of both, such that, after giving effect to such election, the aggregate value of the Merger consideration is equal to \$7.25. The exchange ratio adjustment mechanism provides at least \$7.25 in value and up to \$7.75 in value (based on the Southwest Average Share Price) per share of AirTran common stock.

Completion of the Merger is subject to certain conditions, including, among others: (i) the expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, (ii) receipt of any other material governmental consents and approvals required to consummate the Merger, (iii) the absence of any governmental order, law, or legal restraint prohibiting the consummation of the Merger, and (iv) authorization of the listing on the New York Stock Exchange of the shares of Southwest common stock to be issued to AirTran stockholders pursuant to the Merger. The obligation of each party to consummate the Merger is also conditioned upon the accuracy of the other party's representations and warranties and the other party having performed in all material respects its obligations under the Merger Agreement.

The Company and AirTran may mutually agree to terminate the Merger Agreement at any time prior to the effectiveness of the Merger. In addition, either party may terminate the Merger Agreement (i) if the Merger is not consummated on or before September 26, 2011 (subject to extension by mutual agreement of the parties) or (ii) for certain other reasons, as set forth in the Merger Agreement.

The foregoing description of the Merger Agreement is only a summary, does not purport to be complete and is qualified in its entirety by reference to the Merger Agreement, which is attached as Exhibit 2.1 to the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission (the "SEC") on September 27, 2010.

The Company is expected to incur substantial integration and transition expenses in connection with the Merger, including the necessary costs associated with integrating the operations of the two companies. While the Company has assumed that a certain level of expenses would be incurred, there are many factors that could affect the total amount or the timing of the expenses, and many of the expenses that will be incurred are, by their nature, difficult to estimate. These expenses could, particularly in the near term, result in the Company taking significant charges against earnings following the completion of the Merger. The amount and timing of such charges are currently uncertain.

3. ACCOUNTING CHANGES AND NEW ACCOUNTING PRONOUNCEMENTS

On September 23, 2009, the Financial Accounting Standards Board ("FASB") ratified Accounting Standards Update ("ASU") No. 2009-13 (formerly referred to as Emerging Issues Task Force Issue No. 08-1), "Revenue Arrangements with Multiple Deliverables." ASU No. 2009-13 requires the allocation of consideration among separately identified deliverables contained within an arrangement, based on their relative selling prices. The Company utilizes current accounting guidance, also titled "Revenue Arrangements with Multiple Deliverables," in the timing of recognition of revenue associated with the sale of frequent flyer credits to business partners. The Company applies the residual method, which is allowed with respect to the Company's revenue arrangements in their current form, but which will be prohibited under ASU No. 2009-13 with respect to new and modified revenue arrangements. ASU No. 2009-13 is effective for revenue arrangements entered into or materially modified in fiscal years beginning on or after January 1, 2011. Subsequent to adoption of ASU No. 2009-13, the Company has not entered into or materially modified any of its revenue arrangements, thus ASU No. 2009-13 currently has no impact on the Company. However, ASU No. 2009-13 could have a significant impact on future results as new or materially modified revenue arrangements with certain partners are established in the normal course of business.

In January 2010, the FASB issued ASU No. 2010-06, "Improving Disclosures about Fair Value Measurements" an amendment to Accounting Standards Codification Topic 820, "Fair Value Measurements and Disclosures." This amendment requires an entity to: (i) disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers, and (ii) present separate information for Level 3 activity pertaining to gross purchases, sales, issuances, and settlements. ASU No. 2010-06 is effective for the Company for interim and annual reporting periods beginning after December 15, 2009, with one new disclosure effective after December 15, 2010. The Company early adopted this ASU in full at the interim period ended March 31, 2010. See Note 10.

4. NET INCOME PER SHARE

The following table sets forth the computation of basic and diluted net income per share (in millions except per share amounts):

| | | Three months ended March 31, | | | | | | | |
|-----------------------------------|----|------------------------------|----|------|--|--|--|--|--|
| | 2 | 2011 | | 2010 | | | | | |
| NUMERATOR: | | | | | | | | | |
| Net income | \$ | 5 | \$ | 11 | | | | | |
| DENOMINATOR: | | | | | | | | | |
| Weighted-average shares | | | | | | | | | |
| outstanding, basic | | 748 | | 743 | | | | | |
| Dilutive effect of Employee stock | | | | | | | | | |
| options | | 1 | | 1 | | | | | |
| Adjusted weighted-average shares | | | | | | | | | |
| outstanding, diluted | | 749 | _ | 744 | | | | | |
| NET INCOME PER SHARE: | | | | | | | | | |
| Basic | \$ | 0.01 | \$ | 0.01 | | | | | |
| Diluted | \$ | 0.01 | \$ | 0.01 | | | | | |
| | | | | | | | | | |
| Antidilutive stock options | | | | | | | | | |
| excluded from calculations | | 47 | | 75 | | | | | |

5. FINANCIAL DERIVATIVE INSTRUMENTS

Fuel Contracts

Airline operators are inherently dependent upon energy to operate and, therefore, are impacted by changes in jet fuel prices. Furthermore, jet fuel and oil typically represent one of the largest operating expenses for airlines. The Company endeavors to acquire jet fuel at the lowest possible cost and to reduce volatility in operating expenses through its fuel hedging program. Because jet fuel is not widely traded on an organized futures exchange, there are limited opportunities to hedge directly in jet fuel. However, the Company has found that financial derivative instruments in other commodities, such as crude oil, and refined products, such as heating oil and unleaded gasoline, can be useful in decreasing its exposure to jet fuel price volatility. The Company does not purchase or hold any financial derivative instruments for trading purposes.

The Company has used financial derivative instruments for both short-term and long-term time frames, and typically uses a mixture of purchased call options, collar structures (which include both a purchased call option and a sold put option), call spreads (which include a purchased call option and a sold call option), and fixed price swap agreements in its portfolio.

The Company evaluates its hedge volumes strictly from an "economic" standpoint and thus does not consider whether the hedges qualified or will qualify for hedge accounting. The Company defines its "economic" hedge as the net volume of fuel derivative contracts held, including the impact of positions that have been offset through sold positions, regardless of whether those contracts qualify for hedge accounting. For first quarter 2011, the Company had fuel derivatives in place related to approximately 40 percent of its fuel consumption. As of March 31, 2011, the Company had fuel derivative instruments in place to provide coverage on a large portion of its remaining 2011 estimated fuel consumption at varying price levels. The following table provides information about the Company's volume of fuel hedging for 2011 (including first quarter actuals), as well as the years 2012 through 2014.

| 2012 | Fuel hedged as of March 31, 2011 (gallons in millions) |
|------|--|
| 2011 | 626 |
| 2012 | 470 |
| 2013 | 554 |
| 2014 | 458 |

Upon proper qualification, the Company accounts for its fuel derivative instruments as cash flow hedges. All derivatives designated as hedges that meet certain requirements are granted hedge accounting treatment. Generally, utilizing hedge accounting, all periodic changes in fair value of the derivatives designated as hedges that are considered to be effective are recorded in Accumulated other comprehensive income (loss) ("AOCI") until the underlying jet fuel is consumed. See Note 6. The Company is exposed to the risk that periodic changes will not be effective, as defined, or that the derivatives will no longer qualify for hedge accounting. Ineffectiveness results when the change in the fair value of the derivative instrument exceeds the change in the value of the Company's expected future cash outlay to purchase and consume jet fuel. To the extent that the periodic changes in the fair value of the derivatives are ineffective, the ineffective portion is recorded to Other (gains) losses, net in the statement of operations. Likewise, if a hedge ceases to qualify for hedge accounting, any change in the fair value of derivative instruments since the last period is recorded to Other (gains) losses, net in the statement of operations. Likewise, if a hedge ceases to qualify for hedge accounting, any change in the fair value of derivative instrument period of the change; however, any amounts previously recorded to AOCI would remain there until such time as the original forecasted transaction occurs, at which time these amounts would be reclassified to Fuel and oil expense. When the Company has sold derivative positions in order to effectively "close" or offset a derivative already held as part of its fuel derivative instrument portfolio, any subsequent changes in fair value of those positions are marked to market through earnings. Likewise, any changes in fair value of those positions that were offset by entering into the sold positions are concurrently marked to market through earnings. However, any changes in value

Ineffectiveness is inherent in hedging jet fuel with derivative positions based in other crude oil related commodities. Due to the volatility in markets for crude oil and related products, the Company is unable to predict the amount of ineffectiveness each period, including the loss of hedge accounting, which could be determined on a derivative by derivative basis or in the aggregate for a specific commodity. This may result, and has resulted, in increased volatility in the Company's financial results. However, even though derivatives may not qualify for hedge accounting, the Company continues to hold the instruments as management believes derivative instruments continue to afford the Company the opportunity to stabilize jet fuel costs.

Accounting pronouncements pertaining to derivative instruments and hedging are complex with stringent requirements, including the documentation of a Company hedging strategy, statistical analysis to qualify a commodity for hedge accounting both on a historical and a prospective basis, and strict contemporaneous documentation that is required at the time each hedge is designated by the Company. As required, the Company assesses the effectiveness of each of its individual hedges on a quarterly basis. The Company also examines the effectiveness of its entire hedging program on a quarterly basis utilizing statistical analysis. This analysis involves utilizing regression and other statistical analyses that compare changes in the price of jet fuel to changes in the prices of the commodities used for hedging purposes.

All cash flows associated with purchasing and selling fuel derivatives are classified as Other operating cash flows in the unaudited Condensed Consolidated Statement of Cash Flows. See Note 5 for additional information. The following table presents the location of all assets and liabilities associated with the Company's hedging instruments within the unaudited Condensed Consolidated Balance Sheet:

| | | | | | Liability Derivatives | | | | |
|---------------------------|--|---|--|--------------------------|--|---|--|--|--|
| Balance Sheet Location | | | F | air Value at 12/31/10 | Fa | air Value at 03/31/11 | F | air Value at 12/31/10 | |
| | | | | | | | | | |
| Other current assets | \$ | 352 | \$ | 151 | \$ | 59 | \$ | 16 | |
| Other Assets | | 868 | | 547 | | 128 | | 88 | |
| Accrued liabilities | | 105 | | 122 | | - | | 18 | |
| Other noncurrent | | | | | | | | | |
| liabilities | | 30 | | 71 | | 2 | | 9 | |
| Other assets | | 23 | | 73 | | - | | - | |
| Other noncurrent | | | | | | | | | |
| liabilities | | 12 | | - | | 45 | | 4 | |
| | | | | | | | | | |
| | | | | | | | | | |
| | \$ | 1,390 | \$ | 964 | \$ | 234 | \$ | 135 | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Other current assets | \$ | 432 | \$ | 164 | \$ | 505 | \$ | 284 | |
| | | 332 | | 212 | | 619 | | 304 | |
| Accrued liabilities | | 16 | | 40 | | 233 | | 222 | |
| Other noncurrent | | | | | | | | | |
| liabilities | | 9 | | 33 | | 142 | | 257 | |
| | | | | | | | | | |
| | | | | | | | | | |
| | \$ | 789 | \$ | 449 | \$ | 1,499 | \$ | 1,067 | |
| | | | | | | | | | |
| | \$ | 2,179 | \$ | 1,413 | \$ | 1,733 | \$ | 1,202 | |
| | Other current assets Other Assets Accrued liabilities Other noncurrent liabilities Other assets Other noncurrent liabilities Other current liabilities Other current assets Other current assets Other assets Other noncurrent | Cother current assets Other Assets Accrued liabilities Other noncurrent liabilities Other noncurrent liabilities Other noncurrent liabilities Other current assets Other current assets Other assets Other assets Accrued liabilities Other noncurrent liabilities | Location 03/31/11 Other current assets \$ 352 Other Assets 868 Accrued liabilities 105 Other noncurrent liabilities 23 Other noncurrent liabilities 12 Other current assets \$ 1,390 Other assets 332 Accrued liabilities 16 Other noncurrent liabilities 9 \$ 789 | Location 03/31/11 | Location 03/31/11 12/31/10 Other current assets \$ 352 \$ 151 Other Assets 868 547 Accrued liabilities 105 122 Other noncurrent liabilities 30 71 Other assets 23 73 Other noncurrent liabilities 12 - Other current assets \$ 1,390 \$ 964 Other assets 332 212 Accrued liabilities 16 40 Other noncurrent liabilities 9 33 \$ 789 \$ 449 | Location 03/31/11 12/31/10 Other current assets \$ 352 \$ 151 \$ Other Assets Other Assets 868 547 Accrued liabilities 105 122 Other noncurrent liabilities 23 73 Other noncurrent liabilities 12 - S 1,390 \$ 964 \$ Other current assets \$ 432 \$ 164 \$ Other assets 332 212 Accrued liabilities 16 40 Other noncurrent liabilities 9 33 \$ 789 \$ 449 \$ | Location 03/31/11 12/31/10 03/31/11 Other current assets \$ 352 \$ 151 \$ 59 Other Assets 868 547 128 Accrued liabilities 105 122 - Other noncurrent liabilities 30 71 2 Other noncurrent liabilities 12 - 45 Other current assets \$ 1,390 \$ 964 \$ 234 Other current assets \$ 332 212 619 Accrued liabilities 16 40 233 Other noncurrent liabilities 9 33 142 \$ 789 \$ 449 \$ 1,499 | Location 03/31/11 12/31/10 03/31/11 Other current assets \$ 352 \$ 151 \$ 59 \$ Other Assets 868 547 128 122 - - Other noncurrent liabilities 30 71 2 2 - Other assets 23 73 - - Other noncurrent liabilities 12 - 45 - 45 - 45 - - 45 - | |

^{*} Represents the position of each trade before consideration of offsetting positions with each counterparty and does not include the impact of cash collateral deposits provided to or received from counterparties. See discussion of credit risk and collateral following in this Note.

In addition, the Company also had the following amounts associated with fuel derivative instruments and hedging activities in its unaudited Condensed Consolidated Balance Sheet:

| | Balance Sheet | Ma | rch 31, | December 31, | |
|---|---------------------------|----|---------|--------------|------|
| <u>(in millions)</u> | Location | | 2011 | | 2010 |
| Cash collateral deposits provided | Offset against Other | | | | |
| to counterparty - noncurrent | noncurrent liabilities | \$ | 105 | \$ | 125 |
| Cash collateral deposits provided | Offset against Accrued | | | | |
| to counterparty - current | liabilities | | 119 | | - |
| Cash collateral deposits held from | Offset against Other | | | | |
| counterparty - noncurrent | Assets | | 141 | | 60 |
| Cash collateral deposits held from | Offset against Other | | | | |
| counterparty - current | Current Assets | | 47 | | - |
| Due to third parties for settled fuel | | | | | |
| contracts | Accrued liabilities | | 3 | | - |
| Receivable from third parties for settled | Accounts and other | | | | |
| fuel contracts | receivables | | - | | 1 |
| Net unrealized (gains) losses from fuel | Accumulated other | | | | |
| hedges, net of tax | comprehensive (gain) loss | | (81) | | 250 |

The following tables present the impact of derivative instruments and their location within the unaudited Condensed Consolidated Statement of Operations for the three months ended March 31, 2011 and 2010:

| | (Gain) Lo Recognized in A Derivatives (ef portion) | OCI on fective | (Gain) L Reclassified fro into Income (o portion) | om AOCI effective (a) | (Gain) Loss Recognized in Income on Derivatives (ineffective portion) (b) Three months ended March 31, | | | | |
|-----------------|---|-------------------|--|-----------------------------|--|-------|--|--|--|
| | March 31 | | March 3 | | | | | | |
| (in millions) | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | | | |
| Fuel derivative | | | | | | | | | |
| contracts | \$ (315)*\$ | (16)*\$ | 16 * \$ | 75 * \$ | 34 | \$ (4 | | | |
| Interest rate | | | | | | | | | |
| derivatives | (7)* | 1 * | - | - | - | | | | |
| Total | \$ (322) \$ | (15) \$ | 16 \$ | 75 \$ | 34 | \$ (4 | | | |

* Net of tax

Amounts related to fuel derivative contracts and interest rate derivatives are included in Fuel and oil and Interest expense,

⁽b) Amounts are included in Other (gains) losses, net.

| | Derivatives not in | Cash Flow Hedging Relat | ionships |
|---------------------------|-----------------------------------|---|---------------------------|
| | Recogniz | Gain) Loss zed in Income on Derivatives | |
| (in millions) | months ended March 31, 2010 | Location of (Gain) Loss Recognized in Income on Derivatives | |
| Fuel derivative contracts | \$ \$ | (5) \$ (23) | Other (gains) losses, net |

The Company also recorded expense associated with premiums paid for fuel derivative contracts that settled/expired during first quarter 2011 and first quarter 2010 of \$31 million in each period. These amounts are excluded from the Company's measurement of effectiveness for related hedges and are included as a component of Other (gains) losses, net, in the unaudited Condensed Consolidated Statement of Operations.

⁽a) respectively.

The fair values of the derivative instruments, depending on the type of instrument, were determined by the use of present value methods or standard option value models with assumptions about commodity prices based on those observed in underlying markets. Included in the Company's total net unrealized gains from fuel hedges as of March 31, 2011, were approximately \$19 million in unrealized gains, net of taxes, which are expected to be realized in earnings during the twelve months subsequent to March 31, 2011. In addition, as of March 31, 2011, the Company had already recognized cumulative net losses due to ineffectiveness and derivatives that do not qualify for hedge accounting treatment totaling \$67 million, net of taxes. These net losses were recognized in first quarter 2011 and prior periods, and are reflected in Retained earnings as of March 31, 2011, but the underlying derivative instruments will not expire/settle until second quarter 2011 or future periods.

Interest rate swaps

The Company is party to certain interest rate swap agreements that are accounted for as either fair value hedges or cash flow hedges, as defined in the applicable accounting guidance for derivative instruments and hedging. The interest rate swap agreements accounted for as fair value hedges qualify for the "shortcut" method of accounting for hedges, which dictates that the hedges are assumed to be perfectly effective, and, thus, there is no ineffectiveness to be recorded in earnings. For the Company's interest rate swap agreements accounted for as cash flow hedges, ineffectiveness is required to be measured at each reporting period. The ineffectiveness associated with these hedges for all periods presented was not material.

In January 2011, the Company terminated the fixed-to-floating interest rate swap agreements related to its \$350 million 5.25% senior unsecured notes due 2014 and its \$300 million 5.125% senior unsecured notes due 2017. The effect of these terminations is basically that the interest associated with these debts prospectively revert back to their original fixed rates. As a result of the gains realized on these transactions, which will be amortized over the remaining term of the corresponding notes, and based on projected interest rates at the date of termination, the Company does not believe its future interest expense associated with these notes will significantly differ from the expense it would have recorded had the notes remained at floating rates.

Credit risk and collateral

The Company's credit exposure related to fuel derivative instruments is represented by the fair value of contracts with a net positive fair value to the Company at the reporting date. These outstanding instruments expose the Company to credit loss in the event of nonperformance by the counterparties to the agreements. However, the Company has not experienced any significant credit loss as a result of counterparty nonperformance in the past. To manage credit risk, the Company selects and periodically reviews counterparties based on credit ratings, limits its exposure to a single counterparty, and monitors the market position of the fuel hedging program and its relative market position with each counterparty. At March 31, 2011, the Company had agreements with all of its active counterparties containing early termination rights and/or bilateral collateral provisions whereby security is required if market risk exposure exceeds a specified threshold amount or credit ratings fall below certain levels. The Company also had agreements with counterparties in which cash deposits and/or pledged aircraft are required to be posted whenever the net fair value of derivatives associated with those counterparties exceeds specific thresholds. The following table provides the fair values of fuel derivatives, amounts posted as collateral, and applicable collateral posting threshold amounts as of March 31, 2011, at which such postings are triggered:

| | | | · | ounter | iparty (Cr) | | | | | |
|----------------------------|-------------|----|------------|--------|-------------|-----------|-----------|-----------|-----|------|
| (in millions) | A | | В | | C | D | E | Other(a) | Tot | al |
| Fair value of fuel | | | | | | | | | | |
| derivatives | \$ 258 | \$ | (215) | \$ | 35 | \$ 134 | \$ 245 | \$ (1) | \$ | 456 |
| Cash collateral held from | | | | | | | | | | |
| (by) CP | 185 | | (224) | | - | 3 | - | - | | (36) |
| If credit rating is | | | | | | | | | | |
| investment | | | | | | | | | | |
| grade, fair value of fuel | | | | | | | | | | |
| derivative level at which: | | | | | | | | | | |
| Cash is provided to CP | 0 to (300) | | 0 to (125) | | >(75) | >(75) | >(75) | | | |
| | or >(700) | | or >(625) | | | | | | | |
| Cash is received from CP | >40 | | >150 | | >200(c) | >125(c) | >250 | | | |
| Aircraft can be pledged to | | | | | | | | | | |
| CP | (300) to | | (125) to | | N/A | N/A | N/A | | | |
| | (700)(d |) | (625)(d) | | | | | | | |
| If credit rating is non- | | | | | | | | | | |
| investment | | | | | | | | | | |
| grade, fair value of fuel | | | | | | | | | | |
| derivative | | | | | | | | | | |
| level at which: | | | | | | | | | | |
| Cash is provided to CP | 0 to (300) | | 0 to (125) | | (b) | (b) | (b) | | | |
| | or $>(700)$ | | or >(625) | | | | | | | |
| Cash is received from CP | (b) | | (b) | | (b) | (b) | (b) | | | |
| Aircraft can be pledged to | | | | | | | | | | |
| CP | (300) to | | (125) to | | N/A | N/A | N/A | | | |
| | (700) | | (625) | | | | | | | |
| | | | | | | | | | | |

Counternarty (CP)

- (a) Sum of counterparties with fair value of fuel derivatives <\$5 million and no risk of the Company posting collateral.
- (b) Cash collateral is provided at 100 percent of fair value of fuel derivative contracts.
- (c) Thresholds may vary based on changes in credit ratings within investment grade.
- (d) The Company has the option of providing cash or pledging aircraft as collateral. No aircraft were pledged as collateral as of March 31, 2011.

The Company also has agreements with each of its counterparties associated with its outstanding interest rate swap agreements in which cash collateral may be required based on the fair value of outstanding derivative instruments, as well as the Company's and its counterparty's credit ratings. As of March 31, 2011, no cash collateral had been provided to or received from counterparties associated with the Company's interest rate derivatives. If the Company's credit rating had been below investment grade as of March 31, 2011, it would have been required to provide \$34 million in cash collateral to one counterparty based on its outstanding net liability derivative position with that counterparty. The outstanding interest rate net derivative positions with all other counterparties at March 31, 2011 were assets to the Company.

Applicable accounting provisions require an entity to select a policy of how it records the offset rights to reclaim cash collateral associated with the related derivative fair value of the assets or liabilities of such derivative instruments. Entities may either select a "net" or a "gross" presentation. The Company has elected to present its cash collateral utilizing a net presentation, in which cash collateral amounts held or provided have been netted against the fair value of outstanding derivative instruments. The Company's application of this policy differs depending on whether its derivative instruments are in a net asset position or a net liability position. If its fuel derivative instruments are in a net asset position with a counterparty, cash collateral amounts held are first netted against current derivative amounts (those that will settle during the twelve months following the balance sheet date) associated with that counterparty until that balance is zero, and then any remainder would be applied against the fair value of noncurrent outstanding derivative instruments (those that will settle beyond one year following the balance sheet date). If its fuel derivative instruments are in a net liability position with a counterparty, cash collateral amounts provided are first netted against noncurrent derivative amounts associated with that counterparty until that balance is zero, and then any remainder would be applied against the fair value of current outstanding derivative instruments.

6. COMPREHENSIVE INCOME

Comprehensive income includes changes in the fair value of certain financial derivative instruments, which qualify for hedge accounting, unrealized gains and losses on certain investments, and actuarial gains/losses arising from the Company's postretirement benefit obligation. The differences between Net income and Comprehensive income for the three months ended March 31, 2011 and 2010, were as follows:

| | Three months ended March 31, | | | | | | | |
|---|------------------------------|-----|----|------|--|--|--|--|
| (In millions) | 201 | 1 | _ | 2010 | | | | |
| Net income | \$ | 5 | \$ | 11 | | | | |
| Unrealized gain on fuel derivative instruments, | | | | | | | | |
| net of deferred taxes of \$207 and \$39 | | 331 | | 59 | | | | |
| Unrealized gain (loss) on interest rate swaps, | | | | | | | | |
| net of deferred taxes of \$4 and (\$1) | | 7 | | (1) | | | | |
| Other, net of deferred taxes of \$2 and \$1 | | 3 | | 2 | | | | |
| Total other comprehensive income | | 341 | | 60 | | | | |
| | | | | | | | | |
| Comprehensive income | \$ | 346 | \$ | 71 | | | | |

A rollforward of the amounts included in AOCI, net of taxes, is shown below for the three months ended March 31, 2011:

| (In millions) | l | Fuel nedge ivatives | Interest rate erivatives | Other | ccumulated other comprehensive income (loss) |
|------------------------------|----|---------------------------|--------------------------------|----------|--|
| Balance at December 31, 2010 | \$ | (250) | \$ (34) | \$ 22 | \$ (262) |
| Changes in fair value | | 315 | 7 | 3 | 325 |
| Reclassification to earnings | | 16 | - | - | 16 |
| Balance at March 31, 2011 | \$ | 81 | \$ (27) | \$ 25 | \$ 79 |

ACCRUED LIABILITIES

| (In millions) | <u>N</u> | March 31, 2011 | December 31, 2010 | | |
|---------------------------|----------|-------------------|----------------------|-----|--|
| Retirement plans | \$ | 170 | \$ | 171 | |
| Aircraft rentals | | 54 | | 27 | |
| Vacation pay | | 203 | | 200 | |
| Advances and deposits | | 31 | | 33 | |
| Fuel derivative contracts | | - | | 79 | |
| Workers compensation | | 144 | | 142 | |
| Other | | 225 | | 211 | |
| Accrued liabilities | \$ | 827 | \$ | 863 | |

8. INCOME TAXES

The Company's effective tax rate was approximately 72 percent for the three months ended March 31, 2011. This high rate primarily was due to a \$5 million charge as a result of an Internal Revenue Service ("IRS") settlement agreed to in first quarter 2011 related to tax years 2007 through 2009. Additionally, a tax law change during the quarter in the State of Illinois resulted in a \$2 million charge in the period. These charges together resulted in a decrease to earnings per share, diluted, of \$.01.

COMMITMENTS AND CONTINGENCIES

The Company is from time to time subject to various legal proceedings and claims arising in the ordinary course of business, including, but not limited to, examinations by the IRS. The Company's management does not expect that the outcome in any of its currently ongoing legal proceedings or the outcome of any adjustments presented by the IRS, individually or collectively, will have a material adverse effect on the Company's financial condition, results of operations, or cash flow.

During 2008, the City of Dallas approved the Love Field Modernization Program ("LFMP"), a project to reconstruct Dallas Love Field ("Airport") with modern, convenient air travel facilities. Pursuant to a Program Development Agreement ("PDA") with the City of Dallas, and the Love Field Airport Modernization Corporation (or "LFAMC", a Texas non-profit "local government corporation" established by the City to act on the City's behalf to facilitate the development of the LFMP), the Company is managing this project. Major construction commenced during 2010, with completion of the project scheduled for the second half of 2014. Although subject to change, at the current time the project is expected to include the renovation of the Airport airline terminals and complete replacement of gate facilities with a new 20-gate facility, including infrastructure, systems and equipment, aircraft parking apron, fueling system, roadways and terminal curbside, baggage handling systems, passenger loading bridges and support systems, and other supporting infrastructure.

It is currently expected that the total amount spent on the LFMP project will be approximately \$519 million. Although the City of Dallas has received commitments from various sources that are expected to fund portions of the LFMP project, including the Federal Aviation Administration, the Transportation Security Administration, and the City's Aviation Fund, the majority of the funds used are expected to be from the issuance of bonds. During fourth quarter 2010, \$310 million of such bonds were issued by the LFAMC, and the Company has guaranteed principal and interest payments on the bonds. Depending on funding needs and the timing of these funds from other sources, an additional tranche of bonds will likely be issued prior to the completion of the LFMP project.

The Company has agreed to manage the majority of the LFMP project, and as a result, has evaluated its ongoing accounting requirements in consideration of accounting guidance provided for lessees involved in asset construction. The Company has recorded and will continue to record an asset and corresponding obligation for the cost of the LFMP project as the construction of the facility occurs. As of March 31, 2011, the Company had recorded construction cost incurred of \$102 million as both an asset as a component of Ground property and equipment and a corresponding liability as a component of Other non-current liabilities, respectively, in its unaudited Condensed Consolidated Balance Sheet. Upon completion of the LFMP project, it is expected the Company would begin depreciating the assets over their estimated useful lives, and would reduce the corresponding liabilities primarily through the Company's airport rental payments to the City of Dallas.

10. FAIR VALUE MEASUREMENTS

Accounting standards pertaining to fair value measurements establish a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

As of March 31, 2011, the Company held certain items that are required to be measured at fair value on a recurring basis. These included cash equivalents, short-term investments (primarily treasury bills, commercial paper, and certificates of deposit), certain noncurrent investments, interest rate derivative contracts, fuel derivative contracts, and available-for-sale securities. The majority of the Company's short-term investments consist of instruments classified as Level 1. However, the Company has certificates of deposit and commercial paper that are classified as Level 2, due to the fact that the fair value for these instruments is determined utilizing observable inputs in non-active markets. Noncurrent investments consist of certain auction rate securities, primarily those collateralized by student loan portfolios, which are guaranteed by the U.S. Government. Other available-for-sale securities primarily consist of investments associated with the Company's excess benefit plan.

The Company's fuel and interest rate derivative instruments consist of over-the-counter (OTC) contracts, which are not traded on a public exchange. Fuel derivative instruments include swaps, as well as different types of option contracts, whereas interest rate derivatives consist solely of swap agreements. See Note 5 for further information on the Company's derivative instruments and hedging activities. The fair values of swap contracts are determined based on inputs that are readily available in public markets or can be derived from information available in publicly quoted markets. Therefore, the Company has categorized these swap contracts as Level 2. The Company determines the value of option contracts utilizing a standard option pricing model based on inputs that are either readily available in public markets, can be derived from information available in publicly quoted markets, or are quoted by financial institutions that trade these contracts. Because certain of the inputs used to determine the fair value of option contracts are unobservable (principally implied volatility), the Company has categorized these option contracts as Level 3. The Company also considers counterparty credit risk and its own credit risk in its determination of all estimated fair values. The Company has consistently applied these valuation techniques in all periods presented and believes it has obtained the most accurate information available for the types of derivative contracts it holds.

The Company's investments associated with its excess benefit plan consist of mutual funds that are publicly traded and for which market prices are readily available. This plan is a deferred compensation plan designed to hold Employee contributions in excess of limits established by Section 415 of the Internal Revenue Code. This plan is funded through qualifying Employee contributions and it impacts the Company's earnings through changes in the fair value of plan assets

All of the Company's auction rate security instruments, totaling \$93 million at March 31, 2011, are classified as available for sale securities and are reflected at estimated fair value in the unaudited Condensed Consolidated Balance Sheet. In periods when an auction process successfully took place every 30-35 days, quoted market prices would be readily available, which would qualify the securities as Level 1. However, due to events in credit markets beginning during first quarter 2008, the auction events for these remaining instruments failed, and have continued to fail through the current period. Therefore, the Company determines the estimated fair values of these securities utilizing a discounted cash flow analysis or other type of valuation model. The Company has performed, and routinely updates, a valuation for each of its auction rate security instruments, considering, among other items, the collateralization underlying the security investments, the expected future cash flows, including the final maturity, associated with the securities, and estimates of the next time the security is expected to have a successful auction or return to full par value.

In association with its estimate of fair value related to auction rate security instruments as of March 31, 2011, the Company has recorded a temporary unrealized decline in fair value of \$17 million, with an offsetting entry to AOCI. The Company continues to believe that this decline in fair value is due entirely to market liquidity issues, because the underlying assets for the majority of these auction rate securities held by the Company are currently rated investment grade by Moody's, Standard and Poor's, and Fitch and are almost entirely backed by the U.S. Government. In addition, these auction rate securities represented an immaterial portion of the Company's total cash, cash equivalent, and investment balance at March 31, 2011. The range of maturities for the Company's auction rate securities are from 8 years to 37 years. Considering the relative insignificance of these securities in comparison to the Company's liquid assets and other sources of liquidity, the Company has no current intention of selling these securities nor does it expect to be required to sell these securities before a recovery in their cost basis. At the time of the first failed auctions during first quarter 2008, the Company held a total of \$463 million in auction rate securities and, since that time, has been able to sell \$353 million of these instruments at par value.

The Company remains in discussions with its remaining counterparties to determine whether mutually agreeable decisions can be reached regarding the effective repurchase of its remaining auction rate securities. The Company has continued to earn interest on virtually all of its outstanding auction rate security instruments. Any future fluctuation in fair value related to these instruments that the Company deems to be temporary, including any recoveries of previous temporary write-downs, would be recorded to AOCI. If the Company determines that any future valuation adjustment was other than temporary, it would record a charge to earnings as appropriate.

The following tables present the Company's assets and liabilities that are measured at fair value on a recurring basis at March 31, 2011 and December 31, 2010:

| | Fair Value Measurements at Reporting | | | | | | ting | Date Using |
|--|--------------------------------------|-------------|---|-------|---|---------|---|------------|
| Description | Marc | ch 31, 2011 | Quoted Prices in Active Markets for Identical Assets (Level 1) | | Significant Other Observable Inputs (Level 2) | | Significant Unobservable Inputs (Level 3) | |
| Assets | | | | (in m | illions) | | | |
| Cash equivalents | | | | | | | | |
| Cash equivalents (a) | \$ | 1,932 | \$ | 1,932 | \$ | - | \$ | - |
| Commercial paper | | 107 | | - | | 107 | | |
| Short-term investments: | | | | | | | | |
| Treasury bills | | 2,150 | | 2,150 | | - | | - |
| Certificates of deposit | | 236 | | - | | 236 | | - |
| Commercial paper | | 40 | | - | | 40 | | - |
| Noncurrent investments (b) | | | | | | | | |
| Auction rate securities | | 93 | | - | | - | | 93 |
| Certificates of deposit | | 25 | | - | | 25 | | - |
| Interest rate derivatives (e) | | 35 | | - | | 35 | | - |
| Fuel derivatives: | | | | | | | | |
| Swap contracts (c) | | 42 | | - | | 42 | | - |
| Option contracts (c) | | 118 | | - | | - | | 118 |
| Swap contracts (d) | | 398 | | - | | 398 | | - |
| Option contracts (d) | | 1,586 | | - | | - | | 1,586 |
| Other available-for-sale securities | | 42 | | 37 | | - | | 5 |
| Total assets | \$ | 6,804 | \$ | 4,119 | \$ | 883 | \$ | 1,802 |
| <u>Liabilities</u> | | | | | | | | |
| Fuel derivatives: | | | | | | | | |
| Swap contracts (c) | \$ | (315) | \$ | - | \$ | (315) | \$ | - |
| Option contracts (c) | | (62) | | - | | - | | (62) |
| Swap contracts (d) | | (770) | | - | | (770) | | - |
| Option contracts (d) | | (541) | | - | | - | | (541) |
| Interest rate derivatives (see Note 5) | | (45) | | _ | | (45) | | |
| Total liabilities | \$ | (1,733) | \$ | - | \$ | (1,130) | \$ | (603) |

⁽a) Cash equivalents is primarily composed of money market investments and treasury bills.

⁽b) Noncurrent investments are included in Other assets in the unaudited Condensed Consolidated Balance Sheet.

⁽c) In the unaudited Condensed Consolidated Balance Sheet, amounts are presented as a net liability, and are also net of cash collateral provided to counterparties. See Note 5.

⁽d) In the unaudited Condensed Consolidated Balance Sheet, amounts are presented as a net asset, and are also net of cash collateral received from and provided to counterparties. See Note 5.

⁽e) In the unaudited Condensed Consolidated Balance Sheet, \$23 million is presented as a net asset and \$12 million is netted against the total liability. See Note 5.

| | | | Fai | r Value Mea | ting Date Using | | | |
|-------------------------------------|-----|-------------------|---|-------------|--|--------|---|---------|
| Description | Dec | ember 31, 2010 | Quoted Prices in Active Markets for Identical Assets | | Significant Other Observable Inputs (Level 2) | | Significant Unobservable Inputs (Level 3) | |
| <u>Description</u> | | 2010 | (L | ever 1) | (Le | vei 2) | (L) | ever 3) |
| <u>Assets</u> | | (in millions) | | | | | | |
| Cash equivalents | \$ | 1,262 | \$ | 1,261 | \$ | 1 | \$ | - |
| Short-term investments: | | | | | | | | |
| Treasury bills | | 2,009 | | 2,009 | | - | | - |
| Certificates of deposit | | 267 | | - | | 267 | | - |
| Noncurrent investments (a) | | 93 | | - | | - | | 93 |
| Interest rate derivatives | | 73 | | - | | 73 | | - |
| Fuel derivatives: | | | | | | | | |
| Swap contracts (b) | | 33 | | - | | 33 | | - |
| Option contracts (b) | | 233 | | - | | - | | 233 |
| Swap contracts (c) | | 286 | | - | | 286 | | - |
| Option contracts (c) | | 788 | | - | | - | | 788 |
| Other available-for-sale securities | | 39 | | 34 | | - | | 5 |
| Total assets | \$ | 5,083 | \$ | 3,304 | \$ | 660 | \$ | 1,119 |
| <u>Liabilities</u> | | | | | | | | |
| Fuel derivatives: | | | | | | | | |
| Swap contracts (b) | \$ | (387) | \$ | - | \$ | (387) | \$ | - |
| Option contracts (b) | | (119) | | - | | - | | (119) |
| Swap contracts (c) | | (476) | | - | | (476) | | - |
| Option contracts (c) | | (216) | | - | | - | | (216) |
| Interest rate derivatives | | (4) | | - | | (4) | | - |
| Total liabilities | \$ | (1,202) | \$ | - | \$ | (867) | \$ | (335) |

⁽a) Auction rate securities included in Other assets in the unaudited Condensed Consolidated Balance Sheet.(b) In the unaudited Condensed Consolidated Balance Sheet, amounts are presented as a net liability, and are also net of cash collateral provided to counterparties. See Note 5.

⁽c) In the unaudited Condensed Consolidated Balance Sheet, amounts are presented as a net asset, and are also net of cash collateral received from counterparties. See Note 5.

The Company had no transfers of assets or liabilities between any of the above levels during the three months ended March 31, 2011. The following tables present the Company's activity for items measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2011:

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)

| | | | e nobser vable inputs (Ecvere) | | | | |
|--|--------------|-------|--------------------------------|-----------------------|----|---------------|-------------|
| (in millions) | Fu Deriva | | | tion Rate curities | | her rities | Total |
| Balance at December 31, 2010 | \$ | 686 | \$ | 93 | \$ | 5 | \$ 784 |
| Total gains or (losses) (realized or unrealized) | | | | | | | |
| Included in earnings | | 152 | | - | | - | 152 |
| Included in other comprehensive income | | 493 | | - | | - | 493 |
| Purchases (b) | | 51 | | - | | - | 51 |
| Sales (b) | | (233) | | - | | - | (233) |
| Settlements | _ | (48) | | - | | | (48) |
| Balance at March 31, 2011 | \$ | 1,101 | \$ | 93 (a) | \$ | 5 | \$ 1,199 |
| The amount of total gains or (losses) for the | | | | | | | |
| period included in earnings attributable to | | | | | | | |
| the | | | | | | | |
| change in unrealized gains or losses relating | | | | | | | |
| to | | | | | | | |
| assets still held at March 31, 2011 | \$ | 155 | \$ | <u> </u> | \$ | | \$ 155 |

- (a) Included in Other assets in the unaudited Condensed Consolidated Balance Sheet.
- (b) Included in Other operating cash flows in the unaudited Condensed Consolidated Statement of Cash Flows.

All settlements from fuel derivative contracts that are deemed "effective" are included in Fuel and oil expense in the period the underlying fuel is consumed in operations. Any "ineffectiveness" associated with hedges, including amounts that settled in the current period (realized), and amounts that will settle in future periods (unrealized), is recorded in earnings immediately, as a component of Other (gains) losses, net. See Note 5 for further information on hedging. Any gains and losses (realized and unrealized) related to other investments are reported in Other operating expenses, and were immaterial for the three months ended March 31, 2011 and 2010.

The carrying amounts and estimated fair values of the Company's long-term debt (including current maturities) at March 31, 2011 are contained in the below table. The estimated fair values of the Company's publicly held long-term debt were based on quoted market prices.

| | (| Carrying | Estimated fair |
|---------------------------------------|----|----------|-----------------------|
| (<u>In millions</u>) | | value | value |
| 10.5% Notes due 2011 | \$ | 403 | \$ 423 |
| French Credit Agreements due 2012 | | 14 | 14 |
| 6.5% Notes due 2012 | | 397 | 414 |
| 5.25% Notes due 2014 | | 350 | 375 |
| 5.75% Notes due 2016 | | 306 | 331 |
| 5.125% Notes due 2017 | | 300 | 314 |
| French Credit Agreements due 2017 | | 73 | 73 |
| Term Loan Agreement due 2019 - 6.64% | | 289 | 301 |
| Term Loan Agreement due 2019 - 6.84% | | 110 | 119 |
| Term Loan Agreement due 2020 - 5.223% | | 513 | 471 |
| Pass Through Certificates due 2022 | | 420 | 458 |
| 7.375% Debentures due 2027 | | 114 | 122 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Relevant Southwest comparative operating statistics for the three months ended March 31, 2011 and 2010 are as follows:

Three months ended March 31, Change 2011 2010 19,976,835 Revenue passengers carried 21,115,115 5.7 % Enplaned passengers 25,599,118 23,694,464 8.0 % Revenue passenger miles (RPMs) (000s) 19,195,885 11.9 % 17,161,713 Available seat miles (ASMs) (000s) 24,505,674 22,619,460 8.3 % Load factor(1) 2.4 pts 78.3 % 75.9 % Average length of passenger haul (miles) 909 859 5.8~%3.6 % Average aircraft stage length (miles) 656 633 Trips flown 273,823 261,892 4.6 % Average passenger fare 139.18 124.90 11.4 % Passenger revenue yield per RPM (cents) 15.31 14.54 5.3 % Operating revenue per ASM (cents) 12.66 11.63 8.9 % Passenger revenue per ASM (cents) 11.99 11.03 8.7 % Operating expenses per ASM (cents) 12.20 11.39 7.1 % Operating expenses per ASM, excluding fuel (cents) 7.97 7.76 2.7 % 16.9 % Fuel costs per gallon, including fuel tax 2.91 2.49 Fuel costs per gallon, including fuel tax, economic \$ 2.96 \$ 2.34 26.5 % Fuel consumed, in gallons (millions) 8.2 % 356 329 Active fulltime equivalent Employees 35,452 34,637 2.4 % Aircraft in service at period-end* 541 1.7 %

^{*} Includes leased aircraft and excludes aircraft that are not available for service or are in storage, held for sale, or for return to the lessor.

⁽¹⁾ Revenue passenger miles divided by available seat miles.

| | Three months ended 1 2011 | | March 31, 2010 | Percent Change |
|--|---------------------------|----|-------------------|-------------------|
| Operating income, as reported | \$ 114 | \$ | 54 | |
| Add/(Deduct): Reclassification between Fuel | | | | |
| and oil and Other (gains) losses, net, | | | | |
| associated with current period settled contracts | (2) | | (4) | |
| Add/(Deduct): Contracts settling in the current | | | | |
| period, but for which gains and/or (losses) | | | | |
| have been recognized in a prior period* | (17) | | 52 | |
| Add: Charge for AirTran integration costs, net (a) | 15 | | - | |
| Operating income, non-GAAP | \$ 110 | \$ | 102 | 7.8 |
| Net income, as reported | \$ 5 | \$ | 11 | |
| Add/(Deduct): Mark-to-market impact from fuel | | | | |
| contracts settling in future periods | (3) | | (27) | |
| Add/(Deduct): Ineffectiveness from fuel hedges | | | • • | |
| settling in future periods | 30 | | (4) | |
| Add/(Deduct): Other net impact of fuel contracts | | | | |
| settling in the current or a prior period | | | | |
| (excluding reclassifications) | (17) | | 52 | |
| Income tax impact of fuel contracts | (4) | | (8) | |
| Add: Charge for AirTran integration costs, net (b) | 9 | | - | |
| Net income, non-GAAP | \$ 20 | \$ | 24 | (16.7) |
| Net income per share, diluted, as reported | \$ 0.01 | \$ | 0.01 | |
| Add/(Deduct): Net impact to net income above | | | | |
| from fuel contracts divided by dilutive shares | - | | 0.02 | |
| Add: Impact of special items, net (b) | 0.02 | | - | |
| Net income per share, diluted, non-GAAP | \$ 0.03 | \$ | 0.03 | - |
| Operating expenses per ASM (cents) | 12.20 | | 11.39 | |
| Deduct: Fuel expense divided by ASMs | (4.23) | | (3.63) | |
| Deduct: Impact of special items, net (a) | (0.06) | | - | |
| Operating expenses per ASM, non-GAAP, | | | | |
| excluding fuel (cents) | 7.91 | | 7.76 | 1.9 |
| (*******) | | | | 1., |

^{*} As a result of prior hedge ineffectiveness and/or contracts marked to market through earnings.

- (a) Amounts net of profitsharing impact.
- (b) Amounts net of profitsharing impact and taxes.

Note Regarding Use of Non-GAAP Financial Measures

The Company's unaudited Condensed Consolidated Financial Statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). These GAAP financial statements include unrealized non-cash adjustments and reclassifications, which can be significant, as a result of accounting requirements and elections made under accounting pronouncements relating to derivative instruments and hedging. As a result, the Company also provides financial information in this filing that was not prepared in accordance with GAAP and should not be considered as an alternative to the information prepared in accordance with GAAP. The Company provides supplemental non-GAAP financial information, including results that it refers to as "economic," which the Company's management utilizes to evaluate its ongoing financial performance and the Company believes provides greater transparency to investors as supplemental information to its GAAP results. The Company's economic financial results differ from GAAP results in that they only include the actual cash settlements from fuel hedge contracts—all reflected within Fuel and oil expense in the period of settlement. Any net premium costs paid related to option contracts are reflected as a component of Other (gains) losses, net, for both GAAP and non-GAAP (including economic) purposes in the period of contract settlement. These economic results provide a better measure of the impact of the Company's fuel hedges on its operating performance and liquidity since they exclude the unrealized, non-cash adjustments and reclassifications that are recorded in GAAP results in accordance with accounting guidance relating to derivative instruments, and they reflect all cash settlements related to fuel derivative contracts within Fuel and oil expense. This enables the Company's management, as well as investors, to consistently assess the Company's operating performance on a year-over-year or quarter-over-quarter basis after considering all efforts in place to manage fuel

In addition to its "economic" financial measures, as defined above, the Company has also provided other non-GAAP financial measures as a result of items that the Company believes are not indicative of its ongoing operations. These include a first quarter 2011 charge of \$17 million (before the impact of profitsharing and/or taxes) related to expenses associated with the Company's planned acquisition of AirTran. The Company believes that evaluation of its financial performance can be enhanced by a presentation of results that exclude the impact of these items in order to evaluate the results on a comparative basis with results in current or prior periods that did not include such items and as a basis for expecting operating results in future periods. As a result of the Company's anticipated acquisition of AirTran, which is expected to close on May 2, 2011, the Company expects to incur substantial charges associated with integration of the two companies. While the Company cannot predict the exact timing or amounts of such charges, it does expect to treat the charges as special items in its future presentation of non-GAAP results. See Note 2 to the unaudited Condensed Consolidated Financial Statements for further information on the planned acquisition of AirTran.

Further information on (i) the Company's fuel hedging program, (ii) the requirements of accounting for derivative instruments, and (iii) the causes of hedge ineffectiveness and/or mark-to-market gains or losses from derivative instruments is included in Note 5 to the unaudited Condensed Consolidated Financial Statements and in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Material Changes in Results of Operations

Summary of Results

The Company's first quarter 2011 net income was \$5 million, or \$0.01 per share, diluted, compared to the Company's first quarter 2010 net income of \$11 million, or \$0.01 per share, diluted. On a non-GAAP basis, the Company's first quarter 2011 net income was \$20 million, or \$0.03 per share, diluted, which was slightly lower than the Company's first quarter 2010 net income of \$24 million, or \$0.03 per share, diluted, on a non-GAAP basis. As a result of continued volatility in energy prices, the Company has focused on increasing revenues as a way to offset higher fuel and oil expense. As a direct result of these efforts, the Company achieved first quarter records in both Passenger revenue yield and load factor. This allowed the Company to substantially overcome the 26.5 percent increase in economic fuel cost per gallon versus the same prior year period.

The Company's GAAP results in both first quarter 2010 and 2011 included adjustments related to derivative contracts the Company utilizes in attempting to hedge against jet fuel price volatility. These adjustments, which can be significant, as well as further information on the Company's hedging activities and accounting associated with derivative instruments, are discussed further in Note 5 to the unaudited Condensed Consolidated Financial Statements. In first quarter 2010, the net gains associated with fuel derivatives that were ineffective, as defined, or that did not qualify for special hedge accounting, totaled \$31 million and were recorded in Other (gains) losses, net. In first quarter 2011, these net losses totaled \$27 million. The Company's operating income, which excludes the majority of the impact of these adjustments, increased 111.1 percent year-over-year. The Company had operating income of \$114 million in first quarter 2011 versus operating income of \$54 million in first quarter 2010. On a non-GAAP basis, the Company's first quarter 2011 operating income was \$110 million versus operating income of \$102 million in first quarter 2010. This year-over-year improvement primarily was driven by a better overall revenue performance, which outpaced the increase in fuel costs.

The Company's first quarter 2011 operating expenses increased 16.0 percent versus first quarter 2010, approximately half of which was attributable to an increase in ASMs and the majority of the remainder of which was due to a higher fuel price per gallon. For first quarter 2011, the Company's average jet fuel cost per gallon (including related fuel taxes) increased 16.9 percent compared to first quarter 2010, inclusive of gains and/or losses from fuel contract settlements and related adjustments associated with hedge ineffectiveness. Cash settlements associated with fuel hedging were \$13 million paid to counterparties in first quarter 2011 versus cash settlements paid to counterparties of \$44 million in first quarter 2010. Higher market jet fuel prices, combined with the impact of these settlements in each year, resulted in a 26.5 percent year over year increase in the Company's economic jet fuel price per gallon. In addition, the Company experienced cost increases due to higher maintenance costs, higher wage rates, and other higher revenue-related costs.

During first quarter 2011, the Company continued to focus on growing revenues. In March 2011, the Company launched its All-New Rapid Rewards® frequent flyer program and began service to three new domestic destinations. Under the Company's new frequent flyer program, members earn points for every dollar spent instead of credits for flight segments flown. The amount of points earned is based on the fare and fare class purchased, with higher fare products (e.g., Business Select) earning more points than lower fare products (e.g., Wanna Get Away). Each fare class is associated with a points earning multiplier, and points for flights are calculated by multiplying the fare for the flight by the fare class multiplier. Likewise, the amount of points required to be redeemed for a flight is based on the fare and fare class purchased. However, unlike the Company's previous program, under the new program, (i) members are able to redeem their points for every available seat, every day, on every flight, with no blackout dates; and (ii) points do not expire so long as the Rapid Rewards Member has points-earning activity during a 24-month time period. In addition, Rapid Rewards Credit Card members are able to redeem their points for items other than travel on Southwest Airlines, such as international flights, cruises, hotel stays, rental cars, gift cards, event tickets, and more. In addition to earning points for revenue flights, Rapid Rewards Members also have the ability to purchase points.

The new frequent flyer program also features enhanced A-List and Companion Pass programs for the most active members, and adds a new level of status, "A-List Preferred." Both A-List and A-List Preferred Members enjoy benefits such as priority checkin and security lane and ticket counter access, dedicated phone lines, standby priority, and an earnings bonus on eligible revenue flights (25% for A-List and 100% for A-List Preferred). In addition, A-List Preferred Members enjoy free Inflight WiFi on equipped flights. The new program has been designed to drive more revenue by (i) bringing in new Customers—both frequent flyers as well as new holders of the Company's co-branded Visa card; (ii) increasing business from existing Customers; and (iii) strengthening the Company's Rapid Rewards hotel, rental car, credit card, and retail partnerships.

In March 2011, the Company began service to Charleston, South Carolina, Greenville/Spartanburg, South Carolina, and the New York-New Jersey area through Newark's Liberty International Airport. The Company now serves 72 domestic destinations and provides service to 37 states. The service to Newark is provided as a result of the Company's acquisition of 18 pairs of takeoff and landing slots at that airport. The Company currently offers seven daily nonstop flights each to Greenville/Spartanburg and Charleston, and eight daily nonstops to Newark. In June, the Company expects to begin an additional ten nonstop flights to Newark.

The Company believes that its proposed acquisition of AirTran, discussed in Note 2 to the unaudited Condensed Consolidated Financial Statements, will position it to better respond to the economic and competitive challenges of the industry because:

- · it represents a unique opportunity to grow the Company's presence in key markets it does not yet serve and would represent a significant step toward positioning the Company for future growth;
- would allow the Company to offer more low-fare destinations by extending its network and diversifying into new markets, including significant opportunities to and from Atlanta, the busiest airport in the United States and the largest domestic market the Company does not currently serve;
- · would allow the Company to expand its presence in slot-controlled markets where the Company currently has little (New York LaGuardia) or no (Ronald Reagan Washington National Airport) service;
- · would allow the Company to expand its service in other key domestic markets, including Boston and Baltimore and to add destinations to its route system;
- based on the operations of the Company and AirTran at the time of their entry into the merger agreement, the addition of AirTran would increase the Company's share of current domestic market share capacity (as measured by ASMs) from approximately 15 percent to 19 percent;
- · it would provide access to near-international leisure markets in the Caribbean and Mexico, as well as smaller cities, and provide firsthand and meaningful insight into these new expansion opportunities; and
- · based on current operations, it is expected that the combined company would serve more than 100 million customers annually from more than 100 different destinations in the United States and near-international destinations.

The Company believes the transaction has the potential to yield net annual synergies of more than \$400 million by 2013. Excluding one-time acquisition and integration costs estimated to be approximately \$500 million, the transaction is also expected to be accretive to the Company's fully-diluted earnings per share in the first twelve months following the close of the transaction and strongly accretive thereafter, upon full realization of the estimated net synergies. In addition, the Company and AirTran are complementary, with little route overlap between the two carriers, and strategically, both carriers have an emphasis on outstanding Customer service, high quality low-cost operations, all-Boeing fleets, solid low-fare brands, and strong Employee cultures.

In first quarter 2011, the Company purchased two new 737-700 aircraft from Boeing that entered service and purchased an additional 737-700 that has not yet entered active service. The Company also leased two used 737-700s and placed those in service. The Company also retired two older 737-300s from active service, to bring the Company's "active" fleet of 737s to 550 aircraft at March 31, 2011. Overall, excluding the potential impact of the proposed AirTran acquisition, the Company currently expects to end 2011 with 558 aircraft and to fly approximately five to six percent more ASMs for full year 2011 compared to 2010.

Comparison of three months ended March 31, 2011 to three months ended March 31, 2010

Revenues

Consolidated operating revenues for first quarter 2011 increased by \$473 million, or 18.0 percent, compared to first quarter 2010, primarily due to a \$444 million, or 17.8 percent, increase in Passenger revenues. The majority of the increase in Passenger revenues was attributable to an 11.4 percent increase in average fares. The Company also recorded a 2.4 point increase in load factor (the percentage of seats filled, or RPMs, divided by ASMs) versus first quarter 2010. Each of these results was due to the Company's focus on a number of revenue initiatives. In addition to the fare increases the Company has been able to implement, other revenue management techniques have included continued optimization of the Company's flight schedule to better match demand in certain markets and, at certain times, targeted marketing campaigns such as "Bags Fly Free" and "No Change Fees," in which the Company differentiates its product and service from competitors that charge additional fees for a Customer's first and second checked bag and/or certain other services. In addition, the Company experienced an increase in the number of full-fare paying Customers as domestic economic conditions have improved versus first quarter 2010.

The Company has also benefited from increased usage of other of its ancillary product offerings such as: (i) EarlyBird check-in, which allows Customers to automatically get an assigned boarding position before general check-in begins, (ii) unaccompanied minor travel (for which the Company began charging service fees in June 2009), and (iii) Pets Are Welcome on Southwest (PAWS). In addition, the Company continues to explore and plan for other revenue-producing opportunities. The Company began installing WiFi connectivity on its 737-700 fleet in third quarter 2010, with plans to continue installation on its remaining 737-700 fleet. The Company believes these and other initiatives, along with its anticipated acquisition of AirTran, create substantial opportunities for future revenue growth.

The Company is encouraged by the sustained revenue momentum it carried through first quarter 2011, especially in what is typically a seasonally weaker travel period. On a unit basis, first quarter Passenger revenues increased 8.7 percent year-over-year, compared to first quarter 2010. Based on bookings and revenue trends thus far and excluding the impact of the Company's expected acquisition of AirTran, the Company expects another solid Passenger unit revenue improvement in second quarter 2011 versus the same prior year period. With more difficult year-over-year passenger unit revenue comparisons in April, due to the late timing of the Easter/Passover Holiday, the Company currently expects April passenger unit revenues to be up in the six percent range compared to last year. However, based on bookings in place and revenue trends thus far, the Company anticipates a stronger combined May and June year-over-year Passenger unit revenue growth. In the event of continued volatility in energy prices, the Company expects it could have to continue to raise fares and enhance other revenue-earning opportunities in order to retain and/or grow its profitability. However, there is no guarantee the Company's attempt to increase fares will not result in a decrease in demand for domestic air travel.

Consolidated freight revenues for first quarter 2011 increased by \$1 million, or 3.3 percent, compared to first quarter 2010, primarily as a result of higher average rates charged. The Company expects a comparable year-over-year growth rate in consolidated freight revenues for second quarter 2011. Other revenues increased by \$28 million, or 26.7 percent compared to first quarter 2010. Approximately 65 percent of this increase was as a result of higher revenues from initiatives such as the Company's EarlyBird product and growth in the number of Customers paying service charges for unaccompanied minors and for pets. The remainder of the increase in Other revenues primarily was due to higher commissions earned from programs the Company sponsors with certain business partners, such as the Company sponsored co-branded Visa card. The Company expects Other revenues for second quarter 2011 to also exceed second quarter 2010, although at a lower rate than the year-over-year increase in first quarter 2011.

Operating expenses

Consolidated operating expenses for first quarter 2011 increased by \$413 million, or 16.0 percent, compared to first quarter 2010, while capacity increased 8.3 percent. Historically, except for changes in the price of fuel, changes in operating expenses for airlines primarily are driven by changes in capacity, or ASMs. The following table presents the Company's operating expenses per ASM for first quarter 2011 and first quarter 2010 followed by explanations of these changes on a per-ASM basis and/or on a dollar basis (in cents, except for percentages):

| | Three months end | ed March 31, | Per ASM | Percent |
|--------------------------------|------------------|--------------|---------|---------|
| | 2011 | 2010 | Change | Change |
| | | | | |
| Salaries, wages, and benefits | 3.89¢ | 3.82¢ | 0.07¢ | 1.8 |
| Fuel and oil | 4.23 | 3.63 | 0.60 | 16.5 |
| Maintenance materials | | | | |
| and repairs | 0.81 | 0.73 | 0.08 | 11.0 |
| Aircraft rentals | 0.19 | 0.21 | (0.02) | (9.5) |
| Landing fees and other rentals | 0.82 | 0.84 | (0.02) | (2.4) |
| Depreciation | 0.63 | 0.68 | (0.05) | (7.4) |
| Other operating expenses | 1.63 | 1.48 | 0.15 | 10.1 |
| | | | | |
| Total | 12.20¢ | 11.39¢ | 0.81¢ | 7.1 |

Operating expenses per ASM (unit costs) for first quarter 2011 increased 7.1 percent compared to first quarter 2010. On a dollar basis, operating expenses increased by \$413 million for first quarter 2011 compared to first quarter 2010. Approximately 75 percent of the increase in unit costs, and over 50 percent of the increase on a dollar basis, was due to higher fuel costs as the Company's average jet fuel costs per gallon increased by 16.9 percent to \$2.91, including the impact of hedging activity. Higher maintenance expense also contributed to the year-over-year increase in costs per ASM and on a dollar basis during first quarter 2011 primarily due to an increase in the number of heavy maintenance events incurred. On a non-GAAP basis, the Company's operating expenses per ASM, excluding fuel, increased 1.9 percent to 7.91 cents for first quarter 2011 compared to the same prior year period. Based on current cost trends, the Company expects the year-over-year increase in its second quarter 2011 nonfuel unit costs excluding special items and the impact of the Company's expected acquisition of AirTran, will exceed first quarter 2011's year-over-year increase, largely due to advertising related to the launch of its All-New Rapid Rewards® program.

Salaries, wages, and benefits expense per ASM for first quarter 2011 increased 1.8 percent compared to first quarter 2010, and on a dollar basis increased by \$90 million. On a dollar basis, the majority of the year-over-year increase in Salaries, wages, and benefits was due to the increase in capacity and number of trips flown. On a per-ASM basis the increase was approximately equally attributable to higher average wage rates for certain Employees and higher benefits costs, including matching contributions to the Company's 401(k) plan and health care costs. Based on current trends and excluding the impact of the Company's expected acquisition of AirTran and any special charges that may be incurred as a result of such transaction, the Company expects second quarter 2011 Salaries, wages, and benefits expense per ASM to be comparable to the 3.71 cents per ASM experienced in second quarter 2010.

The Company's Materials Specialists (formerly known as Stock Clerks), totaling approximately 170 Employees, are subject to an agreement between the Company and the International Brotherhood of Teamsters, Local 19 ("IBT Local 19"). During first quarter 2011, the Company's Materials Specialists ratified a new agreement that becomes amendable August 16, 2013.

Fuel and oil expense for the three months ended March 31, 2011 increased by \$217 million, and on a per ASM basis increased 16.5 percent, both primarily due to a 16.9 percent increase in the Company's fuel cost per gallon. The Company had net hedging gains reflected in Fuel and oil expense totaling \$6 million in first quarter 2011, while first quarter 2010 hedging losses recorded in Fuel and oil expense were \$91 million. However, these totals exclude gains and/or losses recognized from hedge ineffectiveness, which are recorded as a component of Other (gains) losses, net. See Note 5 to the unaudited Condensed Consolidated Financial Statements.

As of April 19, 2011, excluding the impact of the anticipated AirTran acquisition, the Company had derivative contracts in place related to second quarter 2011, full year 2011, and for the years 2012 through 2014 at the following levels:

Percent of estimated fuel consumption covered by fuel derivative contracts

| Average WTI* Crude Oil Price per barrel | Second Quarter 2011 | Full Year 2011 | | | | |
|--|------------------------|-------------------|--|--|--|--|
| | | 2411 | | | | |
| Up to \$90 | approx. 60% | approx. 65% | | | | |
| \$90 to \$95 | approx. 45% | approx. 50% | | | | |
| \$95 to \$110 | approx. 35% | approx. 30% | | | | |
| \$110 to \$120 | approx. 35% | approx. 45% | | | | |
| Above \$120 | approx. 30% | approx. 40% | | | | |
| | * * | 1.1 | | | | |

Percent of estimated fuel consumption covered by fuel derivative contracts at varying crude-equivalent price levels

| 2011 | approx. 30% (1) |
|------|-----------------|
| 2012 | approx. 60% (2) |
| 2013 | over 50% |
| 2014 | over 40% |

^{*} West Texas Intermediate (WTI)

Full Year

- (1) Based on the current WTI forward curve as of April 19, 2011, the Company has approximately 30% of estimated 2011 fuel consumption covered at current market prices by fuel derivative contracts. If prices settle between \$110 and \$120 per barrel, the estimated 2011 fuel consumption covered by fuel derivative contracts increases to approximately 45%, and if prices settle above \$120 per barrel, the coverage decreases to 40%.
- (2) For 2012, the Company has approximately 60% of estimated fuel consumption covered by fuel derivative contracts up to a crude-equivalent price of \$130 per barrel. If prices settle between \$130 and \$145 per barrel, the estimated fuel consumption covered by fuel derivative contracts decreases to approximately 30%, and if prices settle above \$145 per barrel, the coverage decreases to less than 10%.

As a result of prior hedging activities, the Company continues to have significant amounts "frozen" in Accumulated other comprehensive income ("AOCI"), and these amounts will be recognized in the Company's Statement of Operations in future periods when the underlying fuel derivative contracts settle. The following table displays the Company's estimated fair value of remaining fuel derivative contracts (not considering the impact of the cash collateral provided to or received from counterparties—See Note 5 to the unaudited Condensed Consolidated Financial Statements for further information) as well as the amount of deferred losses in AOCI at March 31, 2011, and the expected future periods in which these items are expected to settle and/or be recognized in earnings (in millions):

| Year | Fair value (liability) of fuel derivative contracts at March 31, 2011 | Amount of gains (losses) deferred in AOCI at March 31, 2011 (net of tax) | | |
|-------|--|--|--|--|
| 2011 | \$ 77 | \$ 9 | | |
| 2012 | 132 | 35 | | |
| 2013 | 61 | (22) | | |
| 2014 | 186 | 59 | | |
| Total | \$ 456 | \$ 81 | | |

Based on forward market prices and the amounts in the above table (and excluding any other subsequent changes to the fuel hedge portfolio), the Company's jet fuel costs per gallon could exceed market (i.e., unhedged) prices during some of these future periods. This is based primarily on expected future cash settlements associated with fuel derivatives, but excludes any impact associated with the ineffectiveness of fuel hedges or fuel derivatives that are marked to market because they do not qualify for hedge accounting. See Note 5 to the unaudited Condensed Consolidated Financial Statements for further information. Based on its fuel hedge portfolio and market prices (as of April 19, 2011), the Company estimates its economic fuel costs, including fuel taxes, for second quarter 2011 will be approximately \$3.35 per gallon, excluding the impact of the Company's expected acquisition of AirTran. Assuming no changes to the Company's current 2011 fuel derivative portfolio, but including all previous hedge activity for fuel derivatives that have not yet settled, and considering only the expected net cash payments related to hedges that will settle in 2011, the Company is providing a sensitivity table for second quarter 2011 and full year 2011 jet fuel prices at different crude oil assumptions as of April 19, 2011, and for expected premium costs associated with settling contracts each period.

Estimated difference in Southwest economic jet fuel price per gallon, above/(below) unhedged market prices, including taxes

| Avg WTI crude oil price per barrel | | Second quarter 2011 | Full year 2011 |
|---------------------------------------|---|---------------------|----------------|
| \$ 85 | | \$ 0.10 | \$ 0.08 |
| \$ 100 | | \$ (0.03) | \$ (0.01) |
| \$ 109 | * | \$ (0.04) | \$ (0.05) |
| \$ 115 | | \$ (0.06) | \$ (0.05) |
| \$ 130 | | \$ (0.16) | \$ (0.16) |

Estimated premium costs**

\$25 million

\$118 million

^{*} Based on the current actual forward WTI crude oil curve as of April 19, 2011.

^{**} Premium costs are recognized as a component of Other (gains) losses, net.

Maintenance materials and repairs expense for the three months ended March 31, 2011, increased by \$33 million on a dollar basis compared to first quarter 2010, and increased 11.0 percent on a per-ASM basis. These increases primarily were attributable to higher airframe repairs expense associated with routine heavy maintenance checks. The Company currently expects Maintenance materials and repairs per ASM for second quarter 2011 to be slightly below the .81 cents per ASM reported in first quarter 2011, based on currently scheduled airframe maintenance events and projected engine hours flown, and excluding any impact associated with the anticipated acquisition of AirTran.

Aircraft rentals per ASM for the three months ended March 31, 2011, decreased 9.5 percent compared to first quarter 2010, and, on a dollar basis, decreased by \$1 million. Both of these decreases primarily were due to the Company's renegotiation of the lease agreements for several leased 737-300 aircraft at lower rates. Approximately 17 percent of the Company's aircraft fleet is currently accounted for as operating leases. The Company currently expects Aircraft rentals per ASM for second quarter 2011 to be comparable to second quarter 2010's .18 cents, excluding any impact associated with the anticipated acquisition of AirTran.

Landing fees and other rentals for the three months ended March 31, 2011, increased by \$11 million on a dollar basis, but decreased 2.4 percent on a per ASM basis compared to first quarter 2010. The majority of the dollar increase was due to the increase in number of trips flown versus the same prior year period. The decline on a per-ASM basis primarily was due to credits received in first quarter 2011 as a result of airports' audits of prior periods, which exceeded the credits received in first quarter 2010. The Company currently expects Landing fees and other rentals in second quarter 2011 to increase slightly from second quarter 2010's .81 cents per ASM, excluding any impact associated with the anticipated acquisition of AirTran.

Depreciation expense for the three months ended March 31, 2011, increased by \$1 million on a dollar basis compared to first quarter 2010, but decreased 7.4 percent on a per-ASM basis. On a dollar basis, the increase in Depreciation expense versus first quarter 2010 primarily was due to large projects that have been placed into service, such as the Company's implementation of a new Enterprise Resource Planning system and other technology projects. On a per-ASM basis, the decrease primarily was due to higher current year utilization of the Company's owned fleet. In first quarter 2010, the Company had slowed its ASM growth primarily through lower utilization of its aircraft, and in first quarter 2011 has increased aircraft utilization to generate a higher number of ASMs with roughly the same number of aircraft. For second quarter 2011, the Company currently expects Depreciation expense per ASM to decrease slightly compared to second quarter 2010's .61 cents, excluding any impact associated with the anticipated acquisition of AirTran.

Other operating expenses per ASM for the three months ended March 31, 2011, increased 10.1 percent and on a dollar basis, increased by \$62 million. On both a dollar and a per-ASM basis, approximately 30 percent of these increases was due to an increase in revenue-related costs (such as credit card processing fees) associated with the 17.8 percent increase in Passenger revenues. In addition, over 25 percent of the increase on a dollar basis and more than 40 percent on a per-ASM basis was due to integration costs associated with the Company's expected AirTran acquisition, and approximately 20 percent of the increase on both a dollar and a per-ASM basis was due to higher advertising expense, primarily as a result of the Company's launch of the All-New Rapid Rewards program in first quarter 2011. For second quarter 2011, the Company currently expects Other operating expenses per ASM to be approximately 1.55 cents, excluding any impact associated with the anticipated acquisition of AirTran.

Through the 2003 Emergency Wartime Supplemental Appropriations Act, the federal government has continued to provide renewable, supplemental, first-party war-risk insurance coverage to commercial carriers, at substantially lower premiums than prevailing commercial rates and for levels of coverage not available in the commercial market. The government-provided supplemental coverage from the Wartime Act is currently set to expire on September 30, 2011. Although another extension beyond this date is expected, if such coverage is not extended by the government, the Company could incur substantially higher insurance costs or unavailability of adequate coverage in future periods.

Other

Other (gains) losses, net, primarily includes amounts recorded in accordance with the Company's hedging activities. The following table displays the components of Other (gains) losses, net, for the three months ended March 31, 2011 and 2010:

| | Three m | onths ended N | ended March 31, | | |
|--|---------|----------------------|-----------------|--|--|
| (<u>In millions</u>) | 2011 | | 2010 | | |
| Mark-to-market impact from fuel contracts settling in future periods | \$ | (3) \$ | (27) | | |
| Ineffectiveness from fuel hedges settling in future periods | | 30 | (4) | | |
| Realized ineffectiveness and mark-to-market (gains) or losses | | 2 | 4 | | |
| Premium cost of fuel contracts | | 31 | 31 | | |
| Other | | (1) | - | | |
| | \$ | 59 \$ | 4 | | |

The Company's effective tax rate was approximately 72 percent in first quarter 2011 compared to 35 percent in first quarter 2010. The higher rate in first quarter 2011 primarily was due to a \$5 million charge as a result of an IRS settlement agreed to in first quarter 2011 related to tax years 2007 through 2009, and a \$2 million charge as a result of a State of Illinois tax law change. The Company currently projects a full year 2011 effective tax rate of approximately 40 percent based on currently forecasted financial results excluding any impact associated with the anticipated acquisition of AirTran.

Liquidity and Capital Resources

Net cash provided by operating activities was \$965 million for the three months ended March 31, 2011, compared to \$373 million provided by operating activities in the same prior year period. The operating cash flows for the first three months of 2011 were largely impacted by changes in Air traffic liability, Accounts payable, and Accrued liabilities. For the first three months of 2011, there was a \$512 million increase in Air traffic liability as a result of bookings for future travel, a net \$238 million increase associated with higher balances in Accounts payable and Accrued liabilities, a \$180 million increase as a result of proceeds received from the sale of fuel hedge derivative instruments, which is included in Other operating cash flows, and a \$155 million increase in operating cash flow associated with depreciation and amortization expense. See Note 5 to the unaudited Condensed Consolidated Financial Statements for further information on the Company's derivatives and hedging activities. For the first three months of 2010, operating cash flows were primarily impacted by a \$154 million increase in operating cash flow associated with Depreciation and amortization expense, and a \$356 million increase in Air traffic liability. Net cash provided by operating activities is primarily used to finance capital expenditures and provide working capital.

Net cash flows used in investing activities during the three months ended March 31, 2011, totaled \$231 million compared to \$322 million used in investing activities in the same prior year period. Investing activities in both years primarily consisted of payments for new 737-700 aircraft delivered to the Company and progress payments for future aircraft deliveries, as well as changes in the balance of the Company's short-term investments and noncurrent investments. During the three months ended March 31, 2011, the Company's short-term and noncurrent investments increased by a net \$174 million, versus an increase of \$183 million during the same prior year period.

Net cash provided by financing activities during the three months ended March 31, 2011, was \$44 million, compared to \$55 million used in financing activities for the same period in 2010. During the three months ended March 31, 2011, the Company repaid \$30 million in debt and capital lease obligations that came due, and also received \$76 million in proceeds from the termination of certain interest rate derivative instruments with two counterparties. See Note 5 to the unaudited Condensed Consolidated Financial Statements for further information on the Company's interest rate derivative activities. During the three months ended March 31, 2010, the Company repaid \$60 million in debt and capital lease obligations that came due.

The Company is a "well-known seasoned issuer" and has a universal shelf registration statement that allows it to register an indeterminate amount of debt or equity securities for future sales. The Company intends to use the proceeds from any future securities sales off this shelf for general corporate purposes. The Company has not issued any securities under this shelf registration statement to date.

Contractual Obligations and Contingent Liabilities and Commitments

The Company has contractual obligations and commitments primarily for future purchases of aircraft, payment of debt, and lease arrangements. Through the first three months of 2011, the Company purchased two new 737-700 aircraft from Boeing that entered service and purchased an additional 737-700 that has not yet entered active service. The Company also leased two used 737-700s and placed those in service. Excluding the impact of the anticipated acquisition of AirTran, the Company currently has 15 additional new 737-700 scheduled deliveries from Boeing for the remainder of 2011. The Company also retired two of its older 737-300 aircraft from service during the first three months of 2011. The Company currently plans to retire eight additional 737-300 aircraft from its current fleet during the remainder of 2011, which, excluding the impact of the anticipated acquisition of AirTran, would result in the Company ending the year with 558 aircraft. As of March 31, 2011, the Company had the following scheduled 737-700 and 737-800 aircraft deliveries:

| | The Boeing Company | | | | | | |
|--------------|--------------------|----------|---------|----------|------------|-------|---------------|
| | -700 | -800 | | Purchase | Previously | | (In millions) |
| | Firm | Firm | Options | Rights | Owned | Total | Commitment** |
| 2011 | 18 | - | - | - | 2 | 20* | 521 |
| 2012 | - | 20 | - | - | - | 20 | 676 |
| 2013 | 19 | - | 6 | - | - | 25 | 701 |
| 2014 | 21 | - | 6 | - | - | 27 | 713 |
| 2015 | 14 | - | 1 | - | - | 15 | 552 |
| 2016 | 17 | - | 7 | - | - | 24 | 541 |
| 2017 | - | - | 17 | - | - | 17 | - |
| Through 2021 | | <u> </u> | - | 98 | | 98 | |
| Total | 89*** | 20 | 37 | 98 | 2 | 246 | \$ 3,704 |

^{*} Includes five aircraft delivered through March 31, 2011.

The Company has the option to substitute 737-600s or 737-800s for any of the 737-700s on order from Boeing. To substitute 737-600s, the Company must elect the option 18 months in advance, and to substitute 737-800s, the election must be made 12 months in advance. During 2010, the Company made the election to convert all of its 2012 firm orders from Boeing to 737-800s. For aircraft commitments with Boeing, the Company is required to make cash deposits towards the purchase of aircraft in advance. These deposits are classified as Deposits on flight equipment purchase contracts in the unaudited Condensed Consolidated Balance Sheet until the aircraft is delivered, at which time deposits previously made are deducted from the final purchase price of the aircraft and are reclassified as Flight Equipment.

The following table details information on the active aircraft in the Company's fleet that were in service as of March 31, 2011:

| Leased |
|-------------------|
| 2 67 |
| 6 9 |
| 3 23 |
| 1 99 |
|): 1 (3): 5 |

^{**} Boeing only

^{***} The Company is evaluating substituting 737-800s in lieu of 737-700 firm orders currently scheduled for 2013 through 2016.

As discussed in Note 2 to the unaudited Condensed Consolidated Financial Statements, a portion of the consideration to be paid by the Company in connection with its planned acquisition of AirTran will be in cash. The Company intends to fund approximately \$670 million in cash consideration to AirTran stockholders out of cash on hand upon closing of the acquisition, which is expected to occur on May 2, 2011. The Company also expects to incur approximately \$500 million in integration and closing costs associated with the acquisition, a portion of which are expected to be in 2011, and which are expected to be funded with cash. The Company believes that its current liquidity position, including cash and short-term investments of \$4.5 billion as of March 31, 2011, anticipated future internally generated funds from operations, and its fully available, unsecured revolving credit facility of \$600 million, will enable it to fund the acquisition without adding significant further borrowings. Additionally, as discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2010; the Company has long-term debt maturities of \$400 million in December 2011, and \$385 million in March 2012.

The Company has various options available to meet its capital and operating commitments, including cash on hand and short-term investments at March 31, 2011, of \$4.5 billion, internally generated funds, and its \$600 million revolving credit facility that expires in October 2012. However, if a liquidity need were to arise, the Company believes it has access to financing arrangements because of its current investment grade credit ratings, unencumbered assets and modest leverage, which should enable it to meet its funding requirements for the Merger, as well as its ongoing operating cash flow needs. As of March 31, 2011, there were no amounts outstanding under the revolving credit facility. The Company will also consider other borrowing or leasing options to supplement cash requirements as necessary.

Fair value measurements

As discussed in Note 10 to the unaudited Condensed Consolidated Financial Statements, the Company utilizes accounting standards pertaining to fair value measurements in determining the fair value of certain assets and liabilities. The Company has determined that it uses unobservable (Level 3) inputs in determining the fair value of its auction rate security investments, a portion of its fuel derivative contracts, which totaled a net asset of \$1.1 billion, and \$5 million in other investments, at March 31, 2011.

All of the Company's auction rate security instruments are reflected at estimated fair value in the unaudited Condensed Consolidated Balance Sheet. At March 31, 2011, these instruments totaled \$93 million, and are classified as available for sale securities. In early 2008 and prior periods, due to the auction process which took place every 30-35 days for most securities, quoted market prices were readily available, which would qualify the securities as Level 1. However, due to events in credit markets beginning during first quarter 2008, the auction events for most of these remaining instruments failed, and have continued to fail through the current period. Therefore, the Company determines the estimated fair values of these securities utilizing a discounted cash flow analysis or other type of valuation model. Due to these events, the Company reclassified these instruments as Level 3 during first quarter 2008.

In association with this estimate of fair value, the Company has recorded a temporary unrealized decline in fair value of \$17 million, with an offsetting entry to AOCI. Given the quality and backing of the Company's auction rate securities held, the fact that the Company has not yet recorded a loss on the sale of any of these instruments, and the fact that it has been able to periodically sell instruments in the auction process, it believes it can continue to account for the estimated reduction in fair value of its remaining securities as temporary. Considering the relative insignificance of these securities in comparison to the Company's liquid assets and other sources of liquidity, the Company has no current intention of selling these securities nor does it expect to be required to sell these securities before a recovery in their cost basis. These conclusions are evaluated and challenged each quarterly period.

The Company determines the value of fuel derivative option contracts utilizing a standard option pricing model based on inputs that are either readily available in public markets, can be derived from information available in publicly quoted markets, or are quoted by its counterparties. In situations where the Company obtains inputs via quotes from its counterparties, it verifies the reasonableness of these quotes via similar quotes from another counterparty as of each date for which financial statements are prepared. The Company has consistently applied these valuation techniques in all periods presented and believes it has obtained the most accurate information available for the types of derivative contracts it holds. Due to the fact that certain inputs used in determining estimated fair value of its option contracts are considered unobservable (primarily volatility), the Company has categorized these option contracts as Level 3.

As discussed in Note 5 to the unaudited Condensed Consolidated Financial Statements, any changes in the fair values of fuel derivative instruments are subject to the requirements of accounting for derivative instruments. Any changes in fair value of cash flow hedges that are considered to be effective, as defined, are offset within AOCI until the period in which the expected cash flow impacts earnings. Any changes in the fair value of fuel derivatives that are ineffective, as defined, or that do not qualify for special hedge accounting, are reflected in earnings within Other (gains)/losses, net, in the period of the change. Because the Company has extensive historical experience in valuing the derivative instruments it holds, and such experience is continually evaluated against its counterparties each period when such instruments expire and are settled for cash, the Company believes it is unlikely that an independent third party would value the Company's derivative contracts at a significantly different amount than what is reflected in the Company's financial statements. In addition, the Company also has bilateral credit provisions in some of its counterparty agreements, which provide for parties (or the Company) to provide cash collateral when the fair values of fuel derivatives with a single party exceed certain threshold levels. Since this cash collateral is based on the estimated fair value of the Company's outstanding fuel derivative contracts, this provides further validation to the Company's estimate of fair values.

Cautionary Statement Regarding Forward-looking statements

This Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are based on, and include statements about, the Company's estimates, expectations, beliefs, intentions, and strategies for the future, and the assumptions underlying these forward-looking statements. Specific forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and include, without limitation, statements related to (i) the Company's expectations with respect to its anticipated acquisition of AirTran, including the anticipated costs and benefits associated with the acquisition; (ii) its strategic initiatives and related expectations with respect to its future results of operations; (iii) its growth plans, including fleet, route, and capacity plans; (iv) its financial outlook; (v) its expectations regarding liquidity, including anticipated needs for, and sources of, funds; (vi) its plans and expectations for managing risk associated with changing jet fuel prices; (vii) its assessment of market risks; and (viii) its plans and expectations related to legal proceedings. While management believes these forward-looking statements are reasonable as and when made, forward-looking statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict. Therefore, actual results may differ materially from what is expressed in or indicated by the Company's forward-looking statements or from historical experience or the Company's present expectations. Factors that could cause these differences include, among others:

- (i) changes in the price of aircraft fuel, the impact of hedge accounting, and any changes to the Company's fuel hedging strategies and positions;
- (ii) the impact of the economy on the demand for air travel and fluctuations in consumer demand generally for the Company's services;
- (iii) the impact of fuel prices and economic conditions on the Company's overall business plan and strategies;
- (iv) actions of competitors, including, without limitation, pricing, scheduling, and capacity decisions, and consolidation and alliance activities:
- (v) the Company's ability to timely and effectively prioritize its strategic initiatives and related expenditures;
- (vi) the Company's ability to timely and effectively implement, transition, and maintain the necessary information technology systems and infrastructure to support its operations and the impact of technological initiatives on the Company's operations and reporting;
- (vii) the Company's dependence on third parties to assist with implementation of certain of its initiatives;
- (viii) the possibility that the Company's anticipated acquisition of AirTran is delayed or does not close;
- (ix) the Company's ability to successfully integrate AirTran's business and realize the expected synergies from the transaction;
- (x) the impact of governmental legislation and regulation on the Company's operations, fuel hedging strategies, and costs; and
- (xi) other factors as set forth in the Company's filings with the Securities and Exchange Commission, including the detailed factors discussed under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2010, and in the Company's registration statement on Form S-4 filed with the Securities and Exchange Commission that includes a proxy statement of AirTran that also constitutes a prospectus of the Company.

Caution should be taken not to place undue reliance on the Company's forward-looking statements, which represent the Company's views only as of the date this report is filed. The Company undertakes no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

As discussed in Note 5 to the unaudited Condensed Consolidated Financial Statements, the Company uses financial derivative instruments to hedge its exposure to material increases in jet fuel prices. At March 31, 2011, the estimated fair value of outstanding contracts, excluding the impact of cash collateral provided to or held from counterparties, was an asset of \$456 million.

The Company's credit exposure related to fuel derivative instruments is represented by the fair value of contracts with a net positive fair value to the Company. At such times, these outstanding instruments expose the Company to credit loss in the event of nonperformance by the counterparties to the agreements. As of March 31, 2011, the Company had four counterparties in which the derivatives held were a net liability, totaling \$216 million. To manage credit risk, the Company selects and periodically reviews counterparties based on credit ratings, limits its exposure to a single counterparty with collateral support agreements, and monitors the market position of the program and its relative market position with each counterparty. However, if one or more of these counterparties were in a liability position to the Company and were unable to meet their obligations, any open derivative contracts with the counterparty could be subject to early termination, which could result in substantial losses for the Company. At March 31, 2011, the Company had agreements with all of its counterparties containing early termination rights triggered by credit rating thresholds and/or bilateral collateral provisions whereby security is required if market risk exposure exceeds a specified threshold amount based on the counterparty's credit rating. The Company also had agreements with counterparties in which cash deposits and/or pledged aircraft are required to be posted whenever the net fair value of derivatives associated with those counterparties exceeds specific thresholds—cash is either posted by the counterparty if the value of derivatives is an asset to the Company, or is posted by the Company if the value of derivatives is a liability to the Company.

At March 31, 2011, of the \$188 million in cash collateral deposits held by the Company, \$141 million has been netted against the noncurrent fuel derivative assets from that counterparty within Other assets in the Consolidated Balance Sheet and \$47 million was netted against current fuel derivative instruments within Other current assets. At March 31, 2011, of the \$224 million in cash collateral deposits posted with counterparties under the Company's bilateral collateral provisions, \$105 million was netted against noncurrent fuel derivative instruments within Other noncurrent liabilities and \$119 million was netted against current fuel derivative instruments within Accrued liabilities in the unaudited Condensed Consolidated Balance Sheet. No aircraft were pledged as collateral at March 31, 2011. Due to the terms of the Company's current fuel hedging agreements with counterparties and the types of derivatives held, in the Company's judgment, it does not have significant additional exposure to future cash collateral requirements. As an example, if market prices for the commodities used in the Company's fuel hedging activities were to decrease by one-third from market prices as of March 31, 2011, given the Company's current fuel derivative portfolio, its aircraft collateral facilities, and its investment grade credit rating, it would have to provide an additional \$437 million in cash collateral to its current counterparties. See Note 5 to the unaudited Condensed Consolidated Financial Statements.

See Item 7A "Quantitative and Qualitative Disclosures About Market Risk" in the Company's Annual Report on Form 10-K for the year ended December 31, 2010, and Note 5 to the unaudited Condensed Consolidated Financial Statements in this Form 10-Q for further information about Market Risk.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act) designed to provide reasonable assurance that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. These include controls and procedures designed to ensure that this information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Management, with the participation of the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of March 31, 2011. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of March 31, 2011, at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter ended March 31, 2011, that have materially affected, or are reasonably likely to materially affect the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Various purported class action lawsuits have been filed by stockholders of AirTran that challenge the proposed acquisition of AirTran by the Company.

On September 28, 2010, Frederick Leonelli filed a purported class action lawsuit (the "Leonelli complaint") on behalf of himself and similarly situated AirTran stockholders in the First Judicial District Court of the State of Nevada for Carson City against AirTran, Robert L. Fornaro, AirTran's Chairman, President and Chief Executive Officer, Arne G. Haak, AirTran's Senior Vice President of Finance, Treasurer and Chief Financial Officer, each member of the AirTran board of directors, the Company, and Guadalupe Holdings Corp. ("Merger Sub"). The Leonelli complaint generally alleges that the consideration to be received by AirTran's stockholders in the merger is unfair and inadequate and that the AirTran officers and directors named as defendants (the "individual AirTran defendants") breached their fiduciary duties by approving the merger agreement through an unfair and flawed process and by approving certain deal protection mechanisms contained in the merger agreement. The Leonelli complaint further alleges that AirTran, the Company, and Merger Sub aided and abetted the individual AirTran defendants in the breach of their fiduciary duties to AirTran's stockholders. The Leonelli complaint seeks injunctive relief: (i) enjoining the defendants from consummating the merger unless AirTran adopts and implements a procedure or process to obtain the highest possible price for AirTran's stockholders and discloses all material information to AirTran's stockholders, (ii) directing the individual AirTran defendants to exercise their fiduciary duties to obtain a transaction that is in the best interests of AirTran's stockholders, (iii) rescinding, to the extent already implemented, the merger agreement, including the deal protection devices that may preclude premium competing bids for AirTran, (iv) awarding plaintiff's costs and disbursements of the action, including reasonable attorneys' and experts' fees, and (v) granting such other and further equitable relief as the court may deem just and proper. On the same day, Frank Frohman filed a second purported AirTran shareholder class action lawsuit (the "Frohman complaint") in the same court and against the same defendants (other than Mr. Haak) as the Leonelli complaint. The allegations in the Frohman complaint, as well as the relief requested, are generally the same as those set forth in the Leonelli complaint. The Frohman complaint was consolidated into the Leonelli complaint on December 9, 2010. On December 14, 2010, plaintiffs filed a consolidated complaint (the "Leonelli consolidated complaint") asserting the same claims and requesting the same relief against the same defendants (other than Mr. Haak). The Leonelli consolidated complaint also included new allegations, as part of its breach of fiduciary duty claim, that the individual AirTran defendants caused the Company to file a Form S-4 Registration Statement with the SEC on November 19, 2010 which omitted or misrepresented material information regarding the merger. AirTran and the individual AirTran defendants filed a motion to dismiss the Leonelli consolidated complaint on January 7, 2011, which was joined by the Company and Merger Sub on the same day.

Four purported AirTran shareholder class action lawsuits have also been filed in the Circuit Court of the Ninth Judicial Circuit in and for Orange County, Florida. Harry Hoffner filed a purported class action lawsuit on September 30, 2010 against the same defendants (other than Mr. Haak and Merger Sub) as in the Leonelli complaint. This was followed by lawsuits filed by Robert Debardelan on October 8, 2010, Thomas A. Rosenberger on October 12, 2010, and Robert Loretitsch on October 15, 2010 against the same defendants plus Merger Sub. The allegations in these actions, as well as the relief requested, are also generally the same as those set forth in the Leonelli complaint. On November 15, 2010, these actions were consolidated into one action styled In re AirTran Shareholder Litigation (the "consolidated Florida action"). On December 2, 2010, the consolidated Florida action was stayed in its entirety pending resolution of the earlier filed Leonelli complaint.

On October 8, 2010, Douglas Church filed another purported AirTran shareholder class action lawsuit (the "Church complaint") in the Eighth Judicial District Court of the State of Nevada for Clark County against the same defendants (other than Mr. Haak) as in the Leonelli complaint. The allegations set forth in the Church complaint, as well as the relief requested, were generally the same as those set forth in the Leonelli complaint with one addition. The Church complaint additionally alleged, as part of its breach of fiduciary duty claim, that the individual AirTran defendants (other than Mr. Haak) received greater benefits under the merger agreement than other AirTran stockholders. Mr. Church voluntarily dismissed his lawsuit on November 30, 2010, but on December 2, 2010, he re-filed a new lawsuit against the same defendants in the United States District Court for the District of Nevada (the "Church federal complaint"). The Church federal complaint makes the same claims and seeks the same relief as his original lawsuit, but includes new claims for alleged violations of Sections 14 and 20 of the Securities Exchange Act of 1934 for allegedly providing misleading and incomplete information in the Form S-4 Registration Statement filed with the SEC on November 19, 2010. Specifically, the Church federal complaint alleges that the disclosures contained in the Form S-4 Registration Statement omit or misrepresent material information regarding the process of approving the merger agreement, the merger consideration, and the intrinsic value of AirTran. AirTran and the individual AirTran defendants filed a motion to dismiss the Church federal complaint on December 22, 2010.

On January 18, 2011, William Nesbit filed another purported AirTran shareholder class action lawsuit again in the United States District Court for the District of Nevada against the same defendants (other than Mr. Haak) as in the Leonelli complaint. The allegations and claims set forth in the Nesbit lawsuit, as well as the relief requested, were generally the same as those set forth in the Church federal complaint. On February 9, 2011, Defendants filed a Motion to Stay the Nesbit lawsuit in deference to the earlier filed Leonelli and Church complaints. On March 31, 2011, the assigned magistrate issued a Report and Recommendation recommending that Defendants' Motion be granted and the Nesbit action stayed. Nesbit filed a Motion to Reconsider the Report and Recommendation on April 11, 2011. Both the Report and Recommendation and Motion to Reconsider remain pending.

While the Company believes that each of the above described lawsuits is without merit, the parties to the Leonelli consolidated complaint and the Church federal complaint entered into a Memorandum of Understanding ("MOU") on January 26, 2011 to settle those lawsuits. The settlement provides for the inclusion of additional disclosures with respect to various aspects of the merger in the proxy statement/prospectus sent to AirTran stockholders soliciting approval of the merger. In addition, it provides for the payment of plaintiffs' attorneys' fees and expenses, subject to court approval. The MOU further provides that the parties will enter into a stipulation of settlement which will provide, among other things, for the conditional certification of a settlement class. The MOU and stipulation of settlement are subject to various conditions, including court approval following notice to AirTran stockholders, completion of certain discovery, and consummation of the merger. If the settlement is finally approved, it will resolve and release on behalf of the entire class of AirTran stockholders, all claims that were or could have been brought challenging any aspect of the merger, the merger agreement, and any disclosure made in connection therewith, among other claims.

The Company is from time to time subject to various legal proceedings and claims arising in the ordinary course of business, including, but not limited to, examinations by the Internal Revenue Service (IRS). The Company's management does not expect that the outcome in any of its currently ongoing legal proceedings or the outcome of any proposed adjustments presented to date by the IRS, individually or collectively, will have a material adverse effect on the Company's financial condition, results of operations, or cash flow.

| Item 1A. | Risk Factors |
|-------------|---|
| There ha | we been no material changes to the factors disclosed in Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2010. |
| Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds |
| | None |
| Item 3. | Defaults Upon Senior Securities |
| | None |
| Item 4. | (Removed and Reserved) |
| Item 5. | Other Information |
| | None |
| | |
| | |
| | |
| | |
| | |
| | 40 |
| | |

Item

Item 6. Exhibits

a) Exhibits

| 3.1 | Restated Articles of Incorporation of the Company effective February 3, 1994; Articles of Amendment to the Articles of Incorporation of the Company effective May 31, 1996; Articles of Amendment to the Articles of Incorporation of the Company effective July 2, 1998; Articles of Amendment to the Articles of Incorporation of the Company effective June 2, 1999; Articles of Amendment to the Articles of Incorporation of the Company effective May 24, 2001; Articles of Amendment to the Articles of Incorporation of the Company effective June 5, 2007 (incorporated by reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K for the year ended December 31, 2009 (File No. 1-7259)). |
|---------|---|
| 3.2 | Amended and Restated Bylaws of the Company, effective November 19, |
| | 2009 (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K dated November 19, 2009 (File No. 1-7259)). |
| 10.1 | Supplemental Agreement No. 71 to Purchase Agreement No. 1810, |
| 10.1 | |
| 10.2 | dated January 19, 1994, between The Boeing Company and Southwest. (1) |
| 10.2 | Supplemental Agreement No. 72 to Purchase Agreement No. 1810, |
| | dated January 19, 1994, between The Boeing Company and Southwest. (1) |
| 31.1 | Rule 13a-14(a) Certification of Chief Executive Officer. |
| 31.2 | Rule 13a-14(a) Certification of Chief Financial Officer. |
| 32.1 | Section 1350 Certifications of Chief Executive Officer and Chief Financial |
| | Officer. (2) |
| 101.INS | XBRL Instance Document. (2) |
| 101.SCH | XBRL Taxonomy Extension Schema Document. (2) |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document. (2) |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document. (2) |
| 101.LAB | XBRL Taxonomy Extension Labels Linkbase Document. (2) |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document. (2) |
| | • |

(1) Pursuant to 17 CFR 240.24b-2, confidential information has been omitted and has been filed separately with the Securities and Exchange Commission pursuant to a Confidential Treatment Application filed with the Commission.

(2) Furnished, not filed.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHWEST AIRLINES CO.

April 22, 2011

By /s/ Laura Wright

Laura Wright
Chief Financial Officer
(On behalf of the Registrant and in
her capacity as Principal Financial
and Accounting Officer)

EXHIBIT INDEX

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(1) Pursuant to 17 CFR 240.24b-2, confidential information has been omitted and has been filed separately with the Securities and Exchange Commission pursuant to a Confidential Treatment Application filed with the Commission.

(2) Furnished, not filed.

Supplemental Agreement No. 71

to

Purchase Agreement No. 1810

between

THE BOEING COMPANY

and

SOUTHWEST AIRLINES CO.

Relating to Boeing Model 737-7H4 Aircraft (the Aircraft)

THIS SUPPLEMENTAL AGREEMENT, entered into as of January 18, 2011, by and between THE BOEING COMPANY, a Delaware corporation with principal offices in Seattle, Washington, (Boeing) and SOUTHWEST AIRLINES CO., a Texas corporation with principal offices in Dallas, Texas (Buyer);

WHEREAS, the parties hereto entered into Purchase Agreement No. 1810 dated January 19, 1994, relating to Boeing Model 737-8H4 aircraft (the Agreement)

WHEREAS, Buyer has exercised its right to substitute twenty (20) Boeing Model 737-7H4 aircraft (Aircraft) with Boeing Model 737-800 aircraft with the delivery positions identified in the table below (Substitute Aircraft) and Boeing has confirmed the availability of scheduled deliveries of Substitute Aircraft in such scheduled delivery months;

| Delivery Month | No. Of Aircraft | Block | MSN |
|----------------|-----------------|-------|-----------------|
| Mar-2012 | 2 | T-W-3 | 36680 and 36980 |
| Apr-2012 | 2 | T-W-3 | 36681 and 36983 |
| May-2012 | 2 | T-W-3 | 36682 and 36985 |
| Jun-2012 | 2 | T-W-3 | 36683 and 36987 |
| Jul-2012 | 2 | T-W-3 | 36684 and 36990 |
| Aug-2012 | 2 | T-W-3 | 36685 and 36992 |
| Sep-2012 | 2 | T-W-3 | 36686 and 36994 |
| Oct-2012 | 2 | T-W-3 | 36687 and 36997 |
| Nov-2012 | 2 | T-W-3 | 37005 and 37003 |
| Dec-2012 | 2 | T-W-3 | 37006 and 37009 |

As a result of the Buyer's election to substitute twenty (20) 737-8H4 aircraft for 737-7H4 Aircraft, twenty (20) 737-7H4 delivery positions identified for such substitution by Buyer will be deleted from Table 1 of the Agreement as Block T-W-2b Aircraft and incorporated in the Agreement of Table 1 as Block T-W-3 Aircraft to the Agreement to identify the delivery positions, quantities, Price and Advance Payment Base Price for the Substitute Aircraft and upon definitive agreement, such Substitute Aircraft shall be incorporated into the Agreement as Aircraft; and

***Pursuant to 17 CFR 240.24b-2, confidential information has been omitted and has been filed separately with the Securities and Exchange Commission pursuant to a Confidential Treatment Application filed with the Commission.

P.A. No. 1810 K/SWA

and;

SA-71-1

WHEREAS, the parties have agreed to incorporate a new Exhibit A.2 specific to the configuration of the Substitute Aircraft, and;

WHEREAS, the parties have agreed to incorporate a 737-800 Customer Support Document as Exhibit C.2 to reflect the customer support entitlements provided by Boeing for the Substitute Aircraft, and;

WHEREAS, the parties have agreed to incorporate a 737-800 Buyer Furnished Equipment Provisions Document as Exhibit E.2 to reflect the a delivery schedule for buyer furnished equipment required by the Substitute Aircraft, and;

WHEREAS, the parties have agreed, in addition to those matters related to the addition of the Substitute Aircraft to the Agreement, to address certain additional changes to the Agreement through this Supplemental Agreement, including:

- (i) revisions to pages 3-1 and 3-2 of Article 3 of the Agreement entitled "Price of Aircraft" to reflect the Aircraft Pricing of Blocks T-W-2b, Block T-W-2c and Block T-W-3 and applicable Exhibit A-1A and Exhibit A.2 with respect to the Aircraft and the Substitute Aircraft;
 - (ii) the revision of Letter Agreement 6-1162-RLL-934 to update the list of Letter Agreements under the Purchase Agreement that should be treated as confidential;
- (iii) the revision of Letter Agreement 6-1162-KJJ-058 to (a) conform defined terms to the Purchase Agreement, (b) incorporate language relating to the definition of an exercised Substitute Aircraft; and (c) add terms and conditions of 737-800 substitution to the 737-600 Substitute Aircraft which were previously omitted pursuant to Supplemental Agreement 13; and
 - (iv) removing Block T-W-2c Aircraft from Table 3, incorporating the Block T-W-2c Aircraft in Table 1 and deleting Table 3 in its entirety;

NOW THEREFORE, in consideration of the mutual covenants herein contained, the parties agree to amend the Agreement as follows:

- 1. The Table of Contents of the Agreement is deleted in its entirety and a new Table of Contents is attached hereto and incorporated into the Agreement by this reference;
- 2. Table 1 is deleted in its entirety and replaced by a new Table 1 incorporated into the Agreement by this reference to reflect (i) the deletion of twenty (20) T-W-2b Aircraft scheduled delivery positions, (ii) the incorporation of the twenty (20) Substitute Aircraft scheduled delivery positions as Block T-W-3 Aircraft; and (iii) the incorporation of Block T-W-2c Aircraft delivery positions, quantities, Price and Advance Payment Base Price;
- 3. Table 3 is deleted in its entirety;
- 4. Pages 3-1 and 3-2 to Basic Article 3 of the Agreement, entitled "Price of Aircraft", are hereby deleted and replaced by new pages 3-1 and 3-2 to the Basic Article 3 attached hereto and incorporated into the Agreement by this reference to reflect the

P.A. No. 1810 SA-71-2 K/SWA additional references to Exhibit A-1A and Exhibit A.2 in subparagraph 3.1.1 entitled "Definitions" and to reflect the additional references to Block T-W-2b Aircraft, Block T-W-2c Aircraft and Block T-W-3 Aircraft in subparagraph 3.2 entitled "Aircraft Basic Price" and subparagraph 3.3 entitled "Aircraft Price";

- 5. Letter Agreement No. SWA-PA-1810-LA-1003490 entitled "737-800***" is hereby incorporated into the Agreement by this reference;
- 6. Letter Agreement No. SWA-PA-1810-LA-1003498 entitled "737-800 Promotional Support" is hereby incorporated into the Agreement by this reference;
- 7. Letter Agreement No. SWA-PA-1810-LA-1003367 entitled "737-8H4 Aircraft***" related to the Substitute Aircraft is hereby incorporated into the Agreement by this reference;
- 8. Letter Agreement No. 6-1162-RLL-934R3 entitled "Disclosure of Confidential Information" is deleted in its entirety and replaced by a new Letter Agreement No. 6-1162-RLL-934R4, attached hereto and hereby incorporated into the Agreement by this reference;
- 9. Letter Agreement No. 6-1162-KJJ-058 entitled *** is deleted in its entirety and replaced by a new Letter Agreement No. 6-1162-KJJ-058R1 attached hereto and hereby incorporated into the Agreement by this reference;
- 10. Exhibit A.2, attached hereto, is hereby added and incorporated into the Agreement to reflect the Detail Specification document number of D019A001SWA37P-2, Rev NEW specific to the Substitute Aircraft;
- 11. Exhibit C.2, attached hereto, is hereby incorporated into the Agreement to reflect the customer support entitlements related to the Substitute Aircraft;
- 12. Exhibit E.2, attached hereto, is hereby incorporated into the Agreement to reflect the Buyer Furnished Equipment schedule related to the Substitute Aircraft.

The Agreement will be deemed to be supplemented to the extent herein provided and as so supplemented will continue in full force and effect.

EXECUTED IN DUPLICATE as of the day and year first above written.

THE BOEING COMPANY

By: /s/ R. Leo Lyons

Its: Attorney-In-Fact

SOUTHWEST AIRLINES CO.

By: /s/ Scott Topping

Its: Vice President/Treasurer

P.A. No. 1810 SA-71-3 K/SWA

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| E.2 | 737-800 Buyer Furnished Equipment Provisions Document | SA-71 |
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P.A. No. 1810 K/SWA

Table 1 to Purchase Agreement No. 1810 Aircraft Information Table

| | Base Aircraft Price | Special Features | Aircraft Basic Price |
|-------------------------------|---------------------|------------------|----------------------|
| Block A, B, C, D & E Aircraft | *** | *** | *** |
| Block F & G Aircraft | *** | *** | *** |
| Block H Aircraft | *** | *** | *** |
| Block I Aircraft | *** | *** | *** |
| Block J Aircraft | *** | *** | *** |
| Block K Aircraft | *** | *** | *** |
| Block K-W Aircraft | *** | *** | *** |
| Block L Aircraft | *** | *** | *** |
| Block T Aircraft | *** | *** | *** |
| Block T-W Aircraft | *** | *** | *** |
| Block T-W-1 / T-W-1a Aircraft | *** | *** | *** |
| Block T-W-2 / T-W-2a Aircraft | *** | *** | *** |
| Block T-W-2b Aircraft* | *** | *** | *** |
| Block T-W-2c Aircraft*** | *** | *** | *** |
| Block T-W-3 Aircraft** | *** | *** | *** |

notes:

Block K-W Aircraft: Block K airplanes with production winglets installation

Block T-W Aircraft: Block T airplanes with production winglets installation

Block T-W-1 / T-W-1a Aircraft: Firm Aircraft contracted to deliver from May 1, 2006 through June 2008 at the signing of SA-47 -- (T-W-1a Aircraft -- Advance Payment Schedule per LA 6-1162-JGM-669)

Block T-W-2 / T-W-2a Aircraft: U-W-1 Option Aircraft which became Firm Aircraft after signing of SA-47 and

Firm Aircraft contracted to deliver in July 2008 forward at the signing of SA47 --

(T-W-2a Aircraft -- Advance Payment Schedule per LA 6-1162-JGM-669)

Exhibit A-2 applies to Block T-W-2 / T-W-2a Aircraft delivering through Dec 2009 and the first Aircraft delivering in Jan 2010

Exhibit A-3 applies to Block T-W-2 / T-W-2a Aircraft the second Aircraft delivering in Jan 2010 and on

Block T-W-2b Aircraft - Advance Payment Schedule per LA SWA-PA-1810-LA-1001315;

* Exhibit A-4 applies to Block T-W-2b Aircraft as identified in Exhibit A-4 to the Purchase Agreement

***Exhibit A-1A applies to Block T-W-2c Aircraft per SA69^

Block T-W-3 Aircraft (Substitute Aircraft per SA71) - Advance Payment Schedule per LA SWA-PA-1810-1001315

First minor model Special Features price = * due to non-recuring charges^^

**Exhibit A.2 applies to Block T-W-3 Aircraft^^^

| Delivery Date | Number of Aircraft | Aircraft Block | Escalation Estimate Adv Payment Base Price Per A/P | Serial Number |
|------------------|-----------------------|-------------------|--|---------------|
| Oct-1998 | 1 | F | *** | |
| Nov-1998 | 2 | F | *** | |
| Dec-1998 | 2 | F | *** | |
| Mar-1999 | 2 | G | *** | |
| Jun-1999 | 2 | Н | *** | |
| Jul-1999 | 1 | Н | *** | |
| Aug-1999 | 1 | Н | *** | |
| Sep-1999 | 2 | Н | *** | |
| Oct-1999 | 1 | Н | *** | |
| Oct-1999 | 1 | Ĺ | *** | |

SWA – PA1810 ^APR54184 ^^APR55893 ^^^APR55894

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Table 1 to
Purchase Agreement No. 1810
Aircraft Information Table

| | | | Escalation Estimate | |
|----------------------|-----------|----------|----------------------------|---------------|
| Delivery | Number of | Aircraft | Adv Payment Base | |
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Nov-1999 | 2 | L | *** | |
| Dec-1999 | 1 | L | *** | |
| Mar-2000 | 1 | Н | *** | |
| Apr-2000 | 2 | Н | | |
| Jun-2000 | 3 | L | *** | |
| Jul-2000 | 3 | L | *** | |
| Sep-2000 | 1 | Н | *** | |
| Sep-2000 | 1 | L | *** | |
| Oct-2000 | 2 | H | *** | |
| Oct-2000 | 1 | L | *** | |
| Nov-2000 | 4 | L | *** | |
| Dec-2000 | 2 | E | *** | |
| Dec-2000 | 1 | L | *** | |
| Jan-2001 | 1 | E | *** | |
| Jan-2001 Feb-2001 | 1 1 | L E | *** | |
| Feb-2001 Feb-2001 | 1 | L L | *** | + |
| Mar-2001 | 2 | E E | *** | + |
| Mar-2001 Mar-2001 | 2 | H H | *** | |
| Apr-2001 | 1 | Н | *** | |
| Jun-2001 | 3 | E | *** | |
| Jul-2001 Jul-2001 | 1 | L | *** | |
| | | | *** | |
| Sep-2001 Sep-2001 | 3 | E L | *** | |
| Oct-2001 | 3 | H | *** | |
| Oct-2001 | 1 | L | *** | |
| Nov-2001 | 2 | I | *** | |
| Nov-2001 | | T | *** | |
| Dec-2001 | 1 | I | *** | |
| Jan-2002 | 1 | I | *** | + |
| Feb-2002 | 1 | T | *** | + |
| Mar-2002 | 4 | I | *** | + |
| Apr-2002 | 2 | I | *** | |
| Nov-2002 | 1 | J | *** | + |
| Dec-2002 | 2 | I | *** | |
| Dec-2002 | 1 | J | *** | |
| Mar-2003 | 2 | L | *** | |
| May-2003 | 1 | I | *** | |
| Jun-2003 | 2 | I | *** | |
| Jul-2003 | 1 | I | *** | |
| Jul-2003 | 1 | L | *** | |
| Aug-2003 | 1 | I | *** | |
| Aug-2003 | 2 | L | *** | <u> </u> |
| Sep-2003 | 3 | I | *** | |
| Nov-2003 | 2 | J | *** | |
| Dec-2003 | 2 | J | *** | <u> </u> |
| Jan-2004 | 2 | T | *** | <u> </u> |
| Feb-2004 | 1 | T | *** | |
| Mar-2004 | 1 | J | *** | |
| Mar-2004 | 1 | K | *** | |
| Apr-2004 | 3 | K | *** | |
| Apr-2004 | 3 | T | *** | |
| May-2004 | 1 | K | *** | |
| May-2004 | 1 | T | *** | |
| Jun-2004 | 2 | K | *** | |
| Jun-2004 | 6 | T | *** | |
| V GIT 200 1 | ı | | | 1 |

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Table 1 to
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Aircraft Information Table

| | | | Escalation Estimate | |
|----------------------|-----------|-----------------|----------------------------|----------------------|
| Delivery | Number of | Aircraft | Adv Payment Base | |
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Jul-2004 | 2 | K | *** | |
| Jul-2004 | 2 | T | *** | |
| Aug-2004 | 6 | T-W | *** | |
| Sep-2004 | 1 | K-W T-W | *** | |
| Sep-2004 | 4 4 | I-W K-W | *** | |
| Oct-2004 Oct-2004 | 0 | T-W | *** | |
| Nov-2004 | 3 | T-W | *** | |
| Dec-2004 | 3 | T-W | *** | |
| Jan-2005 | 5 | T-W | *** | |
| Feb-2005 | 3 | T-W | *** | |
| Mar-2005 | 4 | T-W | *** | |
| Apr-2005 | 4 | T-W | *** | |
| May-2005 | 2 | T-W | *** | |
| Jun-2005 | 4 | T-W | *** | |
| Jul-2005 | 2 | T-W | *** | |
| Aug-2005 | 2 | T-W | *** | |
| Sep-2005 | 3 | T-W | *** | |
| Oct-2005 | 2 | T-W | *** | |
| Nov-2005 | 2 | T-W | *** | |
| Dec-2005 | 1 | T-W | *** | |
| Jan-2006 | 1 | T-W | *** | |
| Feb-2006 | 4 | T-W | *** | |
| Mar-2006 | 3 | T-W | *** | |
| Apr-2006 | 2 | T-W | *** | |
| May-2006 | 5 | T-W-1 | *** | |
| Jun-2006 | 5 | T-W-1 | *** | |
| Jul-2006 | 3 | T-W-1 | *** | |
| Aug-2006 | 3 | T-W-1 | *** | |
| Sep-2006 | 3 | T-W-1 | *** | |
| Oct-2006 | 1 | T-W-1 | *** | |
| Nov-2006 | 2 | T-W-1 | *** | |
| Dec-2006 | 2 | T-W-1 | *** | |
| Jan-2007 | 2 | T-W-1 | *** | |
| Feb-2007 | 3 | T-W-1 | *** | |
| Mar-2007 | 2 | T-W-1 | *** | |
| Apr-2007 | 3 | T-W-1 | *** | |
| May-2007 | 3 | T-W-1 | | |
| Jun-2007 | 2 | T-W-1 T-W-1a | *** | 36528 |
| Jun-2007 Jul-2007 | 2 | 1-W-1a T-W-1 | *** | 30328 |
| Jul-2007 Jul-2007 | 1 | T-W-1a | *** | 36610 |
| Aug-2007 | 2 | T-W-1 | *** | 50010 |
| Aug-2007 Aug-2007 | 3 | T-W-1a | *** | 36611, 36632 & 36633 |
| Sep-2007 | 2 | T-W-1 | *** | 20011, 20022 & 20022 |
| Sep-2007 | 1 | T-W-1a | *** | 36612 |
| Oct-2007 | 3 | T-W-1 | *** | 20012 |
| Oct-2007 | 1 | T-W-1a | *** | 36613 |
| Nov-2007 | 1 | T-W-1 | *** | |
| Nov-2007 | 1 | T-W-1a | *** | 36614 |
| Dec-2007 | 2 | T-W-1 | *** | |
| Dec-2007 | 1 | T-W-1a | *** | 36615 |
| Jan-2008 | 1 | T-W-1 | *** | |
| Jan-2008 | 2 | T-W-1a | *** | 36616 & 36617 |
| Jan-2008 | 1 | T-W-2 | *** | 36887 |
| Feb-2008 | 1 | T-W-1 | *** | |
| | - | | | - |

Table 1 to
Purchase Agreement No. 1810
Aircraft Information Table

| Delivery | Number of | Aircraft | Escalation Estimate Adv Payment Base | |
|--------------|-----------|----------|--------------------------------------|---|
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Feb-2008 | 3 | T-W-1a | *** | 36618, 36619 & 36620 |
| Mar-2008 | 1 | T-W-1 | *** | , |
| Mar-2008 | 2 | T-W-1a | *** | 36621 & 36622 |
| Mar-2008 | 1 | T-W-2 | *** | 36888 |
| Apr-2008 | 1 | T-W-1 | *** | |
| Apr-2008 | 2 | T-W-1a | *** | 36623 & 36624 |
| May-2008 | 1 | T-W-1 | *** | |
| May-2008 | 2 | T-W-1a | *** | 36625 & 36626 |
| Jun-2008 | 1 | T-W-1 | *** | |
| Jun-2008 | 2 | T-W-1a | *** | 36627 & 36628 |
| Jul-2008 | 2 | T-W-2a | *** | |
| Jul-2008 | 2 | T-W-2 | *** | 36889 & 36890 |
| Aug-2008 | 1 | T-W-2a | *** | |
| Oct-2008 | 1 | T-W-2a | *** | |
| Nov-2008 | 1 | T-W-2a | *** | |
| Dec-2008 | 1 | T-W-2a | *** | |
| Jan-2009 | 1 | T-W-2a | *** | |
| Feb-2009 | 2 | T-W-2a | *** | |
| Mar-2009 | 2 | T-W-2a | *** | |
| Apr-2009 | 2 | T-W-2a | *** | |
| Apr-2009 | 1 | T-W-2 | *** | 36900 |
| May-2009 | 2 | T-W-2a | *** | |
| Jan-2010 | 1 | T-W-2 | *** | 36913 |
| Feb-2010 | 1 | T-W-2a | *** | 36659 |
| Mar-2010 | 1 | T-W-2a | *** | 36660 |
| Mar-2010 | 1 | T-W-2 | *** | 36918 |
| May-2010 | 1 | T-W-2a | *** | 36662 |
| May-2010 | 1 | T-W-2 | *** | 36924 |
| Jun-2010 | 1 | T-W-2a | *** | 36663 |
| Jul-2010 | 1 | T-W-2a | *** | 36664 |
| Aug-2010 | 1 | T-W-2a | *** | 36665 |
| Oct-2010 | 1 | T-W-2b | *** | 36667 |
| Dec-2010 | 1 | T-W-2b | *** | 36668 |
| Feb-2011 | 1 | T-W-2b | *** | 36669 |
| March-11 | 1 | T-W-2b | *** | 36671 |
| March-11 | 1 | T-W-2c | *** | 36726 |
| April-11 | 1 | T-W-2b | *** | 36672 |
| April-11 | 1 | T-W-2c | *** | 33936 |
| May-11 | 1 | T-W-2b | *** | 36673 |
| May-11 | 1 | T-W-2b | *** | 41528 |
| June-11 | 1 | T-W-2b | *** | 36674 |
| July-11 | 3 | T-W-2b | *** | 36675, 36963, 36962 |
| August-11 | 2 | T-W-2b | *** | 36676, 36965 |
| September-11 | 2 | T-W-2b | *** | 36677, 36966 |
| Oct-2011 | 1 | T-W-2b | *** | 36967 |
| Dec-2011 | 1 | T-W-2b | *** | 36679 |
| Mar-2012 | 1 | T-W-3 | *** | 36680 |
| Mar-2012 | 1 | T-W-3 | *** | 36980 |
| Apr-2012 | 2 | T-W-3 | *** | 36681, 36983 |
| May-2012 | 2 | T-W-3 | *** | 36682, 36985 |
| Jun-2012 | 2 | T-W-3 | *** | 36683, 36987 |
| Jul-2012 | 2 | T-W-3 | *** | 36684, 36990 |
| Aug-2012 | 2 | T-W-3 | *** | 36685, 36992 |
| Sep-2012 | 2 | T-W-3 | *** | 36686, 36994 |
| Oct-2012 | 2 | T-W-3 | *** | 36687, 36997 |
| Nov-2012 | 2 | T-W-3 | *** | 37005, 37003 |
| 1101 2012 | <u>-</u> | 2 2 | | |

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Table 1 to
Purchase Agreement No. 1810
Aircraft Information Table

| Delivery Date | Number of Aircraft | Aircraft Block | Escalation Estimate Adv Payment Base Price Per A/P | Serial Number |
|------------------|-----------------------|-------------------|--|---------------------|
| Dec-2012 | 2 | T-W-3 | *** | 37006, 37009 |
| Jan-2013 | 2 | T-W-2b | *** | 36891, 36634 |
| Feb-2013 | 1 | T-W-2b | *** | 36635 |
| Mar-2013 | 2 | T-W-2b | *** | 36892, 36638 |
| Apr-2013 | 1 | T-W-2b | *** | 36893 |
| May-2013 | 1 | T-W-2b | *** | 36894 |
| Jun-2013 | 2 | T-W-2b | *** | 36895, 36896 |
| Jul-2013 | 1 | T-W-2b | *** | 36897 |
| Aug-2013 | 2 | T-W-2b | *** | 36898, 36905 |
| Sep-2013 | 2 | T-W-2b | *** | 36907, 36911 |
| Oct-2013 | 2 | T-W-2b | *** | 36912, 36914 |
| Nov-2013 | 1 | T-W-2b | *** | 36915 |
| Dec-2013 | 2 | T-W-2b | *** | 36917, 36919 |
| Jan-2014 | 2 | T-W-2b | *** | 36920, 36909 |
| Feb-2014 | 2 | T-W-2b | *** | 36922, 36910 |
| Mar-2014 | 3 | T-W-2b | *** | 36943, 36927, 36925 |
| Apr-2014 | 2 | T-W-2b | *** | 36944, 36929 |
| May-2014 | 1 | T-W-2b | *** | 36946 |
| Jun-2014 | 2 | T-W-2b | *** | 36968, 36949 |
| Jul-2014 | 1 | T-W-2b | *** | 36951 |
| Aug-2014 | 3 | T-W-2b | *** | 36928, 36952, 37019 |
| Sep-2014 | 1 | T-W-2b | *** | 36954 |
| Oct-2014 | 2 | T-W-2b | *** | 36957, 37034 |
| Nov-2014 | 1 | T-W-2b | *** | 36971 |
| Dec-2014 | 1 | T-W-2b | *** | 37037 |
| Jan-2015 | 1 | T-W-2b | *** | 36899 |
| Feb-2015 | 1 | T-W-2b | *** | 36901 |
| Mar-2015 | 2 | T-W-2b | *** | 36902, 36936 |
| | 2 | T-W-2b | *** | |
| Apr-2015 | | T-W-2b | *** | 36649, 36652 |
| May-2015 | 1 | T-W-2b | *** | 36903 |
| Jun-2015 | 2 | | *** | 36906, 36654 |
| Jul-2015 | 1 | T-W-2b | *** | 36655 |
| Aug-2015 | 1 | T-W-2b | *** | 36656 |
| Sep-2015 | 1 | T-W-2b | | 36657 |
| Oct-2015 | 1 | T-W-2b | *** | 36937 |
| Dec-2015 | 1 | T-W-2b | *** | 36941 |
| Jan-2016 | 1 | T-W-2b | | 36650 |
| Feb-2016 | 2 | T-W-2b | *** | 36904, 36932 |
| Mar-2016 | 1 | T-W-2b | *** | 36651 |
| Apr-2016 | 2 | T-W-2b | *** | 36653, 36938 |
| May-2016 | 2 | T-W-2b | *** | 36658, 36939 |
| Jun-2016 | 1 | T-W-2b | *** | 36916 |
| Jul-2016 | 2 | T-W-2b | *** | 36921, 36945 |
| Aug-2016 | 1 | T-W-2b | *** | 36678^ |
| Aug-2016 | 1 | T-W-2b | *** | 36661 |
| Sep-2016 | 1 | T-W-2b | *** | 36977^ |
| Sep-2016 | 1 | T-W-2b | *** | 36923 |
| Oct-2016 | 1 | T-W-2b | *** | 36666 |
| Nov-2016 | 1 | T-W-2b | *** | 36670 |

ARTICLE 3. Price of Aircraft.

3.1 <u>Definitions.</u>

- 3.1.1 Special Features are the features incorporated in Exhibit A, Exhibit A-1A or Exhibit A.2, as applicable, which have been selected by Buyer.
- 3.1.2 Base Aircraft Price is the Aircraft Basic Price excluding the price of Special Features.
- 3.1.3 Aircraft Basic Price is comprised of the Base Aircraft Price and the price of the Special Features.
- 3.1.4 Economic Price Adjustment is the adjustment to the Aircraft Basic Price (Base Aircraft and Special Features) as calculated pursuant to Exhibit D or Exhibit D-1 as applicable.
 - 3.1.5 Aircraft Price is the total amount Buyer is to pay for the Aircraft at the time of delivery.

3.2 <u>Aircraft Basic Price</u>.

The Aircraft Basic Price for Block A through L Aircraft, is expressed in July 1992 dollars; the Aircraft Basic Price for Block T Aircraft, Block T-W Aircraft, Block T-W-1 Aircraft, Block T-W-1 Aircraft, Block T-W-2 Aircraft Block T-W-2a Aircraft, Block T-W-2b, Block T-W-2c and Block T-W-3 is expressed in July 1999 dollars as set forth in Table 1 of the Agreement.

- 3.3 Aircraft Price. The Aircraft Price will be established at the time of delivery of such Aircraft to Buyer and will be the sum of:
- 3.3.1 the Aircraft Basic Price, which is *** for the Block A, B, C, D and E Aircraft, *** for the Block F and G Aircraft, *** for the Block H Aircraft, *** for the Block I Aircraft, *** for the Block K Aircraft and *** for the Block L Aircraft, *** for the Block T Aircraft, ***

P.A. No. 1810 K/SWA 3-1

for the Block T-W Aircraft, *** for the Block T-W-1 Aircraft, the Block T-W-1a Aircraft, the Block T-W-2 Aircraft, the Block T-W-2a, *** for the Block T-W-2b Aircraft, *** for the Block T-W-3 Aircraft and *** for the Block T-W-2c Aircraft; plus

- 3.3.2 the Economic Price Adjustments for the Aircraft Basic Price, as calculated pursuant to the formulas set forth in Exhibit D (Price Adjustments Due to Economic Fluctuations Aircraft) for Aircraft Block A through L, and in Exhibit D-1 (Price Adjustments Due to Economic Fluctuations Aircraft) for Aircraft Block T, Aircraft Block T-W, Aircraft Block T-W-1, Aircraft Block T-W-1a, Aircraft Block T-W-2, Aircraft Block T-W-2a, Aircraft Block T-W-2b, Aircraft Block T-W-2c and Aircraft Block T-W-3; plus
 - 3.3.3 other price adjustments made pursuant to this Agreement or other written agreements executed by Boeing and Buyer.

3.4 Advance Payment Base Price.

- 3.4.1 <u>Advance Payment Base Price</u>. For advance payment purposes, the following estimated delivery prices of the Aircraft (Advance Payment Base Price) have been established, using currently available forecasts of the escalation factors used by Boeing as of the date of signing this Agreement. The Advance Payment Base Price of each Aircraft is set forth in Table 1.
- 3.4.2 Adjustment of Advance Payment Base Prices Long-Lead Aircraft. For Aircraft scheduled for delivery 36 months or more after the date of this Agreement, the Advance Payment Base Prices appearing in Table 1 will be used to determine the amount of the first advance payment to be made by Buyer on the Aircraft. No later than 25 months before the scheduled month of delivery of each affected Aircraft, Boeing will increase or decrease the Advance Payment Base Price of such Aircraft as required to reflect the effects of (i) any adjustments in the Aircraft Basic Price pursuant to this Agreement and (ii) the then-current forecasted escalation factors used by Boeing. Boeing will provide the adjusted Advance Payment Base Prices for each affected Aircraft to Buyer, and the advance payment schedule will be considered amended to substitute such adjusted Advance Payment Base Prices.

SWA-PA-1810-LA-1003490

Southwest Airlines Co. P.O. Box 36611 - Love Field Dallas, Texas 75235

Subject:

737-8H4 ***

This Letter Agreement amends Purchase Agreement No. 1810 dated January 19, 1994 (**Purchase Agreement**) between The Boeing Company (**Boeing**) and Southwest Airlines Co. (**Buyer**) relating to the sale by Boeing and the purchase by Buyer Model 737-800 Block "T-W-3" Aircraft (737-8H4 Aircraft).

Reference is made to:

- a) Letter Agreement No. 6-1162-KJJ-054R1 entitled "Business Matters"; and
- b) SWA-PA-1810-LA-1001315 entitled ***

The following Purchase Agreement Articles, Exhibits and Letter Agreements, as amended, shall apply to the 737-8H4 Aircraft.

- 1. Articles 1 through 15
- 2. Exhibit A.2 737-8H4 Aircraft Configuration
- 3. Exhibit B Product Assurance Document
- 4. Exhibit C Customer Support Document
- 5. Exhibit D-1 Price Adjustments Due to Economic Fluctuations Aircraft
- 6. Exhibit E Buyer Furnished Equipment Provisions Document
- 7. Exhibit F Defined Terms Document
- 8. 1810-1, entitled "Waiver of Aircraft Demonstration Flights"
- 9. 6-1162-DSF-155, entitled "Assignment of Training to FlightSafety Boeing Training International
- 10. 6-1162-KJJ-054R1, entitled "Business Matters"
- 11. 6-1162-KJJ-056, entitled "Noise and Emission Matters
- 12. 6-1162-KJJ-057, entitled "Product Development"
- 13. 6-1162-KJJ-058, entitled "Additional Substitution Rights"
- 14. 6-1162-NIW-889, entitled "Warranty on Exterior Color Schemes and Markings for YA143 and On"
- 15. 6-1162-RLL-933R22, entitled "Option Aircraft"
- 16. 6-1162-RLL-934R4, entitled "Disclosure of Confidential Information"
- 17. 6-1162-RLL-937, entitled "Advance Payments"
- 18. 6-1162-RLL-938, entitled ***
- 19. 6-1162-RLL-941R2, entitled "Other Matters"
- 20. 6-1162-RLL-943R1, entitled "Substitution Rights'
- 21. 6-1162-RLL-1855R3, entitled "Additional Contractual Matters"
- 22. 6-1162-RLL-1857, entitled "Service Ready Validation Program Field Test"
- 23. 6-1162-RLL-1858, entitled "Escalation Matters"
- 24. SWA-PA-1810-LA-1001315 entitled ***

All terms used but not defined herein shall have the same meaning as in the Purchase Agreement.

737-8H4 *** P.A. No. 1810

| . Pursuant to Letter Agreement references a) or b) above, Buyer shall ***: | |
|--|--|
| 1.1. *** | |
| Pursuant to reference a) Letter Agreement, Boeing will *** | |
| | |
| 1.2. <u>***</u> | |
| Pursuant to reference a) Letter Agreement, Boeing will *** | |
| | |
| | |
| 1.3. *** | |
| Pursuant to reference a) Letter Agreement, Boeing will *** | |
| ruistant to reference a) Letter Agreement, Boeing will | |
| | |
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| | |
| 1.4. *** | |
| Pursuant to reference a) Letter Agreement, Boeing will *** | |
| | |
| | |
| 1.5. <u>***</u> | |
| Pursuant to reference a) Letter Agreement, Boeing will *** | |
| | |
| | |
| | |
| | |
| | |
| 777 OII.4 *** | |

1.6. <u>***</u>

Pursuant to reference a) Letter Agreement, Boeing will ***

1.7. <u>***</u>

Notwithstanding anything to the contrary in reference b), Letter Agreement, Boeing will ***

| Manufacture Serial Number | Delivery Date |
|------------------------------|----------------|
| - 10 | |
| 36980 | March 2012 |
| 36983 | April 2012 |
| 36985 | May 2012 |
| 36987 | June 2012 |
| 36990 | July 2012 |
| 36992 | August 2012 |
| 36994 | September 2012 |
| 37003 | November 2012 |
| 37009 | December 2012 |

1.8. <u>***</u>

737-8H4 ***

P.A. No. 1810

2. ***

2.1. ***

2.2. ***

2.3. ***

737-8H4 *** P.A. No. 1810

| Southwest Airlines Co. |
|------------------------|
| SWA-PA-1810-LA-1003490 |
| Page 5 |

3. Confidential Treatment.

Buyer understands that certain commercial and financial information contained in this Letter Agreement is considered by Boeing as confidential. Buyer agrees that it will treat this Letter Agreement and the information contained herein as confidential and will not, without prior written consent of Boeing disclose this Letter Agreement, except as provided in Letter Agreement 6-1162-RLL-934, as amended.

| Very truly yours, |
|--|
| THE BOEING COMPANY |
| By /s/ R. Leo Lyons |
| Its Attorney-in-Fact |
| |
| ACCEPTED AND AGREED TO as of this Date: January 18, 2011 |
| SOUTHWEST AIRLINES CO. |
| By /s/ Scott Topping |
| Its <u>Vice President/Treasurer</u> |
| |
| |
| |
| |

737-8H4 *** P.A. No. 1810

The Boeing Company P.O. Box 3707 Seattle, WA 98124-2207

SWA-PA-1810-LA-1003498

Southwest Airlines Co. Love Field PO Box 26611 Dallas, TX 75235-1611



Subject: Promotional Support

Reference: Purchase Agreement No. 1810 (Purchase Agreement) between The Boeing Company (Boeing) and Southwest Airlines, Co. (Buyer) relating to Model 737-8H4

aircraft (737-8H4 Aircraft)

This letter agreement (Letter Agreement) amends and supplements the Purchase Agreement. All terms used but not defined in this Letter Agreement shall have the same meaning as in the Purchase Agreement.

Boeing and Buyer wish to enter into an agreement pursuant to which each party will contribute equally to promotional programs in support of the entry into service of the Aircraft as more specifically provided below.

1. <u>Definitions</u>.

- 1.1 **Commitment Limit** shall have the meaning set forth in Article 2, below.
- 1.2 Covered Aircraft shall mean those Aircraft identified on Table 4 to the Purchase Agreement as of the date of signing of this Letter Agreement.
- 1.3 **Performance Period** shall mean the period beginning one (1) year before and ending one (1) year after the scheduled delivery month of the first Covered Aircraft.
- 1.4 **Promotional Support** shall mean marketing and promotion programs that promote the entry into service of the Covered Aircraft such as marketing research, tourism development, corporate identity, direct marketing, videotape or still photography, planning, design and production of collateral materials, management of promotion programs, advertising campaigns or such other marketing and promotional activities as the parties may mutually agree.
 - 1.5 Qualifying Third Party Fees shall mean fees paid by Buyer to third party providers for Promotional Support provided to Buyer during the Performance Period.

The Boeing Company P.O. Box 3707

Seattle, WA 98124-2207

2.



3. Methods of Performance.

*** 3.1

3.2 ***

3.3 ***

4. Project Approval.

5. Assignment.

Notwithstanding any other provisions of the Purchase Agreement, the rights and obligations described in this Letter Agreement are provided to Buyer in consideration of Buyer's becoming the operator of the Aircraft and cannot be assigned in whole or, in part.

PA 1810/SA71 737-8H4 Promotional Support **BOEING PROPRIETARY**

The Boeing Company P.O. Box 3707

Seattle, WA 98124-2207

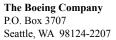
6. <u>Confidential Treatment</u>.

BOEING

The information contained herein represents confidential business information and has value precisely because it is not available generally or to other parties. Buyer will limit the disclosure of its contents to employees of Buyer with a need to know the contents for purposes of helping Buyer perform its obligations under the Purchase Agreement and who understand they are not to disclose its contents to any other person or entity without the prior written consent of Boeing.

| \$1700 1 | | | | |
|-------------|--------------------------|--|--|--|
| Very | truly yours, | | | |
| THE | THE BOEING COMPANY | | | |
| Ву | /s/ R. Leo Lyons | | | |
| Its | Attorney-In-Fact | | | |
| ACC | EPTED AND AGREED TO this | | | |
| Date: | January 18, 2011 | | | |
| South | nwest Airlines, Co. | | | |
| Ву | /s/ Scott Topping | | | |
| Its | VP Treasurer | | | |

737-8H4 Promotional Support PA 1810/SA71





SWA-PA-1810-LA-1003367

Southwest Airlines, Co. Love Field PO Box 26611 Dallas, TX 75235-1611

Subject: 737-8H4 Aircraft ***

Reference: Purchase Agreement No. PA-1810 (Purchase Agreement) between The Boeing Company (Boeing) and Southwest Airlines Co. (Customer) relating to

Model 737-800 aircraft (737-8H4 Aircraft)

This letter agreement (Letter Agreement) amends and supplements the Purchase Agreement. All terms used but not defined in this Letter Agreement shall have the same meaning as in the Purchase Agreement.

1. Boeing agrees to provide Customer with ***

Notwithstanding any other provisions of the Purchase Agreement, the rights and obligations described in this Letter Agreement are provided to Customer in consideration of ***

2. Confidential Treatment.

The information contained herein represents confidential business information and has value precisely because it is not available generally or to other parties. Customer will limit the disclosure of its contents to employees of Customer with a need to know the contents for purposes of helping Customer perform its obligations under the Purchase Agreement and who understand they are not to disclose its contents to any other person or entity without the prior written consent of Boeing.

SWA-PA-1810-LA-1003367 Agreement Subject December 08, 2010 LA Page 1



| Very truly yours, | | | | |
|-----------------------------|--|--|--|--|
| THE BOEING COMPANY | | | | |
| By /s/ R. Leo Lyons | | | | |
| Its Attorney-In-Fact | | | | |
| ACCEPTED AND AGREED TO this | | | | |
| Date: January 18, 2011 | | | | |
| SOUTHWEST AIRLINES CO. | | | | |
| By /s/ Scott Topping | | | | |
| Its <u>VP Treasurer</u> | | | | |
| | | | | |

SWA-PA-1810-LA-1003367 Agreement Subject December 08, 2010 LA Page 2

MODEL 737-800 WITH WINGLETS ***

FOR SOUTHWEST AIRLINES CO.

| SECTION | | CONTENTS |
|---------|-----|----------|
| 1 | *** | |
| 2 | *** | |
| 3 | *** | |
| 4 | *** | |
| 5 | *** | |
| 6 | *** | |
| 7 | *** | |

P.A. No. 1810 AERO-B-BBA4-M10-0985B

1 ***

2 *** 2.1 ***

2.2 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

2.3 ***

2.4 *** 2.4.1 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

P.A. No. 1810 AERO-B-BBA4-M10-0985B

P.A. No. 1810 AERO-B-BBA4-M10-0985B

2.4.2 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

P.A. No. 1810 AERO-B-BBA4-M10-0985B

P.A. No. 1810 AERO-B-BBA4-M10-0985B

2.4.3 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

2.4.4 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

2.4.5 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

3 ***

4 ***

4.1 ***

4.2 ***

5 ***

5.1 ***

5.2 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

5.3 ***

5.4 ***

5.5 ***

5.6 ***

5.7 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

BOEING PROPRIETARY
SS10-0589

6 ***

6.1 ***

6.2 ***

6.3 ***

6.4 ***

6.5 ***

6.6 ***

6.7 ***

7 ***

P.A. No. 1810 AERO-B-BBA4-M10-0985B

6-1162-RLL-934R4

Southwest Airlines Co. P.O. Box 36611 - Love Field Dallas, Texas 75235

Subject: Letter Agreement No. 6-1162-RLL-934R3 to

Purchase Agreement No. 1810 - Disclosure of Confidential Information

This Letter Agreement amends Purchase Agreement No. 1810 dated January 19, 1994 (the Agreement) between The Boeing Company (Boeing) and Southwest Airlines Co. (Buyer) relating to Model 737-7H4 aircraft (the Aircraft).

All terms used herein and in the Agreement, and not defined herein, will have the same meaning as in the Agreement.

- 1. Buyer understands that certain commercial and financial information contained in the documents listed below (Confidential Documents) is considered by Boeing as confidential.
- 2. Buyer agrees that it will treat the Confidential Documents and the information contained therein as confidential and will not, without the prior written consent of Boeing, disclose such Confidential Documents or any information contained therein to any other person or entity except as may be required by (i) applicable law or governmental regulations, or (ii) for financing the Aircraft in accordance with the provisions of Article 10 of the Agreement.
- 3. In connection with any such disclosure or filing of the Confidential Documents, or the information contained therein, pursuant to any such applicable law or governmental regulation, Buyer will request and use its best reasonable efforts to obtain confidential treatment of such Confidential Documents and the information contained therein. Boeing agrees to cooperate with Buyer in making and supporting its request for confidential treatment.

Schedule of Confidential Documents

- 1. Letter Agreement No. 6-1162-RLL-932
- 2. Letter Agreement No. 6-1162-RLL-933
- 3. Letter Agreement No. 6-1162-RLL-934

P.A. No. 1810 K/SWA

K/SWA SA-71

- 4. Letter Agreement No. 6-1162-RLL-935
- 5. Letter Agreement No. 6-1162-RLL-936
- 6. Letter Agreement No. 6-1162-RLL-93
- 7. Letter Agreement No. 6-1162-RLL-938
- 8. Letter Agreement No. 6-1162-RLL-939
- 9. Letter Agreement No. 6-1162-RLL-940
- 10. Letter Agreement No. 6-1162-RLL-941
- 11. Letter Agreement No. 6-1162-RLL-942
- 12. Letter Agreement No. 6-1162-RLL-943
- 13. Letter Agreement No. 6-1162-RLL-944
- 14. Letter Agreement No. 6-1162-RLL-945
- 15. Letter Agreement No. 6-1162-RLL-1855
- 16. Letter Agreement No. 6-1162-RLL-1856
- 17. Letter Agreement No. 6-1162-RLL-1857
- 18. Letter Agreement No. 6-1162-RLL-1858
- 19. Letter Agreement No. 6-1162-RLL-2036
- 20. Letter Agreement No. 6-1162-RLL-2037
- 21. Letter Agreement No. 6-1162-RLL-2073
- 22. Letter Agreement No. 6-1162-KJJ-054
- 23. Letter Agreement No. 6-1162-KJJ-055
- 24. Letter Agreement No. 6-1162-KJJ-056
- 25. Letter Agreement No. 6-1162-KJJ-057
- 26. Letter Agreement No. 6-1162-KJJ-058
- 27. Letter Agreement No. 6-1162-KJJ-150
- 28. Letter Agreement No. 6-1162-CHL-217
- 29. Letter Agreement No. 6-1162-NIW-606
- 30. Letter Agreement No. 6-1162-NIW-889
- 31. Letter Agreement No. 6-1162-NIW-1369
- 32. Letter Agreement No. 6-1162-NIW-1983
- 33. Letter Agreement No. SWA-PA-1810-LA-100419
- 34. Letter Agreement No. SWA-PA-1810-LA-1001315

P.A. No. 1810 K/SWA

35. Letter Agreement No. SWA-PA-1810-LA-02710

4. <u>Confidential Treatment.</u>

Buyer understands that certain commercial and financial information contained in this Letter Agreement is considered by Boeing as confidential. Buyer agrees that it will treat this Letter Agreement and the information contained herein as confidential and will not, without the prior written consent of Boeing, disclose this Letter Agreement.

| Very truly yours, | |
|-----------------------------------|--|
| THE BOEING COMPANY | |
| | |
| By /s/ R. Leo Lyons | |
| its Attorney –in-Fact | |
| ACCEPTED AND AGREED TO as of this | |
| date: January 18, 2011 | |
| SOUTHWEST AIRLINES CO. | |
| | |
| By /s/ Scott Topping | |
| ts <u>VP Treasurer</u> | |
| | |

P.A. No. 1810 K/SWA

6-1162-KJJ-058R1

Southwest Airlines Co. P.O. Box 36611 - Love Field Dallas, Texas 75235

Subject:

Letter Agreement No. 6-1162-KJJ-058 to Purchase Agreement No. 1810 –

This Letter Agreement amends Purchase Agreement No. 1810 dated January 19, 1994 (the Agreement) between The Boeing Company (Boeing) and Southwest Airlines Co. (Buyer) relating to the sale by Boeing and the purchase by Buyer of **Boeing** Model 737-7H4 aircraft (the Aircraft) and to Letter Agreement No. 6-1162-RLL-933R9 dated **April** 16, 2008, entitled "Option Aircraft," to the extent it relates to the sale by Boeing and purchase by Buyer of Option Aircraft and **Purchase Right** Aircraft, as amended.

All terms used herein and in the Agreement, and not defined herein, will have the same meaning as in the Agreement

737-800 Substitution

1. ***

1.1 ***

1.2 ***

P.A. No. 1810 K/SWA

1.3 ***

1.4 ***

2. ***

3. ***

P.A. No. 1810 K/SWA

| Buyer understands that certain commercial and financial information contained in this Letter Agreement is considered by Boeing as confidential. Buyer agrees that it will treat this Letter Agreement and the information contained herein as confidential and will not, without the prior written consent of Boeing, disclose this Letter Agreement or any information contained herein to any other person or entity, except as provided in Letter Agreement 6-1162-RLL-934, as amended. |
|--|
| Very truly yours, |
| THE BOEING COMPANY |
| |
| By \(\langle s/R\). Leo Lyons |
| Its Attorney-in-Fact |
| ACCEPTED AND AGREED TO as of this |
| date: January 18, 2011 |

P.A. No. 1810 K/SWA

Confidential Treatment.

SOUTHWEST AIRLINES CO.

By /s/Scott Topping

Its VP Treasurer

4.

737-8H4

AIRCRAFT CONFIGURATION

between

THE BOEING COMPANY

and

SOUTHWEST AIRLINES CO.

Exhibit A.2 to Purchase Agreement Number 1810

AIRCRAFT CONFIGURATION

Dated January 18, 2011

relating to

BOEING MODEL 737-8H4 AIRCRAFT

The Detail Specification is Boeing Detail Specification D019A001SWA37P-2 Rev NEW dated as of tbd. Such Detail Specification will be comprised of Boeing Configuration Specification D019A001, Rev N dated as of January, 2010 as amended to incorporate the Options listed on Exhibit A.2, including the effects on Manufacturer's Empty Weight (MEW) and Operating Empty Weight (OEW). As soon as practicable, Boeing will furnish to Buyer copies of the Detail Specification, which copies will reflect such Options. The Aircraft Basic Price reflects and includes all effects of such Options, except such Aircraft Basic Price does not include the price effects of any Buyer Furnished Equipment or Seller Purchased Equipment.

P.A. No. 1810 A.2 - 2 SA-71

| | <u> </u> | 1999 \$ | 1 |
|-------------|---|---------|-----------------|
| | | Price | Follow On Price |
| CR | Title | Per A/C | Per A/C |
| 0110-000029 | MINOR MODEL 737-800 PASSENGER AIRPLANE | *** | *** |
| 0170A244C58 | SERVICING FEATURES - BASIC | *** | *** |
| 0170A425A76 | AVIONICS - DUAL FMC WITH MULTI-CONTROL DISPLAY UNIT | *** | *** |
| 0170A541A17 | AIRFRAME - 737-800 | *** | *** |
| 0170B401A73 | CLIMATE - NORMAL WEATHER OPERATIONS | *** | *** |
| 0170B513A51 | PC - PUSH TO TALK (PTT) SWITCH ON GLARESHIELD - REMOVE | *** | *** |
| 0170B750B43 | 737 BOEING SKY INTERIOR | *** | *** |
| 0170C430J04 | PC - COMMUNICATIONS - DUAL COMMUNICATIONS CONTROL PANEL WIRING IN LIEU OF TRIPLE COMMUNICATIONS CONTROL PANEL WIRING | *** | *** |
| 0170C801A81 | GALLEY AFT COMPLEX - G4B GALLEY - DOMED AFT BULKHEAD | *** | *** |
| 0170C801C76 | LAVATORY AFT COMPLEX - TWO LAVATORIES WITH TWO DOUBLE ATTENDANT SEATS - 737 BOEING SKY INTERIOR | *** | *** |
| 0170C939A02 | COMMUNICATIONS - BASIC COMMUNICATIONS CONFIGURATION WITH HF | *** | *** |
| 0170D322A17 | PC - AVIONICS - DUAL FMC WITH MULTI-CONTROL DISPLAY UNITS - DELETE BUILT-IN TEST EQUIPMENT PRINTER RECEPTACLES | *** | *** |
| 0170D360B56 | PC - LAVATORY AFT COMPLEX - TWO LAVATORIES WITH TWO DOUBLE ATTENDANT SEATS, NO CURTAIN - BOEING SKY INTERIOR | *** | *** |
| 0221A599A81 | WET GROOVED RUNWAY OPERATIONS WITH ANTISKID SYSTEM INOPERATIVE | *** | *** |
| 0221A609B52 | DISPATCH WITH GEAR EXTENDED FOR REVENUE FLIGHT | *** | *** |
| 0221C588A08 | LANDING PERFORMANCE IMPROVEMENT- SKID RESISTANT RUNWAYS (FOR FAA CERTIFIED CUSTOMERS) | *** | *** |
| 0222C472A09 | SHORT FIELD PERFORMANCE ENHANCEMENT | *** | *** |
| 0224-000036 | EXTENDED RANGE TWIN ENGINE OPERATIONS (ETOPS) | *** | *** |
| 0228-000001 | FLIGHT MANUALS IN FAA FORMAT | *** | *** |
| 0228-000032 | FLIGHT CREW OPERATIONS MANUAL IN FAA FORMAT | *** | *** |
| 0228D292A33 | AIRPLANE FLIGHT MANUAL | *** | *** |
| 0252B299A34 | INSTRUMENTATION, AIRPLANE AND FUEL MEASURING STICK MANUALS IN ENGLISH UNITS - TEMPERATURE IN DEGREES FAHRENHEIT | *** | *** |
| 0254-000003 | USPHS CERTIFICATE OF SANITARY CONSTRUCTION | *** | *** |
| 0315D292A01 | CERTIFIED OPERATIONAL AND STRUCTURAL DESIGN WEIGHTS 737-800 | *** | *** |
| 0351D322A15 | TAKEOFF PERFORMANCE IMPROVEMENT - ALTERNATE FORWARD CENTER OF GRAVITY LIMITS | *** | *** |
| 0370C910B63 | AIR CONDITIONING TRANSITION DUCT UNDER FLOOR - INSTALLATION - 17 MIL DAMPING TAPE FOR NOISE REDUCTION | *** | *** |
| 1110D360A84 | EXTERIOR NON-REGULATORY MARKINGS | *** | *** |
| 1110D360A85 | EXTERIOR REGULATORY MARKINGS AND COLOR SCHEME | *** | *** |
| 1130D360A86 | CARGO COMPARTMENT PLACARDS | *** | *** |
| 1130D360A88 | LIGHTED SIGNS | *** | *** |
| 1130D360B61 | INTERIOR PLACARDS AND MARKERS - 737 BOEING SKY INTERIOR | *** | *** |
| 2130-000010 | 600 FPM CABIN PRESSURE ASCENT RATE | *** | *** |
| 2130-000015 | 750 FPM CABIN PRESSURE DESCENT RATE | *** | *** |
| 2170-000021 | OZONE CONTROL - SPACE PROVISIONS FOR CATALYTIC CONVERTERS | *** | *** |
| 2210-000121 | AUTOFLIGHT - ACTIVATION OF CONTROL WHEEL STEERING REVERSION IN APPROACH MODE | *** | *** |
| 2210-000123 | AUTOFLIGHT - FLIGHT DIRECTOR TAKEOFF MODE WINGS LEVEL | *** | *** |
| 2210-000142 | AUTOFLIGHT - ALTITUDE ALERT - 300/900 FEET | *** | *** |
| 2210-000151 | AUTOFLIGHT - ENABLE GLIDE SLOPE CAPTURE PRIOR TO LOCALIZER CAPTURE | *** | *** |
| 2210C175A38 | AUTOFLIGHT - GO-AROUND ROLL MODE - LNAV | *** | *** |
| 2230-000137 | AUTOTHROTTLE - FMCS - TAKEOFF PROFILE THRUST REDUCTION ALTITUDE | *** | *** |
| 2310B691B85 | COMMUNICATIONS CONTROL PANELS - DUAL GABLES RADIO TUNING PANELS CAPABLE OF (2) HF SYSTEMS AND (3) VHF SYSTEMS (8.33 KHZ CAPABLE) - P/N G7404-124 - BFE/SPE | *** | *** |
| 2311-000137 | HF COMMUNICATIONS - PARTIAL PROVISIONS FOR DUAL ARINC 753 HF DATALINK | *** | *** |

BOEING PROPRIETARY

| CR | Title | 1999 \$ Price Per A/C | Follow on Price Per A/C |
|-------------|---|-----------------------------|----------------------------|
| 2311B401A77 | HF COMMUNICATIONS - EQUIPMENT INSTALLATION OF SINGLE HONEYWELL INTERNATIONAL INC. HF TRANSCEIVER - P/N 964-0452-012 - AND DIGITAL HF COUPLER - P/N 964-0453-011 - BFE/SPE | *** | *** |
| 2311C430A48 | SINGLE HF DATA RADIO - ARINC 753 - ACTIVATION - AIRLINE DATA LINK COMMUNICATIONS ONLY | *** | *** |
| 2312A213B90 | VHF COMMUNICATIONS - EQUIPMENT INSTALLATION OF TRIPLE HONEYWELL ARINC 750 RTA-44D VHF FM IMMUNE TRANSCEIVERS WITH 8.33 KHZ CHANNEL SPACING, VDL MODE 2, AND CMC INTERFACE CAPABILITY - P/N 064-50000-2000 - BFE/SPE | *** | *** |
| 2321C910E04 | SELECTIVE CALLING (SELCAL) SYSTEM - DELETE PARTIAL PROVISIONS | *** | *** |
| 2322C703A02 | CMU - HONEYWELL ARINC 758 LEVEL AOA MARK III COMMUNICATIONS MANAGEMENT UNIT (CMU) - INSTALLATION INTO EXISTING PARTIAL PROVISIONS - P/N 7519200-921 - BFE/SPE | *** | *** |
| 2322C939A05 | CMU - INSTALLATION OF PARTIAL PROVISIONS FOR A SINGLE CMU IN ACCORDANCE WITH ARINC 758 | *** | *** |
| 2324B299A26 | EMERGENCY LOCATOR TRANSMITTER (ELT) - WULFSBERG ELECTRONICS AUTOMATIC FIXED WITH NAVIGATION INTERFACE UNIT (NIU) - MODE S BROADCAST - BFE/SPE | *** | *** |
| 2331B754B15 | PASSENGER ADDRESS (PA) SYSTEM - ARINC 715 - ROCKWELL COLLINS AMPLIFIER - BFE/SPE | *** | *** |
| 2342D360B00 | CABIN INTERPHONE SYSTEMS - ATTENDANT HANDSETS WITH UNIQUE MARKINGS | *** | *** |
| 2350A150D50 | AUDIO INTEGRATING - INHIBIT AURAL ALERT TRANSMISSIONS THROUGH CAPTAIN, FIRST OFFICER'S AND FIRST OBSERVER'S HEADPHONES | *** | *** |
| 2350C174A16 | AUDIO CONTROL PANEL INSTALLATION - 3VHF/2HF - AVTECH CORPORATION | *** | *** |
| 2351-000043 | CONTROL WHEEL PUSH TO TALK (PTT) SWITCH - THREE POSITION WITH DETENT IN INTERPHONE POSITION | *** | *** |
| 2351A213A33 | AUDIO INTEGRATION - INSTALLATION - TWO-PLUG AUDIO JACKS IN THE FLIGHT DECK | *** | *** |
| 2351A213B77 | BOOM MICROPHONE HEADSETS - CAPTAIN AND FIRST OFFICER - TELEX AIRMAN 750 - P/N 64300-200 - BFE/SPE | *** | *** |
| 2351B696M34 | AUDIO INTEGRATION - INSTALLATION - 2J HAND MICROPHONE JACKS IN THE FLIGHT DECK | *** | *** |
| 2351D360C80 | PASSENGER CABIN MEDICAL COMMUNICATIONS SYSTEM - BOEING SKY INTERIOR | *** | *** |
| 2371-000053 | SOLID STATE VOICE RECORDER ED56A AND SOLID STATE MICROPHONE/MONITOR ED56A - ALLIEDSIGNAL- 2 HOUR RECORDING TIME - P/N 980-6022-001 & P/N 980-6116-001 - BFE/SPE | *** | *** |
| 2371B628B41 | VOICE RECORDER - RECORDER INDEPENDENT POWER SUPPLY (RIPS) - AFT LOWERED CEILING | *** | *** |
| 2433-000010 | STANDBY POWER - 60-MINUTE CAPABILITY | *** | *** |
| 2451B572D03 | GALLEY G1 POWER - 6.9 KVA | *** | *** |
| 2510C910B65 | TRIP COUNTER - INSTALLATION - SFE - DEXTER WILSON | *** | *** |
| 2511-000271 | SECOND OBSERVER STATION, WITHOUT ARMRESTS - ADDITION | *** | *** |
| 2511B696M36 | FLIGHT COMPARTMENT SEATS - INSTALL CAPTAIN AND FIRST OFFICER SEATS WITH FLOTATION CUSHIONS | *** | *** |
| 2513-000420 | NO ROLLER SUNSHADES - FLIGHT DECK | *** | *** |
| 2513-000433 | CUPHOLDER - INSTALLATION - FIRST OFFICER'S SIDEWALL WITHOUT PRINTER OR AUDIO SELECTOR PANEL | *** | *** |
| 2513B696E89 | LOG BOOK HOLDER - INSTALLATION - ON AFT FACE OF P8 AISLESTAND | *** | *** |
| 2513B696E95 | FLIGHT COMPARTMENT ACCOMMODATIONS - INSTALL A FUEL CONVERSION PLACARD ON THE FACE OF CAPTAIN AND FIRST OFFICER'S CLIPBOARDS | *** | *** |
| 2513C410C22 | FLIGHT COMPARTMENT ACCOMMODATIONS - EMERGENCY EVACUATION CHECKLIST PLACARD ON THE CAPTAIN AND FIRST OFFICER'S CONTROL COLUMNS | *** | *** |
| 2520D360A90 | INTERIOR COLOR AND MATERIAL - STANDARD OFFERING | *** | *** |
| 2523D360B62 | PASSENGER SERVICE UNITS - 737 BOEING SKY INTERIOR | *** | *** |

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| | | 1999 \$ | |
|-------------|--|---------|-----------------|
| | | Price | Follow on Price |
| CR | Title | Per A/C | Per A/C |
| 2524D360A79 | CLOSET - AFT OF DOOR 1, LEFT - BFE/SPE | *** | *** |
| 2524D360B01 | FULL HEIGHT WINDSCREEN/STOWAGE UNIT - RHS - STA 336.75 - BFE/SPE | *** | *** |
| 2525A627A07 | DOUBLE ATTENDANT SEAT - WALL MOUNTED - STA 304 | *** | *** |
| 2525C204K04 | HIC AND FEMUR LOAD COMPLIANCE - ECONOMY CLASS SEATS | *** | *** |
| 2525C204K05 | HIC AND FEMUR LOAD COMPLIANCE - ATTENDANT SEATS | *** | *** |
| 2525D360F41 | ECONOMY CLASS SEATS - BFE/SPE | *** | *** |
| 2527D360C81 | FLOOR COVERING - GALLEY MAT AND CARPET - BFE | *** | *** |
| 2528C204J16 | FORWARD CENTER OVERHEAD STOWAGE COMPARTMENT - PROVISIONED FOR PALLETIZED EQUIPMENT AND LIFE RAFTS - 737 BOEING SKY INTERIOR | *** | *** |
| 2528C204J18 | SECOND FORWARD CENTER OVERHEAD STOWAGE COMPARTMENT - PROVISIONED FOR PALLETIZED EQUIPMENT AND LIFE RAFTS - 737 BOEING SKY INTERIOR | *** | *** |
| 2528C204J20 | FIRST MID CABIN CENTER OVERHEAD STOWAGE COMPARTMENT - PROVISIONED FOR PALLETIZED EQUIPMENT AND LIFE RAFTS - 737 BOEING SKY INTERIOR | *** | *** |
| 2528C204J22 | SECOND MID-CABIN CENTER OVERHEAD STOWAGE COMPARTMENT - PROVISIONED FOR PALLETIZED EQUIPMENT AND LIFE RAFTS - 737 BOEING SKY INTERIOR | *** | *** |
| 2528D360A93 | LITERATURE POCKETS - BFE/SPE | *** | *** |
| 2528D360B64 | OVERHEAD STOWAGE BINS - ADDITIONAL FEATURES - 737 BOEING SKY INTERIOR | *** | *** |
| 2529A802A86 | DOOR WARNING STRAP - SHOCK CORD | *** | *** |
| 2529C204J81 | FORWARD ATTENDANT WORKSTATION - PANEL & HANDSET - BOEING SKY INTERIOR | *** | *** |
| 2530C882K34 | GALLEY G1 - AFT STATION 293 | *** | *** |
| 2530D360B03 | GALLEY PART NUMBERS - BFE/SPE | *** | *** |
| 2530D360B04 | GALLEY INSERT PART NUMBERS - BFE/SPE | *** | *** |
| 2540B873A66 | LA LAVATORY | *** | *** |
| 2540D360A81 | LA LAVATORY SELECTABLES | *** | *** |
| 2540D360A82 | LE LAVATORY SELECTABLES | *** | *** |
| 2540D360C84 | LD LAVATORY SELECTABLES | *** | *** |
| 2552-000117 | CARGO COMPARTMENT NETS WITH NYLON TYPE WEB SUPPORTS | *** | *** |
| 2552-000216 | LOWER SIDEWALL LINER - FOWARD AND AFT CARGO COMPARTMENT060 THICKNESS | *** | *** |
| 2552B491A05 | FLOOR PANELS - FORWARD CARGO COMPARTMENT - 0.090 INCH THICKNESS, BMS 8-2, CONOLITE | *** | *** |
| 2552B491A06 | FLOOR PANELS - AFT CARGO COMPARTMENT - 0.090 INCH THICKNESS BMS 8-2, CONOLITE | *** | *** |
| 2552B491A07 | CEILING LINER - FORWARD CARGO COMPARTMENT - 0.031 INCH THICKNESS, BMS 8-2, CONOLITE | *** | *** |
| 2552B491A10 | CEILING LINER - AFT CARGO COMPARTMENT - 0.031 INCH THICKNESS, BMS 8-2, CONOLITE | *** | *** |
| 2552B491A11 | STA 731 BULKHEAD060 INCH THICKNESS, BMS 8-2, CONOLITE | *** | *** |
| 2552B491A13 | UPPER SIDEWALL LINER - AFT CARGO COMPARTMENT - 0.045 INCH THICKNESS, BMS 8-2, CONOLITE | *** | *** |
| 2552D360B05 | TRANSVERSE AND LONGITUDINAL RESTRAINT NETS - CARGO COMPARTMENTS - FWD AND AFT - INSTALLATION | *** | *** |
| 2560-000176 | HALON FIRE EXTINGUISHER - FLIGHT DECK - WALTER KIDDE | *** | *** |
| 2560-000269 | CREW LIFE VEST STOWAGE - FLIGHT DECK, SECOND OBSERVER - CAPTAIN'S SEAT BACK | *** | *** |
| 2560C410D09 | CREW LIFE VESTS - FLIGHT DECK, WITH SECOND OBSERVER - EASTERN AERO MARINE INC - P/N P01202-301C - BFE/SPE | *** | *** |
| 2562D360B66 | OVERWATER EMERGENCY EQUIPMENT - BFE/SPE - 737 BOEING SKY INTERIOR | *** | *** |
| 2564D360B67 | DETACHABLE EMERGENCY EQUIPMENT - PASSENGER COMPARTMENT - BFE/SPE - 737 BOEING SKY INTERIOR | *** | *** |
| 2622-000047 | APU FIRE EXTINGUISHER BOTTLE - COMMON WITH ENGINES | *** | *** |
| 2841-000004 | STANDARD FUEL SYSTEM ACCURACY - NO FUEL DENSITOMETERS | *** | *** |
| 2911-000042 | ENGINE-DRIVEN HYDRAULIC PUMPS WITH VESPEL SPLINE - EATON (VICKERS) - 10-62167 | *** | *** |

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BOEING PROPRIETARY

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Exhibit A.2 737-8H4 BOEING PROPRIETARY

| CR | Title | 1999\$ | Follow on Price |
|----|-------|--------|-----------------|

| | | Price Per A/C | Per A/C |
|-------------|---|------------------|---------|
| 2911-000044 | AC MOTOR-DRIVEN HYDRAULIC PUMPS - EATON (VICKERS) - 10-60556 | *** | *** |
| 3041-000003 | NO HEATED FLIGHT COMPARTMENT NUMBER 3 WINDOW | *** | *** |
| 3042B696M33 | WINDSHIELD WIPER SYSTEM - REVISION - SINGLE SWITCH FOR BOTH WIPERS | *** | *** |
| 3120C910B67 | CLOCK WIRING - INSTALLATION - FMC, DFDAU AND VOICE RECORDER INPUT FROM FIRST OFFICER'S CLOCK | *** | *** |
| 3131-000143 | ACCELEROMETER - HONEYWELL P/N 971-4193-001 - BFE/SPE | *** | *** |
| 3131B628B16 | DIGITAL FLIGHT DATA RECORDER (DFDR) - HONEYWELL - 1024 WORDS PER SECOND MAXIMUM DATA RATE - P/N 980-4750-009 - BFE/SPE | *** | *** |
| 3131B628B28 | DIGITAL FLIGHT DATA ACQUISITION UNIT (DFDAU) WITH ACMS CAPABILITY AND INTEGRATED PCMCIA MEDIA INTERFACE - TELEDYNE CONTROLS - 512 WPS CAPABLE - 737-7 DATA FRAME ACTIVE - P/N 2233000-916 - BFE/SPE | *** | *** |
| 3132-000014 | PORTABLE DATA LOADER/RECORDER CONNECTOR IN FLIGHT DECK-ARINC 615-SFE | *** | *** |
| 3161-000133 | ENGINE FUEL FLOW - FULL TIME DISPLAY - PRIMARY ENGINE DISPLAY UNIT | *** | *** |
| 3161A627A40 | CDS - SOFTWARE ACTIVATION - SELECTABLE COMPACTED ENGINE FORMAT - ENABLE | *** | *** |
| 3161C175A22 | ENGINE OIL QUANTITY DISPLAY - PERCENT - ENGINE DISPLAY | *** | *** |
| 3162-000018 | ATTITUDE COMPARATOR - FLASHING - ADI | *** | *** |
| 3162-000023 | FLIGHT DIRECTOR COMMAND DISPLAY - FILLED INTEGRATED CUE - ADI | *** | *** |
| 3162-000028 | RADIO ALTITUDE - BELOW ADI | *** | *** |
| 3162-000030 | RISING RUNWAY - DISPLAYED ON THE ADI | *** | *** |
| 3162-000036 | LANDING ALTITUDE REFERENCE BAR - PRIMARY FLIGHT DISPLAY | *** | *** |
| 3162-000040 | BARO MINIMUMS POINTER - DISPLAYED ON SELECTION OF RADIO ALTITUDE MINMUMS - PRIMARY FLIGHT DISPLAY | *** | *** |
| 3162-000044 | TCAS RESOLUTION ADVISORY - VSI | *** | *** |
| 3162-000051 | ILS LOCALIZER DEVIATION EXPANDED SCALE - AUTOPILOT OR FLIGHT DIRECTOR MODE | *** | *** |
| 3162-000059 | MAP MODE ORIENTATION - TRACK UP - NAVIGATION DISPLAY | *** | *** |
| 3162-000079 | MANUALLY TUNED VOR SELECTED COURSE LINES DISPLAYED - NAVIGATION DISPLAY | *** | *** |
| 3162-000088 | AIRSPEED BUG - ENABLED - 80 KNOT SETTING - MACH AIRSPEED INDICATOR | *** | *** |
| 3162-000218 | GROUND SPEED - DISPLAYED BELOW AIRSPEED TAPE WHEN MACH NUMBER IS NOT DISPLAYED - PRIMARY FLIGHT DISPLAY | *** | *** |
| 3162A066A17 | COMMON DISPLAY SYSTEMS FAULT MESSAGE - REVERSE VIDEO DISPLAY | *** | *** |
| 3162A213A02 | CDS DISPLAY - PFD/ND FORMAT - OVER AND UNDER ENGINE PRESENTATION | *** | *** |
| 3162A627A36 | CDS - SOFTWARE ACTIVATION - VNAV SPEED BANDS - ENABLE | *** | *** |
| 3162C594A29 | CDS - SOFTWARE ACTIVATION - NAVIGATION PERFORMANCE SCALES - ENABLE | *** | *** |
| 3244-000008 | SERVICE INTERPHONE CONNECTOR - EXTERNAL POWER PANEL | *** | *** |
| 3245-000098 | WHEELS AND TIRES - NOSE LANDING GEAR - WHEELS - BFGOODRICH - INSTALLATION WITH SFE 12 PR, 225 MPH RADIAL TIRES | *** | *** |
| 3245B290A92 | BRAKES - CARBON - GOODRICH | *** | *** |
| 3245B290A94 | WHEELS AND TIRES - MAIN LANDING GEAR - WHEELS FOR CARBON BRAKES - GOODRICH - INSTALLATION WITH SFE 28 PR. 225 MPH TIRES | *** | *** |
| 3321C869A65 | PASSENGER CABIN LIGHTING - SINGLE-ZONE CONTROL - 737 BOEING SKY INTERIOR | *** | *** |
| 3324C195A04 | NO SMOKING SIGN - SILK SCREENED SYMBOL AND RETAIN CHIME FUNCTION | *** | *** |
| 3342-000033 | NOSE GEAR TAXI LIGHT - NO AUTOMATIC SWITCHOFF AT RETRACTION | *** | *** |
| 3342-000035 | NOSE GEAR TAXI LIGHT - 250-WATT | *** | *** |
| 3344C910B68 | ANTI-COLLISION LIGHT - INSTALLATION - SWITCH NOMENCLATURE | *** | *** |

| CD | Title | 1999 \$ Price | Follow on Price |
|----------------------------|--|------------------|-----------------|
| CR | EMERGENCY ESCAPE PATH LIGHTING - FLOOR MOUNTED - COLOR PHOTOLUMINESCENT | Per A/C *** | *** |
| 3350C869A05 | DUAL ELEMENT NON-ASPIRATED TAT PROBE | *** | *** |
| 3412-000022 3414-000035 | STANDBY ALTIMETER/AIRSPEED INDICATOR - FLIGHT DECK | *** | *** |
| 3414-000035 | STANDBY ATTITUDE INDICATOR - SEXTANT AVIONIQUE - SFE | *** | *** |
| | , , | *** | *** |
| 3430B866A28 | ILS/GPS MULTI-MODE RECEIVER (MMR) - HONEYWELL INTERNATIONAL INC P/N 066-50029-1201 - BFE/SPE | *** | ጥጥጥ |
| 3431A065B03 | VHF NAV/DME CONTROL PANEL - GABLES ENGINEERING - P/N G7500-03 - BFE/SPE | *** | *** |
| 3433A732A13 | RADIO ALTIMETER (RA) - CAT IIIB CAPABLE - HONEYWELL INTERNATIONAL INC - P/N 066-50007-0111 - BFE/SPE | *** | *** |
| 3436A218A66 | HEAD-UP DISPLAY (HUD) - PARTIAL PROVISIONS FOR A COMMON HUD SYSTEM WITH CONTROL PANEL INTERFACE | *** | *** |
| 3436C594A68 | HEAD UP DISPLAY (HUD) - INSTALLATION OF ROCKWELL COLLINS PHASE 3 HGS4000 SYSTEM WITH CONTROL PANEL - STC CERTIFIED - BFE/SPE | *** | *** |
| 3445B866A10 | TCAS SYSTEM - HONEYWELL INTERNATIONAL INC TCAS COMPUTER P/N 940-0300-001 - TCAS CHANGE 7 COMPLIANT - BFE/SPE | *** | *** |
| 3446-000046 | LOW VOLUME FOR ALTITUDE CALLOUTS | *** | *** |
| 3446-000048 | ENHANCED GROUND PROXIMITY WARNING SYSTEM (EGPWS) - BANK ANGLE CALLOUT ENABLE | *** | *** |
| 3446-000050 | 500 SMART CALLOUT | *** | *** |
| 3446-000057 | GROUND PROXIMITY WARNING SYSTEM ALTITUDE CALLOUTS - 100, 50, 30, 10 | *** | *** |
| 3451-000023 | VOR/MARKER BEACON - ALLIEDSIGNAL RECEIVER P/N 066-50012-0101 - BFE/SPE | *** | *** |
| 3453B866A17 | ATC SYSTEM - HONEYWELL INTERNATIONAL INC ATC TRANSPONDER P/N 066-01127-1602 - ELS/EHS/ES AND TCAS CHANGE 7 COMPLIANT - HONEYWELL INTERNATIONAL INC CONTROL PANEL P/N 071-01503- 2601 - BFE/SPE | *** | *** |
| 3455-000020 | DISTANCE MEASURING EQUIPMENT (DME) - ALLIEDSIGNAL INTERROGATOR P/N 066-50013-0101 - BFE/SPE | *** | *** |
| 3457B696A24 | AUTOMATIC DIRECTION FINDING (ADF) SYSTEM - PARTIAL PROVISIONS | *** | *** |
| 3461A150B73 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - ENGINE-OUT STANDARD INSTRUMENT DEPARTURES (SID'S) - ENABLE | *** | *** |
| 3461A425A10 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - NAVIGATION DATABASE - CUSTOMER SUPPLIED | *** | *** |
| 3461A425A17 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - AIRLINE OPERATIONAL COMMUNICATIONS DATA LINK (AOC DL) - FANS FEATURE ACTIVATION | *** | *** |
| 3461A425A30 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS)- ABEAM WAYPOINTS- ENABLE | *** | *** |
| 3461A425A48 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - ACTIVATE COLOR OPERATION | *** | *** |
| 3461A890A76 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - NAVIGATION DISPLAY - MISSED APPROACH IN CYAN UNTIL ACTIVE - ENABLE | *** | *** |
| 3461B696K97 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - VERTICAL RNP DEFAULT VALUE - REVISION | *** | *** |
| 3461B696M48 | FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - INTENT DATA TRANSMITTED VIA THE FMC INTENT DATA DEDICATED OUTPUT BUS - ENABLE | *** | *** |
| 3461C175A14 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - FANS CAPABLE MCDU WITH ATC KEYBOARD - INSTALLATION-SFE | *** | *** |
| 3461C175A32 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - COMMON VNAV - ENABLE | *** | *** |
| 3461C175A34 | FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - SPEED PROPAGATION FROM THE CRUISE PAGE TO THE DESCENT PAGE - ENABLE | *** | *** |
| 3461C430J05 | FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - VOR INHIBIT | *** | *** |
| 3461C594A26 | FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - INTENT DATA TRANSMITTED TO ACARS - ENABLE | *** | *** |

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| | <u> </u> | Price | Follow on Price |
| CR | Title | Per A/C | Per A/C |
| 3511-000011 | NO REMOTE CREW OXYGEN FILL STATION | *** | *** |
| 3511B696M31 | CREW OXYGEN MASKS AND SMOKE GOGGLES - CAPTAIN, FIRST OFFICER, FIRST OBSERVER AND SECOND OBSERVER - BFE/SPE | *** | *** |
| 3811-000017 | POTABLE WATER - SERVICEABLE TO 40 GALLONS | *** | *** |
| 3830C882K61 | WASTE DISPOSAL - 4"" SERVICE PANEL LAVATORY DRAIN VALVE | *** | *** |
| 3832-000032 | VACUUM WASTE SYSTEM - MONOGRAM TOILET ASSEMBLIES | *** | *** |
| 3910D322A11 | AFT ELECTRONICS PANEL ARRANGEMENT | *** | *** |
| 5231A561C54 | CARGO DOOR - SOLID SKIN | *** | *** |
| 5300-000027 | UNDERSEAT FLOOR PANELS, LOW TRAFFIC CAPABILITY | *** | *** |
| 5300-000028 | UNDERSEAT FLOOR PANELS, HIGH TRAFFIC CAPABILITY | *** | *** |
| 5352A298A28 | RADOME- NORDAM- SFE | *** | *** |
| 5730B290A42 | PARTIAL PROVISIONS FOR AVIATION PARTNERS BOEING (APB) WINGLET INSTALLATION | *** | *** |
| 5730C581A10 | WINGLET INSTALLATION - AVIATION PARTNERS BOEING (APB) - BFE/SPE (737-800) | *** | *** |
| 7200-000125 | CFM56-7 ENGINES - 7B26 RATING | *** | *** |
| 7900-000116 | LUBRICATING OIL - MOBIL JET II | *** | *** |
| MISC | INTERIOR ALLOWANCE | *** | *** |
| MISC DOOR | FAA FLIGHT DECK DOOR | *** | *** |
| MISC P & O | PEAKS & OBSTACLES | *** | *** |
| MISC/FAA4 | FLAME PROPAGATION - INSULATION BLANKETS (FAA) | *** | *** |
| MISC/FAA5 | FIRE PENETRATION - BURNTHROUGH, FAR 25.856(b) | *** | *** |
| OPTIONS: 197 | TOTALS: | *** | *** |

737-8H4 CUSTOMER SUPPORT VARIABLES

between

THE BOEING COMPANY

and

SOUTHWEST AIRLINES CO.

Exhibit C.2 to Purchase Agreement Number 1810

CUSTOMER SUPPORT VARIABLES

relating to

BOEING MODEL 737-8H4 AIRCRAFT

This Exhibit C.2 contains the Customer Support Variables applicable to the 737-8H4 Aircraft and incorporates all terms and conditions contained in the Customer Support Document as Exhibit C to the Purchase Agreement.

Buyer currently operates an aircraft of the same model as the 737-8H4 Aircraft. ***

The customized program will be based upon and equivalent to the entitlements summarized below.

1. Maintenance Training.

- Maintenance Training Minor Model Differences Course, if required, covering operational, structural or systems differences between Buyer's newly-purchased 737-8H4 Aircraft and an aircraft of the same model currently operated by Buyer; 1 class of 15 students;
- 1.2 Training materials, if applicable, will be provided to each student. In addition, one set of training materials as used in Boeing's training program, including visual aids, text and graphics will be provided for use in Buyer's own training program.

2. Flight Training.

Boeing will provide, if required, one classroom course to acquaint up to 15 students with operational, systems and performance differences between Buyer's newly-purchased 737-8H4 Aircraft and an aircraft of the same model currently operated by Buyer.

Any training materials used in Flight Training, if required, will be provided for use in Buyer's own training program.

3. <u>Planning Assistance</u>.

- 3.1 <u>Maintenance Engineering.</u> Notwithstanding anything in Exhibit C to the Purchase Agreement to the contrary, Boeing will provide the following Maintenance Engineering support:
 - 3.1.1 <u>Maintenance Planning Assistance</u>. Upon request, Boeing will provide assistance in identifying the impact to Buyer's maintenance program resulting from minor

model differences between the 737-8H4 Aircraft and an aircraft of the same model currently operated by the Buyer.

- 3.1.2 <u>ETOPS Maintenance Planning Assistance</u>. Upon request, Boeing will provide assistance in identifying the impact to Buyer's ETOPS maintenance program resulting from minor model differences between the 737-8H4 Aircraft and an aircraft of the same model currently operated by the Buyer.
- 3.1.3 <u>GSE/Shops/Tooling Consulting.</u> Upon request, Boeing will provide assistance to Buyer in identifying the impact to Buyer's maintenance tools and ground support equipment resulting from the minor model differences between the 737-8H4 Aircraft and an aircraft of the same model currently operated by Buyer.
- 3.2 Spares.

Boeing will revise, as applicable, the customized Recommended Spares Parts List (RSPL) and Illustrated Parts Catalog (IPC).

4. <u>Technical Data and Documents</u>.

- 4.1 Boeing will revise, as applicable, technical data and documents provided with previously delivered aircraft.
- 4.2 Boeing will provide the most current computer based training (CBT) courses available for the 737-7H4 and 737-8H4 as well as any enhancements to the basic 737 courses (e.g. 360 degree view of cockpit).
- 4.3 Boeing will provide the Flight Crew Operating Manual (FCOM) for the 737-8H4 in color and modified to the Southwest specific configuration.
- 4.4 In addition to the formats provided in Exhibit C, Part D, if requested by Buyer, Boeing will provide documents in xml, pdf and Framemaker formats.

BUYER FURNISHED EQUIPMENT VARIABLES

between

THE BOEING COMPANY

and

SOUTHWEST AIRLINES CO.

Exhibit E.2 to Purchase Agreement Number PA-1810

737-8H4 Aircraft

BUYER FURNISHED EQUIPMENT VARIABLES

relating to

BOEING MODEL 737-8H4 AIRCRAFT

This Exhibit E.2 contains supplier selection dates, on-dock dates and other requirements applicable to the 737-8H4 Aircraft and incorporates all terms and conditions contained in Buyer Furnished Equipment Provisions Document as Exhibit E to the Purchase Agreement.

1. <u>Supplier Selection</u>.

Customer will select and notify Boeing of the suppliers and part numbers of the following BFE items by the following dates:

| Galley System | March 1, 2011 |
|--------------------------------------|---------------------|
| Galley Inserts | March 1, 2011 |
| Seats (passenger) | January 17, 2011 |
| Miscellaneous Emergency Equipment | March 1, 2011 |

2. <u>On-dock Dates and Other Information</u>.

On or before April, 2013 Boeing will provide to Customer the BFE Requirements electronically through My Boeing Fleet (MBF in My Boeing Configuration (MBC). These requirements may be periodically revised, setting forth the items, quantities, on-dock dates and shipping instructions and other requirements relating to the insequence installation of BFE. For planning purposes, preliminary BFE on-dock dates are set forth below:

| <u>Item</u> | <u>Preliminary On-Dock Dates</u> Month of Delivery | |
|-------------------------------|---|--|
| | <u>March 2012 (2)</u> <u>Aircraft</u> | <u>April 2012 (2)</u> <u>Aircraft</u> |
| Seats | 1/23/2012 | 2/21/2012 |
| Galleys/Furnishings | 1/16/2012 | 2/14/2012 |
| Antennas & Mounting Equipment | 11/23/2011 | 12/21/2011 |
| Avionics | 1/16/2012 | 2/14/2012 |

| Cabin Systems Equipment | 1/16/2012 | 2/14/2012 |
|--|------------|------------|
| Miscellaneous Emergency Equipment | 1/16/2012 | 2/14/2012 |
| Textiles/Raw Material | 9/29/2011 | 10/28/2011 |
| Cargo Systems (Single Aisle Programs) | 1/3/2012 | 1/31/2012 |
| Provision Kits (Single Aisle Programs) | 9/2/2011 | 9/30/2011 |
| Radomes (Single Aisle Programs) | 12/16/2011 | 1/13/2012 |

| <u>Item</u> | <u> Preliminary On-Dock Dates</u> | | |
|---------------------------------------|-----------------------------------|----------------------|--|
| | Month of Delivery | | |
| | May 2012 (2) | <u>June 2012 (2)</u> | |
| | <u>Aircraft</u> | <u>Aircraft</u> | |
| Seats | 3/22/2012 | 4/20/2012 | |
| Galleys/Furnishings | 3/15/2012 | 4/13/2012 | |
| Antennas & Mounting Equipment | 1/23/2012 | 2/20/2012 | |
| Avionics | 3/15/2012 | 4/13/2012 | |
| Cabin Systems Equipment | 3/15/2012 | 4/13/2012 | |
| Miscellaneous Emergency Equipment | 3/15/2012 | 4/13/2012 | |
| Textiles/Raw Material | 12/1/2011 | 1/10/2012 | |
| Cargo Systems (Single Aisle Programs) | 3/1/2012 | 3/30/2012 | |
| Provision Kits | | | |
| (Single Aisle Programs) | 11/1/2011 | 11/30/2011 | |
| Radomes (Single Aisle Programs) | 3/22/2012 | 3/31/2012 | |
| • | | | |

| Radomes (Single Aisle Programs) | 3/22/2012 | 3/31/2012 |
|---------------------------------|----------------------|---------------------------|
| <u>Item</u> | | On-Dock Dates of Delivery |
| | <u>July 2012 (2)</u> | <u>August 2012 (2)</u> |
| | <u>Aircraft</u> | <u>Aircraft</u> |
| Seats | 5/22/2012 | 6/21/2012 |
| Galleys/Furnishings | 5/15/2012 | 6/14/2012 |
| Antennas & Mounting Equipment | 3/22/2012 | 4/20/2012 |
| Avionics | 5/15/2012 | 6/14/2012 |
| | | |

| Cabin Systems Equipment | 5/15/2012 | 6/14/2012 |
|--|-----------|-----------|
| Miscellaneous Emergency Equipment | 5/15/2012 | 6/14/2012 |
| Textiles/Raw Material | 2/9/2012 | 3/9/2012 |
| Cargo Systems (Single Aisle Programs) | 5/1/2012 | 5/31/2012 |
| Provision Kits (Single Aisle Programs) | 1/3/2012 | 1/31/2012 |
| Radomes (Single Aisle Programs) | 4/16/2012 | 5/14/2012 |

| <u>Item</u> | <u>Preliminary On-Dock Dates</u> | | | |
|--|----------------------------------|------------------|--|--|
| | Month of Delivery | | | |
| | <u>September 2012 (2)</u> | October 2012 (2) | | |
| | <u>Aircraft</u> | <u>Aircraft</u> | | |
| Seats | 7/23/2012 | 8/23/2012 | | |
| Galleys/Furnishings | 7/16/2012 | 8/16/2012 | | |
| Antennas & Mounting Equipment | 5/23/2012 | 6/22/2012 | | |
| Avionics | 7/16/2012 | 8/16/2012 | | |
| Cabin Systems Equipment | 7/16/2012 | 8/16/2012 | | |
| Miscellaneous Emergency Equipment | 7/16/2012 | 8/16/2012 | | |
| Textiles/Raw Material | 4/9/2012 | 5/10/2012 | | |
| Cargo Systems (Single Aisle Programs) | 7/2/2012 | 8/2/2012 | | |
| Provision Kits (Single Aisle Programs) | 3/2/2012 | 4/2/2012 | | |
| Radomes (Single Aisle Programs) | 6/15/2012 | 7/16/2012 | | |
| | | | | |

| <u>Item</u> | <u>Preliminary On-Dock Dates</u> <u>Month of Delivery</u> | | |
|-------------------------------|--|--------------------------|--|
| | November 2012 (2) | <u>December 2012 (2)</u> | |
| | <u>Aircraft</u> | <u>Aircraft</u> | |
| Seats | 9/20/2012 | 10/23/2012 | |
| Galleys/Furnishings | 9/13/2012 | 10/16/2012 | |
| Antennas & Mounting Equipment | 7/20/2012 | 8/23/2012 | |

| Avionics | 9/13/2012 | 10/16/2012 |
|---|-----------|------------|
| Cabin Systems Equipment | 9/13/2012 | 10/16/2012 |
| Miscellaneous Emergency Equipment | 9/13/2012 | 10/16/2012 |
| Textiles/Raw Material | 6/7/2012 | 7/11/2012 |
| Cargo Systems (Single Aisle Programs) | 8/30/2012 | 10/2/2012 |
| Provision Kits (Single Aisle Programs) | 4/30/2012 | 6/1/2012 |
| Radomes (Single Aisle Programs) | 8/13/2012 | 9/17/2012 |

Additional Delivery Requirements - Import.

Customer will be the "importer of record" (as defined by the U.S. Customs and Border Protection) for all BFE imported into the United States, and as such, it has the responsibility to ensure all of Customer's BFE shipments comply with U.S. Customs Service regulations. In the event Customer requests Boeing, in writing, to act as importer of record for Customer's BFE, and Boeing agrees to such request, Customer is responsible for ensuring Boeing can comply with all U.S. Customs Import Regulations by making certain that, at the time of shipment, all BFE shipments comply with the requirements in the "International Shipment Routing Instructions", including the Customs Trade Partnership Against Terrorism (C-TPAT), as set out on the Boeing website referenced below. Customer agrees to include the International Shipment Routing Instructions, including C-TPAT requirements, in each contract between Customer and BFE supplier.

http://www.boeing.com/companyoffices/doingbiz/supplier_portal/index_general.html

Supplemental Agreement No. 72

to

Purchase Agreement No. 1810

between

THE BOEING COMPANY

and

SOUTHWEST AIRLINES CO.

Relating to Boeing Model 737-7H4 Aircraft (the Aircraft)

THIS SUPPLEMENTAL AGREEMENT, entered into as of February 17, 2011, by and between THE BOEING COMPANY, a Delaware corporation with principal offices in Seattle, Washington, (Boeing) and SOUTHWEST AIRLINES CO., a Texas corporation with principal offices in Dallas, Texas (Buyer);

WHEREAS, the parties hereto entered into Purchase Agreement No. 1810 dated January 19, 1994, relating to Boeing Model 737-700 aircraft (the Purchase Agreement) and;

WHEREAS, Buyer wishes to purchase the following aircraft, in the configuration specification identified in Exhibit A to the Purchase Agreement, and incorporate such aircraft into the Purchase Agreement as Block T-W-2b Firm Aircraft (**December 2011 Incremental Aircraft**);

| MSN | Delivery Month |
|-----|----------------|
| TBD | December 2011 |

NOW THEREFORE, in consideration of the mutual covenants herein contained, the parties agree to amend the Agreement as follows:

- 1. The Table of Contents of the Agreement is deleted in its entirety and a new Table of Contents is attached hereto and incorporated into the Agreement by this reference;
- 2. Table 1 is hereby deleted in its entirety and replaced by a new Table 1, attached hereto and incorporated into the Agreement, to identify the delivery positions, quantities, Price and Advance Payment Base Price of the December 2011 Incremental Aircraft as a Block T-W-2b Firm Aircraft;
- 3. Letter Agreement No. SWA-PA-1810-LA-02710, entitled ***, is deleted in its entirety and replaced by a new Letter Agreement No. SWA-PA-1810-LA-02710R1 attached hereto and hereby incorporated into the Agreement by this reference.

***Pursuant to 17 CFR 240.24b-2, confidential information has been omitted and has been filed separately with the Securities and Exchange Commission pursuant to a Confidential Treatment Application filed with the Commission.

P.A. No. 1810 K/SWA SA-72-1

The Agreement will be deemed to be supplemented to the extent herein provided and as so supplemented will continue in full force and effect.

EXECUTED IN DUPLICATE as of the day and year first above written.

THE BOEING COMPANY SOUTHWEST AIRLINES CO.

By: /s/ Isabelle Session By: /s/ Scott Topping Its: VP Treasurer Its: Attorney-In-Fact

P.A. No. 1810 K/SWA SA-72-2

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| | Base Aircraft Price | Special Features | Aircraft Basic Price |
|-------------------------------|---------------------|------------------|----------------------|
| Block A, B, C, D & E Aircraft | *** | *** | *** |
| Block F & G Aircraft | *** | *** | *** |
| Block H Aircraft | *** | *** | *** |
| Block I Aircraft | *** | *** | *** |
| Block J Aircraft | *** | *** | *** |
| Block K Aircraft | *** | *** | *** |
| Block K-W Aircraft | *** | *** | *** |
| Block L Aircraft | *** | *** | *** |
| Block T Aircraft | *** | *** | *** |
| Block T-W Aircraft | *** | *** | *** |
| Block T-W-1 / T-W-1a Aircraft | *** | *** | *** |
| Block T-W-2 / T-W-2a Aircraft | *** | *** | *** |
| Block T-W-2b Aircraft* | *** | *** | *** |
| Block T-W-2c Aircraft*** | *** | *** | *** |
| Block T-W-3 Aircraft** | *** | *** | *** |

notes

Block K-W Aircraft: Block K airplanes with production winglets installation

Block T-W Aircraft: Block T airplanes with production winglets installation

Block T-W-1 / T-W-1a Aircraft: Firm Aircraft contracted to deliver from May 1, 2006 through June 2008 at the signing of SA-47 -- (T-W-1a Aircraft -- Advance Payment Schedule per LA 6-1162-JGM-669)

Block T-W-2 / T-W-2a Aircraft: U-W-1 Option Aircraft which became Firm Aircraft after signing of SA-47 and

Firm Aircraft contracted to deliver in July 2008 forward at the signing of SA47 --

(T-W-2a Aircraft -- Advance Payment Schedule per LA 6-1162-JGM-669)

Exhibit A-2 applies to Block T-W-2 / T-W-2a Aircraft delivering through Dec 2009 and the first Aircraft delivering in Jan 2010

Exhibit A-3 applies to Block T-W-2 / T-W-2a Aircraft the second Aircraft delivering in Jan 2010 and on

Block T-W-2b Aircraft - Advance Payment Schedule per LA SWA-PA-1810-LA-1001315;

* Exhibit A-4 applies to Block T-W-2b Aircraft as identified in Exhibit A-4 to the Purchase Agreement^

***Exhibit A-1A applies to Block T-W-2c Aircraft per SA69

Block T-W-3 Aircraft (Substitute Aircraft per SA71) - Advance Payment Schedule per LA SWA-PA-1810-1001315

First minor model Special Features price =* due to non-recuring charges^^

**Exhibit A.2 applies to Block T-W-3 Aircraft^^^

| Delivery Date | Number of Aircraft | Aircraft Block | Adv Payment Base Price Per A/P | Serial Number |
|------------------|-----------------------|-------------------|-----------------------------------|---------------|
| Oct-1998 | 1 | F | *** | |
| Nov-1998 | 2 | F | *** | |
| Dec-1998 | 2 | F | *** | |
| Mar-1999 | 2 | G | *** | |
| Jun-1999 | 2 | Н | *** | |
| Jul-1999 | 1 | Н | *** | |
| Aug-1999 | 1 | Н | *** | |
| Sep-1999 | 2 | Н | *** | |
| Oct-1999 | 1 | Н | *** | |
| Oct-1999 | 1 | L | *** | |

| | T | | Escalation Estimate | - |
|----------|-----------|----------|----------------------------|---------------|
| Delivery | Number of | Aircraft | Adv Payment Base | |
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Nov-1999 | 2 | L | *** | |
| Dec-1999 | 1 | L | *** | |
| Mar-2000 | 1 | Н | *** | <u> </u> |
| Apr-2000 | 2 | Н | *** | + |
| | | | *** | |
| Jun-2000 | 3 | L | *** | |
| Jul-2000 | 3 | L | | |
| Sep-2000 | 1 | Н | *** | |
| Sep-2000 | 1 | L | *** | |
| Oct-2000 | 2 | Н | *** | |
| Oct-2000 | 1 | L | *** | |
| Nov-2000 | 4 | L | *** | |
| Dec-2000 | 2 | E | *** | |
| Dec-2000 | 1 | L | *** | |
| Jan-2001 | 1 | Е | *** | |
| Jan-2001 | 1 | L | *** | 1 |
| Feb-2001 | 1 | E | *** | |
| Feb-2001 | 1 | L | *** | |
| Mar-2001 | 2 | E | *** | + |
| | | | *** | |
| Mar-2001 | 2 | Н | | |
| Apr-2001 | 1 | Н | *** | |
| Jun-2001 | 3 | Е | *** | |
| Jul-2001 | 1 | L | *** | |
| Sep-2001 | 3 | Е | *** | |
| Sep-2001 | 1 | L | *** | |
| Oct-2001 | 3 | Н | *** | |
| Oct-2001 | 1 | L | *** | |
| Nov-2001 | 2 | I | *** | |
| Nov-2001 | 1 | T | *** | |
| Dec-2001 | 1 | I | *** | 1 |
| Jan-2002 | 1 | Ι | *** | 1 |
| Feb-2002 | 1 | T | *** | |
| Mar-2002 | 4 | I | *** | <u> </u> |
| Apr-2002 | 2 | I | *** | + |
| | | | *** | |
| Nov-2002 | 1 | J | | |
| Dec-2002 | 2 | I | *** | |
| Dec-2002 | 1 | J | *** | |
| Mar-2003 | 2 | L | *** | |
| May-2003 | 1 | Ι | *** | |
| Jun-2003 | 2 | I | *** | |
| Jul-2003 | 1 | I | *** | |
| Jul-2003 | 1 | L | *** | |
| Aug-2003 | 1 | I | *** | |
| Aug-2003 | 2 | L | *** | |
| Sep-2003 | 3 | I | *** | |
| Nov-2003 | 2 | J | *** | |
| Dec-2003 | 2 | J | *** | |
| Jan-2004 | 2 | T | *** | |
| Feb-2004 | 1 | T | *** | |
| Mar-2004 | | J | *** | |
| | 1 | | *** | |
| Mar-2004 | 1 | K | | |
| Apr-2004 | 3 | K | *** | |
| Apr-2004 | 3 | T | *** | |
| May-2004 | 1 | K | *** | |
| May-2004 | 1 | T | *** | |
| Jun-2004 | 2 | K | *** | |
| Jun-2004 | 6 | T | *** | |
| | | | | |

| Delivery | Number of | Aircraft | Escalation Estimate Adv Payment Base | |
|-----------|-----------|----------|---|----------------------|
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Jul-2004 | 2 | K | *** | Seriai Tumber |
| Jul-2004 | 2 | T | *** | |
| Aug-2004 | 6 | T-W | *** | |
| Sep-2004 | 1 | K-W | *** | |
| Sep-2004 | 4 | T-W | *** | |
| Oct-2004 | 4 | K-W | *** | |
| Oct-2004 | 0 | T-W | *** | |
| Nov-2004 | 3 | T-W | *** | |
| Dec-2004 | 3 | T-W | *** | |
| Jan-2005 | 5 | T-W | *** | |
| Feb-2005 | 3 | T-W | *** | |
| Mar-2005 | 4 | T-W | *** | |
| Apr-2005 | 4 | T-W | *** | |
| May-2005 | 2 | T-W | *** | |
| Jun-2005 | 4 | T-W | *** | |
| Jul-2005 | 2 | T-W | *** | |
| Aug-2005 | 2 | T-W | *** | † |
| Sep-2005 | 3 | T-W | *** | |
| Oct-2005 | 2 | T-W | *** | |
| Nov-2005 | 2 | T-W | *** | |
| Dec-2005 | 1 | T-W | *** | |
| Jan-2006 | 1 | T-W | *** | |
| Feb-2006 | 4 | T-W | *** | |
| Mar-2006 | 3 | T-W | *** | |
| Apr-2006 | 2 | T-W | *** | |
| May-2006 | 5 | T-W-1 | *** | |
| Jun-2006 | 5 | T-W-1 | *** | |
| Jul-2006 | 3 | T-W-1 | *** | |
| Aug-2006 | 3 | T-W-1 | *** | |
| Sep-2006 | 3 | T-W-1 | *** | |
| Oct-2006 | 1 | T-W-1 | *** | |
| Nov-2006 | 2 | T-W-1 | *** | |
| Dec-2006 | 2 | T-W-1 | *** | |
| Jan-2007 | 2 | T-W-1 | *** | |
| Feb-2007 | 3 | T-W-1 | *** | |
| Mar-2007 | 2 | T-W-1 | *** | |
| Apr-2007 | 3 | T-W-1 | *** | |
| May-2007 | 3 | T-W-1 | *** | |
| Jun-2007 | 2 | T-W-1 | *** | |
| Jun-2007 | 1 | T-W-1a | *** | 36528 |
| Jul-2007 | 2 | T-W-1 | *** | |
| Jul-2007 | 1 | T-W-1a | *** | 36610 |
| Aug-2007 | 2 | T-W-1 | *** | 1 |
| Aug-2007 | 3 | T-W-1a | *** | 36611, 36632 & 36633 |
| Sep-2007 | 2 | T-W-1 | *** | , |
| Sep-2007 | 1 | T-W-1a | *** | 36612 |
| Oct-2007 | 3 | T-W-1 | *** | 1 |
| Oct-2007 | 1 | T-W-1a | *** | 36613 |
| Nov-2007 | 1 | T-W-1 | *** | 1 |
| Nov-2007 | 1 | T-W-1a | *** | 36614 |
| Dec-2007 | 2 | T-W-1 | *** | |
| Dec-2007 | 1 | T-W-1a | *** | 36615 |
| Jan-2008 | 1 | T-W-1 | *** | - |
| Jan-2008 | 2 | T-W-1a | *** | 36616 & 36617 |
| Jan-2008 | 1 | T-W-2 | *** | 36887 |
| Feb-2008 | 1 | T-W-1 | *** | 1 |
| - 55 2000 | | | 1 | |

SA-72

2Q2010 Forecast

Table 1 to
Purchase Agreement No. 1810
Aircraft Information Table

| Delivery Date | Number of Aircraft | Aircraft Block | Escalation Estimate Adv Payment Base Price Per A/P | Serial Number |
|------------------|-----------------------|-------------------|--|----------------------|
| Feb-2008 | 3 | T-W-1a | *** | 36618, 36619 & 36620 |
| Mar-2008 | 1 | T-W-1 | *** | 30018, 30019 & 30020 |
| | 2 | T-W-1a | *** | 36621 & 36622 |
| Mar-2008 | | | *** | |
| Mar-2008 | 1 | T-W-2 | | 36888 |
| Apr-2008 | 1 | T-W-1 | *** | |
| Apr-2008 | 2 | T-W-1a | *** | 36623 & 36624 |
| May-2008 | 1 | T-W-1 | *** | |
| May-2008 | 2 | T-W-1a | *** | 36625 & 36626 |
| Jun-2008 | 1 | T-W-1 | *** | |
| Jun-2008 | 2 | T-W-1a | *** | 36627 & 36628 |
| Jul-2008 | 2 | T-W-2a | *** | |
| Jul-2008 | 2 | T-W-2 | *** | 36889 & 36890 |
| Aug-2008 | 1 | T-W-2a | *** | |
| Oct-2008 | | T-W-2a | *** | |
| Nov-2008 | 1 | T-W-2a | *** | <u> </u> |
| | | | *** | |
| Dec-2008 | 1 | T-W-2a | | - |
| Jan-2009 | 1 | T-W-2a | *** | |
| Feb-2009 | 2 | T-W-2a | *** | |
| Mar-2009 | 2 | T-W-2a | *** | |
| Apr-2009 | 2 | T-W-2a | *** | |
| Apr-2009 | 1 | T-W-2 | *** | 36900 |
| May-2009 | 2 | T-W-2a | *** | |
| Jan-2010 | 1 | T-W-2 | *** | 36913 |
| Feb-2010 | 1 | T-W-2a | *** | 36659 |
| Mar-2010 | 1 | T-W-2a | *** | 36660 |
| Mar-2010 | 1 | T-W-2 | *** | 36918 |
| May-2010 | 1 | T-W-2a | *** | 36662 |
| | | | *** | |
| May-2010 | 1 | T-W-2 | | 36924 |
| Jun-2010 | 1 | T-W-2a | *** | 36663 |
| Jul-2010 | 1 | T-W-2a | *** | 36664 |
| Aug-2010 | 1 | T-W-2a | *** | 36665 |
| Oct-2010 | 1 | T-W-2b | *** | 36667 |
| Dec-2010 | 1 | T-W-2b | *** | 36668 |
| Feb-2011 | 1 | T-W-2b | *** | 36669 |
| March-11 | 1 | T-W-2b | *** | 36671 |
| March-11 | 1 | T-W-2c | *** | 36726 |
| April-11 | 1 | T-W-2b | *** | 36672 |
| April-11 | 1 | T-W-2c | *** | 33936 |
| May-11 | 1 | T-W-2b | *** | 36673 |
| May-11 | 1 | T-W-2b | *** | 41528 |
| June-11 | 1 | T-W-2b | *** | 36674 |
| July-11 | 3 | T-W-2b | *** | 36675, 36963, 36962 |
| | | | *** | |
| August-11 | 2 | T-W-2b | | 36676, 36965 |
| September-11 | 2 | T-W-2b | *** | 36677, 36966 |
| Oct-2011 | 1 | T-W-2b | *** | 36967 |
| Dec-2011 | 2 | T-W-2b | *** | 36679, TBD |
| Mar-2012 | 1 | T-W-3 | *** | 36680 |
| Mar-2012 | 1 | T-W-3 | *** | 36980 |
| Apr-2012 | 2 | T-W-3 | *** | 36681, 36983 |
| May-2012 | 2 | T-W-3 | *** | 36682, 36985 |
| Jun-2012 | 2 | T-W-3 | *** | 36683, 36987 |
| Jul-2012 | 2 | T-W-3 | *** | 36684, 36990 |
| Aug-2012 | 2 | T-W-3 | *** | 36685, 36992 |
| Sep-2012 | 2 | T-W-3 | *** | 36686, 36994 |
| | | | *** | |
| Oct-2012 | 2 | T-W-3 | *** | 36687, 36997 |
| Nov-2012 | 2 | T-W-3 | *** | 37005, 37003 |

| Delivery | Number of | Aircraft | Escalation Estimate Adv Payment Base | Sarial Namehan |
|----------------------|-----------|----------|--------------------------------------|---------------------|
| Date | Aircraft | Block | Price Per A/P *** | Serial Number |
| Dec-2012 | 2 | T-W-3 | | 37006, 37009 |
| Jan-2013 | 2 | T-W-2b | *** | 36891, 36634 |
| Feb-2013 | 1 | T-W-2b | | 36635 |
| Mar-2013 | 2 | T-W-2b | *** | 36892, 36638 |
| Apr-2013 | 1 | T-W-2b | *** | 36893 |
| May-2013 | 1 | T-W-2b | *** | 36894 |
| Jun-2013 | 2 | T-W-2b | *** | 36895, 36896 |
| Jul-2013 | 1 | T-W-2b | *** | 36897 |
| Aug-2013 | 2 | T-W-2b | *** | 36898, 36905 |
| Sep-2013 | 2 | T-W-2b | *** | 36907, 36911 |
| Oct-2013 | 2 | T-W-2b | *** | 36912, 36914 |
| Nov-2013 | 1 | T-W-2b | *** | 36915 |
| Dec-2013 | 2 | T-W-2b | *** | 36917, 36919 |
| Jan-2014 | 2 | T-W-2b | *** | 36920, 36909 |
| Feb-2014 | 2 | T-W-2b | *** | 36922, 36910 |
| Mar-2014 | 3 | T-W-2b | *** | 36943, 36927, 36925 |
| Apr-2014 | 2 | T-W-2b | *** | 36944, 36929 |
| May-2014 | 1 | T-W-2b | *** | 36946 |
| Jun-2014 | 2 | T-W-2b | *** | 36968, 36949 |
| Jul-2014 | 1 | T-W-2b | *** | 36951 |
| Aug-2014 | 3 | T-W-2b | *** | 36928, 36952, 37019 |
| Sep-2014 | 1 | T-W-2b | *** | 36954 |
| Oct-2014 | 2 | T-W-2b | *** | 36957, 37034 |
| Nov-2014 | 1 | T-W-2b | *** | 36971 |
| Dec-2014 | 1 | T-W-2b | *** | 37037 |
| Jan-2015 | 1 | T-W-2b | *** | 36899 |
| Feb-2015 | 1 | T-W-2b | *** | 36901 |
| Mar-2015 | 2 | T-W-2b | *** | 36902, 36936 |
| Apr-2015 | 2 | T-W-2b | *** | 36649, 36652 |
| May-2015 | 1 | T-W-2b | *** | 36903 |
| Jun-2015 | 2 | T-W-2b | *** | 36906, 36654 |
| Jul-2015 | 1 | T-W-2b | *** | 36655 |
| Aug-2015 | 1 | T-W-2b | *** | 36656 |
| Sep-2015 | 1 | T-W-2b | *** | 36657 |
| Oct-2015 | 1 | T-W-2b | *** | 36937 |
| Dec-2015 | 1 | T-W-2b | *** | 36941 |
| Jan-2016 | 1 | T-W-2b | *** | 36650 |
| Feb-2016 | 2 | T-W-2b | *** | 36904, 36932 |
| Mar-2016 | 1 | T-W-2b | *** | 36651 |
| Apr-2016 | 2 | T-W-2b | *** | 36653, 36938 |
| May-2016 | 2 | T-W-2b | *** | 36658, 36939 |
| Jun-2016 | 1 | T-W-2b | *** | 36916 |
| Jul-2016 | 2 | T-W-2b | *** | 36921, 36945 |
| Aug-2016 | 1 | T-W-2b | *** | 36678^ |
| Aug-2016 Aug-2016 | 1 | T-W-2b | *** | 36661 |
| Sep-2016 | 1 | T-W-2b | *** | 36977^ |
| Sep-2016 | 1 | T-W-2b | *** | 36923 |
| Oct-2016 | 1 | T-W-2b | *** | 36666 |
| Nov-2016 | 1 | T-W-2b | *** | 36670 |

The Boeing Company P.O. Box 3707 Seattle, WA 98124-2207

SWA-PA-1810-LA-02710R1

Southwest Airlines, Co. P.O. Box 36611 – Love Field Dallas, Texas 75235



Subject: **

Reference:

- a) Purchase Agreement No. PA-1810 (**Purchase Agreement**) between The Boeing Company (**Boeing**) and Southwest Airlines Co. (**Buyer**) relating to Model 737-700 aircraft (**Aircraft**)
- b) Boeing Letter Agreement SWA-PA-1810-LA-1001315 entitled ***, dated July 2, 2010, between Boeing and Buyer
- c) Boeing Letter Agreement 6-1162-JMG-669R8 entitled ***, dated July 17, 2007, between Boeing and Buyer

This Letter Agreement amends Purchase Agreement between Boeing and Buyer relating to the Aircraft. All terms used and not defined herein will have the same meaning as in the Agreement.

The terms and conditions contained in the referenced b) letter agreement and in the *** referred to in paragraph 3 of the referenced c) letter agreement do not apply to the 2011 Incremental Aircraft identified herein.

1. 2011 Incremental Aircraft

Buyer wishes to purchase and incorporate the following two (2) aircraft (2011 Incremental Aircraft #1) into its Purchase Agreement:

| MSN | Delivery Month |
|-------|----------------|
| 36726 | March 2011 |
| 33936 | April 2011 |
| | |

and;

Buyer wishes to purchase and incorporate the following aircraft (2011 Incremental Aircraft #2) into the Purchase Agreement (together with the 2011 Incremental Aircraft #1, the 2011 Incremental Aircraft):

| MSN | Delivery Month |
|-------|----------------|
| 41528 | May 2011 |
| TBD | December 2011 |

- 2. Price and Advance Payment Base Price for the 2011 Incremental Aircraft.
 - 2.1 Aircraft Basic Price for the 2011 Incremental Aircraft #1. ***

SWA-PA-1810-LA-02710R1 Additional 2010 Special Matters * The 2011 Incremental Aircraft #1 have been configured using the 737-700 Standard Selections Publication D924A110-1. The Detail Specification is comprised of Boeing configuration specification D019A001, revision M, as identified in Exhibit A-1A. Buyer understands and agrees that due to production lead times, any additional configuration changes are limited to pin selects, paper changes (i.e. weight and thrust) and livery changes for the 2011 Incremental Aircraft #1.

The Aircraft Basic Price for the 2011 Incremental Aircraft #2, expressed in July 1999 dollars, is as described in Table 1.

- 2.2 Economic Price Adjustments. The Economic Price Adjustments for the Aircraft Basic Price will be made pursuant to the formulas set forth in Exhibit D-1 of the Purchase Agreement.
 - 2.3 Advance Payments. ***
 - 2.4 Aircraft Configuration. The 2011 Incremental Aircraft #1 are as described in Exhibit A-1A.

The 2011 Incremental Aircraft #2 will retain the current 737-700 Configuration Specification identified as Exhibit A-4 under the Purchase Agreement.

2.5 Buyer Furnished Equipment. Buyer will be responsible for coordinating Buyer Furnished Equipment (BFE) procurement and fulfilling any existing BFE commitments relating to the 2011 Incremental Aircraft #1 and further agrees to indemnify Boeing for BFE related matters consistent with the terms and conditions of Exhibit E of the Purchase Agreement.

3. Additional Rescheduled Aircraft

3.1 Buyer agrees to re-contract the Delivery Dates of the following Block T-W-2b Firm Aircraft (2012 Re-contracted Firm Aircraft):

| MSN | Previous Delivery | Re-contracted |
|-------|-------------------|----------------|
| | Month | Delivery Month |
| 36679 | February 2012 | December 2011 |
| 36678 | January 2012 | August 2016 |
| 36977 | February 2012 | September 2016 |

The 2012 Re-contracted Firm Aircraft are subject to the terms and conditions contained in the referenced a), b) and c) letter agreements.

SWA-PA-1810-LA-02710R1 Additional 2010 Special Matters Page 2 SA72 3.2 ***

4. Assignment.

5. Confidential Treatment

Buyer understands that certain commercial and financial information contained in this Letter Agreement is considered by Boeing as confidential. Buyer agrees that it will treat this Letter Agreement and the information contained herein as confidential and will not, without the prior written consent of Boeing, disclose this Letter Agreement or any information contained herein to any other person or entity, except as may be required by applicable law or government regulators.

Very truly yours,

THE BOEING COMPANY

By /s/ Isabelle Session
Its Attorney-In-Fact

ACCEPTED AND AGREED TO this

Date: February 7, 2011

SOUTHWEST AIRLINES, CO.

By <u>/s/ Scott Topping</u>
Its <u>VP Treasurer</u>

SWA-PA-1810-LA-02710R1 Additional 2010 Special Matters Page 3 SA72

BOEING PROPRIETARY

CERTIFICATION

- I, Gary C. Kelly, Chief Executive Officer of Southwest Airlines Co., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q for the quarter ended March 31, 2011 of Southwest Airlines Co.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 22, 2011

By: /s/ Gary C. Kelly
Gary C. Kelly
Chief Executive Officer

CERTIFICATION

- I, Laura H. Wright, Chief Financial Officer of Southwest Airlines Co., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q for the quarter ended March 31, 2011 of Southwest Airlines Co.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 22, 2011

By: /s/ Laura H. Wright
Laura H. Wright
Chief Financial Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Southwest Airlines Co. (the "Company") for the period ended March 31, 2011 as filed with the Securities and Exchange Commission (the "Report"), Gary C. Kelly, Chief Executive Officer of the Company, and Laura H. Wright, Chief Financial Officer of the Company, each certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: April 22, 2011

By: /s/ Gary C. Kelly
Gary C. Kelly
Chief Executive Officer

By: /s/ Laura H. Wright
Laura H. Wright
Chief Financial Officer