UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-O

(Mark One)

Description of the quarterly period ended September 30, 2010 or TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended September 30, 2010 or TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File No. 1-7259



Southwest Airlines Co.

(Exact name of registrant as specified in its charter)

TEXAS (State or other jurisdiction of incorporation or organization)

For the transition period from ______ to ___

74-1563240 (IRS Employer Identification No.)

P.O. Box 36611, Dallas, Texas (Address of principal executive offices)

75235-1611 (Zip Code)

Registrant's telephone number, including area code: (214) 792-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes by No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

Number of shares of Common Stock outstanding as of the close of business on October 19, 2010: 747,095,928

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SOUTHWEST AIRLINES CO.

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SOUTHWEST AIRLINES CO. FORM 10-Q Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

Southwest Airlines Co. Condensed Consolidated Balance Sheet

(in millions) (unaudited)

| | September 30, 2010 | | December 31, 2009 |
|----------------------------------------------------|---------------------------------------|-------------|-------------------|
| ASSETS | | | |
| Current assets: | . | 21 | Φ 1.11.4 |
| Cash and cash equivalents | \$ 1,0 | | \$ 1,114 |
| Short-term investments | 2,3 | | 1,479 |
| Accounts and other receivables | | 89 | 169 |
| Inventories of parts and supplies, at cost | | 31 | 221 |
| Deferred income taxes | | 63 | 291 |
| Prepaid expenses and other current assets | | 80 | 84 |
| Total current assets | 4,0 | 42 | 3,358 |
| Property and equipment, at cost: | | | |
| Flight equipment | 13,9 | 89 | 13,719 |
| Ground property and equipment | 2,0 | 70 | 1,922 |
| Deposits on flight equipment purchase contracts | 1 | 89 | 247 |
| | 16,2 | 48 | 15,888 |
| Less allowance for depreciation and amortization | 5,6 | 82 | 5,254 |
| · | 10,5 | 66 | 10,634 |
| Other assets | | 35 | 277 |
| | \$ 15,1 | 43 | \$ 14,269 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | | |
| Current liabilities: | e a | 07 | e 722 |
| Accounts payable | · · · · · · · · · · · · · · · · · · · | | \$ 732 |
| Accrued liabilities | | 44 | 729 |
| Air traffic liability | 1,4 | | 1,044 |
| Current maturities of long-term debt | | 13 | 190 |
| Total current liabilities | 3,1 | 87 | 2,695 |
| Long-term debt less current maturities | 3,3 | 50 | 3,325 |
| Deferred income taxes | 2,1 | | 2,200 |
| Deferred gains from sale and leaseback of aircraft | | 92 | 102 |
| Other non-current liabilities | 4 | 24 | 493 |
| Stockholders' equity: | | | |
| Common stock | | 08 | 808 |
| Capital in excess of par value | 1,2 | | 1,216 |
| Retained earnings | 5,2 | | 4,971 |
| Accumulated other comprehensive loss | , | 53) | (578) |
| Treasury stock, at cost | | <u>03</u>) | (963) |
| Total stockholders' equity | 5,9 | <u>50</u> | 5,454 |
| | \$ 15,1 | 43 | \$ 14,269 |

See accompanying notes.

Southwest Airlines Co. Condensed Consolidated Statement of Operations (in millions, except per share amounts) (unaudited)

| | | Three months ended September 30, 2010 2009 | | | | | Nine months ended September 30 2010 2009 | | | |
|------------------------------------------|-----------|---------------------------------------------------|----|-------|----|-------|---------------------------------------------|-------|--|--|
| OPERATING REVENUES: | | | | | | | | | | |
| Passenger | \$ | 3,032 | \$ | 2,550 | \$ | 8,544 | \$ | 7,308 | | |
| Freight | | 31 | | 28 | | 94 | | 87 | | |
| Other | | 129 | | 88 | | 352 | | 243 | | |
| Total operating revenues | | 3,192 | | 2,666 | | 8,990 | | 7,638 | | |
| OPERATING EXPENSES: | | | | | | | | | | |
| Salaries, wages, and benefits | | 938 | | 909 | | 2,748 | | 2,607 | | |
| Fuel and oil | | 926 | | 826 | | 2,681 | | 2,250 | | |
| Maintenance materials and repairs | | 196 | | 184 | | 556 | | 557 | | |
| Aircraft rentals | | 43 | | 47 | | 135 | | 140 | | |
| Landing fees and other rentals | | 210 | | 192 | | 606 | | 537 | | |
| Depreciation and amortization | | 161 | | 162 | | 469 | | 462 | | |
| Other operating expenses | | 363 | | 324 | | 1,023 | | 990 | | |
| Total operating expenses | | 2,837 | | 2,644 | | 8,218 | | 7,543 | | |
| OPERATING INCOME | | 355 | | 22 | | 772 | | 95 | | |
| OTHER EXPENSES (INCOME): | | | | | | | | | | |
| Interest expense | | 43 | | 48 | | 126 | | 140 | | |
| Capitalized interest | | (5) | | (5) | | (15) | | (16) | | |
| Interest income | | (2) | | (3) | | (9) | | (11) | | |
| Other (gains) losses, net | | (13) | | 2 | | 138 | | 2 | | |
| Total other expenses | | 23 | _ | 42 | | 240 | | 115 | | |
| INCOME (LOSS) BEFORE INCOME TAXES | | 332 | | (20) | | 532 | | (20) | | |
| PROVISION (BENEFIT) FOR INCOME TAXES | | 127 | _ | (4) | | 204 | | (4) | | |
| NET INCOME (LOSS) | <u>\$</u> | 205 | \$ | (16) | \$ | 328 | \$ | (16) | | |
| NET INCOME (LOSS) PER SHARE, BASIC | \$ | .27 | \$ | (.02) | \$ | .44 | \$ | (.02) | | |
| NET INCOME (LOSS) PER SHARE, DILUTED | \$ | .27 | \$ | (.02) | \$ | .44 | \$ | (.02) | | |
| THE INCOME (BOSS) I EX SIMILE, DIECTED | ų. | | Ψ | (.02) | Ψ | | Ψ | (.02) | | |
| WEIGHTED AVERAGE SHARES | | | | | | | | | | |
| OUTSTANDING: | | | | | | | | | | |
| Basic | | 746 | | 742 | | 745 | | 741 | | |
| Diluted | | 747 | | 742 | | 746 | | 741 | | |
| Cash dividends declared per common share | \$ | .0045 | \$ | .0045 | \$ | .0135 | \$ | .0135 | | |

See accompanying notes.

Southwest Airlines Co. Condensed Consolidated Statement of Cash Flows

(in millions) (unaudited)

| | | Three months ended September 30, 2010 2009 | | | led September 30, 2009 |
|----------------------------------------------------------|----------|--------------------------------------------|---------|------------------|---------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | |
| Net income (loss) | \$ | 205 | \$ (16) | \$ 328 | \$ (16) |
| Adjustments to reconcile net income (loss) to | | | | | |
| cash provided by operating activities: | | | | | |
| Depreciation and amortization | | 161 | 162 | 469 | 462 |
| Unrealized (gain) loss on fuel derivative instruments | | (17) | 12 | 171 | 79 |
| Deferred income taxes | | 20 | 8 | 96 | 3 |
| Amortization of deferred gains on sale and | | | | | |
| leaseback of aircraft | | (3) | (4) | (10) | (11) |
| Changes in certain assets and liabilities: | | | | | |
| Accounts and other receivables | | 42 | 12 | (66) | (16) |
| Other current assets | | 7 | 11 | (6) | (7) |
| Accounts payable and accrued liabilities | | (5) | (147) | 189 | (42) |
| Air traffic liability | | (63) | 6 | 379 | 251 |
| Cash collateral received from (provided to) fuel | | | | | |
| derivative counterparties | | 15 | - | 150 | (185) |
| Other, net | | 23 | 28 | (408) | (25) |
| Net cash provided by operating activities | | 385 | 72 | 1,292 | 493 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | |
| Purchases of property and equipment, net | | (100) | (198) | (398) | (471) |
| Purchases of short-term investments | | (1,151) | (1,707) | (4,331) | (4,797) |
| Proceeds from sales of short-term investments | | 939 | 1,608 | 3,484 | 3,955 |
| Other, net | | | 1,000 | | 1 |
| • | _ | (312) | (297) | (1,245) | (1,312) |
| Net cash used in investing activities | | (312) | (291) | (1,243) | (1,312) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | |
| Proceeds from sale and leaseback transactions | | - | - | - | 381 |
| Issuance of long-term debt | | - | 124 | - | 456 |
| Proceeds from Employee stock plans | | 10 | 4 | 45 | 11 |
| Proceeds from credit line borrowing | | - | 83 | - | 83 |
| Payments of long-term debt and capital lease obligations | | (39) | (22) | (123) | (64) |
| Payment of revolving credit facility | | - | - | - | (400) |
| Payment of credit line borrowing | | - | - | (44) | (91) |
| Payments of cash dividends | | (3) | (3) | (13) | (13) |
| Other, net | | 1 | (5) | 5 | (10) |
| Net cash provided by (used in) financing activities | | (31) | 181 | (130) | 353 |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | | 42 | (44) | (83) | (466) |
| CASH AND CASH EQUIVALENTS AT | | | , | () | () |
| BEGINNING OF PERIOD | | 989 | 946 | 1,114 | 1,368 |
| CASH AND CASH EQUIVALENTS | | | | | -,,,,, |
| AT END OF PERIOD | \$ | 1,031 | \$ 902 | \$ 1,031 | \$ 902 |
| CACH DAVMENTS EOD. | | | | | |
| CASH PAYMENTS FOR: | Ф. | 33 | \$ 31 | ¢ 101 | \$ 109 |
| Interest, net of amount capitalized | \$ \$ | | 4 | \$ 101 \$ 144 | |
| Income taxes | \$ | 105 | \$ - | \$ 144 | \$ 4 |

See accompanying notes.

Southwest Airlines Co. Notes to Condensed Consolidated Financial Statements (unaudited)

BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of Southwest Airlines Co. (Company or Southwest) have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. The unaudited condensed consolidated financial statements for the interim periods ended September 30, 2010 and 2009 include all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods. This includes all normal and recurring adjustments, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. Financial results for the Company, and airlines in general, can be seasonal in nature. In many years, the Company's revenues, as well as its operating income and net income, have been better in its second and third fiscal quarters than in its first and fourth fiscal quarters. Air travel is also significantly impacted by general economic conditions, the amount of disposable income available to consumers, unemployment levels, and corporate travel budgets. These and other factors, such as the price of jet fuel in some periods, the nature of the Company's fuel hedging program, the periodic volatility of commodities used by the Company for hedging jet fuel, and the requirements related to hedge accounting, have created, and may continue to create, significant volatility in the Company's results in certain fiscal periods. See Note 5 for further information on fuel and the Company's hedging program. Operating results for the three and nine months ended September 30, 2010 are not necessarily indicative of the results that may be expected for the year ended December 31, 2010. For

2. MERGER AND RELATED MATTERS

On September 26, 2010, Southwest, AirTran Holdings, Inc. ("AirTran"), and Guadalupe Holdings Corp. ("Merger Sub") entered into an Agreement and Plan of Merger (the "Merger Agreement"), providing for the acquisition of AirTran by Southwest. The Merger Agreement provides that, upon the terms and subject to the conditions set forth in the Merger Agreement, Merger Sub, a wholly owned subsidiary of Southwest formed for the sole purpose of effecting the merger, will be merged with and into AirTran, with AirTran continuing as the surviving corporation and as a wholly owned subsidiary of Southwest (the "Merger"). Immediately following the effective time of the Merger, AirTran will merge with and into a wholly owned limited liability company subsidiary of Southwest.

Subject to the terms and conditions of the Merger Agreement, which has been unanimously approved by the boards of directors of the respective parties, if the Merger is completed, each outstanding share of AirTran common stock will be converted into the right to receive 0.321 shares of Southwest common stock, which exchange ratio may be adjusted as discussed below, and \$3.75 in cash, without interest. If the average closing price of Southwest common stock for the 20 consecutive trading day period ending on (and including) the third trading day prior to the closing of the Merger (the "Southwest Average Share Price") is greater than \$12.46, then the exchange ratio will be adjusted to equal \$4.00 divided by the Southwest Average Share Price is less than \$10.90, then, subject to the next sentence, the exchange ratio will be adjusted to equal \$3.50 divided by the Southwest Average Share Price, rounded to the nearest thousandth. If the Southwest Average Share Price is less than \$10.90, Southwest must deliver, at its election, an additional amount of cash, an additional number (or fraction) of shares of Southwest common stock, or a combination of both, such that, after giving effect to such election, the aggregate value of the Merger consideration is equal to \$7.25. The exchange ratio adjustment mechanism provides at least \$7.25 in value and up to \$7.75 in value (based on the Southwest Average Share Price) per share of AirTran common stock.

Completion of the Merger is subject to certain conditions, including, among others: (i) adoption of the Merger Agreement by AirTran's stockholders, (ii) the expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, (iii) receipt of any other material governmental consents and approvals required to consummate the Merger, (iv) the absence of any governmental order, law, or legal restraint prohibiting the consummation of the Merger, (v) the registration statement on Form S-4 used to register the Southwest common stock to be issued as consideration for the Merger having been declared effective by the Securities and Exchange Commission (the "SEC"), and (vi) authorization of the listing on the New York Stock Exchange of the shares of Southwest common stock to be issued to AirTran stockholders pursuant to the Merger. The obligation of each party to consummate the Merger is also conditioned upon the accuracy of the other party's representations and warranties and the other party having performed in all material respects its obligations under the Merger Agreement.

Southwest and AirTran may mutually agree to terminate the Merger Agreement at any time prior to the effectiveness of the Merger. In addition, either party may terminate the Merger Agreement (i) if the Merger is not consummated on or before September 26, 2011 (subject to extension by mutual agreement of the parties), (ii) if the approval of AirTran's stockholders is not obtained, (iii) in connection with certain competing transactions, and (iv) for certain other reasons, as set forth in the Merger Agreement. The Merger Agreement further provides that, upon termination of the Merger Agreement under specified circumstances, including termination of the Merger Agreement in connection with a competing transaction, AirTran may be required to pay to Southwest a termination fee of \$39 million.

The foregoing description of the Merger Agreement is only a summary, does not purport to be complete and is qualified in its entirety by reference to the Merger Agreement, which is attached as Exhibit 2.1 to Southwest's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 27, 2010.

Southwest is expected to incur substantial expenses in connection with the Merger. While Southwest has assumed that a certain level of expenses would be incurred, there are many factors that could affect the total amount or the timing of the expenses, and many of the expenses that will be incurred are, by their nature, difficult to estimate. These expenses could, particularly in the near term, exceed the savings that the Company expects to achieve from the Merger and likely will result in the Company taking significant charges against earnings following the completion of the Merger. The amount and timing of such charges are currently uncertain.

3. ACCOUNTING CHANGES AND NEW ACCOUNTING PRONOUNCEMENTS

The Company had previously made changes in the estimated residual values of a limited number of owned 737-300 and 737-500 aircraft that had neared their retirement dates. During third quarter 2010, however, the Company changed the estimated residual values of its entire remaining fleet of owned 737-300 and 737-500 aircraft. Based on current and expected future market conditions related to these aircraft, the Company reduced the residual values of these aircraft from approximately 15 percent of original cost to approximately 10 percent of original cost. This determination was made due to the lack of buyers for these older aircraft, as many buyers of used aircraft prefer newer, more fuel efficient models, and the increase in the number of airlines retiring these older aircraft, which has effectively "flooded" the market. As this reduction in residual value is considered a change in estimate, it has been accounted for on a prospective basis, and thus the Company will record additional depreciation expense over the remainder of the useful lives for each aircraft. The impact of this change on third quarter 2010 was an increase in depreciation expense of approximately \$4 million, excluding the impact of profitsharing and income taxes (\$2 million after the impact of profitsharing and taxes, with no impact on reported net income per share).

Effective January 1, 2010, the Company made a change in its accounting for frequent flyer benefits to begin accruing for partially earned frequent flyer awards as part of the Company's incremental cost method of accounting for frequent flyer benefits. The term partial awards refers to credits earned by Customers for flights taken on Southwest Airlines that in the aggregate total less than 16, the number required to earn an award for free travel. Previously, the Company only accrued for fully earned frequent flyer awards. Although the prior policy is an acceptable method under accounting principles generally accepted in the United States, the Company believes accruing for partially earned awards is preferable to its former method because it is a better representation of the Company's liability as awards are in the process of being earned since a portion of the partially earned awards will eventually turn into fully earned awards. Additionally, accruing for partially earned awards is more consistent with the Company's accounting for fully earned awards, and it is consistent with the accounting policy used by several of the Company's competitors that utilize the incremental cost approach to account for frequent flyer awards.

In accordance with accounting requirements associated with voluntary changes in accounting, the comparative unaudited Condensed Consolidated Balance Sheet as of December 31, 2009, was retrospectively adjusted in first quarter 2010 to apply the new method of accounting. The Company's unaudited Condensed Consolidated Statement of Operations and unaudited Condensed Consolidated Statement of Cash Flows for the three and nine months ended September 30, 2009, were not retrospectively adjusted as the impact of this change in accounting for frequent flyer benefits was immaterial. In addition, this elective change in accounting did not have a material impact on the Company's earnings or cash flows for the three and nine months ended September 30, 2010.

On September 23, 2009, the Financial Accounting Standards Board ("FASB") ratified ASU No. 2009-13 (formerly referred to as Emerging Issues Task Force Issue No. 08-1), "Revenue Arrangements with Multiple Deliverables." ASU No. 2009-13 requires the allocation of consideration among separately identified deliverables contained within an arrangement, based on their related selling prices. The Company utilizes current accounting guidance, also titled "Revenue Arrangements with Multiple Deliverables," in the timing of recognition of revenue associated with the sale of frequent flyer credits to business partners. Specifically, the Company applies the residual method, which is currently allowed, but which will be prohibited under ASU No. 2009-13. ASU No. 2009-13 will be effective for annual reporting periods beginning January 1, 2011; however, it will be effective only for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Early adoption is permitted. The Company is currently evaluating the impact of ASU No. 2009-13 on its financial position, results of operations, cash flows, and disclosures.

In January 2010, the FASB issued Accounting Standards Update ("ASU") No. 2010-06, "Improving Disclosures about Fair Value Measurements" an amendment to Accounting Standards Codification Topic 820, "Fair Value Measurements and Disclosures." This amendment requires an entity to: (i) disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers, and (ii) present separate information for Level 3 activity pertaining to gross purchases, sales, issuances, and settlements. ASU No. 2010-06 is effective for the Company for interim and annual reporting periods beginning after December 15, 2009, with one new disclosure effective after December 15, 2010. The Company has adopted this ASU in full with respect to the interim periods ended September 30, 2010. See Note 10.

4. NET INCOME PER SHARE

The following table sets forth the computation of basic and diluted net income per share (in millions except per share amounts):

| | | | | September 30, Nine months ended | | | | | | |
|-----------------------------|----|-----|----|---------------------------------|----|------|----|-------|--|--|
| | 20 | 10 | 2 | 2009 | 2 | 2010 | | 2009 | | |
| NUMERATOR: | | | | | | | | | | |
| Net income (loss) | \$ | 205 | \$ | (16) | \$ | 328 | \$ | (16) | | |
| DENOMINATOR: | | | | | | | | | | |
| Weighted-average shares | | | | | | | | | | |
| outstanding, basic | | 746 | | 742 | | 745 | | 741 | | |
| Dilutive effect of Employee | | | | | | | | | | |
| stock | | | | | | | | | | |
| options | | 1 | | - | | 1 | | - | | |
| Adjusted weighted-average | | | | | | | | | | |
| shares | | | | | | | | | | |
| outstanding, diluted | | 747 | | 742 | | 746 | | 741 | | |
| | | | | | | | | | | |
| NET INCOME (LOSS) PER | | | | | | | | | | |
| SHARE: | | | | | | | | | | |
| Basic | \$ | .27 | \$ | (.02) | \$ | .44 | \$ | (.02) | | |
| | | | | | | | | | | |
| Diluted | \$ | .27 | \$ | (.02) | \$ | .44 | \$ | (.02) | | |
| | | | | | | | | | | |
| Antidilutive stock options | | | | | | | | | | |
| excluded from calculations | | 64 | | 81 | | 70 | | 80 | | |

5. FINANCIAL DERIVATIVE INSTRUMENTS

Fuel Contracts

Airline operators are inherently dependent upon energy to operate and, therefore, are impacted by changes in jet fuel prices. Furthermore, jet fuel and oil typically represents one of the largest operating expenses for airlines. The Company endeavors to acquire jet fuel at the lowest possible cost and to reduce volatility in operating expenses through its fuel hedging program. Because jet fuel is not widely traded on an organized futures exchange, there are limited opportunities to hedge directly in jet fuel. However, the Company has found that financial derivative instruments in other commodities, such as crude oil, and refined products, such as heating oil and unleaded gasoline, can be useful in decreasing its exposure to jet fuel price volatility. The Company does not purchase or hold any financial derivative instruments for trading purposes.

The Company has used financial derivative instruments for both short-term and long-term time frames, and typically uses a mixture of purchased call options, collar structures (which include both a purchased call option and a sold put option), call spreads (which include a purchased call option and a sold call option), and fixed price swap agreements in its portfolio.

The Company evaluates its hedge volumes strictly from an "economic" standpoint and thus does not consider whether the hedges qualified or will qualify for special hedge accounting. The Company defines its "economic" hedge as the net volume of fuel derivative contracts held, including the impact of positions that have been offset through sold positions, regardless of whether those contracts qualify for hedge accounting. For third quarter 2010, the Company had fuel derivatives in place related to approximately 46 percent of its fuel consumption. As of September 30, 2010, the Company had fuel derivative instruments in place to provide coverage on a large portion of its fourth quarter 2010 estimated fuel consumption at varying price levels. The following table provides information about the Company's volume of fuel hedging for fourth quarter 2010, as well as the years 2011 through 2014.

Fuel hedged as of September 30, 2010

| Period | (gallons in millions) |
|--------|-----------------------|
| 4Q10 | 108 |
| 2011 | 865 |
| 2012 | 887 |
| 2013 | 750 |
| 2014 | 700 |

Upon proper qualification, the Company accounts for its fuel derivative instruments as cash flow hedges. All derivatives designated as hedges that meet certain requirements are granted special hedge accounting treatment. Generally, utilizing the special hedge accounting, all periodic changes in fair value of the derivatives designated as hedges that are considered to be effective, as defined, are recorded in "Accumulated other comprehensive income (loss)" ("AOCI") until the underlying jet fuel is consumed. See Note 6. The Company is exposed to the risk that periodic changes will not be effective, as defined, or that the derivatives will no longer qualify for special hedge accounting. Ineffectiveness, as defined, results when the change in the fair value of the derivative instrument exceeds the change in the value of the Company's expected future cash outlay to purchase and consume jet fuel. To the extent that the periodic changes in the fair value of the derivatives are not effective, that ineffectiveness is recorded to "Other (gains) losses, net" in the statement of operations. Likewise, if a hedge ceases to qualify for hedge accounting, any change in the fair value of derivative instruments since the last period is recorded to "Other (gains) losses, net" in the statement of operations in the period of the change; however, any amounts previously recorded to AOCI would remain there until such time as the original forecasted transaction occurs, at which time these amounts would be reclassified to "Fuel and oil" expense. When the Company has sold derivative positions in order to effectively "close" or offset a derivative positions in fair value of those positions that were offset by entering into the sold positions are concurrently marked to market through earnings. Likewise, any changes in fair value of those positions that were offset by entering into the sold positions are concurrently marked to market through earnings. However, any changes in value related to hedges that were deferred as part of AOCI while de

Ineffectiveness is inherent in hedging jet fuel with derivative positions based in other crude oil related commodities. Due to the volatility in markets for crude oil and related products, the Company is unable to predict the amount of ineffectiveness each period, including the loss of hedge accounting, which could be determined on a derivative by derivative basis or in the aggregate for a specific commodity. This may result, and has resulted, in increased volatility in the Company's financial results. However, even though derivatives may not qualify for special hedge accounting, the Company continues to hold the instruments as management believes derivative instruments continue to afford the Company the opportunity to stabilize jet fuel costs.

Accounting pronouncements pertaining to derivative instruments and hedging are complex with stringent requirements, including the documentation of a Company hedging strategy, statistical analysis to qualify a commodity for hedge accounting both on a historical and a prospective basis, and strict contemporaneous documentation that is required at the time each hedge is designated by the Company. As required, the Company assesses the effectiveness of each of its individual hedges on a quarterly basis. The Company also examines the effectiveness of its entire hedging program on a quarterly basis utilizing statistical analysis. This analysis involves utilizing regression and other statistical analyses that compare changes in the price of jet fuel to changes in the prices of the commodities used for hedging purposes.

All cash flows associated with purchasing and selling derivatives are classified as operating cash flows in the unaudited Condensed Consolidated Statement of Cash Flows. The following table presents the location of all assets and liabilities associated with the Company's hedging instruments within the unaudited Condensed Consolidated Balance Sheet:

| | | Asset Derivatives | | | tives | | Liability I | Derivatives | | |
|---------------------------------------|----------------------------|-------------------|-----------------------|----|------------------------|----|-----------------------|-------------|--------------------------|--|
| (in millions) | Balance Sheet Location | | Fair Value at 9/30/10 | | Fair Value at 12/31/09 | | Fair Value at 9/30/10 | | air Value at 12/31/09 | |
| Derivatives designated as hedges | | | | | | | | | | |
| Fuel derivative contracts (gross)* | Other assets | \$ | 623 | \$ | = | \$ | 160 | \$ | - | |
| Fuel derivative contracts (gross)* | Accrued liabilities | | 67 | | 122 | | 20 | | 4 | |
| Fuel derivative contracts (gross)* | Other deferred liabilities | | 82 | | 225 | | 18 | | 10 | |
| Interest rate derivative contracts | Other assets | | 114 | | 47 | | - | | - | |
| Interest rate derivative contracts | Other deferred liabilities | | - | | - | | 23 | | 10 | |
| | | | | | | | | | | |
| Total derivatives designated as hedge | es | \$ | 886 | \$ | 394 | \$ | 221 | \$ | 24 | |
| Derivatives not designated as hedges | | | | | | | | | | |
| Fuel derivative contracts (gross)* | Other assets | \$ | 325 | \$ | - | \$ | 587 | \$ | - | |
| Fuel derivative contracts (gross)* | Accrued liabilities | | 37 | | 324 | | 184 | | 566 | |
| Fuel derivative contracts (gross)* | Other deferred liabilities | | 33 | | 302 | | 284 | | 870 | |
| Total desirations and desiranted as | | | | | | | | | | |
| Total derivatives not designated as | | er. | 205 | d. | (2) | Ф | 1.055 | d) | 1.426 | |
| hedges | | <u>></u> | 395 | \$ | 626 | \$ | 1,055 | \$ | 1,436 | |
| Total derivatives | | \$ | 1,281 | \$ | 1,020 | \$ | 1,276 | \$ | 1,460 | |

^{*} Does not include the impact of cash collateral deposits provided to counterparties. See discussion of credit risk and collateral following in this Note.

In addition, the Company also had the following amounts associated with fuel derivative instruments and hedging activities in its unaudited Condensed Consolidated Balance Sheet:

| | Balance Sheet | 1 | iber 30, | | mber 31, |
|---------------------------------------|------------------------|----|----------|------|----------|
| (in millions) | Location | 20 | 010 | 2009 | |
| Cash collateral deposits provided | Offset against Other | | | | |
| to counterparty - noncurrent | deferred liabilities | \$ | 125 | \$ | 238 |
| Cash collateral deposits provided | Offset against Accrued | | | | |
| to counterparty - current | liabilities | | - | | 92 |
| Cash collateral deposits provided | | | | | |
| to counterparty - current | Accounts Receivable | | 55 | | - |
| Due to third parties for settled fuel | | | | | |
| contracts | Accrued liabilities | | 18 | | 15 |
| Net unrealized losses from fuel | Accumulated other | | | | |
| hedges, net of tax | comprehensive loss | | 420 | | 580 |

The following tables present the impact of derivative instruments and their location within the unaudited Condensed Consolidated Statement of Operations for the three and nine months ended September 30, 2010 and 2009:

Derivatives in Cash Flow Hedging Relationships

| | F | Amount of (Gain) Recognized in AC ivatives (effective | CI on | Reclass | | ain) Loss a AOCI into e portion)(a) | Amount of (Recognized i Derivatives (iner | n Income on fective portion) |
|-----------------|------|-------------------------------------------------------------|-----------|---------|-----------|-------------------------------------------|--------------------------------------------------|------------------------------|
| | Thre | e months ended S | September | Three m | onths end | ed September | Three months er | nded September |
| | | 30, | | | 30, | | 30 |), |
| (in millions) | 2 | .010 | 2009 | 2010 |) | 2009 | 2010 | 2009 |
| | | | | | | | | |
| Fuel derivative | | | | | | | | |
| contracts | \$ | (122) * \$ | (40) * | \$ | 77* \$ | 101* | \$ (24) | \$ (46) |
| Interest rate | | | | | | | | |
| derivatives | | 12* | 6* | | - | - | - | - |
| | | | | | | | | |
| Total | \$ | (110) \$ | (34) | \$ | 77 \$ | 101 | \$ (24) | \$ (46) |

^{*} Net of tax

Derivatives in Cash Flow Hedging Relationships

| | | | | | | | | | A | mount of | (Gai | n) Loss | |
|-----------------|-------|-----------------------|--------|----------|-----|-------------------------------|----------------------|-----------|-----------------------------------|-------------------------|------|-----------|--|
| | A | Amount of (Gain) Loss | | | | Amount of (Gain) Loss | | | | Recognized in Income on | | | |
| | Re | ecognized | in AO | CI on | Re | eclassified fro | om A | AOCI into | Derivatives (ineffective portion) | | | | |
| | Deriv | atives (eff | ective | portion) | Inc | Income (effective portion)(a) | | | | (b) | | | |
| | Nine | months en | ded S | eptember | Nir | ne months en | nths ended September | | Nine months ended September | | | September | |
| | | 30 |), | | | 30 |), | _ | | 30 | 0, | _ | |
| (in millions) | 2 | 010 | | 2009 | | 2010 | _ | 2009 | 2 | 2010 | _ | 2009 | |
| Fuel derivative | | | | | | | | | | | | | |
| contracts | \$ | 66* | \$ | (85) * | \$ | 226* | \$ | 307* | \$ | 26 | \$ | (55) | |
| Interest rate | | | | | | | | | | | | | |
| derivatives | | 34* | | (19) | | - | | - | | - | | - | |
| | | | | | | | _ | | | | _ | | |
| Total | \$ | 100 | \$ | (104) | \$ | 226 | \$ | 307 | \$ | 26 | \$ | (55) | |

^{*} Net of tax

| Derivatives not in Cash Flow Hed | ging Relationships | | |
|----------------------------------|--------------------|------------|---------------------------------------|
| | Amount of (C | Gain) Loss | |
| | Recognized in | Income on | |
| | Derivat | ives | |
| | Three month | ns ended | Location of (Gain) Loss Recognized in |
| | Septemb | er 30, | Income |
| (in millions) | 2010 | 2009 | on Derivatives |
| | | | |
| Fuel derivative contracts | \$ (26) | \$ 7 | Other (gains) losses, net |

| Derivatives not in Cash Flow Hedging Relationships |
|----------------------------------------------------|
| Amount of |
| Recognized |

| | Amount of (Gain) Loss Recognized in Income on Derivatives | | | | |
|---------------------------|-----------------------------------------------------------|----|----|------|-------------------------------------------------------------------|
| (in millions) | Nine months ended September 30, 2010 2009 | | | 30, | Location of (Gain) Loss Recognized in Income on Derivatives |
| Fuel derivative contracts | \$ | 13 | \$ | (57) | Other (gains) losses, net |

⁽a) Amounts related to fuel derivative contracts and interest rate derivatives are included in Fuel and oil and Interest expense, respectively.

⁽b) Amounts are included in Other (gains) losses, net.

⁽a) Amounts related to fuel derivative contracts and interest rate derivatives are included in Fuel and oil and Interest expense, respectively.

⁽b) Amounts are included in Other (gains) losses, net.

The Company also recorded expense associated with premiums paid for fuel derivative contracts that settled/expired during third quarter 2010 and 2009 of \$37 million and \$35 million, respectively, and during the nine months ended September 30, 2010 and 2009 of \$98 million and \$104 million, respectively. These amounts are excluded from the Company's measurement of effectiveness for related hedges and are included as a component of Other (gains) losses, net, in the unaudited Condensed Consolidated Statement of Operations.

The fair value of the derivative instruments, depending on the type of instrument, was determined by the use of present value methods or standard option value models with assumptions about commodity prices based on those observed in underlying markets. Included in the Company's total net unrealized losses from fuel hedges as of September 30, 2010, are approximately \$196 million in unrealized losses, net of taxes, which are expected to be realized in earnings during the twelve months subsequent to September 30, 2010. In addition, as of September 30, 2010, the Company had already recognized cumulative net losses due to ineffectiveness and derivatives that do not qualify for hedge accounting totaling \$80 million, net of taxes. These net losses were recognized in third quarter 2010 and prior periods, and are reflected in "Retained earnings" as of September 30, 2010, but the underlying derivative instruments will not expire/settle until fourth quarter 2010 or future years.

Interest rate swaps

The Company is party to certain interest rate swap agreements that are accounted for as either fair value hedges or cash flow hedges, as defined in the applicable accounting guidance for derivative instruments and hedging. The interest rate swap agreements accounted for as fair value hedges qualify for the "shortcut" method of accounting for hedges, which dictates that the hedges are assumed to be perfectly effective, and, thus, there is no ineffectiveness to be recorded in earnings. For the Company's interest rate swap agreements accounted for as cash flow hedges, ineffectiveness is required to be measured each reporting period. The ineffectiveness associated with these hedges for all periods presented was not material.

Credit risk and collateral

The Company's credit exposure related to fuel derivative instruments is represented by the fair value of contracts with a net positive fair value to the Company at the reporting date. These outstanding instruments expose the Company to credit loss in the event of nonperformance by the counterparties to the agreements. However, the Company has not experienced any significant credit loss as a result of counterparty nonperformance in the past. To manage credit risk, the Company selects and will periodically review counterparties based on credit ratings, limits its exposure to a single counterparty, and monitors the market position of the fuel hedging program and its relative market position with each counterparty. At September 30, 2010, the Company had agreements with all of its active counterparties containing early termination rights and/or bilateral collateral provisions whereby security is required if market risk exposure exceeds a specified threshold amount or credit ratings fall below certain levels. The Company also had agreements with counterparties in which cash deposits and/or pledged aircraft are required to be posted whenever the net fair value of derivatives associated with those counterparties exceeds specific thresholds. The following table provides the fair values of fuel derivatives, amounts posted as collateral, and applicable collateral posting threshold amounts as of September 30, 2010, at which such postings are triggered:

| | | | Counterparty (CP) | l . | | | |
|-----------------------------|----------------|----------------|-------------------|----------|--------|-------|---------|
| | A | В | С | D | Е | Other | Total |
| (in millions) | | | | | | | |
| Fair value of fuel | | | | | | | |
| derivatives | \$ 5 | \$ (265) | \$ (22) | \$ 41 | \$ 154 | \$ 1* | \$ (86) |
| Cash collateral held by | | | | | | | |
| CP | 55 | 125 | - | - | - | = | 180 |
| Aircraft collateral | | | | | | | |
| pledged to CP | - | 165 | - | - | - | - | 165 |
| If credit rating is | | | | | | | |
| investment | | | | | | | |
| grade, fair value of fuel | | | | | | | |
| derivative level at | | | | | | | |
| which: | | | | | | | |
| Cash is provided to CP | 0 to (300) | 0 to (125) | >(75) | >(75) | >(75) | | |
| | or $> (700)$ | or >(535) | | | | | |
| Cash is received from CP | >40 | >150 | >200 *** | >125 *** | >250 | | |
| Aircraft is pledged to CP | (300) to (700) | (125) to (535) | N/A | N/A | N/A | | |
| If credit rating is non-inv | estment | | | | | | |
| grade, fair value of fuel | | | | | | | |
| derivative level at which: | | | | | | | |
| Cash is provided to CP | 0 to (300) | 0 to (125) | ** | ** | ** | | |
| | or >(700) | or >(535) | | | | | |
| Cash is received from CP | ** | ** | ** | ** | ** | | |
| Aircraft is pledged to CP | (300) to (700) | (125) to (535) | N/A | N/A | N/A | | |

^{*} Sum of counterparties with fair value of fuel derivatives <\$5M and no risk of the Company posting collateral.

The Company also has agreements with each of its counterparties associated with its outstanding interest rate swap agreements in which cash collateral may be required based on the fair value of outstanding derivative instruments, as well as the Company's and its counterparty's credit ratings. As of September 30, 2010, no cash collateral had been provided to or received from counterparties associated with the Company's interest rate derivatives. If the Company's credit rating had been below investment grade as of September 30, 2010, it would have been required to provide \$24 million in cash collateral to one counterparty based on its outstanding net liability derivative position with that counterparty. The outstanding interest rate net derivative positions with all other counterparties at September 30, 2010 were assets to the Company.

Applicable accounting provisions require an entity to select a policy of how it records the offset rights to reclaim cash collateral associated with the related derivative fair value of the assets or liabilities of such derivative instruments. Entities may either select a "net" or a "gross" presentation. The Company has elected to present its cash collateral utilizing a net presentation, in which cash collateral amounts held or provided have been netted against the fair value of outstanding derivative instruments.

^{**} Cash collateral is provided at 100 percent of fair value of fuel derivative contracts.

^{***} Thresholds may vary based on changes in credit ratings within investment grade.

Comprehensive income

6. COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss) includes changes in the fair value of certain financial derivative instruments, which qualify for hedge accounting, unrealized gains and losses on certain investments, and actuarial gains/losses arising from the Company's postretirement benefit obligation. The differences between net income (loss) and comprehensive income (loss) for the three and nine months ended September 30, 2010 and 2009, were as follows:

| (In millions) | | months end | 2009 2009 | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|--------------------|-----------|------|--|
| Net income/(Loss) | \$ | 205 | \$ | (16) | |
| Unrealized gain on fuel derivative instruments, | | | | | |
| net of deferred taxes of \$124 and \$37 | | 199 | | 61 | |
| Unrealized loss on interest rate swaps, | | | | | |
| net of deferred taxes of (\$7) and (\$4) | | (12) | | (6) | |
| Other, net of deferred taxes of \$1 and \$18 | | 1 | | 27 | |
| Total other comprehensive income/(loss) | | 188 | | 82 | |
| Comprehensive income | \$ | 393 | \$ | 66 | |
| | 21. | | | | |
| (In millions) | 2 | nonths ende | | 2009 | |
| Net income/(Loss) | | | | | |
| Net income/(Loss) Unrealized gain on derivative instruments, | 2 | 328 | | (16) | |
| Net income/(Loss) | 2 | 2010 | | 2009 | |
| Net income/(Loss) Unrealized gain on derivative instruments, | 2 | 328 | | (16) | |
| Net income/(Loss) Unrealized gain on derivative instruments, net of deferred taxes of \$100 and \$137 | 2 | 328 | | (16) | |
| Net income/(Loss) Unrealized gain on derivative instruments, net of deferred taxes of \$100 and \$137 Unrealized gain/(loss) on interest rate swaps, | 2 | 328 160 | | (16) | |
| Net income/(Loss) Unrealized gain on derivative instruments, net of deferred taxes of \$100 and \$137 Unrealized gain/(loss) on interest rate swaps, net of deferred taxes of (\$21) and \$12 | 2 | 328 160 (34) | | (16) | |

A rollforward of the amounts included in AOCI, net of taxes, is shown below for the three and nine months ended September 30, 2010 and 2009:

453 \$

253

| | | Fuel | Ir | iterest | | Α | other |
|-------------------------------|----|-----------|-----|----------|----------|----|--------------|
| | | hedge | | rate | | co | mprehensive |
| (In millions) | de | rivatives | der | ivatives | Other | ir | ncome (loss) |
| Balance at June 30, 2010 | \$ | (619) | \$ | (41) | \$ 19 | \$ | (641) |
| Changes in fair value | | 122 | | (12) | 1 | | 111 |
| Reclassification to earnings | | 77 | | - | - | | 77 |
| Balance at September 30, 2010 | \$ | (420) | \$ | (53) | \$ 20 | \$ | (453) |
| | | | | | | Α | ccumulated |
| | | Fuel | In | iterest | | | other |
| |] | hedge | | rate | | co | mprehensive |
| (In millions) | de | rivatives | der | ivatives | Other | ir | ncome (loss) |
| Balance at December 31, 2009 | \$ | (580) | \$ | (19) | \$ 21 | \$ | (578) |
| Changes in fair value | | (66) | | (34) | (1 |) | (101) |
| Changes in rain variae | | (00) | | (5.) | | | |
| Reclassification to earnings | | 226 | | - | | | 226 |

7. ACCRUED LIABILITIES

| (In millions) | mber 30, | December 31, 2009 | | |
|---------------------------|-----------|----------------------|-----|--|
| Retirement plans | \$ 132 | \$ | 46 | |
| Aircraft rentals | 75 | | 112 | |
| Vacation pay | 201 | | 190 | |
| Advances and deposits | 29 | | 32 | |
| Fuel derivative contracts | 100 | | 32 | |
| Workers compensation | 130 | | 130 | |
| Other | 277 | | 187 | |
| Accrued liabilities | \$ 944 | \$ | 729 | |

8. DIVIDENDS

During the three month periods ended September 30, June 30, and March 31, 2010, dividends of \$.0045 per share were declared on the 746 million shares, 746 million shares, and 744 million shares of Common Stock then outstanding, respectively. During the three month periods ended September 30, June 30, and March 31, 2009, dividends of \$.0045 per share were declared on the 742 million shares, 741 million shares, and 740 million shares of Common Stock then outstanding, respectively.

9. COMMITMENTS AND CONTINGENCIES

Various purported class action lawsuits have been filed by stockholders of AirTran that challenge the proposed acquisition of AirTran by the Company.

On September 28, 2010, Frederick Leonelli filed a purported class action lawsuit on behalf of himself and similarly situated stockholders of AirTran in the First Judicial District Court of the State of Nevada for Carson City against AirTran, Robert L. Fornaro, AirTran's Chairman, President and Chief Executive Officer, Arne G. Haak, AirTran's Senior Vice President of Finance, Treasurer and Chief Financial Officer, each member of the AirTran board of directors, Southwest and Merger Sub (the "Leonelli complaint"). The Leonelli complaint generally alleges that the consideration to be received by AirTran's stockholders in the Merger is unfair and inadequate and that the AirTran officers and directors named as defendants (the "individual AirTran defendants") breached their fiduciary duties by approving the Merger Agreement through an unfair and flawed process and by approving certain deal protection mechanisms contained in the Merger Agreement. The Leonelli complaint further alleges that AirTran, Southwest and Merger Sub aided and abetted the individual AirTran defendants in the breach of their fiduciary duties to AirTran's stockholders. The Leonelli complaint seeks injunctive relief: (i) enjoining the defendants from consummating the Merger unless AirTran adopts and implements a procedure or process to obtain the highest possible price for AirTran's stockholders, (ii) directing the individual AirTran defendants to exercise their fiduciary duties to obtain a transaction that is in the best interests of AirTran's stockholders, (iii) rescinding, to the extent already implemented, the Merger Agreement, including the deal protection devices that may preclude premium competing bids for AirTran, (iv) awarding plaintiff's costs and disbursements of the action, including reasonable attorneys' and experts' fees, and (v) granting such other and further equitable relief as the court may deem just and proper. The lawsuit is in a preliminary stage.

On September 28, 2010, Frank Frohman filed a second purported AirTran shareholder class action lawsuit in the same court and against the same defendants (other than Mr. Haak) as in the Leonelli complaint. The allegations in the Frohman lawsuit, as well as the relief requested, are generally the same as those set forth in the Leonelli complaint. The lawsuit is also in a preliminary stage.

On October 8, 2010, Douglas Church filed another purported AirTran shareholder class action lawsuit in the District Court of Clark County, Nevada against the same defendants (other than Mr. Haak) as in the Leonelli complaint. The allegations set forth in the Church lawsuit, as well as the relief requested, are generally the same as those set forth in the Leonelli complaint with one addition. The Church complaint additionally alleges, as part of its breach of fiduciary duty claim, that the individual AirTran defendants (other than Mr. Haak) received greater benefits under the Merger Agreement than other AirTran shareholders. The lawsuit is also in a preliminary stage.

Four purported AirTran shareholder class action lawsuits have also been filed in the Circuit Court of the Ninth Judicial Circuit in and for Orange County, Florida. Harry Hoffner filed a purported class action lawsuit on behalf of himself and similarly situated AirTran stockholders on September 30, 2010 against the same defendants (other than Mr. Haak and Merger Sub) as in the Leonelli complaint. This was followed by lawsuits filed by Robert Debardelan on October 8, 2010, Thomas A. Rosenberger on October 12, 2010, and Robert Loretitsch on October 15, 2010 (collectively the "Florida actions") against the same defendants plus Merger Sub. The allegations in the Florida actions, as well as the relief requested, are also generally the same as those set forth in the Leonelli complaint. The Florida actions are also in their preliminary stages. On October 12, 2010, Mr. Rosenberger filed a motion to transfer and consolidate the Hoffner, Debardelan, and Rosenberger actions and appoint Mr. Rosenberger as lead plaintiff and his attorneys as lead plaintiffs' counsel. A counter motion to transfer and consolidate and for the appointment of lead plaintiff and lead plaintiffs' counsel was filed by Messrs. Hoffner and Debardelan on October 19, 2010. Those motions are currently pending.

Southwest believes that each of the above described lawsuits is without merit.

The Company is from time to time subject to various legal proceedings and claims arising in the ordinary course of business, including, but not limited to, examinations by the Internal Revenue Service (IRS). The Company's management does not expect that the outcome in any of its currently ongoing legal proceedings or the outcome of any proposed adjustments presented to date by the IRS, individually or collectively, will have a material adverse effect on the Company's financial condition, results of operations, or cash flow.

During 2008, the City of Dallas approved the Love Field Modernization Program (LFMP), a project to reconstruct Dallas Love Field (Airport) with modern, convenient air travel facilities. Pursuant to a Program Development Agreement (PDA) with the City of Dallas, the Company is managing this project, and major construction has commenced during 2010, with completion scheduled for the second half of 2014. Although subject to change, at the current time the project is expected to include the renovation of the Airport airline terminals and complete replacement of gate facilities with a new 20-gate facility, including infrastructure, systems and equipment, aircraft parking apron, fueling system, roadways and terminal curbside, baggage handling systems, passenger loading bridges and support systems, and other supporting infrastructure.

The PDA authorizes reimbursement to the Company of up to \$75 million for certain early LFMP expenditures the Company has incurred and will incur from April 25, 2008 until the issuance of bonds that will be used as funding for ongoing construction. The source of such reimbursement will be the proceeds of those bonds. As of September 30, 2010, the Company had spent a total of \$70 million of its own funds on a portion of the LFMP project, which funds are considered eligible for reimbursement. The Company has classified this amount as "Ground property and equipment" in its unaudited Condensed Consolidated Balance Sheet.

The Company has agreed to manage the majority of the LFMP project, and as a result, will be evaluating its ongoing accounting requirements in consideration of accounting guidance provided for lessees involved in asset construction, which can, depending on the specific facts and circumstances, require the lessee to report an asset and corresponding obligation for the cost of the project on the Company's balance sheet. As of the current time, the Company has not yet made a final determination of its accounting for the LFMP. It is currently expected that bonds being utilized to finance a portion of the LFMP will be issued during fourth quarter 2010, subject to market conditions, at which time the Company will be able to finalize its conclusions regarding its ongoing accounting treatment for the LFMP. The Company will guaranty principal and interest payments on the bonds.

FAIR VALUE MEASUREMENTS

Accounting standards pertaining to fair value measurements establish a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

As of September 30, 2010, the Company held certain items that are required to be measured at fair value on a recurring basis. These included cash equivalents, short-term investments (primarily treasury bills and certificates of deposit), certain noncurrent investments, interest rate derivative contracts, fuel derivative contracts, and available-for-sale securities. The majority of short-term investments consist of instruments classified as Level 1. However, certificates of deposit are classified as Level 2, due to the fact that the fair value for these instruments is determined utilizing observable inputs in non-active markets. Noncurrent investments consist of certain auction rate securities, primarily those collateralized by student loan portfolios, which are guaranteed by the U.S. Government. Other available-for-sale securities primarily consist of investments associated with the Company's excess benefit plan.

The Company's fuel and interest rate derivative instruments consist of over-the-counter (OTC) contracts, which are not traded on a public exchange. Fuel derivative instruments include both swaps as well as different types of option contracts, whereas interest rate derivatives consist of swap agreements. See Note 5 for further information on the Company's derivative instruments and hedging activities. The fair values of swap contracts are determined based on inputs that are readily available in public markets or can be derived from information available in publicly quoted markets. Therefore, the Company has categorized these swap contracts as Level 2. The Company determines the value of option contracts utilizing a standard option pricing model based on inputs that are either readily available in public markets, can be derived from information available in publicly quoted markets, or are quoted by financial institutions that trade these contracts. Because certain of the inputs used to determine the fair value of option contracts are unobservable (principally implied volatility), the Company has categorized these option contracts as Level 3. The Company also considers counterparty credit risk and its own credit risk in its determination of all estimated fair values. The Company has consistently applied these valuation techniques in all periods presented and believes it has obtained the most accurate information available for the types of derivative contracts it holds.

The Company's investments associated with its excess benefit plan consist of mutual funds that are publicly traded and for which market prices are readily available. This plan is a deferred compensation plan designed to hold Employee contributions in excess of limits established by Section 415 of the Internal Revenue Code. This plan is funded through qualifying Employee contributions and it impacts the Company's earnings through changes in the fair value of plan assets.

All of the Company's auction rate security instruments, totaling \$92 million at September 30, 2010, are classified as available for sale securities and are reflected at estimated fair value in the unaudited Condensed Consolidated Balance Sheet. In periods when an auction process successfully took place every 30-35 days, quoted market prices would be readily available, which would qualify the securities as Level 1. However, due to events in credit markets beginning during first quarter 2008, the auction events for most of these instruments failed, and, therefore, the Company has subsequently determined the estimated fair values of these securities utilizing a discounted cash flow analysis or other type of valuation model. The Company has performed, and routinely updates, a valuation for each of its auction rate security instruments, considering, among other items, the collateralization underlying the security investments, the expected future cash flows, including the final maturity, associated with the securities, and estimates of the next time the security is expected to have a successful auction or return to full par value.

In association with its estimate of fair value as of September 30, 2010, the Company has recorded a temporary unrealized decline in fair value of \$18 million, with an offsetting entry to AOCI. The Company continues to believe that this decline in fair value is due entirely to market liquidity issues, because the underlying assets for the majority of these auction rate securities held by the Company are almost entirely backed by the U.S. Government. In addition, these auction rate securities represented an immaterial portion of the Company's total cash, cash equivalent, and investment balance at September 30, 2010. The range of maturities for the Company's auction rate securities are from 8 years to 37 years. Considering the relative insignificance of these securities in comparison to the Company's liquid assets and other sources of liquidity, the Company has no current intention of selling these securities nor does it expect to be required to sell these securities before a recovery in their cost basis. At the time of the first failed auctions during first quarter 2008, the Company held a total of \$463 million in auction rate securities and, since that time, has been able to sell \$353 million of these instruments at par value.

The Company remains in discussions with its remaining counterparties to determine whether mutually agreeable decisions can be reached regarding the effective repurchase of its remaining auction rate securities. The Company has continued to earn interest on virtually all of its outstanding auction rate security instruments. Any future fluctuation in fair value related to these instruments that the Company deems to be temporary, including any recoveries of previous temporary write-downs, would be recorded to AOCI. If the Company determines that any future valuation adjustment was other than temporary, it would record a charge to earnings as appropriate.

The following items are measured at fair value on a recurring basis at September 30, 2010 and December 31, 2009:

| | | | Fair Value Measurements at Reporting Date Using | | | | | | |
|----------------------------------------|-----|------------|-------------------------------------------------|-----------------|--------|----------------|----|--------------|--|
| | | | Q | uoted Prices in | | | | <u>.</u> | |
| | | | Α | ctive Markets | Sig | nificant Other | | Significant | |
| | | | | for Identical | | Observable | | Unobservable | |
| | | | | Assets | | Inputs | | Inputs | |
| | Sep | tember 30, | | | | _ | | - | |
| <u>Description</u> | | 2010 | | (Level 1) | | (Level 2) | | (Level 3) | |
| <u>Assets</u> | | | | (in mi | illion | s) | | <u> </u> | |
| Cash equivalents | \$ | 1,031 | \$ | 1,031 | \$ | - | \$ | - | |
| Short-term investments: | | | | | | | | | |
| Treasury bills | | 2,089 | | 2,089 | | - | | - | |
| Certificates of deposit | | 260 | | 260 | | - | | - | |
| Noncurrent investments (a) | | 92 | | - | | - | | 92 | |
| Interest rate derivatives (see Note 5) | | 114 | | - | | 114 | | - | |
| Fuel derivatives: | | | | | | | | | |
| Swap contracts (b) | | 28 | | - | | 28 | | - | |
| Option contracts (b) | | 192 | | - | | - | | 192 | |
| Swap contracts (c) | | 232 | | - | | 232 | | - | |
| Option contracts (c) | | 716 | | - | | - | | 716 | |
| Other available-for-sale securities | | 39 | | 31 | | | | 8 | |
| Total assets | \$ | 4,793 | \$ | 3,411 | \$ | 374 | \$ | 1,008 | |
| Liabilities | | | | | | | | | |
| Fuel derivatives: | | | | | | | | | |
| Swap contracts (b) | \$ | (306) | \$ | - | \$ | (306) | \$ | - | |
| Option contracts (b) | | (201) | | - | | - | | (201) | |
| Swap contracts (c) | | (427) | | - | | (427) | | - | |
| Option contracts (c) | | (320) | | - | | - | | (320) | |
| Interest rate derivatives (see Note 5) | | (23) | | <u>-</u> | | (23) | | <u>-</u> | |
| Total liabilities | \$ | (1,277) | \$ | - | \$ | (756) | \$ | (521) | |

⁽a) Auction rate securities included in "Other assets" in the unaudited Condensed

Consolidated Balance Sheet.

⁽b) In the unaudited Condensed Consolidated Balance Sheet, amounts are presented as a net liability, and are also net of \$125 million in cash collateral provided to counterparties. See Note 5.

⁽c) In the unaudited Condensed Consolidated Balance Sheet, amounts are presented as a net asset. See Note 5.

| | | | Fa | air Value Mea | surement | ts at Report | ing Da | te Using |
|-------------------------------------|------|-----------|-------|----------------------------|----------|---------------------|--------|-----------|
| | | | ~ | ed Prices in ve Markets | | | Sig | gnificant |
| | | | | for | _ | ant Other rvable | Unc | bservable |
| | | | Ident | tical Assets | In | puts | | Inputs |
| | Dece | ember 31, | | | | | | |
| Description | ; | 2009 | (I | Level 1) | (Le | vel 2) | (I | Level 3) |
| <u>Assets</u> | | | | (in mi | llions) | | | |
| Cash equivalents | \$ | 1,114 | \$ | 1,114 | \$ | - | \$ | - |
| Short-term investments | | | | | | | | |
| Treasury bills | | 1,279 | | 1,279 | | - | | - |
| Certificates of deposit | | 125 | | 125 | | - | | - |
| Auction rate securities | | 75 | | - | | - | | 75 |
| Noncurrent investments (a) | | 99 | | - | | - | | 99 |
| Interest rate derivatives | | 47 | | - | | 47 | | - |
| Fuel derivatives (b) | | | | | | | | |
| Swap contracts | | 373 | | - | | 373 | | - |
| Option contracts | | 848 | | - | | - | | 848 |
| Other available-for-sale securities | | 38 | | 30 | | <u>-</u> | | 8 |
| Total assets | \$ | 3,998 | \$ | 2,548 | \$ | 420 | \$ | 1,030 |
| Liabilities | | | | | | | | |
| Fuel derivatives (b) | | | | | | | | |
| Swap contracts | \$ | (990) | \$ | _ | \$ | (990) | ¢. | _ |
| Option contracts | Ψ | (708) | ψ | - | Ψ | (220) | ψ | (708) |
| Interest rate derivatives | | (10) | | | | (10) | | (708) |
| Total liabilities | \$ | (1,708) | ¢ | _ | \$ | (1,000) | ¢ | (708) |
| Total Hauffities | Ф | (1,/00) | Φ | _ | Φ | (1,000) | Φ | (708) |

⁽a) Auction rate securities included in "Other assets" in the unaudited Condensed Consolidated Balance Sheet.
(b) In the unaudited Condensed Consolidated Balance Sheet, amounts are presented as a net liability, and are also net of \$330 million in cash collateral provided to counterparties.

Investments in certificates of deposit have been reclassified from Level 1 to Level 2 in the above tables, but the Company had no transfers of assets or liabilities between any of the above levels during the nine months ended September 30, 2010. The following tables present the Company's activity for items measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2010:

| Fair Value Measurements Using Significant Unobservable Inputs (Level 3) | | | | | | | | |
|-------------------------------------------------------------------------|----------------|----------------------------------------|------------------------------------------------------|------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| Fuel Auction Rate Other | | | | | | | | |
| Derivativ | es | Securities | _ | Securities | | | Total | |
| \$ | 46 | \$ 10 | 5 | \$ | 8 | \$ | 159 | |
| | | | | | | | | |
| 1 | 164 | | - | | - | | 164 | |
| 1 | 180 | (| 1) | | - | | 179 | |
| | 7 | | - | | - | | 7 | |
| | (30) | (1 | 2) | | - | | (42) | |
| | 20 | | - | | - | | 20 | |
| \$ 3 | 387 | \$ 9 | 2 (a) | \$ | 8 | \$ | 487 | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | Fuel Derivativ | Fuel Derivatives \$ 46 164 180 7 (30) | Fuel Derivatives \$ 46 \$ 10 164 180 (17 (30) (120) | Fuel Derivatives \$ 46 | Fuel Derivatives Unobservable Inputs (Level 3) \$ Auction Rate Securities Other Securities \$ 46 \$ 105 \$ 164 - 180 (1) 7 - (30) (12) 20 - | Fuel Derivatives Unobservable Inputs (Level 3) Auction Rate Securities Other Securities \$ 46 \$ 105 \$ 8 164 - - 180 (1) - 7 - - (30) (12) - 20 - - | Fuel Derivatives Unobservable Inputs (Level 3) Auction Rate Securities Other Securities \$ 46 \$ 105 \$ 8 \$ 164 - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - | |

(a) Included in "Other assets" in the unaudited Condensed Consolidated Balance Sheet.

assets still held at September 30, 2010

| Fair Value Measurements U | Using Significant |
|---------------------------|-------------------|
|---------------------------|-------------------|

| | <u>Unobservable Inputs (Level 3)</u> | | | | | | | |
|--------------------------------------------------|--------------------------------------|------|--------------|--------|-----------|---|----|-------|
| | Fuel | | Auction Rate | | Other | | | |
| (in millions) | Derivative | es | Securitie | es | Securitie | S | | Total |
| Balance at December 31, 2009 | \$ 1 | 40 | \$ | 174 | \$ | 8 | \$ | 322 |
| Total gains or (losses) (realized or unrealized) | | | | | | | | |
| Included in earnings | (| 84) | | - | | - | | (84) |
| Included in other comprehensive income | (| 93) | | (1) | | - | | (94) |
| Purchases | 5 | 25 | | - | | - | | 525 |
| Sales | (1 | 26) | | (81) | | - | | (207) |
| Settlements | | 25 | | - | | - | | 25 |
| Balance at September 30, 2010 | \$ 3 | 87 | \$ | 92 (a) | \$ | 8 | \$ | 487 |
| | | | | | | | | |
| The amount of total gains or (losses) for the | | | | | | | | |
| period included in earnings attributable to the | | | | | | | | |
| change in unrealized gains or losses relating to | | | | | | | | |
| assets still held at September 30, 2010 | \$ (| (53) | \$ | | \$ | _ | \$ | (53) |

(a) Included in "Other assets" in the unaudited Condensed Consolidated Balance Sheet.

All settlements from fuel derivative contracts that are deemed "effective" are included in "Fuel and oil" expense in the period the underlying fuel is consumed in operations. Any "ineffectiveness" associated with hedges, including amounts that settled in the current period (realized), and amounts that will settle in future periods (unrealized), is recorded in earnings immediately, as a component of "Other (gains) losses, net." See Note 5 for further information on hedging.

Any gains and losses (realized and unrealized) related to other investments are reported in "Other operating expenses," and were immaterial for the three and nine months ended September 30, 2010, and 2009.

The carrying amounts and estimated fair values of the Company's long-term debt at September 30, 2010, are contained in the below table. The estimated fair values of the Company's publicly held long-term debt were based on quoted market prices.

| | Car | rying | Estimated |
|---------------------------------------|-----|-------|------------|
| (<u>In millions</u>) | V | alue | fair value |
| 10.5% Notes due 2011 | \$ | 395 | \$ 432 |
| Term Loan Agreement due 2020 - 5.223% | | 599 | 551 |
| Term Loan Agreement due 2019 - 6.64% | | 320 | 333 |
| Term Loan Agreement due 2019 - 6.84% | | 115 | 125 |
| French Credit Agreements due 2012 | | 17 | 17 |
| 6.5% Notes due 2012 | | 367 | 390 |
| 5.25% Notes due 2014 | | 306 | 332 |
| 5.75% Notes due 2016 | | 277 | 302 |
| 5.125% Notes due 2017 | | 240 | 254 |
| French Credit Agreements due 2017 | | 77 | 77 |
| Pass Through Certificates due 2022 | | 444 | 455 |
| 7.375% Debentures due 2027 | | 71 | 80 |

11. EARLY RETIREMENT OFFER

On April 16, 2009, the Company announced Freedom '09, a one-time voluntary early retirement program offered to eligible Employees, in which the Company offered cash bonuses, medical/dental coverage for a specified period of time, and travel privileges based on work group and years of service. The purpose of this voluntary initiative and other initiatives was to right-size headcount in conjunction with the Company's decision to reduce its capacity by approximately five percent in 2009, and to reduce costs. Virtually all of the Company's Employees hired before March 31, 2008, were eligible to participate in the program. Participants' last day of work primarily fell between July 31, 2009, and April 15, 2010, as assigned by the Company based on the operational needs of particular work locations and departments, determined on an individual-by-individual basis. A total of 1,404 Employees elected to participate in Freedom '09. In accordance with accounting guidance for voluntary termination benefits, the Company recorded total costs of approximately \$66 million during the third quarter of 2009 upon acceptance of the retirement offer by Employees—all of which was reflected in salaries, wages, and benefits. The Company had no material remaining liability recorded for Freedom '09 at September 30, 2010.

Aircraft in service at period-end*

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Relevant Southwest comparative operating statistics for the three and nine months ended September 30, 2010 and 2009 are as follows:

547

545

0.4%

| | Three months ended September 30, | | | | | | |
|--------------------------------------------------------|----------------------------------|------------|----|------------|---------|--|--|
| | | 2010 | | 2009 | Change | | |
| Revenue passengers carried | | 22,879,097 | | 22,375,593 | 2.3% | | |
| Enplaned passengers | | 27,814,896 | | 26,396,360 | 5.4% | | |
| Revenue passenger miles (RPMs) (000s) | | 20,673,082 | | 19,706,579 | 4.9% | | |
| Available seat miles (ASMs) (000s) | | 25,557,692 | | 24,771,016 | 3.2% | | |
| Load factor | | 80.9% | ó | 79.6% | 1.3 pts | | |
| Average length of passenger haul (miles) | | 904 | | 881 | 2.6% | | |
| Average aircraft stage length (miles) | | 653 | | 640 | 2.0% | | |
| Trips flown | | 287,200 | | 283,663 | 1.2% | | |
| Average passenger fare | \$ | 132.53 | \$ | 113.95 | 16.3% | | |
| Passenger revenue yield per RPM (cents) | | 14.67 | | 12.94 | 13.4% | | |
| Operating revenue per ASM | | 12.49 | | 10.76 | 16.1% | | |
| Passenger revenue per ASM | | 11.86 | | 10.29 | 15.3% | | |
| Operating expenses per ASM (cents) | | 11.10 | | 10.67 | 4.0% | | |
| Operating expenses per ASM, excluding fuel (cents) (1) | | 7.47 | | 7.34 | 1.8% | | |
| Fuel costs per gallon, including fuel tax | \$ | 2.47 | \$ | 2.27 | 8.8% | | |
| Fuel costs per gallon, including fuel tax, economic | \$ | 2.38 | \$ | 2.13 | 11.7% | | |
| Fuel consumed, in gallons (millions) | | 375 | | 363 | 3.3% | | |
| Active fulltime equivalent Employees | | 34,836 | | 34,806 | 0.1% | | |
| | | | | | 0 407 | | |

| | Nine months ended September 30, | | | | | | | |
|--------------------------------------------------------|---------------------------------|------------|----|------------|---------|--|--|--|
| | | 2010 | | 2009 | Change | | | |
| Revenue passengers carried | | 65,739,354 | | 64,811,451 | 1.4% | | | |
| Enplaned passengers | | 79,063,561 | | 75,951,788 | 4.1% | | | |
| Revenue passenger miles (RPMs) (000s) | | 58,041,024 | | 56,281,687 | 3.1% | | | |
| Available seat miles (ASMs) (000s) | | 73,648,997 | | 74,495,618 | (1.1)% | | | |
| Load factor | | 78.8% | Ó | 75.6% | 3.2 pts | | | |
| Average length of passenger haul (miles) | | 883 | | 868 | 1.7% | | | |
| Average aircraft stage length (miles) | | 646 | | 641 | 0.8% | | | |
| Trips flown | | 836,314 | | 852,371 | (1.9)% | | | |
| Average passenger fare | \$ | 129.97 | \$ | 112.76 | 15.3% | | | |
| Passenger revenue yield per RPM (cents) | | 14.72 | | 12.98 | 13.4% | | | |
| Operating revenue per ASM | | 12.21 | | 10.25 | 19.1% | | | |
| Passenger revenue per ASM | | 11.60 | | 9.81 | 18.2% | | | |
| Operating expenses per ASM (cents) | | 11.16 | | 10.13 | 10.2% | | | |
| Operating expenses per ASM, excluding fuel (cents) (1) | | 7.52 | | 7.11 | 5.8% | | | |
| Fuel costs per gallon, including fuel tax | \$ | 2.48 | \$ | 2.07 | 19.8% | | | |
| Fuel costs per gallon, including fuel tax, economic | \$ | 2.36 | \$ | 1.89 | 24.9% | | | |
| Fuel consumed, in gallons (millions) | | 1,075 | | 1,083 | (0.7)% | | | |
| Active fulltime equivalent Employees | | 34,836 | | 34,806 | 0.1% | | | |
| Aircraft in service at period-end* | | 547 | | 545 | 0.4% | | | |

^{*} Excludes aircraft that have been removed from service and are in storage, held for sale, or for return to the lessor.

⁽¹⁾ See the following reconciliation of GAAP to non-GAAP financial measures.

Reconciliation of Reported Amounts to non-GAAP Financial Measures (unaudited) (in millions, except per share and per ASM amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | | | | | | |
|-----------------------------------------------------|-------------------------------------|--------|------------------------------------|--------|-------------------|-----------|----|--------|-------------------|
| | | 2010 | _ | 2009 | Percent Change | 2010 | _ | 2009 | Percent Change |
| Operating income (loss), as reported | \$ | 355 | \$ | 22 | | \$ 772 | \$ | 95 | |
| Add/(Deduct): Reclassification between Fuel & Oil | | | | | | | | | |
| and Other (gains) losses, net, associated with | | | | | | | | | |
| current period settled contracts | | (1) | | 1 | | (13) | | 30 | |
| Add/(Deduct): Contracts settling in the current | | | | | | | | | |
| period, but for which gains and/or (losses) | | | | | | | | | |
| have been recognized in a prior period* | | 34 | | 50 | | 145 | | 161 | |
| Add/(Deduct): Contracts settling in a prior period, | | | | | | | | | |
| but for which the underlying hedged fuel has | | | | | | | | | |
| been consumed in the current period | | - | | - | | - | | - | |
| Add: Charge from voluntary early out program, net | | - | | 56 | | - | | 56 | |
| Operating income, non-GAAP | \$ | 388 | \$ | 129 | n.a. | \$ 904 | \$ | 342 | 164.3 |
| | | | | | | | | | |
| Net income (loss), as reported | \$ | 205 | \$ | (16) | | \$ 328 | \$ | (16) | |
| Add/(Deduct): Mark-to-market impact from fuel | | | | | | | | | |
| contracts settling in future periods | | (27) | | 11 | | 4 | | (21) | |
| Add/(Deduct): Ineffectiveness from fuel hedges | | (') | | | | | | | |
| settling in future periods | | (24) | | (49) | | 22 | | (61) | |
| Add/(Deduct): Other net impact of fuel contracts | | | | (-) | | | | (-) | |
| settling in the current or a prior period | | | | | | | | | |
| (excluding reclassifications) | | 34 | | 50 | | 145 | | 161 | |
| Income tax impact of fuel contracts | | 7 | | - | | (64) | | (29) | |
| Add: Charge from voluntary early out program, net | | - | | 35 | | | | 35 | |
| Net income (loss), non-GAAP | \$ | 195 | \$ | 31 | n.a. | \$ 435 | \$ | 69 | n.a. |
| | | | | | | | | | |
| Net income (loss) per share, diluted, as reported | \$ | .27 | \$ | (.02) | | \$.44 | \$ | (.02) | |
| Add/(Deduct): Net impact to net income above | | | | | | | | | |
| from fuel contracts divided by dilutive shares | | (.01) | | .01 | | .14 | | .06 | |
| Add: Impact of special items, net | | - | | .05 | | - | | .05 | |
| Net income (loss) per share, diluted, non-GAAP | \$ | .26 | \$ | .04 | n.a. | \$.58 | \$ | .09 | n.a. |
| | | | | | | | | | |
| Operating expenses per ASM (cents) | | 11.10 | | 10.67 | | 11.16 | | 10.13 | |
| Deduct: Fuel expense divided by ASMs | | (3.63) | | (3.33) | | (3.64) | | (3.02) | |
| Deduct: Impact of special items, net | | _ | | (.23) | | - | | (.08) | |
| Operating expenses per ASM, non-GAAP, | | | | | | | | | |
| excluding fuel (cents) | | 7.47 | | 7.11 | 5.1 | 7.52 | | 7.03 | 7.0 |

^{*} As a result of prior hedge ineffectiveness and/or contracts marked to market through earnings.

NOTE REGARDING USE OF NON-GAAP FINANCIAL MEASURES

The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States (GAAP). These GAAP financial statements include unrealized non-cash adjustments and reclassifications, which can be significant, as a result of accounting requirements and elections made under accounting pronouncements relating to derivative instruments and hedging.

The Company also provides financial information in this filing that was not prepared in accordance with GAAP and should not be considered as an alternative to the information prepared in accordance with GAAP. The Company provides supplemental non-GAAP financial information, including results that it refers to as "economic", which the Company's management utilizes to evaluate its ongoing financial performance and the Company believes provides greater transparency to investors as supplemental information to its GAAP results. The Company's economic financial results differ from GAAP results in that they only include the actual cash settlements from fuel hedge contracts—all reflected within Fuel and oil expense in the period of settlement. Thus, Fuel and oil expense on an economic basis reflects the Company's actual net cash outlays for Fuel during the applicable period, inclusive of settled fuel derivative contracts. Any net premium costs paid related to option contracts are reflected as a component of Other (gains) losses, net, for both GAAP and non-GAAP (including economic) purposes. These economic results provide a better measure of the impact of the Company's fuel hedges on its operating performance and liquidity since they exclude the unrealized, non-cash adjustments and reclassifications that are recorded in GAAP results in accordance with accounting pronouncements relating to derivative instruments, and they reflect all cash settlements related to fuel derivative contracts within Fuel and oil expense. This enables the Company's management, as well as investors, to consistently assess its operating performance on a year-over-year or quarter-over-quarter basis after considering all programs in place to manage fuel expense. However, because these measures are not determined in accordance with GAAP, such measures are susceptible to varying calculations and not all companies calculate the measures in the same manner. As a result, the aforementioned measures, as presented, may not be directly comparable to simila

Further information on (i) the Company's fuel hedging program, (ii) the requirements of accounting for derivative instruments, and (iii) the causes of hedge ineffectiveness and/or mark-to-market gains or losses from derivative instruments is included in Note 5 and in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

Material Changes in Results of Operations

Recent Developments

On September 27, 2010, Southwest announced it had entered into a merger agreement providing for the acquisition of AirTran Holdings, Inc. ("AirTran") by Southwest. Subject to the terms and conditions of the agreement, which has been unanimously approved by the boards of directors of both Southwest and AirTran, if the merger is completed, each outstanding share of AirTran common stock will be converted into the right to receive 0.321 shares of Southwest common stock, which exchange ratio may be adjusted, and \$3.75 in cash, without interest. See Note 2 to the unaudited condensed consolidated financial statements for further information regarding the merger, the merger agreement, and the exchange ratio adjustment mechanism.

The Company believes that, if approved, its proposed acquisition of AirTran would position it to better respond to the economic and competitive challenges of the industry because:

- · it represents a unique opportunity to grow Southwest's presence in key markets it does not yet serve and would represent a significant step toward positioning Southwest for future growth;
- it would allow Southwest to offer more low-fare destinations by extending its network and diversifying into new markets, including significant opportunities to and from Atlanta, the busiest airport in the United States and the largest domestic market that Southwest does not currently serve;
- · it would allow Southwest to expand its presence in slot-controlled markets where Southwest currently has little (New York LaGuardia) or no (Ronald Reagan Washington National Airport) service;
- · it would allow Southwest to expand its service in other key domestic markets, including Boston and Baltimore and to add destinations to its route system;
- · based on current operations, the addition of AirTran would increase Southwest's share of current domestic market share capacity (as measured by ASMs) from approximately 15 percent to 19 percent;
- · it would provide access to key near-international leisure markets in the Caribbean and Mexico, as well as smaller cities and provide firsthand and meaningful insight into these new expansion opportunities; and
- · based on current operations, it is expected that the combined company would serve more than 100 million customers annually from more than 100 different destinations in the United States and near-international destinations.

The merger is subject to government approval and also must be approved by AirTran stockholders. The Company currently anticipates closing will occur in the first half of 2011. The Company believes the transaction has the potential to yield net annual synergies of more than \$400 million by 2013. Excluding one-time acquisition and integration costs estimated to be between \$300 million and \$500 million, the transaction is also expected to be accretive to Southwest's fully-diluted earnings per share in the first year following the close of the transaction, and strongly accretive, thereafter, upon full realization of the estimated net synergies. In addition, Southwest and AirTran are complementary, strategically, because both carriers have an emphasis on outstanding Customer service, high quality low-cost operations, an all Boeing fleet, a solid low-fare brand, and a strong Employee culture, and with relatively little route overlap between the two carriers.

Summary of Results

The Company's third quarter 2010 net income was \$205 million, or \$.27 per share, diluted, which was a significant improvement compared to the Company's third quarter 2009 net loss of \$16 million, or \$.02 per share, diluted. On a non-GAAP basis, the Company's third quarter 2010 net income was \$195 million, or \$.26 per share, diluted, which was significantly better than the Company's third quarter 2009 net income of \$31 million, or \$.04 per share, diluted, on a non-GAAP basis. The significant improvement in year-over-year results was primarily driven by better Passenger revenue yields, higher load factors, and favorable economic comparisons to 2009, a period during which results were significantly impacted by the economic recession, which contributed to a significant reduction in demand for commercial air travel, especially from higher yield Customers. However, as a result of actions taken by the Company and a moderate improvement in the U.S. economic environment, unit revenues (revenue per ASM flown) have improved significantly. The Company's actions have included reducing and reallocating capacity, eliminating a number of unprofitable flights, modest fare increases, targeted marketing campaigns such as "Bags Fly Free," improved revenue management processes, and additional service offerings such as the Company's EarlyBird Check-in and Pets Are Welcome on Southwest (PAWS) products, all of which have enhanced the Company's already strong Brand and Customer Experience. The Company has also continued its focus on managing costs, including right-sizing headcount. The Company's third quarter 2009 results included \$66 million (before the impact of profitsharing or taxes) in charges associated with Freedom '09, a voluntary early out program that was accepted by 1,404 Employees. The program was offered due to overstaffing created by the Company's prior decision to reduce its capacity during 2009.

The Company's GAAP results in both third quarter 2009 and 2010 included adjustments related to derivative contracts the Company utilizes in attempting to hedge against jet fuel price volatility. These primarily consisted of unrealized adjustments recorded as a result of marking to market derivatives used in the Company's fuel hedging program that did not qualify for special hedge accounting, and for hedge ineffectiveness, due to accounting requirements related to the derivative instruments used in the Company's hedging activities. These adjustments, which can be significant, as well as further information on the Company's hedging activities and accounting associated with derivative instruments, are discussed further in Note 5 to the unaudited condensed consolidated financial statements. In third quarter 2009, the net gains associated with fuel derivatives that were ineffective, as defined, or that did not qualify for special hedge accounting, totaled \$39 million and were recorded in "Other (gains) losses, net." In third quarter 2010, these net gains totaled \$50 million. The Company's operating income, which excludes the majority of the impact of these adjustments, improved significantly year-over-year. The Company had operating income of \$355 million in third quarter 2010 versus operating income of \$22 million in third quarter 2009. On a non-GAAP basis, the Company's third quarter 2010 operating income was \$388 million versus operating income of \$129 million in the same prior year period. This year-over-year improvement primarily was driven by a better overall revenue performance.

For the nine months ended September 30, 2010, the Company's net income was \$328 million, or \$.44 per share, diluted, compared to a net loss of \$16 million, or \$.02 loss per share for the nine months ended September 30, 2009. On a non-GAAP basis, the Company's net income for the nine months ended September 30, 2010, was \$435 million versus net income of \$69 million in the same prior year period. The significant improvement in results in both instances on a year-over-year basis was due to significant improvements in revenues, which more than offset higher fuel costs.

The Company continues to focus on methods to improve its unit revenues, as well as ways to control costs and reduce its exposure to higher fuel prices. Capacity is being managed in order to better match Customer demand through a continual flight schedule optimization process, which involves trimming unproductive and less popular flights and reallocating capacity to fund other market growth opportunities, and through more seasonal flying in specific markets. This enables the Company to add flights and new markets without growing its capacity. However, based on stronger demand and higher yields, the Company began to resume moderate increases in capacity on a year-over-year basis in third quarter 2010. The Company has announced it will begin service in 2011 to Charleston, South Carolina, Greenville/Spartanburg, South Carolina, and to the New York-New Jersey area though the acquisition of 18 pairs of takeoff and landing slots at Newark's Liberty International Airport.

The Company's third quarter 2010 operating expenses increased 7.3 percent versus third quarter 2009, the majority of which was attributable to higher fuel prices. For third quarter 2010, the Company's average jet fuel cost per gallon (including related fuel taxes) increased 8.8 percent compared to third quarter 2009, inclusive of gains and/or losses from fuel contract settlements and related adjustments associated with hedge ineffectiveness. Cash settlements associated with fuel hedging were a loss of \$56 million in third quarter 2010 versus cash settlement losses of \$78 million in third quarter 2009. Higher market jet fuel prices combined with the impact of these settlements in each year resulted in an 11.7 percent increase in the Company's economic jet fuel price per gallon. In addition, the Company experienced cost increases due to higher profitsharing expense, higher advertising and other revenue related costs, and from higher airport costs. For the nine months ended September 30, 2010, the Company's operating expenses increased \$675 million, or 8.9 percent, compared to the first nine months of 2009. This increase was also primarily driven by higher fuel costs.

In third quarter 2010, the Company received three new Boeing 737-700s and the Company's "active" fleet of 737s totaled 547 aircraft at September 30, 2010. Overall, the Company currently expects to end 2010 with 546 aircraft and to fly approximately the same number of ASMs for full year 2010 compared to 2009. For fourth quarter 2010, ASMs are expected to be approximately 5 percent higher than fourth quarter 2009.

Comparison of three months ended September 30, 2010, to three months ended September 30, 2009

Revenues

Consolidated operating revenues for third quarter 2010 increased by \$526 million, or 19.7 percent, compared to third quarter 2009, primarily due to a \$482 million, or 18.9 percent, increase in Passenger revenues. The majority of the increase in Passenger revenues was attributable to the 13.4 percent increase in Passenger yield (Passenger revenues per RPM flown), primarily as a result of higher average fares. The Company also recorded a 1.3 point increase in load factor (the percentage of seats filled, or RPMs divided by ASMs) versus third quarter 2009. The results for each of these items were due to the Company's focus on a number of revenue initiatives. These initiatives included (i) continued optimization of the Company's flight schedule to better match demand in certain markets and, at certain times, a reduction in capacity and slowdown in growth as a result of lower expected demand for air travel, (ii) the Company's "Bags Fly Free" policy and advertising campaign, in which the Company differentiates its product and service from competitors that charge additional fees for a Customer's first and second checked bag, (iii) fare increases, (iv) a new and improved website at southwest.com, (v) entrance into new markets for the Company, such as New York LaGuardia, Boston Logan, Milwaukee, and Panama City, and (vi) other revenue management process changes. These initiatives have enabled the Company to offset the fact that the percentage of full-fare bookings continues to remain below historical levels for the Company. Even with weaker demand for full-fare bookings, which has not yet returned to pre-recession levels, the Company has now reported quarterly load factor records in five consecutive quarters through third quarter 2010.

The Company has also introduced or strengthened other revenue initiatives such as EarlyBird check-in, which allows Customers to automatically get an assigned boarding position before general check-in begins, and service charges for unaccompanied minors and for carrying pets. In addition, the Company continues to explore and plan for other revenue-producing opportunities. The Company began installing WiFi connectivity on its fleet in third quarter 2010, with plans to continue installation on additional aircraft over the next several years. The Company also continues to work towards implementing international marketing alliances, including enabling international connecting itineraries to Mexico with Volaris, and the launch of a new and improved frequent flyer program. The Company believes its planned acquisition of AirTran, along with these and other planned programs and processes, create substantial opportunities for future revenue growth. As of October 20, 2010, the Company's month-to-date October Passenger unit revenues are up approximately 11 percent versus October 2009. Bookings, thus far, for the remainder of October, and for November and December 2010 also appear strong. The Company is encouraged by the sustained momentum, especially in what is typically a seasonally weaker travel period. Assuming traffic and revenue trends continue, the Company expects a solid unit Passenger revenue improvement in fourth quarter 2010 versus the same prior year period, even with more difficult year-over-year comparisons.

Consolidated freight revenues increased 10.7 percent compared to third quarter 2009, primarily as a result of higher average rates charged. The Company expects a comparable year-over-year growth rate in consolidated freight revenues for fourth quarter 2010. Other revenues increased 46.6 percent compared to third quarter 2009. Approximately 70 percent of this increase was as a result of higher revenues from initiatives such as the Company's EarlyBird product, and growth in the number of Customers paying service charges for unaccompanied minors and for pets. The remainder of the increase in Other revenues primarily was due to higher commissions earned from programs the Company sponsors with certain business partners, such as the Company sponsored co-branded Visa card. The Company expects Other revenues for fourth quarter 2010 to also exceed fourth quarter 2009, although at a much lower rate than the year-over-year increase in third quarter 2010.

Operating expenses

Consolidated operating expenses for third quarter 2010 increased \$193 million, or 7.3 percent, compared to third quarter 2009, while capacity increased 3.2 percent. Historically, except for changes in the price of fuel, changes in operating expenses for airlines primarily are driven by changes in capacity, or ASMs. The following table presents Southwest's operating expenses per ASM for third quarter 2010 and third quarter 2009 followed by explanations of these changes on a per-ASM basis and/or on a dollar basis (in cents, except for percentages):

| | Three months ende 30, | a september | Per ASM | Percent | |
|-----------------------------------|-----------------------|-------------|---------|---------|--|
| | 2010 | 2009 | Change | Change | |
| Salaries, wages, and benefits | 3.67¢ | 3.67¢ | -¢ | - | |
| Fuel and oil | 3.63 | 3.34 | .29 | 8.7 | |
| Maintenance materials and repairs | .77 | .74 | .03 | 4.1 | |
| Aircraft rentals | .17 | .19 | (.02) | (10.5) | |
| Landing fees and other rentals | .82 | .77 | .05 | 6.5 | |
| Depreciation | .63 | .65 | (.02) | (3.1) | |
| Other operating expenses | 1.41 | 1.31 | .10 | 7.6 | |
| Total | 11.10¢ | 10.67¢ | .43¢ | 4.0 | |

Operating expenses per ASM (unit costs) for the three months ended September 30, 2010, increased 4.0 percent compared to third quarter 2009. On a dollar basis, operating expenses increased \$193 million for third quarter 2010 compared to third quarter 2009. Approximately 67 percent of the increase in unit costs, and over 50 percent of the increase on a dollar basis, was due to higher fuel costs as the Company's average jet fuel costs per gallon increased by 8.8 percent to \$2.47, including hedging activity. Higher profitsharing expense also contributed a significant portion of the year-over-year increase in costs per ASM and on a dollar basis during third quarter 2010, primarily due to the Company's better financial results. However, third quarter 2009 operating expenses included \$66 million in charges associated with the Company's 2009 Freedom '09 early-out program. See Note 11 to the unaudited condensed consolidated financial statements. On a non-GAAP basis, the Company's operating expenses per ASM, excluding fuel, increased 5.1 percent to 7.47 cents for third quarter 2010 compared to the same prior year period. Based on current cost trends, the Company expects another year-over-year increase for fourth quarter 2010 nonfuel unit costs, approximately in the 6 percent range.

Salaries, wages, and benefits expense per ASM for the three months ended September 30, 2010, were flat compared to third quarter 2009, and on a dollar basis increased \$29 million. However, third quarter 2009 included \$66 million (excluding the impact of profitsharing and income taxes) in expense associated with Freedom '09, the Company's early out program. Excluding these third quarter 2009 charges, the majority of the year-over-year increase in salaries, wages, and benefits on both a dollar and a per-ASM basis was due to higher profitsharing expense associated with the Company's substantial increase in "economic" earnings. The Company's profitsharing expense is based on its income calculated on an "economic" basis, and thus excludes the unrealized gains and/or losses the Company records in its fuel hedging program. See the previous Note Regarding Use of Non-GAAP Financial Measures for further information. Based on current trends, the Company expects fourth quarter 2010 salaries, wages, and benefits expense per ASM to be higher than the 3.67 cents per ASM experienced in third quarter 2010, primarily due to the allocation of salary and benefit costs over the lower seasonal capacity expected to be flown in fourth quarter 2010.

The Company's Stock Clerks are subject to an agreement between the Company and the International Brotherhood of Teamsters, Local 19 ("IBT Local 19"). This agreement became amendable in August 2008. The Company and IBT Local 19 reached a Tentative Agreement on behalf of the Southwest Stock Clerks in October 2010, which will be voted on by the Company's Stock Clerks during fourth quarter 2010. If approved by a majority vote of the Stock Clerks, their contract would become amendable August 16, 2013.

The Company's Flight Attendants are subject to an agreement between the Company and the Transport Workers Union Local No. 556 ("TWU 556") that becomes amendable May 31, 2012. As part of its evaluation process for the addition of the Boeing 737-800 to its fleet, the Company and TWU 556 have tentatively agreed on a one-year contract extension to the existing agreement. If approved by a majority vote of the Flight Attendants, which is expected to take place during fourth quarter 2010, their contract would become amendable May 31, 2013.

The Company's Pilots are subject to an agreement between the Company and the Southwest Airlines Pilots Association ("SWAPA") that becomes amendable August 31, 2011. As part of its evaluation process for the addition of the Boeing 737-800 to its fleet, the Company and SWAPA have tentatively agreed on a one-year contract extension to the existing agreement. If approved by a majority vote of the Pilots, which is expected to take place during fourth quarter 2010, their contract would become amendable August 31, 2012.

Fuel and oil expense for the three months ended September 30, 2010, increased \$100 million, and on a per ASM basis increased 8.7 percent, both primarily due to an 8.8 percent increase in the Company's fuel cost per gallon. The Company had hedging losses reflected in Fuel and oil expense totaling \$89 million, while third quarter 2009 hedging losses recorded in Fuel and oil expense were \$130 million. However, these totals exclude gains and/or losses recognized from hedge ineffectiveness, which are recorded as a component of Other (gains) losses, net. See Note 5 to the unaudited condensed consolidated financial statements.

As of October 15, 2010, the Company has derivative contracts in place related to fourth quarter 2010 for approximately 40 percent of its estimated fuel consumption at varying crude-equivalent prices up to approximately \$95 per barrel; approximately 10 percent if market prices settle in the \$95 to \$120 per barrel range; and approximately 30 percent if market prices exceed \$120 per barrel. For 2011, the Company has derivative contracts in place for approximately 65 percent of its fuel consumption at varying crude-equivalent prices up to approximately \$90 per barrel; approximately 55 percent if prices settle between \$90 and \$95 per barrel; approximately 30 percent if prices settle between \$95 and \$105 per barrel; and approximately 55 percent if prices exceed \$105 per barrel. Beyond 2011, the Company has coverage of approximately 60 percent of its estimated fuel consumption in 2012; approximately 50 percent in 2013; and approximately 45 percent in 2014 all at varying price levels.

As a result of prior hedging activities, the Company continues to have significant amounts "frozen" in AOCI, and these amounts will be recognized in the statement of operations in future periods when the underlying fuel derivative contracts settle. The following table displays the Company's estimated fair value of remaining fuel derivative contracts (not considering the impact of the cash collateral provided to counterparties—See Note 5 to the unaudited condensed consolidated financial statements for further information) as well as the amount of deferred losses in AOCI at September 30, 2010, and the expected future periods in which these items are expected to settle and/or be recognized in earnings (in millions):

| | | Fair value (liability) of fuel | | nt of leferred |
|-------|-----------|-----------------------------------|-----------|-------------------|
| | | | | September |
| | derivativ | e contracts | 30 | , |
| Year | at Septem | ber 30, 2010 | 2010 (net | t of tax) |
| 2010 | \$ | (33) | \$ | (59) |
| 2011 | | (171) | | (179) |
| 2012 | | (59) | | (97) |
| 2013 | | 4 | | (98) |
| 2014 | | 173 | | 13 |
| Total | \$ | (86) | \$ | (420) |

Based on forward market prices and the amounts in the above table (and excluding any other subsequent changes to the fuel hedge portfolio), the Company's jet fuel costs per gallon are expected to exceed market (i.e., unhedged) prices during some of these periods. This is based primarily on expected future cash settlements associated with fuel derivatives, but excludes any impact associated with the ineffectiveness of fuel hedges or fuel derivatives that are marked to market because they do not qualify for special hedge accounting. See Note 5 to the unaudited condensed consolidated financial statements for further information. Based on the current 2010 fuel hedge portfolio and market prices (as of October 15, 2010), the Company estimates economic fuel costs, including fuel taxes, for fourth quarter 2010 will be in the \$2.45 to \$2.50 per gallon range. Assuming no changes to the Company's current 2010 and 2011 fuel derivative portfolios, and considering only the expected net cash payments related to hedges that will settle in the remainder of 2010 and in 2011, the Company is providing a sensitivity table for fourth quarter 2010 and full year 2011 jet fuel prices at different crude oil assumptions as of October 15, 2010, and for expected premium costs associated with settling contracts each period.

Estimated difference in Southwest jet fuel price per gallon, compared to unhedged market prices, including taxes

| Avg crude | oil | | |
|----------------|-------|---------------------|----------------|
| price per ba | arrel | Fourth quarter 2010 | Full year 2011 |
| \$ | 50 | (\$.49) | (\$.46) |
| \$ | 60 | (\$.35) | (\$.32) |
| \$ | 70 | (\$.20) | (\$.20) |
| \$ | 82* | (\$.08) | (\$.10) |
| \$ | 90 | \$.01 | (\$.04) |
| \$ | 100 | \$.04 | \$.01 |
| \$ | 125 | \$.04 | \$.20 |
| \$ | 150 | \$.20 | \$.54 |
| | | | |
| Estimated | | | |
| premium costs* | * | \$36 million | \$150 million |

^{*} Based on the current actual forward crude oil curve as of October 15, 2010.

Maintenance materials and repairs expense for the three months ended September 30, 2010, increased \$12 million on a dollar basis compared to third quarter 2009, and increased 4.1 percent on a per-ASM basis. These increases primarily were attributable to higher airframe repairs associated with routine heavy maintenance checks. The Company expects Maintenance materials and repairs per ASM for fourth quarter 2010 to be in line with the .77 cents per ASM reported in third quarter 2010, based on currently scheduled airframe maintenance events and projected engine hours flown.

^{**} Premium costs are recognized as a component of Other (gains) losses, net.

Aircraft rentals per ASM for the three months ended September 30, 2010, decreased 10.5 percent compared to third quarter 2009, and, on a dollar basis, decreased \$4 million. Both of these decreases primarily were due to the Company's renegotiation of the lease agreements for several leased 737-300 aircraft at lower rates and the return of three older 737-300s to lessors at the end of their lease terms in the past twelve months. Approximately 16 percent of the Company's aircraft fleet is currently accounted for as operating leases. Considering forecasted ASMs flown for fourth quarter 2010, the Company expects aircraft rentals per ASM to be comparable to fourth quarter 2009's .20 cents.

Landing fees and other rentals for the three months ended September 30, 2010, increased \$18 million on a dollar basis, and increased 6.5 percent on a per ASM basis compared to third quarter 2009. The majority of these increases were due to higher landing fees expense at airports as a result of higher rates charged by those airports due to either higher operating costs or to cover shortfalls caused by reductions in service by airlines over the past few years. The Company currently expects Landing fees and other rentals in fourth quarter 2010 to be in line with third quarter 2010's .82 cents per ASM.

Depreciation expense for the three months ended September 30, 2010, decreased by \$1 million on a dollar basis compared to third quarter 2009, and decreased 3.1 percent on a per-ASM basis. On a per-ASM basis, the 3.1 percent decrease primarily was due to reductions in the estimated residual values of a portion of the Company's owned 737-300 and 737-500 aircraft in both years. In third quarter 2009, the Company reduced estimated residual values for 737-300 and 737-500 aircraft retired in that period or expected to be retired over the next few years. In third quarter 2010, based on current and expected future market conditions for used aircraft, the Company reduced estimated residual values for the remainder of its owned 737-300 and 737-500 aircraft. As a result of these adjustments in each year, the increase in depreciation expense per ASM in third quarter 2009 exceeded the increase in third quarter 2010, resulting in the year-over-year reduction to expense on a per-ASM basis. See Note 3 to the unaudited condensed consolidated financial statements for further information. For fourth quarter 2010, the Company expects Depreciation expense per ASM to be comparable to fourth quarter 2009's 66 cents.

Other operating expenses per ASM for the three months ended September 30, 2010 increased 7.6 percent, and on a dollar basis, increased \$39 million. On both a dollar and a per-ASM basis, approximately one-third of these increases was due to an increase in revenue-related costs (such as credit card processing fees) associated with the 18.9 percent increase in Passenger revenues. In addition, more than 25 percent of the increase on both a dollar and a per-ASM basis was due to higher advertising expense. For fourth quarter 2010, the Company currently expects Other operating expenses per ASM to be approximately 1.60 cents.

Through the 2003 Emergency Wartime Supplemental Appropriations Act, the federal government has continued to provide renewable, supplemental, first-party war-risk insurance coverage to commercial carriers, at substantially lower premiums than prevailing commercial rates and for levels of coverage not available in the commercial market. The government-provided supplemental coverage from the Wartime Act is currently set to expire on December 31, 2010. Although another extension beyond this date is expected, if such coverage is not extended by the government, the Company could incur substantially higher insurance costs or unavailability of adequate coverage in future periods.

Other

Interest expense for the three months ended September 30, 2010, decreased \$5 million, or 10.4 percent, compared to third quarter 2009, primarily due to the Company's conversion of its \$400 million of 10.5% secured notes due 2011 and its \$300 million 5.75% senior unsecured notes due 2016 to floating interest rates during fourth quarter 2009. The Company expects interest expense for fourth quarter 2010 to be comparable to the expense recorded during third quarter 2010, based on currently anticipated borrowings, repayments, and floating interest rates.

Other (gains) losses, net, primarily includes amounts recorded in accordance with the Company's hedging activities. The following table displays the components of Other (gains) losses, net, for the three months ended September 30, 2010 and 2009:

| | Three months ended September 30, | | | |
|----------------------------------------------------------------------|----------------------------------|------|-------|--|
| (<u>In millions</u>) | | 2010 | 2009 | |
| Mark-to-market impact from fuel contracts settling in future | | | | |
| periods - included in Other (gains) losses, net | \$ | (27) | \$ 11 | |
| Ineffectiveness from fuel hedges settling in future periods - | | | | |
| included in Other (gains) losses, net | | (24) | (49) | |
| Realized ineffectiveness and mark-to-market (gains) or | | | | |
| losses - included in Other (gains) losses, net | | 1 | (1) | |
| Premium cost of fuel contracts included in Other (gains) losses, net | | 37 | 35 | |
| Other | | _ | 6 | |
| | \$ | (13) | \$ 2 | |

The Company's effective tax rate was approximately 38.3 percent in third quarter 2010 compared to 20.7 percent in third quarter 2009. The lower rate in third quarter 2009 primarily was due to the near break-even financial results recorded by the Company on a year-to-date basis as of September 2009, and the related impact that permanent tax differences were expected to have on the Company's full year 2009 financial projections. The Company currently projects a full year 2010 tax rate of 38 to 39 percent based on currently forecasted financial results.

Comparison of nine months ended September 30, 2010 to nine months ended September 30, 2009

Revenues

Consolidated operating revenues for the first nine months of 2010 increased by \$1.4 billion, or 17.7 percent, compared to the first nine months of 2009, primarily due to a \$1.2 billion, or 16.9 percent, increase in Passenger revenues. The majority of the increase in Passenger revenues was attributable to the 13.4 percent increase in Passenger yield, primarily due to higher average fares. This was achieved through a number of revenue initiatives the Company has focused on since the first half of 2009, including (i) continued optimization of the Company's flight schedule, (ii) the Company's "Bags Fly Free" advertising campaign, (iii) a new and improved website at southwest.com, (iv) entrance into new markets for the Company, (v) fare increases, and (vi) other revenue management process changes.

Consolidated freight revenues increased 8.0 percent compared to the first nine months of 2009, primarily as a result of higher average rates charged. Other revenues increased 44.9 percent compared to the first nine months of 2009 primarily as a result of revenues from recent initiatives, such as the Company's EarlyBird product, and service charges for unaccompanied minors and for pets.

Operating expenses

Consolidated operating expenses for the first nine months of 2010 increased \$675 million, or 8.9 percent, compared to the first nine months of 2009, while capacity was 1.1 percent lower than the first nine months of 2009. Historically, except for changes in the price of fuel, changes in operating expenses for airlines primarily are driven by changes in capacity, or ASMs. The following table presents Southwest's operating expenses per ASM for the first nine months of 2010 and the first nine months of 2009 followed by explanations of these changes on a per-ASM basis and/or on a dollar basis (in cents, except for percentages):

| | Nine months ende | d September | | | |
|--------------------------------|------------------|-------------|---------|---------|--|
| | 30, | | Per ASM | Percent | |
| | 2010 | 2009 | Change | Change | |
| | | | | | |
| Salaries, wages, and benefits | 3.73¢ | 3.50¢ | .23¢ | 6.6 | |
| Fuel and oil | 3.64 | 3.02 | .62 | 20.5 | |
| Maintenance materials | | | | | |
| and repairs | .75 | .75 | - | - | |
| Aircraft rentals | .18 | .19 | (.01) | (5.3) | |
| Landing fees and other rentals | .82 | .72 | .10 | 13.9 | |
| Depreciation | .64 | .62 | .02 | 3.2 | |
| Other operating expenses | 1.40 | 1.33 | .07 | 5.3 | |
| | | | | | |
| Total | 11.16¢ | 10.13¢ | 1.03¢ | 10.2 | |

Operating expenses per ASM for the nine months ended September 30, 2010, increased 10.2 percent compared to the first nine months of 2009. Approximately 60 percent of this increase was due to higher fuel costs as the Company's average jet fuel costs per gallon increased by 19.8 percent to \$2.48, including hedging activity. Higher salaries, wages, and benefits also contributed approximately 23 percent of the year-over-year increase in costs per ASM during the first nine months of 2010, primarily due to higher profitsharing expense. The Company's operating expenses per ASM, excluding fuel, increased 5.8 percent to 7.52 cents for the first nine months of 2010 compared to the same prior year period. On a dollar basis, the majority of the \$675 million overall increase in operating expenses was also due to the \$431 million increase in Fuel and oil expense, as a result of the higher fuel cost per gallon.

Salaries, wages, and benefits expense per ASM for the nine months ended September 30, 2010, increased 6.6 percent compared to the first nine months of 2009, and on a dollar basis increased \$141 million. Excluding the \$66 million charge recorded in third quarter 2009 associated with Freedom '09, the majority of the year-over-year increase on a dollar basis was due to higher profitsharing expense associated with the Company's improved financial results in 2010. The Company's profitsharing expense is based on its income calculated on an "economic" basis, and thus excludes the unrealized gains and/or losses the Company records in its fuel hedging program. See the previous Note Regarding Use of Non-GAAP Financial Measures for further information. Excluding the \$66 million charge recorded in third quarter 2009 associated with Freedom '09, on a per-ASM basis, the majority of the year-over-year increase was due to higher average wage rates. These higher average wage rates primarily are a result of a reduction in hiring by the Company and contractually negotiated wage rate increases for the majority of Employees.

Fuel and oil expense for the nine months ended September 30, 2010, increased \$431 million, and on a per ASM basis increased 20.5 percent, both primarily due to a 19.8 percent increase in the Company's fuel cost per gallon. The Company had hedging losses reflected in Fuel and oil expense totaling \$270 million, while the first nine months of 2009 hedging losses recorded in Fuel and oil expense were \$393 million. However, these totals exclude gains and/or losses recognized from hedge ineffectiveness, which are recorded as a component of Other (gains) losses, net. See Note 5 to the unaudited condensed consolidated financial statements.

Landing fees and other rentals for the nine months ended September 30, 2010, increased \$69 million on a dollar basis, and increased 13.9 percent on a per ASM basis compared to the first nine months of 2009. The majority of these increases were due to higher landing fees expense at airports as a result of higher rates charged by those airports due to either higher operating costs or to cover shortfalls caused by reductions in service by airlines over the past few years.

Depreciation expense for the nine months ended September 30, 2010, increased by \$7 million on a dollar basis compared to the first nine months of 2009, and increased 3.2 percent on a per-ASM basis. On both a dollar and a per-ASM basis, these increases primarily were due to the amortization of capitalized software costs associated with various information technology upgrade and replacement projects.

Other operating expenses per ASM for the nine months ended September 30, 2010, increased 5.3 percent, and on a dollar basis, increased \$33 million. On both a dollar and a per-ASM basis, these increases were due to an increase in revenue-related costs (such as credit card processing fees) associated with the 16.9 percent increase in Passenger revenues.

Other

Interest expense for the nine months ended September 30, 2010, decreased \$14 million, or 10.0 percent, compared to the first nine months of 2009, primarily due to the Company's conversion of its \$400 million of 10.5% secured notes due 2011 and its \$300 million of 5.75% senior unsecured notes due 2016 to floating interest rates during fourth quarter 2009.

Capitalized interest for the nine months ended September 30, 2010, decreased \$1 million, or 6.3 percent, compared to the same prior year period primarily due to a decline in interest rates and a decrease in progress payment balances for scheduled future aircraft deliveries.

Interest income for the nine months ended September 30, 2010, decreased by \$2 million, or 18.2 percent, compared to the same prior year period, primarily due to a decrease in rates earned on invested cash and short-term investments.

Other (gains) losses, net, primarily includes amounts recorded in accordance with the Company's hedging activities. The following table displays the components of Other (gains) losses, net, for the nine months ended September 30, 2010 and 2009:

| Nine n | nonths end | ed September 30, | |
|--------|------------|------------------------|--------------------|
| 2010 | | 2009 | |
| | | | |
| \$ | 4 | \$ | (21) |
| | | | |
| | 22 | | (61) |
| | | | |
| | 13 | | (30) |
| | | | |
| | 98 | | 104 |
| | 1 | | 10 |
| \$ | 138 | \$ | 2 |
| | | \$ 4 22 13 98 | \$ 4 \$ 22 13 98 1 |

The Company's effective tax rate was approximately 38.3 percent in the first nine months of 2010 compared to 21.2 percent in the first nine months of 2009. The rate in 2009 was impacted by the Company's expected near breakeven earnings for 2009 at that time and the related impact that permanent tax differences had on those projections.

Liquidity and Capital Resources

Net cash provided by operating activities was \$385 million for the three months ended September 30, 2010, compared to \$72 million provided by operating activities in the same prior year period. For the nine months ended September 30, 2010, net cash provided by operating activities was \$1.3 billion compared to \$493 million provided by operating activities in the first nine months of 2009. The operating cash flows for the first nine months of 2010 were largely impacted by net income, changes in Air traffic liability, cash paid to counterparties to add to the Company's future period fuel hedge position, as well as noncash depreciation and amortization expense. For the first nine months of 2010, there was a \$379 million increase in Air traffic liability as a result of bookings for future travel, a net \$401 million spent on the purchase of fuel hedging option contracts that will settle in future years, and a \$469 million increase in operating cash flow associated with depreciation and amortization expense. See Note 5 to the unaudited condensed consolidated financial statements for further information. For the first nine months of 2009, operating cash flows were primarily impacted by a \$462 million increase in operating cash flow associated with depreciation and amortization expense, a \$251 million increase in Air traffic liability, and \$185 million in cash deposits provided to counterparties associated with the Company's fuel hedging program. Net cash provided by operating activities is primarily used to finance capital expenditures and provide working capital.

Net cash flows used in investing activities during the three months ended September 30, 2010, totaled \$312 million compared to \$297 million used in investing activities in the same prior year period. For the nine months ended September 30, 2010, net cash flows used in investing activities was \$1.2 billion, compared to \$1.3 billion used in the same prior year period. Investing activities in both years primarily consisted of payments for new 737-700 aircraft delivered to the Company and progress payments for future aircraft deliveries, as well as changes in the balance of the Company's short-term investments and noncurrent investments. During the nine months ended September 30, 2010, the Company's short-term and noncurrent investments increased by a net \$847 million, versus a net increase of \$842 million during the same prior year period.

Net cash used in financing activities during the three months ended September 30, 2010, was \$31 million, compared to \$181 million provided by financing activities for the same period in 2009. For the nine months ended September 30, 2010, net cash flows used in financing activities was \$130 million, compared to \$353 million provided by financing activities in the same prior year period. During the nine months ended September 30, 2010, the Company repaid \$123 million in debt and capital lease obligations that came due, and also repaid \$44 million from a credit line borrowing associated with auction rate security instruments that were redeemed back to its counterparty. During the nine months ended September 30, 2009, the Company raised \$381 million from the sale and leaseback of eleven 737-700 aircraft, borrowed \$332 million under a term loan agreement, and borrowed \$124 million under a secured term loan arrangement. Also during the nine months ended September 30, 2009, the Company repaid \$400 million and \$91 million it had borrowed during 2008 under its revolving credit agreement and a credit line borrowing, respectively.

The Company is a "well-known seasoned issuer" and has a universal shelf registration statement that allows it to register an indeterminate amount of debt or equity securities for future sales. The Company intends to use the proceeds from any future securities sales off this shelf for general corporate purposes. The Company has not issued any securities under this shelf registration statement to date.

Contractual Obligations and Contingent Liabilities and Commitments

Southwest has contractual obligations and commitments primarily for future purchases of aircraft, payment of debt, and lease arrangements. Through the first nine months of 2010, the Company purchased nine new 737-700 aircraft from Boeing, and the Company has one additional new 737-700 scheduled delivery from Boeing during fourth quarter 2010. The Company also brought back two of the four 737-300 aircraft that had been removed from active service and put into storage during 2009, and retired one of its older 737-300 aircraft from service during the first nine months of 2010. The Company has signed an agreement to lease three previously-owned 737-700 aircraft, and currently expects one of the leased aircraft to be delivered by the end of 2010 and the other two in 2011. The three additional aircraft are being leased solely to cover additional maintenance lines needed for elective maintenance needs the Company has opted to accelerate over the next several years. Based on planned retirements in fourth quarter 2010, the Company expects to end the year with 546 aircraft. As of October 20, 2010, the Company had the following scheduled 737-700 aircraft deliveries:

| | The Boeing Company | | | | | | |
|--------------|--------------------|---------|--------------------|---------------------|-------|----|------------------------|
| | Firm | Options | Purchase Rights | Previously Owned | Total | , | n millions) nmitment** |
| 2010 | 10* | - | - | 1 | 11 | \$ | 44 |
| 2011 | 14 | - | - | 2 | 16 | | 524 |
| 2012 | 23 | - | - | - | 23 | | 765 |
| 2013 | 19 | 6 | - | - | 25 | | 701 |
| 2014 | 21 | 6 | - | - | 27 | | 713 |
| 2015 | 14 | 1 | - | - | 15 | | 539 |
| 2016 | 15 | 7 | - | - | 22 | | 478 |
| 2017 | - | 17 | - | - | 17 | | - |
| Through 2021 | - | | 98 | | 98 | | - |
| Total | 116 | 37 | 98 | 3 | 254 | \$ | 3,764 |

^{*} Includes nine aircraft delivered through October 20, 2010.

The Company has the option, which must be exercised two years prior to the contractual delivery date, to substitute 737-800s for the 737-700s. During third quarter 2010, the Company announced it is performing an internal evaluation of whether to convert a portion of its 737-700 future orders to 737-800 aircraft.

The following table details information on the active aircraft in the Company's fleet that were in service as of September 30, 2010:

| - | 737 Type | Seats | Average Age (Yrs) | Number of Aircraft | Number Owned | Number Leased |
|---|----------|-------|----------------------|-----------------------|-----------------|------------------|
| | -300 | 137 | 18.9 | 173 | 106 | 67 |
| | -500 | 122 | 19.4 | 25 | 16 | 9 |
| | -700 | 137 | 6.7 | 349 | 329 | 20 |
| | TOTALS | | 11.1 | 547 | 451 | 96 |

As discussed in Note 2 to the unaudited condensed consolidated financial statements, a portion of the consideration to be paid by the Company in the Merger will be in cash. The Company intends to fund approximately \$670 million in cash consideration to AirTran stockholders out of cash on hand. The Company believes that its current liquidity position, including cash and short-term investments of \$3.4 billion as of September 30, 2010, and its fully available, unsecured revolving credit facility of \$600 million, will enable it to fund the Merger without adding significant further borrowings.

The Company has various options available to meet its capital and operating commitments, including cash on hand and short-term investments at September 30, 2010, of \$3.4 billion, internally generated funds, and its \$600 million revolving credit facility that expires in October 2012. However, if a liquidity need were to arise, the Company believes it has access to financing arrangements because of its current investment grade credit ratings, unencumbered assets and modest leverage, which should enable it to meet its funding requirements for the Merger, as well as its ongoing operating cash flow needs. As of September 30, 2010, there were no amounts outstanding under the revolving credit facility. The Company will also consider other borrowing or leasing options to supplement cash requirements as necessary.

^{**} Boeing only

During 2008, the City of Dallas approved the Love Field Modernization Program (LFMP), a project to reconstruct Dallas Love Field (Airport) with modern, convenient air travel facilities. Pursuant to a Program Development Agreement (PDA) with the City of Dallas, the Company is managing this project, and major construction commenced during the third quarter of 2010, with completion scheduled for the second half of 2014. Although subject to change, at the current time the project is expected to include the renovation of the Airport airline terminals and complete replacement of gate facilities with a new 20-gate facility, including infrastructure, systems and equipment, aircraft parking apron, fueling system, roadways and terminal curbside, baggage handling systems, passenger loading bridges and support systems, and other supporting infrastructure.

Pursuant to the PDA, on January 28, 2010, the Company adopted a resolution requesting the Love Field Airport Modernization Corporation (or LFAMC, a "local government corporation" under Texas law formed by the City of Dallas) to issue tax-exempt facility revenue bonds in one or more series in an amount not to exceed \$520 million (LFMP Bonds). The proceeds of such bonds will be used: (1) to finance a significant portion of the ongoing costs of the LFMP; and (2) to reimburse the Company for up to \$75 million in certain early LFMP expenditures made and to be made from April 25, 2008, through the date of issuance of the LFMP Bonds (such expenditures and reimbursement were authorized pursuant to a June 25, 2008 Inducement Resolution approved by the Dallas City Council). On January 27, 2010, the City of Dallas adopted a resolution approving the issuance of the LFMP Bonds by the LFAMC. It is anticipated that a series of LFMP Bonds will be issued during fourth quarter 2010, subject to market conditions. Repayment of the LFMP Bonds will be through the "Facilities Payments" described below. Reimbursement of the Company for its payment of Facilities Payments would be made through recurring ground rents, fees, and other revenues collected at the Airport. The Company will guaranty principal, premium (if any), and interest on the LFMP bonds.

Prior to the issuance of the LFMP Bonds by the LFAMC, the Company will enter into two separate funding agreements: (1) a "Facilities Agreement" pursuant to which the Company will be obligated to make debt service payments on the principal and interest amounts associated with the LFMP Bonds (Facilities Payments) that are issued, less other sources of funds the City of Dallas may apply to the repayment of the LFMP Bonds (including but not limited to Passenger Facility Charges collected from passengers originating from the Airport); and (2) a "Revenue Credit Agreement" pursuant to which the City of Dallas would reimburse the Company for the Facilities Payments made by the Company.

A majority of the monies transferred from the City of Dallas to the Company under the Revenue Credit Agreement will originate from a reimbursement account created in the "Use and Lease Agreement" that has been executed between the City of Dallas and the Company (a 20-year agreement providing for, among other things, the Company's lease of space at the airport from the City of Dallas). The remainder of such monies is expected to originate from (1) use and lease agreements with other airlines, (2) various concession agreements, and (3) other airport miscellaneous revenues.

The Company's liquidity could be impacted by the LFMP to the extent there is not a successful bond issuance, or there is a timing difference between the Company's payment of the Facilities Payments pursuant to the Facilities Agreement and the transfer of monies back to the Company pursuant to the Revenue Credit Agreement; however, the Company does not currently anticipate the occurrence of these events. The LFMP is not expected to have a significant impact on the Company's capital resources or financial position.

Fair value measurements

As discussed in Note 10 to the unaudited condensed consolidated financial statements, the Company utilizes accounting standards pertaining to fair value measurements in determining the fair value of certain assets and liabilities. The Company has determined that it uses unobservable (Level 3) inputs in determining the fair value of its auction rate security investments, valued at \$92 million, a portion of its fuel derivative contracts, which totaled a net asset of \$387 million, and \$8 million in other investments, at September 30, 2010.

All of the Company's auction rate security instruments are reflected at estimated fair value in the unaudited Condensed Consolidated Balance Sheet. At September 30, 2010, these instruments totaled \$92 million, and are classified as available for sale securities. In early 2008 and prior periods, due to the auction process which took place every 30-35 days for most securities, quoted market prices were readily available, which would qualify the securities as Level 1. However, due to events in credit markets beginning during first quarter 2008, the auction events for most of these instruments failed, and, therefore, the Company has determined the estimated fair values of these securities utilizing a discounted cash flow analysis or other type of valuation model. Due to these events, the Company reclassified these instruments as Level 3 during first quarter 2008.

In association with this estimate of fair value, the Company has recorded a temporary unrealized decline in fair value of \$18 million, with an offsetting entry to AOCI. Given the quality and backing of the Company's auction rate securities held, the fact that the Company has not yet recorded a loss on the sale of any of these instruments, and the fact that it has been able to periodically sell instruments in the auction process, it believes it can continue to account for the estimated reduction in fair value of its remaining securities as temporary. Considering the relative insignificance of these securities in comparison to the Company's liquid assets and other sources of liquidity, the Company has no current intention of selling these securities nor does it expect to be required to sell these securities before a recovery in their cost basis. These conclusions are evaluated and challenged each quarterly period.

The Company determines the value of fuel derivative option contracts utilizing a standard option pricing model based on inputs that are either readily available in public markets, can be derived from information available in publicly quoted markets, or are quoted by its counterparties. In situations where the Company obtains inputs via quotes from its counterparties, it verifies the reasonableness of these quotes via similar quotes from another counterparty as of each date for which financial statements are prepared. The Company has consistently applied these valuation techniques in all periods presented and believes it has obtained the most accurate information available for the types of derivative contracts it holds. Due to the fact that certain inputs used in determining estimated fair value of its option contracts are considered unobservable (primarily volatility), the Company has categorized these option contracts as Level 3.

As discussed in Note 5 to the unaudited condensed consolidated financial statements, any changes in the fair values of fuel derivative instruments are subject to the requirements of accounting for derivative instruments. Any changes in fair value of cash flow hedges that are considered to be effective, as defined, are offset within AOCI until the period in which the expected cash flow impacts earnings. Any changes in the fair value of fuel derivatives that are ineffective, as defined, or that do not qualify for special hedge accounting, are reflected in earnings within "Other (gains)/losses, net," in the period of the change. Because the Company has extensive historical experience in valuing the derivative instruments it holds, and such experience is continually evaluated against its counterparties each period when such instruments expire and are settled for cash, the Company believes it is unlikely that an independent third party would value the Company's derivative contracts at a significantly different amount than what is reflected in the Company's financial statements. In addition, the Company also has bilateral credit provisions in some of its counterparty agreements, which provide for parties (or the Company) to provide cash collateral when the fair values of fuel derivatives with a single party exceed certain threshold levels. Since this cash collateral is based on the estimated fair value of the Company's outstanding fuel derivative contracts, this provides further validation to the Company's estimate of fair values.

Important Information for Investors and Stockholders

Communications in this Form 10-Q do not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval. The proposed acquisition of AirTran by Southwest will be submitted to the stockholders of AirTran for their consideration. In connection therewith, Southwest will file a registration statement on Form S-4 with the Securities and Exchange Commission (the "SEC") that will include a proxy statement of AirTran that also constitutes a prospectus of Southwest. Southwest and AirTran also plan to file other documents with the SEC regarding the proposed transaction. SOUTHWEST URGES INVESTORS AND SECURITY HOLDERS OF AIRTRAN TO READ THE PROXY STATEMENT/PROSPECTUS AND ANY OTHER RELEVANT DOCUMENTS THAT WILL BE FILED WITH THE SEC CAREFULLY AND IN THEIR ENTIRETY WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors and security holders may obtain free copies of the proxy statement/prospectus and other documents containing important information about Southwest and AirTran, once such documents are filed with the SEC, through the website maintained by the SEC at www.sec.gov. Copies of the documents filed with the SEC by Southwest will be available free of charge on Southwest's website at www.southwest.com under the tab "Investor Relations" or by contacting Southwest's Investor Relations Department at (214) 792-4415. Copies of the documents filed with the SEC by AirTran will be available free of charge on AirTran's website at www.airtran.com under the tab "Investor Relations" or by contacting AirTran's Investor Relations Department at (407) 318-5187.

Southwest, AirTran and certain of their respective directors and executive officers may be deemed to be participants in the solicitation of proxies from the stockholders of AirTran in connection with the proposed transaction. Information about the directors and executive officers of Southwest is set forth in its proxy statement for its 2010 annual meeting of shareholders, which was filed with the SEC on April 16, 2010. Information about the directors and executive officers of AirTran is set forth in its proxy statement for its 2010 annual meeting of stockholders, which was filed with the SEC on April 2, 2010. These documents can be obtained free of charge from the sources indicated above. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available.

Forward-looking statements

This Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are based on, and include statements about, the Company's estimates, expectations, beliefs, intentions, and strategies for the future, and the assumptions underlying these forward-looking statements. Specific forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and include, without limitation, statements related to (i) the Company's expectations with respect to the proposed acquisition of AirTran, including the anticipated benefits of such acquisition; (ii) its financial and strategic initiatives and related expectations; (iii) its growth plans, including fleet, route, and capacity plans; (iv) its financial outlook; (v) its expectations regarding liquidity, including anticipated needs for, and sources of, funds; and (vi) its plans and expectations for managing risk associated with changing jet fuel prices. While management believes these forward-looking statements are reasonable as and when made, forward-looking statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict. Therefore, actual results may differ materially from what is expressed in or indicated by the Company's forward-looking statements or from historical experience or the Company's present expectations. Factors that could cause these differences include, among others, the factors identified in Part II of this Form 10-Q under the heading "Item 1A. Risk Factors," as well as the following:

- (i) changes in the price of aircraft fuel, the impact of hedge accounting, and any changes to the Company's fuel hedging strategies and positions;
- (ii) the impact of the economy on the demand for air travel and fluctuations in consumer demand generally for the Company's services;
- (iii) the impact of fuel prices and economic conditions on the Company's overall business plan and strategies;
- (iv) actions of competitors, including, without limitation, pricing, scheduling, and capacity decisions, and consolidation and alliance activities;
- (v) the Company's ability to timely and effectively prioritize its strategic initiatives and related expenditures;
- (vi) the Company's ability to timely and effectively implement, transition, and maintain the necessary information technology systems and infrastructure to support its operations and the impact of technological initiatives on the Company's operations and reporting;
- (vii) the Company's dependence on third parties to assist with implementation of certain of its initiatives;
- (viii) the impact of governmental legislation and regulation on the Company's operations, fuel hedging strategies, and costs; and
- (ix) other factors as set forth in the Company's filings with the Securities and Exchange Commission, including the detailed factors discussed under the heading "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

Caution should be taken not to place undue reliance on the Company's forward-looking statements, which represent the Company's views only as of the date this report is filed. The Company undertakes no obligation to update publicly or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

As discussed in Note 5 to the unaudited condensed consolidated financial statements, the Company uses financial derivative instruments to hedge its exposure to material increases in jet fuel prices. At September 30, 2010, the estimated gross fair value of outstanding contracts was a liability of \$86 million.

Outstanding financial derivative instruments expose the Company to credit loss in the event of nonperformance by the counterparties to the agreements. However, the Company does not expect any of the counterparties to fail to meet their obligations. The credit exposure related to these financial instruments is represented by the fair value of contracts with a positive fair value at the reporting date. To manage credit risk, the Company selects and periodically reviews counterparties based on credit ratings, limits its exposure to a single counterparty, and monitors the market position of the program and its relative market position with each counterparty. At September 30, 2010, the Company had agreements with all of its counterparties containing early termination rights and/or bilateral collateral provisions whereby security is required if market risk exposure exceeds a specified threshold amount or credit ratings fall below certain levels. At September 30, 2010, the Company had provided \$180 million in fuel derivative related cash collateral deposits under these bilateral collateral provisions to counterparties, but did not hold any cash collateral deposits from any of its counterparties as of that date. The Company's policy is to net these collateral deposits against the fair value of the Company's derivative contracts within the unaudited Condensed Consolidated Balance Sheet. However, as a result of the timing of cash collateral settlements with counterparties, the Company had provided \$55 million in "excess" deposits based on the fair market value of derivatives as of September 30, 2010, which were classified in Accounts and other receivables. Cash flows as of and for a particular operating period are included as Operating cash flows in the unaudited Condensed Consolidated Statement of Cash Flows.

Due to the terms of the Company's current fuel hedging agreements with counterparties, in the Company's judgment, it has reduced its exposure to future cash collateral requirements. As an example, if market prices for the commodities used in the Company's fuel hedging activities were to decrease by one-third from market prices as of September 30, 2010, given the Company's current fuel derivative portfolio, its aircraft collateral facilities, and its investment grade credit rating, it would have to provide an additional \$426 million in cash collateral to its current counterparties. See also Note 5 to the unaudited condensed consolidated financial statements.

See Item 7A "Quantitative and Qualitative Disclosures About Market Risk" in the Company's Annual Report on Form 10-K for the year ended December 31, 2009, and Note 5 to the unaudited condensed consolidated financial statements in this Form 10-Q for further information about Market Risk.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures (as defined in Rule 13a-15(e) of the Securities Exchange Act) designed to provide reasonable assurance that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. These include controls and procedures designed to ensure that this information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Management, with the participation of the Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of September 30, 2010. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of September 30, 2010, at the reasonable assurance level. Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter ended September 30, 2010, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Various purported class action lawsuits have been filed by stockholders of AirTran that challenge the proposed acquisition of AirTran by the Company.

On September 28, 2010, Frederick Leonelli filed a purported class action lawsuit on behalf of himself and similarly situated stockholders of AirTran in the First Judicial District Court of the State of Nevada for Carson City against AirTran, Robert L. Fornaro, AirTran's Chairman, President and Chief Executive Officer, Arne G. Haak, AirTran's Senior Vice President of Finance, Treasurer and Chief Financial Officer, each member of the AirTran board of directors, Southwest and Merger Sub (the "Leonelli complaint"). The Leonelli complaint generally alleges that the consideration to be received by AirTran's stockholders in the Merger is unfair and inadequate and that the AirTran officers and directors named as defendants (the "individual AirTran defendants") breached their fiduciary duties by approving the Merger Agreement through an unfair and flawed process and by approving certain deal protection mechanisms contained in the Merger Agreement. The Leonelli complaint further alleges that AirTran, Southwest and Merger Sub aided and abetted the individual AirTran defendants in the breach of their fiduciary duties to AirTran's stockholders. The Leonelli complaint seeks injunctive relief: (i) enjoining the defendants from consummating the Merger unless AirTran adopts and implements a procedure or process to obtain the highest possible price for AirTran's stockholders and discloses all material information to AirTran's stockholders, (ii) directing the individual AirTran defendants to exercise their fiduciary duties to obtain a transaction that is in the best interests of AirTran's stockholders, (iii) rescinding, to the extent already implemented, the Merger Agreement, including the deal protection devices that may preclude premium competing bids for AirTran, (iv) awarding plaintiff's costs and disbursements of the action, including reasonable attorneys' and experts' fees, and (v) granting such other and further equitable relief as the court may deem just and proper. The lawsuit is in a preliminary stage.

On September 28, 2010, Frank Frohman filed a second purported AirTran shareholder class action lawsuit in the same court and against the same defendants (other than Mr. Haak) as in the Leonelli complaint. The allegations in the Frohman lawsuit, as well as the relief requested, are generally the same as those set forth in the Leonelli complaint. The lawsuit is also in a preliminary stage.

On October 8, 2010, Douglas Church filed another purported AirTran shareholder class action lawsuit in the District Court of Clark County, Nevada against the same defendants (other than Mr. Haak) as in the Leonelli complaint. The allegations set forth in the Church lawsuit, as well as the relief requested, are generally the same as those set forth in the Leonelli complaint with one addition. The Church complaint additionally alleges, as part of its breach of fiduciary duty claim, that the individual AirTran defendants (other than Mr. Haak) received greater benefits under the Merger Agreement than other AirTran shareholders. The lawsuit is also in a preliminary stage.

Four purported AirTran shareholder class action lawsuits have also been filed in the Circuit Court of the Ninth Judicial Circuit in and for Orange County, Florida. Harry Hoffner filed a purported class action lawsuit on behalf of himself and similarly situated AirTran stockholders on September 30, 2010 against the same defendants (other than Mr. Haak and Merger Sub) as in the Leonelli complaint. This was followed by lawsuits filed by Robert Debardelan on October 8, 2010, Thomas A. Rosenberger on October 12, 2010, and Robert Loretitsch on October 15, 2010 (collectively the "Florida actions") against the same defendants plus Merger Sub. The allegations in the Florida actions, as well as the relief requested, are also generally the same as those set forth in the Leonelli complaint. The Florida actions are also in their preliminary stages. On October 12, 2010, Mr. Rosenberger filed a motion to transfer and consolidate the Hoffner, Debardelan, and Rosenberger actions and appoint Mr. Rosenberger as lead plaintiff and his attorneys as lead plaintiffs' counsel. A counter motion to transfer and consolidate and for the appointment of lead plaintiff and lead plaintiffs' counsel was filed by Messrs. Hoffner and Debardelan on October 19, 2010. Those motions are currently pending.

Southwest believes that each of the above described lawsuits is without merit.

The Company is from time to time subject to various legal proceedings and claims arising in the ordinary course of business, including, but not limited to, examinations by the Internal Revenue Service (IRS).

The Company's management does not expect that the outcome in any of its currently ongoing legal proceedings or the outcome of any proposed adjustments presented to date by the IRS, individually or collectively, will have a material adverse effect on the Company's financial condition, results of operations, or cash flow.

Item 1A. Risk Factors

Southwest's proposed acquisition of AirTran Holdings, Inc. may present certain risks to Southwest's business and operations.

As discussed further in Note 2 to the unaudited condensed consolidated financial statements and in Management's Discussion and Analysis of Financial Condition and Results of Operations, on September 26, 2010, Southwest and AirTran entered into a merger agreement providing for the acquisition of AirTran by Southwest. The proposed acquisition presents the following risks, among others:

- · Whether or not completed, the proposed acquisition may require diversion of the attention of Southwest's management and other key employees from ongoing business activities, including the pursuit of other opportunities that could be beneficial to Southwest.
- · Whether or not completed, the proposed acquisition will cause Southwest to incur certain transaction costs, which could adversely affect Southwest's results of operations.
- If the acquisition is completed, Southwest is expected to incur substantial expenses in connection with the integration of AirTran's business. While Southwest has assumed that a certain level of expenses would be incurred, many of the expenses that would be incurred are, by their nature, difficult to estimate accurately. For example, Southwest would assume all of the liabilities of AirTran, including without limitation liability for litigation matters, some of which may be unknown. In addition, there are many factors beyond Southwest's control that could increase the costs associated with the acquisition. As a result, Southwest may not fully achieve the anticipated benefits of the acquisition.
- If the acquisition is completed, any failure to effectively integrate AirTran's business could delay or prevent Southwest's ability to achieve the anticipated benefits of transaction. Potential difficulties Southwest may encounter as part of the integration process include, among others, the challenges associated with (a) integrating complex systems, technology, aircraft fleets, networks, and other assets of AirTran in a manner that minimizes any adverse effect on customers, suppliers, employees, and other constituencies; (b) integrating AirTran's workforce while maintaining focus on providing consistent, high quality customer service; and (c) maintaining productive employee relations and, in particular, successfully negotiating joint collective bargaining agreements to cover combined collectively bargained union groups.
- · If the acquisition is completed, Southwest's ability to fully achieve the anticipated benefits of the transaction will depend, in part, upon its ability to manage significantly expanded and complex operations. There can be no assurance that Southwest will be successful in addressing these challenges.

Furthermore, there can be no assurance that the acquisition will be completed or, if completed, that the acquisition will produce the anticipated benefits. The merger is subject to receipt of consents and clearances from regulatory authorities, in particular clearance from the Department of Justice, which consents and clearances could (a) prevent the merger or (b) impose terms or conditions related to the merger that could delay completion of the merger or impose additional material costs or restrictions on Southwest's operations following the merger. Any delay in the merger or the imposition of additional terms and conditions related to the merger could reduce or eliminate the anticipated benefits of the transaction. In addition, failure to complete the merger could negatively impact Southwest's stock price and future business and financial results.

Other than as described above, there have been no material changes to the factors disclosed in Item 1A. Risk Factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2009.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3. Defaults Upon Senior Securities

None

Item 4. (Removed and Reserved)

Item 5. Other Information

None

Item 6. Exhibits

a) Exhibits

| 2.1 | Agreement and Plan of Merger among Southwest Airlines Co., AirTran |
|---------|--------------------------------------------------------------------------------------|
| | Holdings, Inc., |
| | and Guadalupe Holdings Corp., dated as of September 26, 2010 (the schedules |
| | have |
| | been omitted pursuant to Item 601(b)(2) of Regulation S-K) (incorporated by |
| | reference to Exhibit 2.1 to the Company's Current Report on Form 8-K dated |
| | September 27, 2010 (File No. 1-7259)). |
| 3.1 | Restated Articles of Incorporation of the Company effective February 3, 1994; |
| | Articles of Amendment to the Articles of Incorporation of the Company |
| | effective |
| | May 31, 1996; Articles of Amendment to the Articles of Incorporation of the |
| | Company |
| | effective July 2, 1998; Articles of Amendment to the Articles of Incorporation of |
| | the |
| | Company effective June 2, 1999; Articles of Amendment to the Articles of |
| | Incorporation of the Company effective May 24, 2001; Articles of Amendment |
| | to |
| | the Articles of Incorporation of the Company effective June 5, 2007 (incorporated by |
| | reference to Exhibit 3.1 to the Company's Annual Report on Form 10-K for the |
| | vear |
| | ended December 31, 2009 (File No. 1-7259)). |
| 3.2 | Amended and Restated Bylaws of the Company, effective November 19, |
| 3.2 | 2009 (incorporated by reference to Exhibit 3.1 to the Company's Current Report |
| | on Form 8-K dated November 19, 2009 (File No. 1-7259)). |
| 10.1 | Supplemental Agreement No. 66 to Purchase Agreement No. 1810, |
| 10.1 | dated January 19, 1994, between The Boeing Company and Southwest. (1) |
| 31.1 | Rule 13a-14(a) Certification of Chief Executive Officer. |
| 31.2 | Rule 13a-14(a) Certification of Chief Financial Officer. |
| 32.1 | Section 1350 Certifications of Chief Executive Officer and Chief |
| | Financial Officer. (2) |
| 101.INS | XBRL Instance Document. (2) |
| 101.SCH | XBRL Taxonomy Extension Schema Document. (2) |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document. (2) |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document. (2) |
| 101.LAB | XBRL Taxonomy Extension Labels Linkbase Document. (2) |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document. (2) |

⁽¹⁾ Pursuant to 17 CFR 240.24b-2, confidential information has been omitted and has been filed separately with the Securities and Exchange Commission pursuant to a Confidential Treatment Application filed with the Commission.

⁽²⁾ Furnished, not filed.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHWEST AIRLINES CO.

October 22, 2010

By /s/ Laura Wright

Laura Wright
Chief Financial Officer
(On behalf of the Registrant and in
her capacity as Principal Financial
and Accounting Officer)

EXHIBIT INDEX

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⁽²⁾ Furnished, not filed.

Supplemental Agreement No. 66

to

Purchase Agreement No. 1810

between

THE BOEING COMPANY

and

SOUTHWEST AIRLINES CO.

Relating to Boeing Model 737-7H4 Aircraft (the Aircraft)

THIS SUPPLEMENTAL AGREEMENT, entered into as of July 2nd, 2010, by and between THE BOEING COMPANY, a Delaware corporation with principal offices in Seattle, Washington, (Boeing) and SOUTHWEST AIRLINES CO., a Texas corporation with principal offices in Dallas, Texas (Buyer);

WHEREAS, the parties hereto entered into Purchase Agreement No. 1810 dated January 19, 1994, relating to Boeing Model 737-7H4 aircraft (the Agreement) and;

WHEREAS, Buyer has agreed to:

1. accelerate Contract Delivery Months of three (3) Block U-W Option Aircraft as follows (Accelerated Options);

| Previous Contract | Accelerated Contract | MSN | |
|-------------------|----------------------|--------|--|
| Delivery Month | Delivery Month | IVISIN | |
| January 2015 | September 2013 | 36933 | |
| February 2015 | October 2013 | 36935 | |
| March 2016 | October 2014 | 36934 | |

2. exercise six (6) Purchase Right Aircraft (2014 Exercised Purchase Rights) into Block U-W Option Aircraft with August, September, October, November and two (2) December 2014 delivery positions. Of the 2014 Exercised Purchase Rights, the August, October and one (1) December 2014 delivery positions will automatically convert to Block T-W-2b Firm Aircraft as part of the Exercised Options further described in paragraph 3 below; and

*** Pursuant to 17 CRF 240.24b-2, confidential information has been omitted and has been filed separately with the Securities and Exchange Commission pursuant to a Confidential Treatment Application filed with the Commission.

P.A. No. 1810 K/SWA SA-66-1

3. exercise twenty-five (25) Block U-W Option Aircraft into Block T-W-2b Firm Aircraft (Exercised Options) with the following delivery positions:

| No. of Option to Firm | Contract Delivery Month |
|-----------------------|-------------------------|
| Aircraft | , |
| Two (2) | August 2011 |
| One (1) | September 2011 |
| One (1) | October 2011 |
| One (1) | February 2012 |
| One (1) | March 2012 |
| One (1) | April 2012 |
| One (1) | May 2012 |
| One (1) | June 2012 |
| One (1) | July 2012 |
| One (1) | August 2012 |
| One (1) | September 2012 |
| One (1) | November 2012 |
| One (1) | December 2012 |
| One (1) | January 2014 |
| One (1) | February 2014 |
| Two (2) | March 2014 |
| One (1) | April 2014 |
| One (1) | August 2014 |
| One (1) | October 2014 |
| One (1) | December 2014 |
| One (1) | April 2016 |
| One (1) | May 2016 |
| One (1) | July 2016 |

and;

WHEREAS, Boeing has offered and Buyer has agreed to the addition of fifty (50) Purchase Right Aircraft as set forth in Table 2 of the Agreement; and

WHEREAS, Boeing and Buyer have agreed to use the latest escalation forecast (4th Quarter 2009 Forecast) to calculate the Advance Payment Base Price for the Block T-W-2b Firm Aircraft, as more specifically set forth in Table 1, and;

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K/SWA

WHEREAS, Boeing and Buyer have agreed to incorporate the previously accepted master changes to the Aircraft Configuration, beginning September 2008 through May 2010, and as more fully described in Exhibit A-4 attached hereto;

NOW THEREFORE, in consideration of the mutual covenants herein contained, the parties agree to amend the Agreement as follows:

- 1. The Table of Contents of the Agreement is deleted in its entirety and a new Table of Contents is attached hereto and incorporated into the Agreement by this reference;
- 2. Table 1 is deleted in its entirety and replaced by a new Table 1, attached hereto, to reflect the Exercised Options and the advance payment schedule for all Firm Aircraft delivering 2011 through 2018 and is incorporated into the Agreement by this reference;
- 4. Table 2 is deleted in its entirety and replaced by a new Table 2 which is attached hereto to reflect the remaining Option and the Purchase Right Aircraft and is incorporated into the Agreement by this reference;
- 5. ***
- 6. Exhibit A-4 attached hereto is added to incorporate a suite of accepted master changes into the Agreement by this reference.
- 7. Upon execution of this Supplemental Agreement, ***

The Agreement will be deemed to be supplemented to the extent herein provided and as so supplemented will continue in full force and effect.

EXECUTED IN DUPLICATE as of the day and year first above written.

THE BOEING COMPANY

SOUTHWEST AIRLINES CO.

By: <u>/s/ Isabelle Session</u>
Its: <u>Attorney-In-Fact</u>

By: /s/ Michael Van de Ven Its: EVP – COO

P.A. No. 1810 K/SWA SA-66-3

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Table 1 to Purchase Agreement No. 1810 Aircraft Information Table

| | Base Aircraft | | Aircraft Basic |
|-------------------------------|---------------|------------------|----------------|
| | Price | Special Features | Price |
| Block A, B, C, D & E Aircraft | *** | *** | *** |
| Block F & G Aircraft | *** | *** | *** |
| Block H Aircraft | *** | *** | *** |
| Block I Aircraft | *** | *** | *** |
| Block J Aircraft | *** | *** | *** |
| Block K Aircraft | *** | *** | *** |
| Block K-W Aircraft | *** | *** | *** |
| Block L Aircraft | *** | *** | *** |
| Block T Aircraft | *** | *** | *** |
| Block T-W Aircraft | *** | *** | *** |
| Block T-W-1 / T-W-1a Aircraft | *** | *** | *** |
| Block T-W-2 / T-W-2a Aircraft | *** | *** | *** |
| Block T-W-2b Aircraft | *** | *** | *** |

Block T-W Aircraft: Block T airplanes with production winglets installation

Block T-W-1 / T-W-1a Aircraft: Firm Aircraft contracted to deliver from May 1, 2006 through June 2008 at the signing of SA-47 -- (T-W-1a Aircraft -- Advance Payment Schedule per LA 6-1162-JGM-669)

Block T-W-2 / T-W-2a Aircraft: U-W-1 Option Aircraft which became Firm Aircraft after signing of SA-47 and

Firm Aircraft contracted to deliver in July 2008 forward at the signing of SA47 --

(T-W-2a Aircraft -- Advance Payment Schedule per LA 6-1162-JGM-669)

(T-W-2b Aircraft - Advance Payment Schedule per LA SWA-PA-1810-LA-1001315;)

- * Exhibit A-2 applies to Block T-W-2 / T-W-2a Aircraft delivering through Dec 2009 and the first Aircraft delivering in Jan 2010
- * Exhibit A-3 applies to Block T-W-2 / T-W-2a Aircraft the second Aircraft delivering in Jan 2010 and on
- * Exhibit A-4 applies to Block T-W-2b Aircraft as identified in Exhibit A-4 to the Purchase Agreement

| Delivery Date | Number of Aircraft | Aircraft Block | Escalation Estimate Adv Payment Base Price Per A/P | Serial Number |
|------------------|-----------------------|-------------------|----------------------------------------------------------|---------------|
| Oct-1998 | 1 | F | *** | |
| Nov-1998 | 2 | F | *** | |
| Dec-1998 | 2 | F | *** | |
| Mar-1999 | 2 | G | *** | |
| Jun-1999 | 2 | Н | *** | |
| Jul-1999 | 1 | Н | *** | |
| Aug-1999 | 1 | Н | *** | |
| Sep-1999 | 2 | Н | *** | |
| Oct-1999 | 1 | Н | *** | |
| Oct-1999 | 1 | L | *** | |

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Table 1 to Purchase Agreement No. 1810 Aircraft Information Table

| | | | Escalation Estimate | |
|----------------------|-----------|----------|----------------------------|---------------|
| Delivery | Number of | Aircraft | Adv Payment Base | |
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Nov-1999 | 2 | L | *** | |
| Dec-1999 | 1 | L | *** | |
| Mar-2000 | 1 | Н | *** | |
| Apr-2000 | 2 | Н | *** | |
| Jun-2000 | 3 | L | *** | |
| Jul-2000 | 3 | L | *** | |
| Sep-2000 | 1 | H | *** | |
| Sep-2000 | 1 | L | *** | |
| Oct-2000 | 2 | H | *** | |
| Oct-2000 | 1 | L | *** | |
| Nov-2000 | 4 | L | *** | |
| Dec-2000 | 2 | E | *** | |
| Dec-2000 | 1 | L | *** | |
| Jan-2001 | 1 | E | *** | |
| Jan-2001 | 1 | L | *** | |
| Feb-2001 | 1 | E | *** | |
| Feb-2001 | 1 | L | *** | |
| Mar-2001 | 2 | E | *** | |
| Mar-2001 | 2 | H | *** | |
| Apr-2001 | 1 | Н | *** | |
| Jun-2001 | 3 | E | *** | |
| Jul-2001 | 1 | L | *** | |
| Sep-2001 | 3 | E | *** | |
| Sep-2001 Sep-2001 | 1 | L | *** | |
| Oct-2001 | 3 | H | *** | |
| Oct-2001 | 1 | L | *** | |
| Nov-2001 | 2 | I | *** | |
| Nov-2001 | 1 | T | *** | |
| Dec-2001 | 1 | I | *** | |
| Jan-2002 | 1 | I | *** | |
| Feb-2002 | 1 | T | *** | |
| Mar-2002 | 4 | I | *** | |
| Apr-2002 | 2 | I | *** | |
| Nov-2002 | 1 | J | *** | |
| Dec-2002 | 2 | I | *** | |
| Dec-2002 | 1 | J | *** | |
| Mar-2003 | 2 | L | *** | |
| Mar-2003 May-2003 | 1 | I | *** | |
| Jun-2003 | 2 | I | *** | |
| Jul-2003 Jul-2003 | 1 | I | *** | |
| Jul-2003 Jul-2003 | 1 | L | *** | |
| - | 1 | I | *** | |
| Aug-2003 | 2 | L | *** | |
| Aug-2003 Sep-2003 | 3 | I | *** | |
| | 2 | J | *** | |
| Nov-2003 Dec-2003 | 2 | J | *** | |
| - | | | *** | |
| Jan-2004 | 2 | T T | *** | |
| Feb-2004 Mar-2004 | 1 | J | *** | |
| Mar-2004 Mar-2004 | 1 | K | *** | |
| | 1 | | *** | |
| Apr-2004 | 3 | K | *** | |
| Apr-2004 | 3 | T | *** | |
| May-2004 | 1 | K | | |
| May-2004 | 1 | T | *** | |
| Jun-2004 | 2 | K | *** | |
| Jun-2004 | 6 | T | *** | |

Table 1 to
Purchase Agreement No. 1810
Aircraft Information Table

| | | | | 1 |
|----------------------|-----------|----------|-------------------------|-----------------------------------------|
| | | | Escalation | |
| | | | Estimate Adv Payment | |
| Delivery | Number of | Aircraft | Base | |
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Jul-2004 | 2 | K | *** | Scriai Number |
| Jul-2004 | 2 | T | *** | |
| Aug-2004 | 6 | T-W | *** | |
| | 1 | K-W | *** | |
| Sep-2004 Sep-2004 | 4 | T-W | *** | |
| Oct-2004 | 4 | K-W | *** | |
| Oct-2004 | 0 | T-W | *** | |
| Nov-2004 | 3 | T-W | *** | |
| Dec-2004 | 3 | T-W | *** | |
| Jan-2005 | 5 | T-W | *** | |
| Feb-2005 | 3 | T-W | *** | |
| Mar-2005 | 4 | T-W | *** | |
| Apr-2005 | 4 | T-W | *** | |
| May-2005 | 2 | T-W | *** | |
| Jun-2005 | 4 | T-W | *** | |
| Jun-2005 Jul-2005 | 2 | T-W | *** | |
| Aug-2005 | 2 | T-W | *** | |
| Sep-2005 | 3 | T-W | *** | |
| Oct-2005 | 2 | T-W | *** | |
| Nov-2005 | 2 | T-W | *** | |
| Dec-2005 | 1 | T-W | *** | |
| Jan-2006 | 1 | T-W | *** | |
| Feb-2006 | 4 | T-W | *** | |
| Mar-2006 | 3 | T-W | *** | |
| Apr-2006 | 2 | T-W | *** | |
| May-2006 | 5 | T-W-1 | *** | |
| Jun-2006 | 5 | T-W-1 | *** | |
| Jul-2006 | 3 | T-W-1 | *** | |
| Aug-2006 | 3 | T-W-1 | *** | |
| Sep-2006 | 3 | T-W-1 | *** | |
| Oct-2006 | 1 | T-W-1 | *** | |
| Nov-2006 | 2 | T-W-1 | *** | |
| Dec-2006 | 2 | T-W-1 | *** | |
| Jan-2007 | 2 | T-W-1 | *** | |
| Feb-2007 | 3 | T-W-1 | *** | |
| Mar-2007 | 2 | T-W-1 | *** | |
| Apr-2007 | 3 | T-W-1 | *** | |
| May-2007 | 3 | T-W-1 | *** | |
| Jun-2007 | 2 | T-W-1 | *** | |
| Jun-2007 | 1 | T-W-1a | *** | 36528 |
| Jul-2007 | 2 | T-W-1 | *** | 30020 |
| Jul-2007 | 1 | T-W-1a | *** | 36610 |
| Aug-2007 | 2 | T-W-1 | *** | 33310 |
| Aug-2007 | 3 | T-W-1a | *** | 36611, 36632 & 36633 |
| Sep-2007 | 2 | T-W-1 | *** | , , , , , , , , , , , , , , , , , , , , |
| Sep-2007 | 1 | T-W-1a | *** | 36612 |
| Oct-2007 | 3 | T-W-1 | *** | 50012 |
| Oct-2007 | 1 | T-W-1a | *** | 36613 |
| Nov-2007 | 1 | T-W-1 | *** | |
| Nov-2007 | 1 | T-W-1a | *** | 36614 |
| Dec-2007 | 2 | T-W-1 | *** | 33011 |
| Dec-2007 | 1 | T-W-1a | *** | 36615 |
| Jan-2008 | 1 | T-W-1 | *** | 33313 |
| Jan-2008 | 2 | T-W-1a | *** | 36616 & 36617 |
| Jan-2008 | 1 | T-W-2 | *** | 36887 |
| Feb-2008 | 1 | T-W-1 | *** | 20007 |
| 100 2000 | | 1 11.1 | <u>I</u> | ı |

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Table 1 to Purchase Agreement No. 1810 Aircraft Information Table

| Delivery | Number of | Aircraft | Escalation Estimate Adv Payment Base | |
|----------|-----------|----------|-----------------------------------------------|----------------------|
| Date | Aircraft | Block | Price Per A/P | Serial Number |
| Feb-2008 | 3 | T-W-1a | *** | 36618, 36619 & 36620 |
| Mar-2008 | 1 | T-W-1 | *** | |
| Mar-2008 | 2 | T-W-1a | *** | 36621 & 36622 |
| Mar-2008 | 1 | T-W-2 | *** | 36888 |
| Apr-2008 | 1 | T-W-1 | *** | |
| Apr-2008 | 2 | T-W-1a | *** | 36623 & 36624 |
| May-2008 | 1 | T-W-1 | *** | |
| May-2008 | 2 | T-W-1a | *** | 36625 & 36626 |
| Jun-2008 | 1 | T-W-1 | *** | |
| Jun-2008 | 2 | T-W-1a | *** | 36627 & 36628 |
| Jul-2008 | 2 | T-W-2a | *** | |
| Jul-2008 | 2 | T-W-2 | *** | 36889 & 36890 |
| Aug-2008 | 1 | T-W-2a | *** | |
| Oct-2008 | 1 | T-W-2a | *** | |
| Nov-2008 | 1 | T-W-2a | *** | |
| Dec-2008 | 1 | T-W-2a | *** | |
| Jan-2009 | 1 | T-W-2a | *** | |
| Feb-2009 | 2 | T-W-2a | *** | |
| Mar-2009 | 2 | T-W-2a | *** | |
| Apr-2009 | 2 | T-W-2a | *** | |
| Apr-2009 | 1 | T-W-2 | *** | 36900 |
| May-2009 | 2 | T-W-2a | *** | |
| Jan-2010 | 1 | T-W-2 | *** | 36913 |
| Feb-2010 | 1 | T-W-2a | *** | 36659 |
| Mar-2010 | 1 | T-W-2a | *** | 36660 |
| Mar-2010 | 1 | T-W-2 | *** | 36918 |
| May-2010 | 1 | T-W-2a | *** | 36662 |
| May-2010 | 1 | T-W-2 | *** | 36924 |
| Jun-2010 | 1 | T-W-2a | *** | 36663 |
| Jul-2010 | 1 | T-W-2a | *** | 36664 |
| Aug-2010 | 1 | T-W-2a | *** | 36665 |
| Oct-2010 | 1 | T-W-2a | *** | 36667 |
| Jan-2011 | 1 | T-W-2b | *** | 36668 |
| Feb-2011 | 1 | T-W-2b | *** | 36669 |
| Apr-2011 | 1 | T-W-2b | *** | 36671 |
| May-2011 | 1 | T-W-2b | *** | 36672 |
| Jun-2011 | 1 | T-W-2b | *** | 36673 |
| Jul-2011 | 1 | T-W-2b | *** | 36674 |
| Aug-2011 | 1 | T-W-2b | *** | 36675 |
| Aug-2011 | 2 | T-W-2b | *** | 36963, 36962 |
| Sep-2011 | 1 | T-W-2b | *** | 36676 |
| Sep-2011 | 1 | T-W-2b | *** | 36965 |
| Oct-2011 | 1 | T-W-2b | *** | 36677 |
| Oct-2011 | 1 | T-W-2b | *** | 36966 |
| Oct-2011 | 1 | T-W-2b | *** | 36967 |
| Jan-2012 | 1 | T-W-2b | *** | 36678 |
| Feb-2012 | 1 | T-W-2b | *** | 36679 |
| Feb-2012 | 1 | T-W-2b | *** | 36977 |
| Mar-2012 | 1 | T-W-2b | *** | 36680 |
| Mar-2012 | 1 | T-W-2b | *** | 36980 |
| Apr-2012 | 1 | T-W-2b | *** | 36681 |
| Apr-2012 | 1 | T-W-2b | *** | 36983 |
| May-2012 | 1 | T-W-2b | *** | 36682 |
| May-2012 | 1 | T-W-2b | *** | 36985 |
| Jun-2012 | 1 | T-W-2b | *** | 36683 |
| Jun-2012 | 1 | T-W-2b | *** | 36987 |

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Table 1 to Purchase Agreement No. 1810 Aircraft Information Table

| | | | El-ti E-tit- | |
|----------------------|-----------|----------|-----------------------------------|---------------|
| Dolivory | Number of | Aircraft | Escalation Estimate | |
| Delivery Date | Aircraft | Block | Adv Payment Base Price Per A/P | Serial Number |
| Jul-2012 | 1 | T-W-2b | *** | 36684 |
| Jul-2012 | 1 | T-W-2b | *** | 36990 |
| | 1 | T-W-2b | *** | 36685 |
| Aug-2012 Aug-2012 | 1 | T-W-2b | *** | 36992 |
| Sep-2012 | 1 | T-W-2b | *** | 36686 |
| Sep-2012 | 1 | T-W-2b | *** | 36994 |
| Oct-2012 | 1 | T-W-2b | *** | 36687 |
| Oct-2012 | 1 | T-W-2b | *** | 36997 |
| Nov-2012 | 1 | T-W-2b | *** | 37005 |
| Nov-2012 | 1 | T-W-2b | *** | 37003 |
| Dec-2012 | 1 | T-W-2b | *** | 37006 |
| Dec-2012 | 1 | T-W-2b | *** | 37009 |
| Jan-2013 | 1 | T-W-2b | *** | 36891 |
| Jan-2013 | 1 | T-W-2b | *** | 36634 |
| Feb-2013 | 1 | T-W-2b | *** | 36635 |
| Mar-2013 | 1 | T-W-2b | *** | 36892 |
| Mar-2013 | 1 | T-W-2b | *** | 36638 |
| Apr-2013 | 1 | T-W-2b | *** | 36893 |
| May-2013 | 1 | T-W-2b | *** | 36894 |
| Jun-2013 | 2 | T-W-2b | *** | 36895, 36896 |
| Jul-2013 | 1 | T-W-2b | *** | 36897 |
| Aug-2013 | 2 | T-W-2b | *** | 36898, 36905 |
| Sep-2013 | 2 | T-W-2b | *** | 36907, 36911 |
| Oct-2013 | 2 | T-W-2b | *** | 36912, 36914 |
| Nov-2013 | 1 | T-W-2b | *** | 36915 |
| Dec-2013 | 2 | T-W-2b | *** | 36917, 36919 |
| Jan-2014 | 1 | T-W-2b | *** | 36920 |
| Jan-2014 | 1 | T-W-2b | *** | 36909 |
| Feb-2014 | 1 | T-W-2b | *** | 36922 |
| Feb-2014 | 1 | T-W-2b | *** | 36910 |
| Mar-2014 | 1 | T-W-2b | *** | 36943 |
| Mar-2014 | 2 | T-W-2b | *** | 36927, 36925 |
| Apr-2014 | 1 | T-W-2b | *** | 36944 |
| Apr-2014 | 1 | T-W-2b | *** | 36929 |
| May-2014 | 1 | T-W-2b | *** | 36946 |
| Jun-2014 | 1 | T-W-2b | *** | 36968 |
| Jun-2014 | 1 | T-W-2b | *** | 36949 |
| Jul-2014 | 1 | T-W-2b | *** | 36951 |
| Aug-2014 | 2 | T-W-2b | *** | 36928, 36952 |
| Aug-2014 | 1 | T-W-2b | *** | 37019 |
| Sep-2014 | 1 | T-W-2b | *** | 36954 |
| Oct-2014 | 1 | T-W-2b | *** | 36957 |
| Oct-2014 | 1 | T-W-2b | *** | 37034 |
| Nov-2014 | 1 | T-W-2b | *** | 36971 |
| Dec-2014 | 1 | T-W-2b | *** | 37037 |
| Jan-2015 | 1 | T-W-2b | *** | 36899 |
| Feb-2015 | 1 | T-W-2b | *** | 36901 |
| Mar-2015 | 2 | T-W-2b | *** | 36902, 36936 |
| Apr-2015 | 2 | T-W-2b | *** | 36649, 36652 |
| May-2015 | 1 | T-W-2b | *** | 36903 |
| Jun-2015 | 1 | T-W-2b | *** | 36906 |
| Jun-2015 | 1 | T-W-2b | *** | 36654 |
| Jul-2015 | 1 | T-W-2b | *** | 36655 |
| Aug-2015 | 1 | T-W-2b | *** | 36656 |
| Sep-2015 | 1 | T-W-2b | *** | 36657 |
| Oct-2015 | 1 | T-W-2b | v ጥጥ | 36937 |

Table 1 to Purchase Agreement No. 1810 **Aircraft Information Table**

| Delivery Date | Number of Aircraft | Aircraft Block | Escalation Estimate Adv Payment Base Price Per A/P | Serial Number |
|------------------|-----------------------|-------------------|----------------------------------------------------------|---------------|
| Dec-2015 | 1 | T-W-2b | *** | 36941 |
| Jan-2016 | 1 | T-W-2b | *** | 36650 |
| Feb-2016 | 1 | T-W-2b | *** | 36904 |
| Feb-2016 | 1 | T-W-2b | *** | 36932 |
| Mar-2016 | 1 | T-W-2b | *** | 36651 |
| Apr-2016 | 1 | T-W-2b | *** | 36653 |
| Apr-2016 | 1 | T-W-2b | *** | 36938 |
| May-2016 | 1 | T-W-2b | *** | 36658 |
| May-2016 | 1 | T-W-2b | *** | 36939 |
| Jun-2016 | 1 | T-W-2b | *** | 36916 |
| Jul-2016 | 1 | T-W-2b | *** | 36921 |
| Jul-2016 | 1 | T-W-2b | *** | 36945 |
| Aug-2016 | 1 | T-W-2b | *** | 36661 |
| Sep-2016 | 1 | T-W-2b | *** | 36923 |
| Oct-2016 | 1 | T-W-2b | *** | 36666 |
| Nov-2016 | 1 | T-W-2b | *** | 36670 |

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Table 2 to Purchase Agreement No. 1810 (Letter Agreement No. 6-1162-RLL-933R20) **Option Aircraft Information Table**

Price Description of Option Aircraft:

| | Base Aircraft Price | Special Features | Aircraft Basic Price |
|--------------------------------------------|---------------------|------------------|----------------------|
| Block U Option Aircraft (without Winglets) | *** | *** | *** |
| Block U-W Option Aircraft (with Winglets) | *** | *** | *** |
| Block U-W-1 Option Aircraft | *** | *** | *** |
| Block U-W-1a Option Aircraft | *** | *** | *** |

Delivery of Purchase Right Aircraft: Quantity Delivery Period of Purchase Right Aircraft: Complete delivery not later than Dec. 31, 2021 Condition of Offer for Purchase Right Aircraft: **Subject to Available Position**

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Table 2 to Purchase Agreement No. 1810 (Letter Agreement No. 6-1162-RLL-933R20) Option Aircraft Information Table

Remaining Option Aircraft:

37

| Aircraft Delivery | Number of Option | Option Aircraft | Adv Payment Base * Price Per | |
|----------------------|---------------------|--------------------|------------------------------------|-------------------|
| Mo. & Yr. | Aircraft | Block | Option Aircraft | Option Exercise |
| Jan-2013 | 1 | U-W-1a | *** | September 1, 2011 |
| Feb-2013 | 1 | U-W-1a | *** | October 1, 2011 |
| Apr-2013 | 1 | U-W-1a | *** | December 1, 2011 |
| May-2013 | 1 | U-W-1a | *** | January 1, 2012 |
| Sep-2013 | 1 | U-W-1a | *** | May 1, 2012 |
| Oct-2013 | 1 | U-W-1a | *** | June 1, 2012 |
| Apr-2014 | 1 | U-W-1a | *** | December 1, 2012 |
| Sep-2014 | 2 | U-W-1a | *** | May 1, 2013 |
| Oct-2014 | 1 | U-W-1a | *** | June 1, 2013 |
| Nov-2014 | 1 | U-W-1a | *** | July 1, 2013 |
| Dec-2014 | 1 | U-W-1a | *** | August 1, 2013 |
| Nov-2015 | 1 | U-W-1a | *** | July 1, 2014 |
| Jan-2016 | 1 | U-W-1a | *** | September 1, 2014 |
| Jun-2016 | 1 | U-W-1a | *** | February 1, 2015 |
| Aug-2016 | 1 | U-W-1a | *** | April 1, 2015 |
| Sep-2016 | 1 | U-W-1a | *** | May 1, 2015 |
| Oct-2016 | 1 | U-W-1a | *** | June 1, 2015 |
| Nov-2016 | 1 | U-W-1a | *** | July 1, 2015 |
| Dec-2016 | 1 | U-W-1a | *** | August 1, 2015 |
| Jan-2017 | 1 | U-W-1a | *** | September 1, 2015 |
| Feb-2017 | 1 | U-W-1a | *** | October 1, 2015 |
| Mar-2017 | 1 | U-W-1a | *** | November 1, 2015 |
| Apr-2017 | 1 | U-W-1a | *** | December 1, 2015 |
| May-2017 | 1 | U-W-1a | *** | January 1, 2016 |
| Jun-2017 | 1 | U-W-1a | *** | February 1, 2016 |
| Jul-2017 | 1 | U-W-1a | *** | March 1, 2016 |
| Aug-2017 | 2 | U-W-1a | *** | April 1, 2016 |
| Sep-2017 | 2 | U-W-1a | *** | May 1, 2016 |
| Oct-2017 | 2 | U-W-1a | *** | June 1, 2016 |
| Nov-2017 | 2 | U-W-1a | *** | July 1, 2016 |
| Dec-2017 | 2 | U-W-1a | *** | August 1, 2016 |
| Total | 37 | | | |

^{*} Advance Payment Base Price for Option Aircraft scheduled for delivery 2011-2018 is based on 4th Qtr 2009 forecast

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Aircraft Configuration Exhibit A

| 0000DC3182 | MISCELLANEOUS DEVELOPEMENT CHANGES | *** |
|------------|---------------------------------------------------------------------------|-----|
| 0110CG3018 | 737-700 CONFIGURATION | *** |
| 0252MP3132 | DISPATCH W/GEAR DWN FOR REVENUE FLT | *** |
| 0310CH3332 | MTOGW TO 138,500 | *** |
|)352CG3023 | A/P LOAD SYS WT. & BALA\$0E CONTROL | *** |
| | AIR CONDITIONING TRANSITION DUCT UNDER FLOOR - ADD 17 MIL DAMPINGTAPE FOR | |
| 0370CH3014 | NOISE REDUCTION | *** |
| 0370CH3019 | INSTALLATION OF STRINGER DAMPING FROM STATION 540-727 | *** |
| 110A034B37 | EXTERIOR COLOR REVISION | *** |
| 110A077A10 | EXT MARKINGS PRIMER REVISIONS | *** |
| 1110CH3003 | EXT DECOR PAINT-CROWN METRO | *** |
| 110MP3290 | EXT DECO FNSH-DESOTO H.S TPCOAT | *** |
| 1110MP3354 | EXTERIOR DECOR.FINISH-HS TOPCOATIN LIEU OF EXISTING TOPCOAT | *** |
| 1110MP3388 | FLAP TRACK FAIRINGS –PAINT | *** |
| 2123CH3042 | AIR CONDITIONING SYSTEM REVISION -737-200 TYPE GASPER SYSTEM | *** |
| 2160CG3011 | CABIN TEMPERATURE INDICATOR - DEGREES FAHRENHEIT IN LIEU OFCELSIUS | *** |
| | DIGITAL FLIGHT CONTROL SYSTEM (DFCS) - PADDLE AUTOPILOT ENGAGEMODE | |
| 2210CG3204 | CONTROL PANEL | *** |
| 2210MP3227 | DFCS PUSH BUTTON AUTOPILOT ENGAGE | *** |
| | AUTOTHROTTLE DEACTIVATION - UNIT TO REMAIN INSTALLED AND BITEFEATURES | |
| 2230CH3028 | OPERATIONAL | *** |
| | DUAL VHF COMMUNICATIONS - INSTALLATION - BFE | |
| 2312CH3284 | ALLIEDSIGNAL/GABLESENGINEERING I\$0 | *** |
| | CLAIRCOM AIR TO GROUND PASSENGER COMMUNICATION SYSTEM - COMPLETEBFE | |
| 2319CH3020 | INSTALLATION PROVISIONS | *** |
| 2319MP3021 | CLAIRCOM PHONES - CA\$0EL INSTALL. | *** |
| 2319MP3043 | AT&T WIRELESS PHN SYST. INSTAL&CERT | *** |
| 2319MP3051 | AT&T WIRELESS PHN SYSTEM-PART. REV. | *** |
| 2319MP3105 | AT&T WIRELESS AIR TO GRND PHONE SYS | *** |
| 2320CH3020 | ATSCALL INSTALLATION - PARTIAL PROVISIONS - AFT ELECTRONICS PANEL | *** |
| 2321CH3498 | SELECTIVE CALLING EQUIPMENT - SELCAL - DELETE PARTIAL PROVISIONS | *** |
| 2331CH3158 | DELETION OF BFE MATSUSHITA PASSENGER ADDRESS TAPE REPRODUCER | *** |
| 2331CH3159 | PASSENGER ADDRESS SYSTEM - COLLINSARI\$0 700 IN LIEU OF COLLINSARI\$0 560 | *** |
| 2340MP3095 | REV BFE BOOM MICROPHONE/HEADSET | *** |
| 2342MP3011 | FLT ATT HNDSET REV TO FU\$0T & FACEP | *** |
| 2350CH3139 | PA MICROPHONE - ADD ELECTROVOICE P/N 602-4183 | *** |
| 2350CH3162 | DTMF MICROPHONE INSTALLATION - FIRST OBSERVER | *** |
| | DIGITAL AUDIO REMOTE ELECTRONICS UNIT REVISION TO DELETE HEADSETAURAL | |
| 2350CH3163 | ALERTS | *** |
| 2350MP3220 | DIGITAL AUDIO REMOTE ELETRON-ADD | *** |
| 2370CG3166 | SOLID STATE VOICE RECORDER - INSTALLATION - BFE ALLIEDSIGNAL I\$0 | *** |
| 371A051B44 | SOLID STATE VOIC RECORDER | *** |
| 2500CH3453 | DOOR WARNING STRAP - SHOCK CORD | *** |
| 2501CH3076 | FORWARD MODULE WITH GALLEY G1 AND LAVATORY LA | |
| | REVISE FORWARD MODULE WITH GALLEY G1 AND LAVATORY LA FROM SEATTRACK | |
| 2501MP3080 | MOUNT TO HARDPOINT | |
| 2502CH3066 | AFT MODULE WITH GALLEY G3, G4 AND LAVATORY LB | |
| 2502MP3069 | REV MODUL WITH GALLEY G3, 4, & LAV | |
| 2510CH3058 | FLIGHT COMPARTMENT - MISCELLANEOUSREVISIONS | |
| 2510CH3059 | TRIP COUNTER REVISION - SFE - DEXTER WILSON | |
| 2510CH3060 | CONTROL COLUMN CHECKLIST DELETION | |
| 511A599A02 | FLIGHT DECK-PADDED ROTARY BUCKLE | |

Aircraft Configuration Exhibit A

| 2511CH3059 | LOG BOOK POCKET INSTALLATION - ON SECOND OBSERVERS SEAT LEGS | *** |
|-------------|-------------------------------------------------------------------------------|------------|
| 2520A092I19 | INTERIOR COLOR AND MATERIAL REV | *** |
| | INTERIOR ARRANGEMENT - 137 TOURISTCLASS AT 33/32" PITCH WITH LAVSLA AND LB | |
| 2520CH3538 | AND GALLEYS G1, G3 AND G4 | *** |
| 2520MP3667 | REV. STOW BIN ADD BULLNOSE ON INBRD | *** |
| | PSU REVISION - ADD PLACARD TO PASSENGER VIEWING SURFACE IN LOUNGEAREAS | |
| 2523CH3109 | ONLY | *** |
| 2523CH3112 | INSTALL NON STANDARD COLOR PSU | *** |
| 2523MP3119 | REVISION INTERIOR ARRANGEMENT | *** |
| 2524CH3431 | BFE FWD RIGHT HAND WINDSCREEN/STOWAGE UNIT IN LIEU OF SFE | *** |
| 2524MP3488 | FULL HGT BFE STOW UNIT REV ADD BFE | *** |
| 2524MP3500 | REV PARTITION DECOR COVERNING ULTRA | *** |
| 2524MP3513 | EMERGE\$0Y QUIPMENT BRACKET COMMONALITY-SFE | *** |
| 2525MP3159 | REV PAX SEAT ALL F/W FACING W/ 137 | *** |
| | SFE HALF HEIGHT STOWAGE UNIT/WINDSCREEN - AFT LH CABIN WITH THEAFT FACE AT | |
| 2528CH3189 | STATION 955 - WITH MEGAPHONE | *** |
| | SFE FULL HEIGHT STOWAGE UNIT/WINDSCREEN - FWD LH CABIN WITH THEAFT FACE AT | |
| 2528CH3191 | STATION 355 | *** |
| | BFE HALF HEIGHT STOWAGE UNIT/WINDSCREEN - AFT LH CABIN WITH THEAFT FACE AT | |
| 2528CH3194 | STATION 955 - WITH MEGAPHONE | *** |
| | BFE FULL HEIGHT STOWAGE UNIT/WINDSCREEN IN LIEU OF SFE - FWD LHCABIN WITH | |
| 2528CH3195 | THE AFT FACE AT STATION355 | *** |
| 2528MP3205 | CREW LUGGAGE SECURITY DEVISE | *** |
| 2528MP3217 | CREW LUGGAGE SECURITY DEVICE | *** |
| 2530MP3613 | REV G3 EXT DECOR COVERING ULTRALEAT | *** |
| 2530MP3860 | BFE GALLEY REV COMOSITES UNLIM | *** |
| 2541CH3034 | LIQUID SOAP DISPENSER INSTALLATION | *** |
| 2550CH3153 | CARGO COMPARTMENT LINING REVISION | *** |
| | FWD AND AFT CARGO COMPARTMENT FLOOR PANEL REVISION - ALUMINUMPANELS IN | |
| 2550CH3233 | LIEU OF CONOLITE AT ENTRYWAY | *** |
| 2550MP3259 | TRANSVERSE CARGO NET INSTALLATION - FORWARD AND AFT CARGOCOMPARTMENTS | *** |
| 2550MP3267 | FORWARD AND AFT CARGO COMPARTMENT CARGO RESTRAINT SYSTEM | *** |
| 2550MP3355 | FRWRD & AFT CARGO CMPRTMNT | *** |
| 2566A077A03 | ESCAPE SLIDES COMPARTMENTS SFE TOBFE B.GOODRICH INSTALLED | *** |
| 2622CH3013 | APU FIRE BOTTLE REVISION - INTERCHANGEABLE WITH ENGINE BOTTLE | *** |
| 2841CG3095 | FUEL QUANTITY INDICATORS ON RIGHT WING FUELING PANEL | *** |
| 2844CG3038 | MEASURING STICK CONVERSION TABLES TO U.S. GALLONS | *** |
| | ENGINE DRIVEN HYDRAULIC PUMP WITH VESPEL SPLINE - VICKERS10-62167-3 IN LIEU | |
| 2910CG3087 | OF ABEX 10-62167-2 | *** |
| 2910CH3082 | HYDRAULIC PUMPS - AC ELECTRIC MOTOR DRIVEN - VICKERS IN LIEU OFABEX | *** |
| 3040CH3041 | INSTALL A TWO LRU WINDOW HEAT CONTROL SYSTEM - PED 1231-1 IN LIEUOF TBD | *** |
| 3040MP3049 | INSTL 4 UNIT WINDOW HEAT CNTRL SYS | *** |
| 3040MP3053 | INSTALL A BFE WINDOW HEAT CONTROLSYSTEM OLIN 231-3 IN LIEU OF 231-2 | *** |
| 3041A034B24 | INSTALL PRIMEX WINDOW HEAT CONT SYS | *** |
| 3043MP3022 | REV WINDSHIELD WIPER SWTCH SINGLE | *** |
| | CLOCK WIRING REVISION - FMC, DFDAUAND VOICE RECORDER INPUT FROMFIRST | |
| 3120CH3016 | OFFICER'S CLOCK IN LIEU OF CAPTAIN'S CLOCK | *** |
| 3131CG3673 | ACCELEROMETER - INSTALLATION - BFEALLIEDSIGNAL I\$0 | *** |
| | SOLID STATE DIGITAL FLIGHT DATA RECORDER - INSTALLATION - BFESUNDSTRAND - | · <u> </u> |
| 3131CG3692 | 128 WPS | *** |
| 3131CH3721 | DIGITAL FLIGHT DATA ACQUISITION UNIT (DFDAU) - INSTALLATION - BFEALLIEDSIGNAL | *** |
| 3162A066A15 | REVERSE VIDEO DISPLAY-COMMON DISPLASYS FAULT MESSAGE | *** |
| 3162A066A27 | ILF LOCALIZER DEVIATION EXPANDEDSCALE | *** |
| 3162CG3013 | EFIS/MAP DISPLAY FORMAT | *** |
| 3162CG3016 | FLT DRCTR COMND DSPL-FIL INTGRT CUE | *** |
| | | *** |

Aircraft Configuration Exhibit A

| 3162CG3019 | RADIO ALTITUDE DISPLAY - ROUND DIAL | *** |
|----------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 3162CG3020 | RADIO ALTITUDE - ABOVE ADI | *** |
| 3162CG3022 | RISING RUNWAY DISPLAY | *** |
| 3162CG3025 | RADIO ALTITUDE HEIGHT ALERT DISPLAY - 2500 FEET | *** |
| 3162CG3026 | ATTITUDE COMPARATOR - STEADY | *** |
| 3162CG3029 | LOCALIZER BACKCOURSE POLARITY - REVERSAL | *** |
| 3162CG3032 | MAP MODE ORIENTATION - TRACK UP | *** |
| 3162CG3038 | MANUALLY TUNED VOR SELECTED COURSELINES - DISPLAYED | *** |
| 3162CG3041 | ADF POINTER(S) IN MAP MODE - SUPPRESSED | *** |
| 3162CG3042 | POSITION DIFFERE\$0E - AUTOMATIC DISPLAY | *** |
| 3162CG3046 | WEATHER RADAR MODE/GAIN/TILT ANGLE- DISPLAYED | *** |
| 3162CG3050 | TCAS TRAFFIC ON MAP | *** |
| 3162CG3052 | TCAS RESOLUTION ADVISORY ON ADI | *** |
| 3162CG3053 | TCAS RESOLUTION ADVISORY ON IVSI | *** |
| 3162CG3057 | ANALOG FAILURE FLAGS-DISPLAYED | *** |
| 3162CH3066 | MACH AIRSPEED INDICATOR BUG #5 - 80 KNOTS | *** |
| 3162CH3068 | SUPPLEMENTAL METRIC DATA INDICATIONS - DEACTIVATION | *** |
| 3162CH3075 | EFIS CONTROL PANEL - EFIS/MAP DISPLAY FORMAT | *** |
| | | *** |
| 3162MP3128 | DELETE ANALOG FAILURE FLAG | *** |
| 3162MP3129 | SUPP METRIC DATA INDICATIONS ACTIV | |
| 3162MP3131 | ENHA\$0ED MACHINE AIRSPEED DISPLAY | *** |
| 3162MP3132 | WX RADAR RANGE INDICATORS RANGE MRK | *** |
| 3240CH3220 | NOSE LANDING GEAR WHEELS - BENDIX | *** |
| 3240CH3221 | MAIN LANDING GEAR WHEELS AND BRAKES - BENDIX | *** |
| 3240MP3258 | INSTL NOSE LANDING GEAR ALLIED SIGN | *** |
| 3240MP3288 | NOSE LDG GEAR INSTL - 700 WHEELSILO -300 WHEELS | *** |
| 3245CH3029 | TIRES - INSTALLATION OF SFE GOODYEAR TIRES | *** |
| 3324A092K63 | PASS CAB INSTALL-NO SMOKING PERMANILLUMINATION | *** |
| 3324CH3010 | CEILING MOUNTED LIGHTED EXIT SIGN - RELOCATION | *** |
| 3343CH3034 | ANTI-COLLISION LIGHT - SWITCH NOME\$0LATURE REVISION | *** |
| 3345CH3020 | LOGO LIGHTS - SYSTEM DEACTIVATION | *** |
| 3345MP3029 | REACTIVATION OF LOGO LIGHTS | *** |
| | EGRESS LIGHTING REVISION TOACCOMODATE ALL FOWARD FACINGSEAT | |
| 3350MP3079 | CONFIGURATION. | *** |
| | INSTALL BFE STANDBY ATTITUDE INDICATOR WITHOUT ILS DEVIATIONDISPLAY IN LIEU | |
| 3423CH3021 | OF SFE INDICATOR | *** |
| 3423CH3026 | STANDBY INDICATOR - SFE SEXTANT INLIEU OF BFE JET | *** |
| 3430MP3061 | MULTI-MODE RECEIVER (MMR) - INSTALLATION OF ILS/GPS - BFEALLIEDSIGNAL I\$0 | *** |
| 3430MP3069 | MMR-GPS PROVISIONS-REP OF OH GPS | *** |
| 3431CG3051 | ILS - INSTALLATION - BFE ALLIEDSIGNAL I\$0 | *** |
| 3431MP3072 | ILS-DELETION OF EXISTING ILS RECEIV | *** |
| 3433CG3058 | LOW RANGE RADIO ALTIMETER (LRRA) -INSTALLATION - BFE ALLIEDSIGNALI\$0 | *** |
| 3435CH3028 | FLIGHT DYNAM.CAPTAIN ONLY HEAD UPGUIDA\$0E SYSTEM-PART PROVISIONS | *** |
| 3435MP3035 | HEAD UP GUIDA\$0E SYS - BFE INSTL | *** |
| 3436A034B19 | INSTALL 1500-1730-002 HUD COMPUTER | *** |
| 2 130/1037117 | WEATHER RADAR SYSTEM - ARI\$0 708A SINGLE WEATHER RADAR SYSTEM | |
| 3443CH3118 | WITHPREDICTIVE WINDSHEAR - PARTIAL PROVISIONS | *** |
| 5 | ARI\$0 708 WEATHER RADAR SYSTEM - INSTALLATION - BFE ALLIEDSIGNALI\$0 (WITH | |
| 3443CH3154 | DEACTIVATED PREDICTIVE WINDSHEAR FEATURE R/T RDR-4B) | *** |
| 3445CH3197 | TCAS II - INSTALLATION - BFE ALLIEDSIGNAL I\$0 | *** |
| 3451CG3005 | VOR/MARKER BEACON - INSTALLATION -BFE ALLIEDSIGNAL I\$0 | *** |
| 5 151 CG5005 | DISTA\$0E MEASURING EQUIPMENT (DME)- INSTALLATION - BFEALLIEDSIGNAL I\$0 | |
| | | *** |
| 3455CG3120 | (SCANNING) | ተተተ |
| 3455CG3120 | (SCANNING) ALITOMATIC DIRECTION FINDER (ADE) INSTALLATION - REF ALLIEDSIGNALISO | *** |
| 3455CG3120 3457CG3088 | AUTOMATIC DIRECTION FINDER (ADF) -INSTALLATION - BFE ALLIEDSIGNALI\$0 | |
| 3457CG3088 | AUTOMATIC DIRECTION FINDER (ADF) -INSTALLATION - BFE ALLIEDSIGNALI\$0 AUTOMATIC DIRECTION FINDER (ADF) CONTROL PANEL - INSTALLATION -BFE GABLES | *** |
| 3457CG3088 3457CG3092 | AUTOMATIC DIRECTION FINDER (ADF) -INSTALLATION - BFE ALLIEDSIGNALI\$0 AUTOMATIC DIRECTION FINDER (ADF) CONTROL PANEL - INSTALLATION -BFE GABLES ENGINEERING I\$0 | *** |
| 3457CG3088 3457CG3092 3457MP3132 | AUTOMATIC DIRECTION FINDER (ADF) -INSTALLATION - BFE ALLIEDSIGNALI\$0 AUTOMATIC DIRECTION FINDER (ADF) CONTROL PANEL - INSTALLATION -BFE GABLES ENGINEERING I\$0 ADD ADF CNTRL PANEL REV GABLES ILO | *** |
| 3457CG3088 3457CG3092 | AUTOMATIC DIRECTION FINDER (ADF) -INSTALLATION - BFE ALLIEDSIGNALI\$0 AUTOMATIC DIRECTION FINDER (ADF) CONTROL PANEL - INSTALLATION -BFE GABLES ENGINEERING I\$0 | *** |

Aircraft Configuration Exhibit A

| 3458CH3091.1 | GPS PROVISIONS - ADD COMPONENTS REQUIRED TO PROVIDE COMPLETEPROVISIONS | *** |
|--------------|------------------------------------------------------------------------|-----|
| | GLOBAL POSITIONING SYSTEM (GPS) - INSTALLATION - HONEYWELL | |
| 3458CH3092 | I\$0(SUPPLEMENTAL NAVIGATION CERTIFICATION) | *** |
| 3461CG3403 | BUYER FURNISHED NAVIGATION DATA BASE | *** |
| 3461CH3485 | VERTICAL NAVIGATION (VNAV) ACTIVATE/DEACTIVATE SERVICE BULLETIN | *** |
| | FLIGHT MANAGEMENT COMPUTER SYSTEM REVISION - CERTIFICATION FORSINGLE | |
| 3461CH3489 | COMPUTER OPERATION ONLY | *** |
| | INSTALL FMC-SECOND 4MCU, UPDATE10 FMC W/256K NAVAGATION DATABASEINTO | |
| 3461MP3496 | EXISITING PARTIAL PROVISIONS | *** |
| 3510CG3089 | CREW OXYGEN - 114 CU. FT. IN LIEU OF 76 CU. FT. CYLINDER | *** |
| 3830MP3025 | INSTL PNEUDRAULICS 4" SERV PANL LAV | *** |
| 3831MP3019 | REV GRAY WATER DRAIN ROUT LEVEL LIN | *** |
| 3832CH3071 | VACUUM LAVATORY SYSTEM IN LIEU OF RECIRCULATING LAVATORY - LAVS AAND B | *** |
| 3910CH3113 | RELOCATE ATC CONTROL PANEL | *** |
| 3910CH3122 | AFT ELECTRONICS PANEL ARRANGEMENT | *** |
| 4960MP3024 | APU SOFTWARE LOADING-ONBOARD FROMFLIGHT DECK | *** |
| 5100CH3026 | ADDITIONAL CORROSION PROTECTION BENEATH GALLEYS AND LAVS | *** |
| 5100CH3027 | FWD AND AFT CARGO DOOR REVISION - INSTALL HEAVY DUTY SKIN | *** |
| 5100MP3030 | REMOVE ADD CORR PROT. ADDED BY CR | *** |
| 5220MP3012 | OVER/WNG HATCH ASSIST HNDLE REV INS | *** |
| 5312MP3004 | INSTAL OF SFE WEATHERMASTER RADOMEIN LIEU OF SFE BASIC RADOME | *** |
| 5730B502D20 | PRODUCTION INSTALLATION OF BFE WINGLETS | *** |
| 7200CG3244 | A/P PRFRMC:CFM56-7 ENG W/THRUST 22K | *** |
| 7731MP3049 | EVM SYST WITH ON-BOARD TRIM & BAL | *** |
| 7900CG3026 | LUBRICATING OIL - ESSO/EXXON TURBOOIL 2380 | *** |

Sub-Total Changes - Special Features -- the same as in Exhibit A-1-Winglet

| 0221A599A80 | WET GROOVED RUNWAY OPERATIONS WITHANTISKID SYSTEM INOPERATIVE CERT. | *** |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 0315B572C40 | MP - OPERATIONAL WEIGHTS - I\$0REASE MTOW | *** |
| 0370B572B79 | MP - STRINGER DAMPING - REMOVE BETWEEN STATIONS 540-727 | *** |
| 1110B458A27 | MP - EXTERIOR MARKINGS AND PLACARDS REVISION | *** |
| 1110B642K10 | MP - EXTERIOR COLOR SCHEMES AND MARKINGS - REVISION - PAINT SYSTEM PRIMER - SPE | *** |
| 1110B645J06 | MP - EXTERIOR COLOR SCHEMES AND MARKINGS - REVISION - PRC DESOTO CA8800 DECORATIVE PAINT TOPCOAT | *** |
| 1130A599A55 | AFT CLOSET PLACARD-COLOR CHANGE | *** |
| 1130C410C11 | MP - PLACARDS AND MARKINGS - INSTALLATION - INTERIOR PLACARDS - SWA | *** |
| 2130A610B77 | CABIN PRESSURE DESCENT RATE REV | *** |
| 2312B696C02 | MP - VHF COMMUNICATIONS - INSTALLATION OF TRIPLE HONEYWELL RTA-44D VHF SYSTEM WITH ARI\$0 750 VDL MODE 2 CAPABLE TRANSCEIVERS P/N 064-50000-2000 - BFE | *** |
| 2318A599A08 | CABIN TELECOMMUNICATION-REV-PHONECABLES-BFE | *** |
| 2318A599A67 | PHONE SYS COMPONENT DELETION | *** |
| 2318B815C19 | MP - TELEPHONE AND BEARER RADIO - PARTIAL PROVISIONS - DELETE | *** |
| 2320A150E34 | MP- DELETION OF ATSCALL PARTIAL PROVISIONS FROM AFT ELECTRONICS PANEL | *** |
| 2322A150E39 | MP- COMMUNICATIONS MANAGEMENT UNIT (CMU) -PARTIAL PROVISIONS FOR SINGLE ARI\$0 758 CMU | *** |
| 2322B696C01 | MP - ACARS - HONEYWELL ARI\$0 758 LEVEL AOA MARK III COMMUNICATIONS MANAGEMENT UNIT (CMU) - INSTALLATION INTO EXISTIN PARTIAL PROVISIONS - BFE | *** |
| 2351A599A29 | BSS-HEADPHONE 1ST OBSERVER-REPLACE | *** |
| 2351A802B31 | HAND HELD MICROPHONE CAP AND IST OFFICER DELETE | *** |
| 2351B162A52 | HEADPHONE TELEX 616500-001 | *** |

Aircraft Configuration Exhibit A

| 2400C410B99 | MP - ELECTRICAL POWER - SPARE WIRE INSTALLATION TO FACILITATE POST DELIVERY MEDICAL COMMUNICATIONS SYSTEM | *** |
|------------------------|-----------------------------------------------------------------------------------------------------------|-------------|
| 210001102// | MP - ATTENDANT AND PASSENGER LIFE VESTS - INSTALLATION - HOOVER INDUSTRIES - | |
| 2500C547A51 | BFE | *** |
| 230003171131 | MP - LOG BOOK HOLDER - RELOCATION - FROM SECOND OBSERVER'S SEAT LEGS TO | |
| 2513B696E90 | AFT FACE OF P8 AISLESTAND | *** |
| 2313B070L70 | MP - FLIGHT COMPARTMENT ACCOMMODATIONS - INSTALLATION - FUEL CONVERSION | |
| 2513B696E96 | PLACARD ON THE FACE OF CAPTAIN AND FIRST OFFICER'S CLIPBOARDS | *** |
| 2313D090E90 | | |
| | MP - FLIGHT COMPARTMENT ACCOMMODATIONS - INSTALLATION - EMERGE\$0Y | |
| 25126410622 | EVACUATION CHECKLIST PLACARD ON THE CAPTAIN AND FIRST OFFICERS CONTROL | *** |
| 2513C410C23 | COLUMNS | |
| 2520B642I61 | MP - GALLEY MAT REVISION - REVISION - BFE | *** |
| 2520B642N11 | MP - INTERIOR COLOR REVISION - AFT LEFTHAND CLOSET | *** |
| 2524A599A45 | DECO LAMINATE W/GRAPHIC FOR BFEWINDSCREEN | *** |
| 2524A694H23 | AFT CENTERLINE CLOSET REVISION FROMMISC STOWAGE TO TRASH STOWAGE | *** |
| 2524B643D06 | MP - FULL HEIGHT WINDSCREEN/CLOSET - AFT LH - REVISION - BFE | *** |
| 2525A599A17 | ECONO CLASS PASS SEATING-REV | *** |
| | MP - ECONOMY CLASS PASSENGER SEATS - REVISION - 3 I\$0H RECLINE IN LIEU OF 4 I\$0H | |
| 2525B645F30 | RECLINE | *** |
| 2529A699A57 | ASSIST HANDLE-COLOR CHANGE | *** |
| | | *** |
| 2529A802A85 | WARNING STRAP RING-COLOR CHANGE | |
| 2540C426C65 | MP - LA LAVATORY SELECTABLES - INSTALLATION - BABY CARE TABLE | *** |
| | MP - LA AND LB LAVATORIES - REVISION - ADD DEODRANT DISC BRACKET AND DELETE | |
| 2540C547C53 | BAR SOAP AND PAPER CUP PROVISIONS | *** |
| | MP - CREW LIFE VESTS - INSTALLATION - FLIGHT DECK WITH SECOND OBSERVER - | |
| 2560B696E74 | HOOVER INDUSTRIES P/N HS3701C-SWA - BFE | *** |
| | MP - ESCAPE SLIDES/COMPARTMENTS - CHANGE FROM BFE TO SFE - BF GOODRICH - | |
| 2566A802C31 | INSTALLED | *** |
| 3041B458A01 | WINDOW HEAT CONTROL STANDARD BFE | *** |
| 3131A802B13 | D.F.D.A.UHONEYWELL-BFE | *** |
| | MP - INSTALLATION OF ARNIC 740 PRINTER PROVISIONS IN THE FLIGHT DECK | |
| 3133A150E33 | AISLESTAND | *** |
| 3321A694H26 | COOL WHITE LIGHTS IN LIEU OF WARMWHITE PASSENGER CABIN | *** |
| 3321A802A50 | PASS CABIN LIGHTING-TRIM COLOR CHGE | *** |
| 3321A602A30 | | |
| 22240547016 | MP - INFORMATION SIGNS - DEACTIVATION - PERMANENT SILKSCREENING OF NO | *** |
| 3324C547B16 | SMOKING SYMBOL AND ADDITION IF KUFE VEST PLACARDING | *** |
| 2.420D (0 (D2 (| MP - ILS/GPS MULTI-MODE RECEIVER (MMR) - REVISION - HONEYWELL MMR IN LEIU OF | *** |
| 3430B696D36 | ALLIEDSIGNAL MMR - BFE | |
| 3436A150D47 | HEAD UP GUIDA\$0E SYS-INSTALL FLTDYNAMICS HGS COMPUTER | *** |
| 3436A599A59 | HEAD UP DISPLAY (HUD) PARTIAL PROVIS FOR CAT IIIA HGS 2350 FLT DYNAMIC | *** |
| | MP - HEAD UP DISPLAY (HUD) SYSTEM - REPLACEMENT - FLIGHT DYNAMICS PHASE 3 | |
| | HGS4000 SYSTEM INTO EXISTING COMMON HUG PARTIAL PROVISIONS IN LIEU OF | |
| 3436B572D13 | HGS2350 HUD SYSTEM - BFE | *** |
| 3445B363B10 | TRAFFIC ALERT & AVOIDA\$0E SYSTEM | *** |
| | MP - TCAS SYSTEM - REPLACEMENT - HONEYWELL TCAS COMPUTER - TCAS CHANGE 7 | |
| 3445B370E27 | COMPLIANT - HONEYWELL - BFE | *** |
| 3446A561D04 | EGPWS-ACTIVATION-PEAKS & OBSTACLESFEATURE | *** |
| 3457B696A23 | ADF PARTIAL PROVS ILO SGL SYS | *** |
| 0 10 / - 07 01 1-0 | | *** |
| 3461A051B70 | FMC COLOR CDU/MCDU OPERATION ENABLE | |
| 24614150021 | MP - FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - INSTALLATION OF DUAL | *** |
| 3461A150D31 | FMC'S AND MCDU'S IN LIEU OF EXISTING DUAL FMC'S AND CDU'S - SFE | *** |
| 3461A150D32 | FMC SYS AIRLINE OPERATIOINALCOMMUNICATIONS DATA LINK | *** |
| 3910A150E36 | MP- AFT ELECTRONICS PANEL ARRANGEMENT-SOUTHWEST AIRLINES | *** |
| 5310A599A04 | RADOME-WEATHERMASTER-REV-EXT MKG | *** |
| 5352A599A07 | MP - RADOME INSTALL-REV-WEATHERMASTER UNPAINTED | *** |
| 7200B572C87 | MP - ENGINE - CFM56-7 ENGINES - 7B24 RATING IN LIEU OF 7B22 | *** |
| | | ale ale ale |
| MISC DOOR | IFA A FLIGHT DECK DOOR | *** |
| MISC DOOR MISC/FAA4 | FAA FLIGHT DECK DOOR FLAME PROPAGATION - INSULATION BLANKETS | *** |

Aircraft Configuration Exhibit A

| Total Master Changes | | ** |
|----------------------|--------------------------------------------------|----|
| 2525C882G60 | Replacement of BFE B/E Aerospace Passenger Seats | ** |
| Exhibit A-3 Total | | ** |

* ***

| 110C547C48 | MP - EXTERIOR COLOR SCHEME AND MARKINGS - REVISION - ADDED US FLAG DECAL | *** |
|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 110C882K55 | MP - EXTERIOR COLOR SCHEMES AND MARKINGS - REVISION - ADDITIONAL TOPCOAT | *** |
| 130C882P15 | MP - INTERIOR PLACARDS - REVISION - FRONT-ROW PLACARDS | *** |
| 210A083A47 | MP - AUTOFLIGHT - MODE CONTROL PANEL WITH SPEED AND ALTITUDE INTERVENTION | *** |
| 210C430A09 | MP - AUTOFLIGHT - GO-AROUND ROLL MODE - LNAV | *** |
| 230A051B46 | MP - AUTOTHROTTLE - FMCS - TAKEOFF PROFILE THRUST REDUCTION ALTITUDE | *** |
| 230B696L43 | MP - AUTOTHROTTLE - ACTIVATE AUTOTHROTTLE FUNCTIONALITY | *** |
| 2322C430J31 | MP - COMMUNICATIONS MANAGEMENT UNIT (CMU) - REVISION - PARTIAL PROVISIONS - WIRING FOR VOICE RECORDER INTERFACE | *** |
| 351A146A24 | MP - CONTROL WHEEL PUSH TO TALK (PTT) SWITCH - REVISION - THREE POSITION WITH DETENT IN INTERPHONE POSITION | *** |
| 371C593G95 | MP - VOICE RECORDER - INSTALLATION -RECORDER INDEPENDENT POWER SUPPLY | *** |
| 433B696M14 | MP - STANDBY BUS - LOADS ADDITION - CAPTAIN'S FMC, MCDU AND CDS INBOARD DISPLAY UNIT | *** |
| 500C882N30 | MP - GALLEYS AND WINDSCREENS - REPLACEMENT - DITCH AND POT COMPLIANT - COMPOSITES UNLIMITED - BFE | *** |
| 500C882P06 | MP - INTERIOR ARRANGEMENT - REVISION - PASSENGER SERVICE UNIT SIGNS | *** |
| 500C882P55 | MP - INTERIOR ARRANGEMENT - REPLACEMENT - GALLEYS AND CLOSET - COMPOSITS UNLIMITED - BFE | *** |
| 525C882N31* | MP - ECONOMY CLASS PASSENGER SEATS -DELETION - INFLATABLE SEAT BELTS | *** |
| 528C882L97 | MP - OVERHEAD STOWAGE COMPARTMENTS -DELETION - MAGAZINE RACK | *** |
| 540C806K50 | MP - LAVATORIES - REPLACEMENT - SOAP DISPENSER | *** |
| 560C410D13 | MP - EMERGENCY EQUIPMENT - LIFE VESTS -REPLACEMENT - EASTERN AERO MARINE INC - BFE | *** |
| 131B696M55 | MP - DIGITAL FLIGHT DATA ACQUISITION UNIT (DFDAU) - REVISION - INSTALL P/N 967-0212-050 IN LIEU OF P/N 967-0212-002 AND ACTIVATE -3C DATA FRAME IN LIEU OF THE EXISTING -3B DATA FRAME -HONEY WELL - BFE | *** |
| 162B696M54 | MP - COMMON DISPLAY SYSTEM (CDS) DISPLAY FORMAT - PFD/ND IN LIEU OF EFIS/MAP WITH SIDE-BY-SIDE ENGINE DISPLAY | *** |
| 436C465E64 | MP - HEAD UP DISPLAY (HUD) - REPLACEMENT -COMBINER - STC CERTIFIED - ROCK WELL COLLINS INC - BFE | *** |
| 446B696L55 | MP - GROUND PROXIMITY WARNING SYSTEM - ACTIVATION - ALTITUDE CALLOUTS - 100, 50, 30, 10 | *** |
| 461B372G37 | MP - FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - SPEED PROPAGATION FROM THE CRUISE PAGE TO THE DESCENT PAGE - ENABLE | *** |
| 461B696K98 | MP - FLIGHT MANAGEMENT COMPUTER SYSTEM (FMCS) - REVISION - VERTICAL RNP DEFAULT VALUE | *** |
| 461B696L42 | MP - FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - ACTIVATE / DE-ACTIVATE OPTIONAL FEATURES | *** |
| 461B696M50 | RO - FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - INTENT DATA TRANSMITTED VIA THE FMC INTENT DATA DEDICATED OUTPUT BUS - ENABLE | *** |
| 461C430H18 | RO - FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - INTENT DATA TRANSMITTED TO ACARS - ENAGLE | *** |
| 3461C430J06 | MP - FLIGHT MANAGEMENT COMPUTING | *** |

Aircraft Configuration Exhibit A

| 3461C430J07 | SYSTEM (FMCS) - INHIBIT - VOR UPDATING MP - FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - ENABLED - DEFAULT DME UPDATE ON SOFTWARE OPTION | *** |
|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 34610 910144 | MP - FLIGHT MANAGEMENT COMPUTING SYSTEM (FMCS) - DE-ACTIVATE OPTIONAL FEATURE | *** |
| 7900C910C58 | MP - LUBRICATING OIL - REVISION - MOBIL JET II IN LIEU OF BP TURBO OIL 2380 | *** |
| MISC/FAA5 | MISC/FAA5 - FIRE PENETRATION -BURNTHROUGH FAR 25.865(B) | *** |
| RR97029-162** | RO - EXTERIOR MARKINGS | *** |
| RR97029-163*** | RO - DFDR AND DFDAU CHANGE | *** |
| otal Additional Ma | aster Changes | *** |

Total Additional Master Changes

Exhibit A-4 Total * *** ***

** ***

*** ***

P.A. No. 1810 A-4-7 SA-66

The Boeing Company P.O. Box 3707 Seattle, WA 98124-2207

SWA-PA-1810-LA-1001315

Southwest Airlines Co. P.O. Box 36611 – Love Field Dallas, Texas 75235



Subject: ***

This Letter Agreement amends Purchase Agreement No. 1810 dated as of January 19, 1994 (the Agreement) between The Boeing Company (Boeing) and Southwest Airlines Co. (Buyer) relating to Model 737-7H4 aircraft (Aircraft).

All terms used and not defined herein will have the same meaning as in the Agreement.

Boeing is pleased to provide Buyer with Order No. SWA-RE-1000838 and letter agreement SWA-MISC-1001320 to the Customer Services General Terms Agreement No. H4-1 and the following;

1. ***



- 3. ***
 - 3.1 Buyer shall:
 - 3.1.1 accelerate Contract Delivery Months of three (3) Block U-W Option Aircraft as follows (Accelerated Options):

| Previous | Accelerated | |
|----------------|-------------------|-------|
| Contract | Contract Delivery | MSN |
| Delivery Month | Month | |
| January 2015 | September 2013 | 36933 |
| February 2015 | October 2013 | 36935 |
| March 2016 | October 2014 | 36934 |

- 3.1.2 exercise six (6) Purchase Right Aircraft (2014 Exercised Purchase Rights) into Block U-W Option Aircraft with August, September, October, November and two (2) December 2014 delivery positions. Of the 2014 Exercised Purchase Rights, the August, October and one (1) December 2014 delivery positions will automatically convert to Block T-W-2b Firm Aircraft as part of the Exercised Options further described in Section 3.1.3 below; and
- 3.1.3 exercise twenty-five (25) Block U-W Option Aircraft as set forth in the table below:

| | Contract Delivery |
|------------------|-------------------|
| to Firm Aircraft | Month |
| Two (2) | August 2011 |
| One (1) | September 2011 |
| One (1) | October 2011 |
| One (1) | February 2012 |
| One (1) | March 2012 |
| One (1) | April 2012 |
| One (1) | May 2012 |
| One (1) | June 2012 |



| One (1) | July 2012 |
|---------|----------------|
| One (1) | August 2012 |
| One (1) | September 2012 |
| One (1) | November 2012 |
| One (1) | December 2012 |
| One (1) | January 2014 |
| One (1) | February 2014 |
| Two (2) | March 2014 |
| One (1) | April 2014 |
| One (1) | August 2014 |
| One (1) | October 2014 |
| One (1) | December 2014 |
| One (1) | April 2016 |
| One (1) | May 2016 |
| One (1) | July 2016 |

3.2 Boeing offers Buyer an additional fifty (50) Purchase Right Aircraft, under the terms and conditions of Letter Agreement 6-1162-RLL-933R21 entitled "Option Aircraft", to equal a total of ninety-eight (98) Purchase Right Aircraft as of the date of this Letter Agreement. Furthermore, Boeing and Buyer hereby mutually agree that the delivery of all Purchase Right Aircraft shall be completed not later than December 31, 2021. All other terms and conditions relating to Purchase Right Aircraft under Letter Agreement 6-1162-RLL-933R21 continue to apply.

3.3. ***

1 ***





6. Assignment.

Notwithstanding any other provisions of the Purchase Agreement, the rights and obligations described in this Letter Agreement, ***, have been provided to Buyer and cannot be assigned, in whole or in part.

7. Confidential Treatment

The information contained herein (**Information**) represents confidential information and has value precisely because it is not available generally or to other parties. Boeing and Buyer will limit the disclosure of the Information to (i) such party's employees with a need to know the Information for purposes of performance of its obligations stated herein and who understand and agree that they are not to disclose the Information to any other person or entity without the prior written consent of the other party hereto, (ii) Boeing or Buyer's auditors, insurance brokers and attorneys (**Professional Advisors**) who have a need to know the Information in connection herewith and from whom such party has first obtained a written obligation to confidentiality and restricted use that is no less restrictive than the terms of this Article, or (iii) any other person or entity as may be required by applicable law or governmental regulations. Such party will be fully responsible to the other party for it's Professional Advisors' compliance with such obligations. This article and the protection of the Information will survive the expiration, termination and/or cancellation of this Order or the completion of the services provided herein.

| If the foregoing correctly sets forth your understanding of our agreement with respect to the matters set forth above, please indicate your acceptance and approval below on or before July 15, 2010 . |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Q BOEING |
| Very truly yours, |
| THE BOEING COMPANY |
| By /s/ Isabelle Session |
| Its Attorney-In-Fact |
| ACCEPTED AND AGREED TO this |
| Date:July 2nd , 2010 |
| SOUTHWEST AIRLINES CO. |
| By <u>Michael Van de Ven</u> |
| Its <u>EVP - COO</u> |
| |

The Boeing Company P.O. Box 3707 Seattle, WA 98124-2207



SWA-RE-1000838

Southwest Airlines Co Love Field PO Box 26611 Dallas, TX 75235-1611

Attention: Brian Hirshman

Vice President Maintenance and Engineering

Subject: ***

Reference: ***

1. ***

SWA-RE-1000838

BOEING PROPRIETARY



SWA-RE-1000838 ***

BOEING PROPRIETARY



4. ***

SWA-RE-1000838

BOEING PROPRIETARY



SWA-RE-1000838 ***

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BOEING PROPRIETARY



SWA-RE-1000838



SWA-RE-1000838 ***

Page 6
BOEING PROPRIETARY



SWA-RE-1000838

BOEING PROPRIETARY



SWA-RE-1000838



11. ***

12. ***

13. ***

SWA-RE-1000838

BOEING PROPRIETARY



15. ***

16. ***

SWA-RE-1000838

BOEING PROPRIETARY

Page 10

| 17 | | |
|----|--|--|



18. **

19. Confidential Treatment.

The information contained herein (**Information**) represents confidential information and has value precisely because it is not available generally or to other parties. Boeing and Buyer will limit the disclosure of the Information to (i) such party's employees with a need to know the Information for purposes of performance of its obligations stated herein and who understand and agree that they are not to disclose the Information to any other person or entity without the prior written consent of the other party hereto, (ii) Boeing or Buyer's auditors, insurance brokers and attorneys (**Professional Advisors**) who have a need to know the Information in connection herewith and from whom such party has first obtained a written obligation to confidentiality and restricted use that is no less restrictive than the terms of this Article, or (iii) any other person or entity as may be required by applicable law or governmental regulations. Such party will be fully responsible to the other party for it's Professional Advisors' compliance with such obligations. This article and the protection of the Information will survive the expiration, termination and/or cancellation of this Order or the completion of the services provided herein.

SWA-RE-1000838

Please accept this offer by signing, dating and inserting a purchase order number in the spaces provided below and returning one copy to the undersigned at facsimile number 425-237-1706 on or before **July 15, 2010**, the date on which this offer will otherwise expire.



Very Truly Yours,

THE BOEING COMPANY

/s/ Isabelle Session

Isabelle R. Session Regional Director

Boeing Commercial Airplanes, Contracts Telephone: (206) 766-1807

Email: Isabelle.R.Session@boeing.com

Mail Code: 21-43

Agreed and Accepted

Date: <u>July 2nd, 2010</u>

Southwest Airlines Co.

Signature: /s/ Michael Van de Ven

Printed name:

Michael Van de Ven

Title: EVP - COO

SWA-RE-1000838

BOEING PROPRIETARY

EXHIBIT B



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|---|--|---|
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SWA-RE-1000838



EXHIBIT C

AIRCRAFT INDUCTION RECEIPT

[RECEIVING INSPECTION REPORT]

MODIFICATION ORDER NO.SWA-RE-1000838

BETWEEN

THE BOEING COMPANY

AND

SOUTHWEST AIRLINES CO.

| 1. | Aircraft Model: 737-300 Registration No.: Manufacturer's Serial No.: |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2. | Engine Model: CFM56-3B1 Engine Serial 1 |
| 3. | Received at: Date: Time: |
| 4. | Aircraft Documents (1 each) Aboard Aircraft: (a) Certificate of Airworthiness (b) Registration Certificate (c) Approved Airplane Flight Manual or Airline's Operations Manual (d) Radio License (e) Weight and Balance Manual (Chapter 2), to be provided shortly after induction if requested by Boeing |
| 5. | A joint Southwest Airlines Co. and Boeing ground inspection was completed at the time of receipt of the Aircraft on the date noted above. |
| 6. | The following discrepancies were identified during the inspection: |
| SWA | A-RE-1000838 |

Dated as of ______, the AIRCRAFT RECEIVING INSPECTION REPORT.



| Item Number | Description of Discrepancy | Discrepancy Resolution |
|-------------|----------------------------|---------------------------|
| 1 | | |
| 2 | | |
| 3 | | |
| 4 | | |
| 5 | | |
| 6 | | |

Page 15

| SOUTHWEST AIRLINES CO. | THE BOEING COMPANY |
|---------------------------------------------------------------|--------------------|
| Signature: Southwest Airlines Co.'s Authorized Representative | Signature: |

SWA-RE-1000838

BOEING PROPRIETARY



EXHIBIT D

[AIRCRAFT REDELIVERY RECEIPT]

MODIFICATION ORDER NO.SWA-RE-1000838

BETWEEN

THE BOEING COMPANY

AND

SOUTHWEST AIRLINES CO.

| Date | ed as of, t | he AIRCRAFT REDELIVERY RECEIPT. |
|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------|
| 1. | Aircraft Model: 737-300 Registration No.: Manufacturer's Serial No.: | |
| 3. | Engine Model: CFM56-3B1 Engine Serial Nos.: 2. | |
| 3. | Redelivered at: | |
| 4. | Aircraft Documents (1 each) Aboard (a) Certificate of Airworthiness (b) Registration Certificate (c) Approved Airplane Flight Manua (d) Radio License | Aircraft: |
| SOU | THWEST AIRLINES CO. | THE BOEING COMPANY |
| Sou | nature:thwest Airlines Co.'s horized Representative | Signature: |

SWA-RE-1000838 ***

BOEING PROPRIETARY



Additional Services Request (Example only)

| _ |
|------------------|
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| Associated Price |
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SWA-RE-1000838

BOEING PROPRIETARY



Exhibit A to

SWA-RE-1000838

Statement of Work

| Document Number | Revision Number | Revision Date |
|---------------------|-----------------|---------------|
| MEMO 01-L04-DGY-006 | 0 | June 07, 2010 |

Content Owner: The Boeing Company

BOEING PROPRIETARY

MEMO 01-L04-DGY-006

SH 2



Rev. New, 06-07-2010

MEMO 01-L04-DGY-006

SH 3



MEMO 01-L04-DGY-006

SH 4



Rev. New, 06-07-2010 BOEING PROPRIETARY

MEMO 01-L04-DGY-006

SH 5



MEMO 01-L04-DGY-006

SH 6



Rev. New, 06-07-2010 BOEING PROPRIETARY

The Boeing Company P.O. Box 3707

Seattle, WA 98124-2207

SWA-MISC-1001320

Southwest Airlines Co Love Field PO Box 26611 Dallas, TX 75235-1611



Subject: ***

Reference: ***

1. ***

Page 1 CSGTA Order # SWA-RE-1000838



3. ***

CSGTA Order # SWA-RE-1000838



4. <u>Assignment.</u>

Notwithstanding any other provision of the ***

has been provided to Customer and cannot be assigned, in whole or in part.

5. <u>Confidential Treatment.</u>

The information contained herein (**Information**) represents confidential information and has value precisely because it is not available generally or to other parties. Boeing and Customer will limit the disclosure of the Information to (i) such party's employees with a need to know the Information for purposes of performance of its obligations stated herein and who understand and agree that they are not to disclose the Information to any other person or entity without the prior written consent of the other party hereto, (ii) Boeing or Customer's auditors, insurance brokers and attorneys (**Professional Advisors**) who have a need to know the Information in connection herewith and from whom such party has first obtained a written obligation to confidentiality and restricted use that is no less restrictive than the terms of this Article, or (iii) any other person or entity as may be required by applicable law or governmental regulations. Such party will be fully responsible to the other party for it's Professional Advisors' compliance with such obligations. This article and the protection of the Information will survive the expiration, termination and/or cancellation of this Order or the completion of the services provided herein

Page 3

CSGTA Order # SWA-RE-1000838

THE BOEING COMPANY

| | If the foregoing fore July 15, 20 | | inderstanding of our agreei | ment with respect to the 1 | matters set forth above, | please indicate your acc | ceptance and approval below |
|-------|------------------------------------------|-------------------|-----------------------------|----------------------------|--------------------------|--------------------------|-----------------------------|
| 0 | BOEIND | 7 | | | | | |
| EXECU | TED ON July 20 | 2 nd , | | | | | |

/s/ Isabelle Session
Signature
Signature
Signature
Michael Van de Ven
Printed Name
Printed Name

EVP - COO
Title
Title

SOUTHWEST AIRLINES CO.

CSGTA Order # SWA-RE-1000838

CERTIFICATION

- I, Gary C. Kelly, Chief Executive Officer of Southwest Airlines Co., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2010 of Southwest Airlines Co.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 22, 2010

By: /s/ Gary C.

Kelly
Gary C. Kelly
Chief Executive
Officer

CERTIFICATION

- I, Laura H. Wright, Chief Financial Officer of Southwest Airlines Co., certify that:
- 1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2010 of Southwest Airlines Co.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 22, 2010

By: /s/ Laura H.
Wright
Laura H. Wright
Chief Financial
Officer

CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of Southwest Airlines Co. (the "Company") for the period ended September 30, 2010 as filed with the Securities and Exchange Commission (the "Report"), Gary C. Kelly, Chief Executive Officer of the Company, and Laura H. Wright, Chief Financial Officer of the Company, each certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: October 22, 2010

By: \(\s\) Gary C. \(\frac{Kelly}{Gary C. Kelly} \)
Chief Executive Officer

By: /s/ Laura H.
Wright
Laura H. Wright
Chief Financial
Officer