# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2001 or

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file No. 1-7259

Southwest Airlines Co.

(Exact name of registrant as specified in its charter)

TEXAS 74-1563240 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

P.O. Box 36611, Dallas, Texas 75235-1611 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (214) 792-4000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of shares of Common Stock outstanding as of the close of business on July 27, 2001:

763,401,828

SOUTHWEST AIRLINES CO. FORM 10-Q Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

Southwest Airlines Co.
Condensed Consolidated Balance Sheets
(in thousands)
(unaudited)

|  | June 30, 2001 | December 31, 2000  |
|--|---------------|--------------------|
| ASSETS                                     |               |                    |
| Current assets:                            |               |                    |
| Cash and cash equivalents                  | \$968,347     | \$522 <b>,</b> 995 |
| Accounts and other receivables             | 153,511       | 138,070            |
| Inventories of parts and supplies, at cost | 79,570        | 80,564             |
| Deferred income taxes                      | 28,191        | 28,005             |
| Fuel hedge contracts                       | 59,512        | 22,515             |

| Prepaid expenses and other current assets  |   |                  |                  |
|--|---|------------------|------------------|
| Property and equipment: Flight equipment   | Prepaid expenses and other current assets | 40,236           | 39,387           |
| Flight equipment 7,241,839 6,831,913 Ground property and equipment 856,627 800,718 Deposits on flight equipment purchase contracts 325,204 335,164  Less allowance for depreciation 2,318,958 2,148,070 Less allowance for depreciation 6,104,712 5,819,725 Other assets 34,579 18,311 Current liabilities: AND STOCKHOLDERS' EQUITY Current liabilities: 632,479 499,874 Air traffic liability 510,103 377,061 Income taxes payable 40,203 - Current maturities of long-term debt 110,501 108,752 Total current liabilities 752,602 760,992 Deferred income taxes 9,71,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 131,916   | Total current assets                      | 1,329,367        | 831,536          |
| Flight equipment 7,241,839 6,831,913 Ground property and equipment 856,627 800,718 Deposits on flight equipment purchase contracts 325,204 335,164  Less allowance for depreciation 2,318,958 2,148,070 Less allowance for depreciation 6,104,712 5,819,725 Other assets 34,579 18,311 Current liabilities: AND STOCKHOLDERS' EQUITY Current liabilities: 632,479 499,874 Air traffic liability 510,103 377,061 Income taxes payable 40,203 - Current maturities of long-term debt 110,501 108,752 Total current liabilities 752,602 760,992 Deferred income taxes 9,71,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 131,916   | Property and equipment:                   |                  |                  |
| Deposits on flight equipment purchase contracts 325,204 335,164 8,423,670 7,967,795   Less allowance for depreciation 2,318,958 2,148,070 6,104,712 5,819,725   Other assets 34,579 18,311 \$7,468,658 \$6,669,572    LIABILITIES AND STOCKHOLDERS' EQUITY   Current liabilities:  | Flight equipment                          | 7,241,839        | 6,831,913        |
| Contracts  | Ground property and equipment             | 856,627          | 800,718          |
| Less allowance for depreciation 2,318,958 2,148,070 6,104,712 5,819,725  | Deposits on flight equipment purchase     | •                | •                |
| Less allowance for depreciation 2,318,958 2,148,070 6,104,712 5,819,725  | contracts                                 | 325,204          | 335,164          |
| Other assets 6,104,712 5,819,725 34,579 18,311 \$7,468,658 \$6,669,572   |   |                  | 7,967,795        |
| Other assets 34,579  | Less allowance for depreciation           | 2,318,958        | 2,148,070        |
| LIABILITIES AND STOCKHOLDERS' EQUITY Current liabilities: Accounts payable Accrued liabilities Air traffic liability Income taxes payable Current maturities of long-term debt Total current liabilities  Long-term debt less current maturities Deferred gains from sale and leaseback of aircraft Other deferred liabilities  Common stock Capital in excess of par value Retained earnings Accumulated other comprehensive income  \$7,468,658 \$6,669,572  \$7,468,658 \$6,669,572   \$7,468,658 \$56,669,572   \$7,468,658 \$56,669,572   \$7,468,658 \$56,669,572   \$7,470 | -   | 6,104,712        | 5,819,725        |
| LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued liabilities Air traffic liability Income taxes payable Current maturities of long-term debt Total current liabilities  Long-term debt less current maturities Deferred gains from sale and leaseback of aircraft Other deferred liabilities  Common stock Capital in excess of par value Retained earnings Accumulated other comprehensive income  \$336,029 \$312,716  \$336,029 \$312,716  632,479 4999.874  40,203  | Other assets                              | 34,579           | 18,311           |
| Current liabilities: Accounts payable \$336,029 \$312,716 Accrued liabilities 632,479 499,874 Air traffic liability 510,103 377,061 Income taxes payable 40,203 - Current maturities of long-term debt 110,501 108,752 Total current liabilities 1,629,315 1,298,403  Long-term debt less current maturities 752,602 760,992 Deferred income taxes 971,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916   |   | \$7,468,658      | \$6,669,572      |
| Accounts payable \$336,029 \$312,716 Accrued liabilities 632,479 499,874 Air traffic liability 510,103 377,061 Income taxes payable 40,203 - Current maturities of long-term debt 110,501 108,752 Total current liabilities 752,602 760,992 Deferred debt less current maturities 752,602 760,992 Deferred income taxes 971,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916  | LIABILITIES AND STOCKHOLDERS' EQUITY      |                  |                  |
| Accrued liabilities 632,479 499,874 Air traffic liability 510,103 377,061 Income taxes payable 40,203 - Current maturities of long-term debt 110,501 108,752 Total current liabilities 1,629,315 1,298,403  Long-term debt less current maturities 752,602 760,992 Deferred income taxes 971,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916   | Current liabilities:                      |                  |                  |
| Air traffic liability 510,103 377,061 Income taxes payable 40,203 - Current maturities of long-term debt 110,501 108,752 Total current liabilities 1,629,315 1,298,403  Long-term debt less current maturities 752,602 760,992 Deferred income taxes 971,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916   | Accounts payable                          | \$336,029        | \$312,716        |
| Income taxes payable 40,203 — Current maturities of long-term debt 110,501 108,752 Total current liabilities 1,629,315 1,298,403  Long-term debt less current maturities 752,602 760,992 Deferred income taxes 971,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916   | Accrued liabilities                       | 632,479          | 499,874          |
| Current maturities of long-term debt       110,501       108,752         Total current liabilities       1,629,315       1,298,403         Long-term debt less current maturities       752,602       760,992         Deferred income taxes       971,452       852,865         Deferred gains from sale and leaseback       199,933       207,522         Other deferred liabilities       93,802       98,470         Stockholders' equity:       200,817       507,897         Capital in excess of par value       5,996       103,780         Retained earnings       3,020,813       2,902,007         Accumulated other comprehensive income       31,916       -   | Air traffic liability                     | 510,103          | 377,061          |
| Total current liabilities 1,629,315 1,298,403  Long-term debt less current maturities 752,602 760,992  Deferred income taxes 971,452 852,865  Deferred gains from sale and leaseback of aircraft 199,933 207,522  Other deferred liabilities 93,802 98,470  Stockholders' equity:  Common stock 762,829 507,897  Capital in excess of par value 5,996 103,780  Retained earnings 3,020,813 2,902,007  Accumulated other comprehensive income 31,916 -  | Income taxes payable                      | 40,203           | _                |
| Long-term debt less current maturities 752,602 760,992 Deferred income taxes 971,452 852,865 Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916   | Current maturities of long-term debt      | 110,501          | 108,752          |
| Deferred income taxes 971,452 852,865  Deferred gains from sale and leaseback of aircraft 199,933 207,522  Other deferred liabilities 93,802 98,470  Stockholders' equity:  Common stock 762,829 507,897  Capital in excess of par value 5,996 103,780  Retained earnings 3,020,813 2,902,007  Accumulated other comprehensive income 31,916 -   | Total current liabilities                 | 1,629,315        | 1,298,403        |
| Deferred gains from sale and leaseback of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity:  Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916 -   | Long-term debt less current maturities    | 752 <b>,</b> 602 | 760 <b>,</b> 992 |
| of aircraft 199,933 207,522 Other deferred liabilities 93,802 98,470 Stockholders' equity: Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916 -   | Deferred income taxes                     | 971,452          | 852 <b>,</b> 865 |
| Other deferred liabilities 93,802 98,470 Stockholders' equity:  Common stock 762,829 507,897 Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916 -  | Deferred gains from sale and leaseback    |                  |                  |
| Stockholders' equity:  Common stock Capital in excess of par value Retained earnings Accumulated other comprehensive income  762,829 507,897 103,780 3,020,813 2,902,007 31,916  | of aircraft                               | 199,933          | 207,522          |
| Common stock       762,829       507,897         Capital in excess of par value       5,996       103,780         Retained earnings       3,020,813       2,902,007         Accumulated other comprehensive income       31,916       -  | Other deferred liabilities                | 93,802           | 98,470           |
| Capital in excess of par value 5,996 103,780 Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916   | Stockholders' equity:                     |                  |                  |
| Retained earnings 3,020,813 2,902,007 Accumulated other comprehensive income 31,916 -  | Common stock                              | 762 <b>,</b> 829 | 507 <b>,</b> 897 |
| Accumulated other comprehensive income 31,916 -  | Capital in excess of par value            | 5,996            | 103,780          |
| <u>*</u>   | Retained earnings                         | 3,020,813        | 2,902,007        |
| Treasury stock, at cost – (62.364)   | Accumulated other comprehensive income    | 31,916           | _                |
| (00)002/   | Treasury stock, at cost                   | _                | (62,364)         |
| Total stockholders' equity 3,821,554 3,451,320   | Total stockholders' equity                | 3,821,554        | 3,451,320        |
| \$7,468,658 \$6,669,572  |   | \$7,468,658      | \$6,669,572      |

See accompanying notes.

Southwest Airlines Co.
Condensed Consolidated Statements of Income
(in thousands, except per share amounts)
(unaudited)

|                           | Three months 2001 | ended June 30, | Six months      | ended June 30,   |
|---------------------------|-------------------|----------------|-----------------|------------------|
| OPERATING REVENUES:       |                   |                |                 |                  |
| Passenger                 | \$1,505,329       | \$1,415,958    | \$2,886,605     | \$2,615,843      |
| Freight                   | 24,869            | 27,968         | 50,650          | 55,034           |
| Other                     | 23,587            | 16,749         | 45,147          | 32,445           |
| Total operating           |                   |                |                 |                  |
| revenues                  | 1,553,785         | 1,460,675      | 2,982,402       | 2,703,322        |
| OPERATING EXPENSES:       |                   |                |                 |                  |
| Salaries, wages, and      |                   |                |                 |                  |
| benefits                  | 473,042           | 422,247        | 920,473         | 803 <b>,</b> 736 |
| Fuel and oil              | 208,029           | 197,608        | 417,613         | 394,679          |
| Maintenance materials     |                   |                |                 |                  |
| and repairs               | 102,910           | 90,311         | 201,434         | 183,876          |
| Agency commissions        | 30,084            | 41,310         | 60 <b>,</b> 578 | 78 <b>,</b> 526  |
| Aircraft rentals          | 47,879            | 49,023         | 95 <b>,</b> 924 | 98,370           |
| Landing fees and          |                   |                |                 |                  |
| other rentals             | 77,156            | 64,982         | 147,174         | 130,001          |
| Depreciation              | 78,213            | 68,523         | 155,905         | 135,221          |
| Other operating expenses  | 245,610           | 212,113        | 482,282         | 408,947          |
| Total operating           |                   |                |                 |                  |
| expenses                  | 1,262,923         | 1,146,117      | 2,481,383       | 2,233,356        |
| OPERATING INCOME          | 290,862           | 314,558        | 501,019         | 469,966          |
| OTHER EXPENSES (INCOME):  |                   |                |                 |                  |
| Interest expense          | 16,460            | 17,442         | 33,471          | 34,665           |
| Capitalized interest      | (5,640)           | (6,905)        | (11,839)        | (13,906)         |
| Interest income           | (10,236)          | (10,511)       | (19, 118)       | (17,160)         |
| Other (gains) losses, ne  | t 2,827           | 3,667          | 14,552          | (471)            |
| Total other expenses      |                   |                |                 |                  |
| (income)                  | 3,411             | 3,693          | 17,066          | 3,128            |
| INCOME BEFORE INCOME TAXE | S                 |                |                 |                  |
| AND CUMULATIVE EFFECT     |                   |                |                 |                  |
| OF CHANGE IN ACCOUNTING   |                   |                |                 |                  |

| PRINCIPLE                            | 287,451            | 310,865            | 483,953            | 466,838     |
|--------------------------------------|--------------------|--------------------|--------------------|-------------|
| PROVISION FOR INCOME<br>TAXES        | 111,818            | 120,243            | 187,275            | 180,573     |
| NET INCOME BEFORE                    | 111,010            | 120,243            | 101,213            | 100,373     |
| CUMULATIVE EFFECT OF                 |                    |                    |                    |             |
| CHANGE IN ACCOUNTING                 |                    |                    |                    |             |
| PRINCIPLE                            | 175,633            | 190,622            | 296,678            | 286,265     |
| CUMULATIVE EFFECT OF                 | ,                  | ,                  | ,                  | ,           |
| CHANGE IN ACCOUNTING                 |                    |                    |                    |             |
| PRINCIPLE (Net of                    |                    |                    |                    |             |
| Income Taxes of \$14.0               |                    |                    |                    |             |
| million)                             | -                  | _                  | _                  | (22,131)    |
| NET INCOME                           | \$175 <b>,</b> 633 | \$190,622          | \$296 <b>,</b> 678 | \$264,134   |
| NET INCOME PER SHARE,                |                    |                    |                    |             |
| BASIC BEFORE CUMULATIVE              |                    |                    |                    |             |
| EFFECT OF CHANGE IN                  |                    |                    |                    |             |
| ACCOUNTING PRINCIPLE                 | \$ .23             | \$ .26             | \$ .39             | \$ .38      |
| CUMULATIVE EFFECT OF                 |                    |                    |                    |             |
| CHANGE IN ACCOUNTING                 |                    |                    |                    |             |
| PRINCIPLE                            | -                  | -                  | -                  | (.03)       |
| NET INCOME PER SHARE,                |                    |                    |                    |             |
| BASIC                                | \$ .23             | \$ .26             | \$ .39             | \$ .35      |
| NET INCOME PER SHARE,                |                    |                    |                    |             |
| DILUTED BEFORE                       |                    |                    |                    |             |
| CUMULATIVE EFFECT OF                 |                    |                    |                    |             |
| CHANGE IN ACCOUNTING                 | <b>A</b> 00        | <b>A</b> 0.4       | A 25               | <b>a</b> 26 |
| PRINCIPLE                            | \$ .22             | \$ .24             | \$ .37             | \$ .36      |
| CUMULATIVE EFFECT OF                 |                    |                    |                    |             |
| CHANGE IN ACCOUNTING                 |                    |                    |                    | ( 02)       |
| PRINCIPLE                            | -                  | -                  | -                  | (.03)       |
| NET INCOME PER SHARE,                | ė 22               | \$ .24             | ¢ 27               | ė 22        |
| DILUTED                              | \$ .22             | \$ .24             | \$ .37             | \$ .33      |
| WEIGHTED AVERAGE SHARES OUTSTANDING: |                    |                    |                    |             |
| Basic                                | 762,139            | 745 042            | 761,188            | 745,839     |
| Diluted                              | 806,524            | 745,943<br>793,069 | 807,140            | 791,301     |
| See accompanying notes.              | 000,024            | 193,009            | 00/,140            | 191,301     |
| see accompanying notes.              |                    |                    |                    |             |

# Southwest Airlines Co. Condensed Consolidated Statements of Cash Flows (in thousands) (unaudited)

|  | Six months ende | ad Tuna 20        |
|--|-----------------|-------------------|
| NEW CASH PROVIDED BY OPENAMING                                     | 2001            | 2000              |
| NET CASH PROVIDED BY OPERATING<br>ACTIVITIES                       | \$904,820       | \$811,538         |
| INVESTING ACTIVITIES: Net purchases of property and equipment      | (460,761)       | (496,020)         |
| FINANCING ACTIVITIES: Payments of long-term debt and capital lease |                 |                   |
| obligations  | (6,834)         | (7,790)           |
| Payments of cash dividends<br>Proceeds from Employee               | (10,002)        | (8,247)           |
| stock plans  | 18,129          | 25,947            |
| Repurchases of common stock  | -               | (107,597)         |
| NET CASH PROVIDED BY (USED IN)                                     |                 |                   |
| FINANCING ACTIVITIES   | 1,293           | (97 <b>,</b> 687) |
| NET INCREASE IN CASH AND CASH                                      |                 |                   |
| EQUIVALENTS  | 445,352         | 217,831           |
| CASH AND CASH EQUIVALENTS AT                                       |                 |                   |
| BEGINNING OF PERIOD  | 522,995         | 418,819           |
| CASH AND CASH EQUIVALENTS AT                                       |                 |                   |
| END OF PERIOD  | \$968,347       | \$636,650         |
| CASH PAYMENTS FOR: Interest, net of amount                         |                 |                   |
| capitalized  | \$22,530        | \$16,362          |
| Income taxes   | \$10,601        | \$21,328          |
| See accompanying notes.  |                 | ·                 |

- 1. Basis of presentation The accompanying unaudited condensed consolidated financial statements of Southwest Airlines Co. (Company) have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. The condensed consolidated financial statements for the interim periods ended June 30, 2001 and 2000 include all adjustments (which include only normal recurring adjustments) which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods. The Condensed Consolidated Balance Sheet as of December 31, 2000 has been derived from the Company's audited financial statements as of that date but does not include all of the information and footnotes required by Generally Accepted Accounting Principles for complete financial statements. Operating results for the three and six months ended June 30, 2001 are not necessarily indicative of the results that may be expected for the year ended December 31, 2001. For further information, refer to the consolidated financial statements and footnotes thereto included in the Southwest Airlines Co. Annual Report on Form 10-K for the year ended December 31, 2000.
- 2. Dividends During the three months ended June 30, 2001 and March 31, 2001, dividends of \$.0045 per share were declared on the 762.7 million and 760.7 million shares of common stock then outstanding, respectively. During the three months ended June 30, 2000 and March 31, 2000, dividends of \$.0037 per share were declared on the 746.5 million and 745.7 million shares of common stock then outstanding, respectively.
- 3. Common stock On January 18, 2001, the Company's Board of Directors declared a three-for-two stock split, distributing 253.9 million shares on February 15, 2001. All share and per share data presented in the accompanying unaudited condensed consolidated financial statements and notes thereto have been restated for the stock split.
- 4. Reclassifications Certain prior year amounts have been reclassified to conform to the current year presentation.
- 5. Net income per share The following table sets forth the computation of basic and diluted net income per share (in thousands except per share amounts) (unaudited):

| NUMERATOR:  | Three months 2001  | ended June 30,<br>2000 | Six months<br>2001 | ended June 30,<br>2000 |
|---|--------------------|------------------------|--------------------|------------------------|
| Net income before cumulative effect of change in accounting principle Cumulative effect of change in accounting | \$175,633          | \$190,622              | \$296 <b>,</b> 678 | \$286,265              |
| principle Net income available to common  | -                  | -                      | -                  | (22,131)               |
| stockholders  | \$175 <b>,</b> 633 | \$190 <b>,</b> 622     | \$296 <b>,</b> 678 | \$264,134              |
| DENOMINATOR: Weighted-average shares outstanding basic Dilutive effect of                                       | ,<br>762,139       | 745,943                | 761,188            | 745 <b>,</b> 839       |
| Employee stock<br>options<br>Adjusted weighted-<br>average shares   | 44,385             | 47,126                 | 45 <b>,</b> 952    | 45,462                 |
| outstanding,<br>diluted   | 806,524            | 793 <b>,</b> 069       | 807,140            | 791,301                |
| NET INCOME PER SHARE:<br>Basic, before<br>cumulative effect<br>of change in                                     |                    |                        |                    |                        |
| accounting princip<br>Cumulative effect of<br>change in accounti  |                    | \$.26                  | \$.39              | \$.38                  |
| principle<br>Basic  | \$.23              | \$.26                  | \$.39              | (.03)<br>\$.35         |

| Diluted, before      |       |       |       |       |
|----------------------|-------|-------|-------|-------|
| cumulative effect of |       |       |       |       |
| change in accounting |       |       |       |       |
| principle            | \$.22 | \$.24 | \$.37 | \$.36 |
| Cumulative effect of |       |       |       |       |
| change in accounting |       |       |       |       |
| principle            | -     | _     | _     | (.03) |
| Diluted              | \$.22 | \$.24 | \$.37 | \$.33 |

6. Accounting changes - Effective January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS 133). SFAS 133 requires the Company to record all financial derivative instruments on its balance sheet at fair value. Derivatives that are not designated as hedges must be adjusted to fair value through income. If the derivative is designated as a hedge, depending on the nature of the hedge, changes in the fair value of derivatives that are considered to be effective, as defined, either offset the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or are recorded in accumulated other comprehensive income until the hedged item is recorded in earnings. Any portion of a change in a derivative's fair value that is considered to be ineffective, as defined, is recorded immediately in Other (gains)/losses in the Condensed Consolidated Statement of Income. Any portion of a change in a derivative's fair value that the Company elects to exclude from its measurement of effectiveness is required to be recorded immediately in earnings.

Airline operators are inherently dependent upon energy to operate and, therefore, are impacted by changes in jet fuel prices. The Company endeavors to acquire jet fuel at the lowest prevailing prices possible. Because jet fuel is not traded on an organized futures exchange, liquidity for hedging is limited. However, the Company has found that crude oil contracts and heating oil contracts are effective commodities for hedging jet fuel. The Company has financial derivative instruments in the form of the types of hedges it utilizes to decrease its exposure to jet fuel price increases. The Company does not purchase or hold any derivative financial instruments for trading purposes.

The Company utilizes financial derivative instruments for both short-term and long-term time frames when it appears the Company can take advantage of market conditions. At June 30, 2001, the Company had a mixture of purchased call options, collar structures, and fixed price swap agreements in place to hedge approximately 80 percent of its remaining 2001 total anticipated jet fuel requirements, approximately 47 percent of its 2002 total anticipated jet fuel requirements, and small portions of its 2003-2005 total anticipated jet fuel requirements. As of June 30, 2001, nearly all of the Company's remaining 2001 hedges, and the majority of its 2002 hedges, are effectively heating oil-based positions. All other remaining hedge positions are crude oil-based positions.

The Company accounts for its fuel hedge derivative instruments as cash flow hedges, as defined. Upon adoption of SFAS 133, the Company recorded the fair value of its fuel derivative instruments in the Condensed Consolidated Balance Sheet and a deferred gain of \$46.1 million, net of tax, in accumulated other comprehensive income. The portion of the transition adjustment in "Accumulated other comprehensive income" that was recognized in earnings during second quarter 2001 was a gain of \$10.0 million, net of tax. During second quarter 2001, the Company recognized approximately \$1.8 million as a net reduction of Other losses, related to the ineffectiveness of its hedges, in the Condensed Consolidated Statement of Income. During second quarter 2001, the Company recognized approximately \$4.7 million of net expense, related to amounts excluded from the Company's measurements of hedge effectiveness, in Other (gains)/losses in the Condensed Consolidated Statement of Income. The Company believes the adoption of SFAS 133 will result in more volatility in its financial statements than in the past.

Effective January 1, 2000, the Company adopted Staff Accounting Bulletin 101 (SAB 101) issued by the Securities and Exchange Commission in December 1999. As a result of adopting SAB 101, the Company changed the way it recognizes revenue from the sale of flight segment credits to companies participating in its Rapid Rewards frequent flyer program. Prior to the issuance of SAB 101, the Company recorded revenue to "Other revenue" when flight segment credits were sold, consistent with most other major airlines. Beginning January 1, 2000, the Company recognizes "Passenger revenue" when free travel awards resulting from the flight segment credits sold are earned and flown or credits expire unused. Due to this change, the Company recorded a cumulative adjustment in first quarter 2000 of \$22.1 million (net of income taxes of \$14.0 million) or \$.03 per share, basic and diluted.

7. Comprehensive income - Comprehensive income includes changes in the fair value of certain financial derivative instruments, which qualify for hedge accounting, and unrealized gains and losses on certain investments. For the three and six months ended June 30, 2001,

comprehensive income totaled \$171.8 million and \$328.6 million, respectively. The difference between net income and comprehensive income for the three and six months ended June 30, 2001 is as follows (in thousands):

|   | Three months ended<br>June 30, 2001 | Six months ended<br>June 30, 2001 |
|---|-------------------------------------|-----------------------------------|
| Net income  | \$175,633                           | \$296,678                         |
| Unrealized gain (loss) on derivative instruments, net of deferred taxes of (\$2,556) and \$21,020 | (3,956)                             | 32,538                            |
| Other, net of deferred taxes of   |                                     | ·                                 |
| \$50 and (\$402)  | 77                                  | (622)                             |
| Total other comprehensive incom   | ne (3,879)                          | 31,916                            |
| Comprehensive income  | \$171 <b>,</b> 754                  | \$328,594                         |

As of June 30, 2001, the Company had approximately \$32.5 million in unrealized gains, net of tax, in accumulated other comprehensive income related to fuel hedges, of which approximately \$30.0 million is expected to be realized in earnings over the next twelve months following June 30, 2001. Upon the adoption of SFAS 133 on January 1, 2001, the Company recorded unrealized fuel hedge gains of \$46.1 million, net of tax, of which approximately \$45.1 million is expected to be realized in earnings over the twelve months following January 1, 2001.

A rollforward of the amounts included in Accumulated other comprehensive income, net of taxes, is shown below (in thousands):

|  | Fuel<br>hedge |         | Accumulated other comprehensive |
|--|---------------|---------|---------------------------------|
|  | derivatives   | Other   | income                          |
| Balance at December 31, 2000<br>January 1, 2001 transition | _             | -       | -                               |
| adjustment<br>First half 2001 changes in                   | \$ 46,089     | -       | \$ 46,089                       |
| value  | 13,565        | (\$622) | 12,943                          |
| Reclassification to earnings                               | (27,116)      | -       | (27,116)                        |
| Balance at June 30, 2001                                   | \$ 32,538     | (\$622) | \$ 31,916                       |

Item 2. Management's Discussion and Analysis of Results of Operations and
 Financial Condition

Comparative Consolidated Operating Statistics

Relevant operating statistics for the three and six months ended June 30, 2001 and 2000 follow:

SOUTHWEST AIRLINES CO. COMPARATIVE CONSOLIDATED OPERATING STATISTICS

|                    |                  | onths ended<br>2000 |         | Six mod<br>2001 |            | -          |
|--------------------|------------------|---------------------|---------|-----------------|------------|------------|
| Revenue            |                  |                     |         |                 |            |            |
| passengers         | 15 506 550       | 16 501 441          | 6.00    | 22 242 552      | 20 000 515 | T 60       |
| carried<br>Revenue | 17,526,753       | 16,501,441          | 6.2%    | 33,242,773      | 30,890,717 | 7.6%       |
| passenger          |                  |                     |         |                 |            |            |
| miles (RPMs        | .)               |                     |         |                 |            |            |
| *                  | •                | 10,954,767          | 7.6%    | 22,450,777      | 20,407,968 | 10.0%      |
| Available sea      |                  |                     |         |                 |            |            |
| miles (ASMs        | )                |                     |         |                 |            |            |
|                    |                  |                     |         | 32,296,808      |            |            |
| Load factor        | 71.7%            | 74.3%               | (2.6)pt | s. 69.5%        | 70.6%      | (1.1) pts. |
| Average lengt      |                  |                     |         |                 |            |            |
| of passenge        |                  |                     |         |                 |            |            |
|                    |                  |                     |         | 675             |            | 2.1%       |
| Trips flown        | 238 <b>,</b> 397 | 223,643             | 6.6%    | 470,190         | 442,258    | 6.3%       |
| Average            |                  |                     |         |                 |            |            |
| passenger          |                  |                     |         |                 |            |            |
| fare               |                  | \$85.81             | 0.1%    | \$86.83         | \$84.68    | 2.5%       |
| Passenger rev      |                  |                     |         |                 |            |            |
| yield per R        |                  | 10.00               | (1 0) 0 | 10.06           | 10.00      | 0 00       |
|                    |                  | 12.93               | (1.2)%  | 12.86           | 12.82      | 0.3%       |
| Operating rev      | enue             |                     |         |                 |            |            |

| yield per ASM (cents) Operating expenses               | 9.45   | 9.91   | (4.6)% | 9.23   | 9.35            | (1.3)% |
|--|--------|--------|--------|--------|-----------------|--------|
| per ASM (cents)<br>Operating expenses                  | 7.68   | 7.77   | (1.2)% | 7.68   | 7.73            | (0.6)% |
| per ASM, excluding fuel (cents) Fuel costs per gallon, | 6.42   | 6.43   | (0.2)% | 6.39   | 6.36            | 0.5%   |
| Number of  | 74.96  | 78.02  | (3.9)% | 76.71  | 79.95           | (4.1)% |
| Employees at<br>period-end<br>Size of fleet at         | 30,369 | 27,828 | 9.1%   | 30,369 | 27 <b>,</b> 828 | 9.1%   |
| period-end   | 356    | 324    | 9.9%   | 356    | 324             | 9.9%   |

Operating expenses per ASM for the three and six months ended June 30, 2001 and 2000 are as follows (in cents except percent change):

|                              | Three n | months ended | June 30,<br>Percent | Six montl | ns ended a | June 30,<br>Percent |
|------------------------------|---------|--------------|---------------------|-----------|------------|---------------------|
|                              | 2001    | 2000         | Change              | 2001      | 2000       | Change              |
| Salaries, wages,             |         |              |                     |           |            |                     |
| and benefits                 | 2.46    | 2.38         | 3.4                 | 2.48      | 2.39       | 3.8                 |
| Employee<br>retirement       |         |              |                     |           |            |                     |
| plans                        | .42     | .48          | (12.5)              | .37       | .38        | (2.6)               |
| Fuel and oil                 | 1.27    | 1.34         | (5.2)               | 1.29      | 1.37       | (5.8)               |
| Maintenance<br>materials and |         |              |                     |           |            |                     |
| repairs                      | .63     | .61          | 3.3                 | .62       | .64        | (3.1)               |
| Agency                       |         |              |                     |           |            |                     |
| commissions                  | .18     | .28          | (35.7)              | .19       | .27        | (29.6)              |
| Aircraft rentals             | .29     | .33          | (12.1)              | .30       | .34        | (11.8)              |
| Landing fees and             |         |              |                     |           |            |                     |
| other rentals                | .47     | . 44         | 6.8                 | .46       | .45        | 2.2                 |
| Depreciation                 | .48     | .46          | 4.3                 | .48       | .47        | 2.1                 |
| Other operating              |         |              |                     |           |            |                     |
| expenses                     | 1.48    | 1.45         | 2.1                 | 1.49      | 1.42       | 4.9                 |
| Total                        | 7.68    | 7.77         | (1.2)               | 7.68      | 7.73       | (.6)                |

Material Changes in Results of Operations

Comparison of Three Months Ended June 30, 2001 to Three Months Ended June 30, 2000

Consolidated net income for second quarter 2001 was \$175.6 million (\$.22 per share, diluted), as compared to second quarter 2000 net income of \$190.6 million (\$.24 per share, diluted), a decrease of 7.9 percent. The prior year's net income per share amounts have been restated for the 2001 three-for-two stock split (see Note 3 to the unaudited Condensed Consolidated Financial Statements). Operating income for second quarter 2001 was \$290.9 million, a decrease of 7.5 percent compared to 2000.

Consolidated operating revenues increased 6.4 percent primarily due to a 6.3 percent increase in passenger revenues. The increase in passenger revenues primarily resulted from the Company's increased capacity, as available seat miles (ASMs) increased 11.5 percent. The increase in ASMs resulted primarily from the net addition of 32 aircraft since second quarter 2000, which represents a 9.9 percent increase in the Company's fleet size. The increase in ASMs was partially offset by a decrease in the Company's load factor of 2.6 points to 71.7 percent. The Company experienced a 6.2 percent increase in revenue passengers carried, a 7.6 percent increase in RPMs, and a 1.2 percent decrease in passenger revenue yield per RPM (passenger yield). The decrease in passenger yield is primarily due to a 1.4 percent increase in average length of passenger haul, while the average passenger fare remained basically flat.

Based on current traffic, booking, and revenue trends thus far in July, the Company's third quarter 2001 unit revenues are expected to be below those of third quarter 2000. The third quarter 2001 load factor is currently expected to be strong relative to historical levels, but has been stimulated by successful discount and promotional programs. As a result, the Company also expects earnings to be below the third quarter 2000 level. (The immediately preceding sentences are forward-looking statements that involve uncertainties that could result in actual results differing materially from expected results. Some significant factors include, but may not be limited to, competitive pressure such as fare sales and capacity changes by other carriers, general economic conditions, and variations in advance booking

Consolidated freight revenues decreased 11.1 percent primarily due to the current economic and industry environment. There were decreases in both the number of freight shipments and revenue per shipment. Other revenues increased 40.8 percent. Approximately 51.4 percent of the increase in other revenues was from an increase in commissions earned from programs the Company sponsors with certain business partners, such as the Company sponsored First USA Visa card, while 25.4 percent of the increase was due to an increase in charter revenues.

Operating expenses per ASM were \$.0768, compared to \$.0777 for 2000. Excluding fuel expense, operating expenses per ASM decreased .2 percent to \$.0642. The Company currently expects that, excluding fuel, operating expenses per ASM in third quarter 2001 will be slightly lower than last year's third quarter performance. (The immediately preceding sentence is a forward-looking statement which involves uncertainties that could result in actual results differing materially from expected results. Some significant factors include, but may not be limited to, wage and productivity pressures from within the Company's work force and general economic conditions).

Salaries, wages, and benefits per ASM increased 3.4 percent. The increase was primarily due to an increase in benefits costs, primarily health care and workers' compensation.

Employee retirement plans expense per ASM decreased 12.5 percent, primarily due to the decrease in Company earnings available for profitsharing.

Fuel and oil expense per ASM decreased 5.2 percent due to a 3.9 percent decrease in the average jet fuel cost per gallon compared to 2000. The average jet fuel cost per gallon in second quarter 2001 was \$.7496 compared to \$.7802 in second quarter 2000, including the effects of hedging activities. The Company's second quarter 2001 average jet fuel cost is net of approximately \$20.4 million in "effective" hedging gains, as defined. See Note 6 to the Condensed Consolidated Financial Statements. The Company's second quarter 2000 average jet fuel cost is net of approximately \$3.1 million in gains from hedging activities. As of June 30, 2001, the Company had hedges in place for approximately 80 percent of its anticipated jet fuel requirements for the remainder of 2001 at prices below market prices as of June 30, 2001. Including estimated hedging gains and considering current market prices and the continued effectiveness of the Company's fuel hedges, we are forecasting our third quarter 2001 average fuel price per gallon to be below second quarter 2001's average fuel cost per gallon of \$.7496. The Company's fuel hedging strategy could result in the Company not fully benefiting from certain jet fuel price declines. (The immediately preceding two sentences are forward-looking statements, which involve uncertainties that could result in actual results differing materially from expected results. Such uncertainties include, but may not be limited to, the largely unpredictable levels of jet fuel prices and the continued effectiveness of the Company's fuel hedges.)

Maintenance materials and repairs per ASM increased 3.3 percent. An increase in airframe inspection and repairs expense per ASM was partially offset by a slight decrease in engine repair expense per ASM. The increase in airframe inspection and repairs was primarily a result of more of these repairs being outsourced than in the prior year due to a larger amount of this type of work than the Company could perform with internal headcount and facilities. The decrease in engine repair expense per ASM was primarily due to the Company's capacity growth exceeding the increase in expense. Virtually all the Company's second quarter capacity growth was accomplished with new aircraft, most of which have not yet begun to incur any meaningful engine repair costs. The Company expects third quarter 2001 maintenance materials and repairs per ASM to approximate third quarter 2000 expense. (The immediately preceding sentence is a forward-looking statement involving uncertainties that could result in actual results differing materially from expected results. Such uncertainties include, but may not be limited to, any unscheduled required aircraft airframe or engine repairs and regulatory requirements.)

Agency commissions per ASM decreased 35.7 percent, primarily due to a change in the Company's commission rate policy effective January 1, 2001. The Company reduced the commission rate paid to travel agents from ten percent to eight percent for Ticketless bookings, and from ten percent to five percent for paper ticket bookings. The percentage of commissionable revenues decreased from approximately 28 percent in second quarter 2000 to approximately 26 percent in second quarter 2001. Due to the Company's commission policy change in 2001, we expect agency commissions to continue to show year-over-year decreases throughout 2001 on a per-ASM basis. (The immediately preceding sentence is a forward-looking statement involving uncertainties that could result in actual results differing materially from expected results. Such uncertainties include, but may not be limited to, changes in consumer ticket purchasing

Aircraft rentals per ASM decreased 12.1 percent compared to second quarter 2000 due to a lower percentage of the aircraft fleet being leased. Approximately 26.4 percent of the Company's aircraft fleet was under operating lease at June 30, 2001, compared to 29.3 percent at June 30, 2000. Based on the Company's current new aircraft delivery schedule and scheduled aircraft retirements for 2001, we expect to continue to have year-over-year decreases throughout 2001 for aircraft rentals expense on a per-ASM basis. (The immediately preceding sentence is a forward-looking statement involving uncertainties that could result in actual results differing materially from expected results. Such uncertainties include, but may not be limited to, changes in the Company's current schedule for purchase and/or retirement of aircraft.)

Landing fees and other rentals per ASM increased 6.8 percent primarily as a result of an increase in other rentals. This increase is primarily due to the Company's expansion of facilities in several airports.

Depreciation expense per ASM increased 4.3 percent primarily due to a higher percentage of owned aircraft. All of the 33 aircraft added to the Company's fleet over the past twelve months have been purchased. This, combined with the retirement of one leased aircraft, has increased the Company's percentage of aircraft owned or on capital lease from 70.7 percent at June 30, 2000 to 73.6 percent at June 30, 2001.

Other operating expenses per ASM increased 2.1 percent primarily from small increases in several areas, including system development projects, insurance costs, and employee-related costs such as relocation, travel, and non-essential training that had been previously deferred as part of a prior year cost reduction effort.

Other expenses (income) include interest expense, capitalized interest, interest income, and other gains and losses. Interest expense decreased 5.6 percent primarily due to a reduction in interest rates on the Company's floating rate debt. Capitalized interest decreased 18.3 percent primarily due to a reduction in progress payment balances for future aircraft deliveries. Interest income decreased 2.6 percent as higher invested cash balances were more than offset by a decrease in rates earned on investments. Other losses in second quarter 2001 resulted primarily from the reduction in the time value portion of financial derivative instruments, such as premiums paid for option contracts, used in the Company's fuel hedging program. See Note 6 to the Condensed Consolidated Financial Statements. Other losses in second quarter 2000 were primarily due to a write-down associated with a discontinued project.

Comparison of Six Months Ended June 30, 2001 to Six Months Ended June 30, 2000

Consolidated net income for the six months ended June 30, 2001 was \$296.7 million (\$.37 per share, diluted), as compared to 2000 net income, before the cumulative effect of change in accounting principle, of \$286.3 million (\$.36 per share, diluted), an increase of 3.6 percent. The prior year's net income per share amounts have been restated for the 2001 three-for-two stock split (see Note 3 to the unaudited Condensed Consolidated Financial Statements). The cumulative effect of change in accounting principle for the six months ended June 30, 2000 was \$22.1 million, net of taxes of \$14.0 million (see Note 6 to the unaudited Condensed Consolidated Financial Statements). Net income and diluted net income per share, after the cumulative change in accounting principle, for the six months ended June 30, 2000 were \$264.1 million and \$.33, respectively. Operating income for the six months ended June 30, 2001 was \$501.0 million, an increase of 6.6 percent compared to 2000.

Consolidated operating revenues increased 10.3 percent primarily due to a 10.4 percent increase in passenger revenues. The increase in passenger revenues primarily resulted from the Company's increased capacity. The Company experienced a 7.6 percent increase in revenue passengers carried, a 10.0 percent increase in RPMs, and a .3 percent increase in passenger revenue yield per RPM (passenger yield). The increase in RPMs coupled with an 11.8 percent increase in ASMs resulting in a load factor of 69.5 percent, or 1.1 points below the same prior year period. The increase in ASMs resulted primarily from the net addition of 32 aircraft since second quarter 2000, which represents a 9.9 percent increase in the Company's fleet size.

Consolidated freight revenues decreased 8.0 percent primarily due to the current economic and industry environment. There were decreases in both the number of freight shipments and revenue per shipment. Other revenues increased 39.1 percent. Approximately 51.3 percent of the increase in other revenues was from an increase in commissions earned from programs the Company sponsors with certain business partners, such as the Company sponsored First USA Visa card, while 26.4 percent of the increase was due to an increase in charter revenues.

Operating expenses per ASM were \$.0768, compared to \$.0773 for 2000. Excluding fuel expense, operating expenses per ASM increased .5 percent to \$.0639.

Salaries, wages, and benefits per ASM increased 3.8 percent. Approximately 57 percent of the increase was due to an escalation in health benefits costs, while approximately 43 percent of the increase was in salaries and wages.

Employee retirement plans expense per ASM decreased 2.6 percent, primarily due to the increase in ASMs exceeding the increase in Company earnings available for profitsharing.

Fuel and oil expense per ASM decreased 5.8 percent due to a 4.1 percent decrease in the average jet fuel cost per gallon compared to 2000. The average jet fuel cost per gallon for the six months ended June 30, 2001 was \$.7671 compared to \$.7995 in 2000, including the effects of hedging activities. The Company's 2001 average jet fuel cost is net of approximately \$44.8 million in "effective" hedging gains, as defined. See Note 6 to the Condensed Consolidated Financial Statements. The Company's 2000 average jet fuel cost is net of approximately \$6.3 million in gains from hedging activities.

Maintenance materials and repairs per ASM decreased 3.1 percent. A decrease in engine repair expense per ASM was partially offset by an increase in airframe inspection and repairs expense per ASM. The decrease in engine repair expense per ASM was primarily due to the Company's capacity growth exceeding the increase in expense. Virtually all the Company's 2001 capacity growth was accomplished with new aircraft, most of which have not yet begun to incur any meaningful engine repair costs. The increase in airframe inspection and repairs was primarily a result of more of these repairs being outsourced than in the prior year due to a larger amount of this type of work than the Company could perform with internal headcount and facilities.

Agency commissions per ASM decreased 29.6 percent, primarily due to a change in the Company's commission rate policy effective January 1, 2001. The Company reduced the commission rate paid to travel agents from ten percent to eight percent for Ticketless bookings, and from ten percent to five percent for paper ticket bookings. The percentage of commissionable revenues decreased from approximately 29 percent in 2000 to approximately 27 percent in 2001.

Aircraft rentals per ASM decreased 11.8 percent due to a lower percentage of the aircraft fleet being leased.

Landing fees and other rentals per ASM increased 2.2 percent primarily as a result of an increase in other rentals. This increase is primarily due to the Company's expansion of facilities in several airports.

Depreciation expense per ASM increased 2.1 percent primarily due to a higher percentage of the aircraft fleet being owned.

Other operating expenses per ASM increased 4.9 percent primarily from small increases in several areas that had previously been deferred as part of a prior year cost reduction effort.

Other expenses (income) include interest expense, capitalized interest, interest income, and other gains and losses. Interest expense decreased 3.4 percent primarily due to a reduction in interest rates on the Company's floating rate debt. Capitalized interest decreased 14.9 percent primarily due to a reduction in progress payment balances for future aircraft deliveries. Interest income increased 11.4 percent primarily due to an increase in invested cash balances. Other losses in 2001 resulted primarily from the reduction in the time value portion of financial derivative instruments, such as premiums paid for option contracts, used in the Company's fuel hedging program. See Note 6 to the Condensed Consolidated Financial Statements.

Liquidity and Capital Resources

Net cash provided by operating activities was \$904.8 million for the six months ended June 30, 2001 and \$1,391.6 million for the 12 months then ended. Cash generated for the 12 months ended June 30, 2001 was primarily used to finance aircraft-related capital expenditures and provide working capital.

During the 12 months ended June 30, 2001, net capital expenditures were \$1,099.4 million, which primarily related to the purchase of 33 new 737-700 aircraft, and progress payments for future aircraft deliveries.

The Company's contractual commitments consist primarily of scheduled aircraft acquisitions. As of June 30, 2001, 13 737-700s are scheduled for delivery in the remainder of 2001, 27 in 2002, 13 in 2003,

29 in 2004, five in 2005, and 47 thereafter. In addition, the Company has options to purchase up to 87 737-700s during 2003-2008 and purchase rights for an additional 217 737-700s during 2007-2012. The Company has the option, which must be exercised two years prior to the contractual delivery date, to substitute 737-600s or 737-800s for the 737-700s scheduled subsequent to 2002. Aggregate funding needed for fixed commitments at June 30, 2001 was approximately \$3,675 million due as follows: \$348 million in 2001; \$766 million in 2002; \$472 million in 2003; \$641 million in 2004; \$379 million in 2005; and \$1,069 million thereafter.

The Company has various options available to meet its capital and operating commitments, including cash on hand at June 30, 2001 of \$968.3 million, internally generated funds, and a revolving credit line with a group of banks of up to \$475 million (none of which had been drawn at June 30, 2001). In addition, the Company will also consider various borrowing or leasing options to maximize earnings and supplement cash requirements.

The Company currently has outstanding shelf registrations for the issuance of \$318.8 million in public debt securities, which it may utilize for aircraft financing during 2001 and 2002.

In July 2001, the Company redeemed \$100 million of senior unsecured 9.4% Notes originally issued in 1991.

The Company recently announced new service to Norfolk International Airport in Norfolk, Virginia. Service will begin on October 7, 2001, with daily nonstop flights from Baltimore/Washington, Jacksonville, Las Vegas, and Orlando, plus direct or connecting service from 32 other cities.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Item 7A. Quantitative and Qualitative Disclosures About Market Risk in the Company's Annual Report on Form 10-K for the year ended December 31, 2000 and Note 6 to the Condensed Consolidated Financial Statements.

PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

The Company received a statutory notice of deficiency from the Internal Revenue Service (IRS) in July 1995 in which the IRS proposed to disallow deductions claimed by the Company on its federal income tax returns for the taxable years 1989 through 1991 for the costs of certain aircraft inspection and maintenance procedures. In response to the statutory notice of deficiency, the Company filed a petition in the United States Tax Court on October 30, 1997, seeking a determination that the IRS erred in disallowing the deductions claimed by the Company and there is no deficiency in the Company's tax liability for the taxable years in issue. On December 21, 2000, the national office of the IRS published a revenue ruling in which it concluded that aircraft inspection and maintenance is currently deductible as an ordinary and necessary business expense. In accordance with the revenue ruling, the IRS conceded the proposed adjustments to the deductions claimed by the Company for aircraft inspection and maintenance expense, and on June 1, 2001, a decision was entered by the Tax Court holding that there is no deficiency in income tax for the taxable years 1989 through 1991.

The IRS similarly proposed to disallow deductions claimed by the Company on its federal income tax returns for the taxable years 1992 through 1994 for the costs of certain aircraft inspection and maintenance expenses. Although the examination of such returns has not been finally concluded, the IRS has advised the Company that it will concede the proposed adjustments to the deductions claimed for these aircraft inspection and maintenance expenses. Management believes the final resolution of this controversy will not have a material adverse effect upon the financial position or results of operations of the Company.

Item 2. Changes in Securities and Use of Proceeds

Recent Sales of Unregistered Securities

None

Item 3. Defaults upon Senior Securities

None

Item 4. Submission of Matters to a Vote of Security Holders

The Company's Annual Meeting of Shareholders was held in Dallas, Texas on Wednesday, May 16, 2001. The following matters were voted on at the meeting:

- (i) The following nominees were elected to the Company's Board of Directors to hold office for a term expiring in 2004: C. Webb Crockett: 612,072,046 shares voted for and 49,410,553 shares withheld; William P. Hobby: 612,356,815 shares voted for and 49,125,784 shares withheld; Travis C. Johnson: 614,151,994 shares voted for and 47,330,605 shares withheld. There were no broker non-votes on this matter.
- (ii) A Company proposal to amend the Company's Articles of Incorporation to increase the number of authorized shares was considered. A total of 610,752,557 shares were voted for the proposal, 48,303,507 shares were voted against the proposal and 2,426,535 shares abstained from voting. There were no broker non-votes on this matter.
- (iii) A Company proposal to approve an officer's stock option agreements was considered. A total of 534,355,956 shares were voted for the proposal, 122,778,161 shares were voted against the proposal and 4,348,482 shares abstained from voting. There were no broker non-votes on this matter.
- (iv) A Company proposal to amend the Company's Employee Stock Purchase Plan was considered. A total of 647,745,993 shares were voted for the proposal, 10,949,100 shares were voted against the proposal and 2,787,506 shares abstained from voting. There were no broker non-votes on this matter
- (v) A shareholder proposal related to shareholder right to vote on the Company's shareholder rights plan was considered. A total of 371,239,730 shares were voted for the proposal, 205,702,143 shares were voted against the proposal and 7,026,161 shares abstained from voting. There were 77,514,565 broker non-votes on this matter.
- (vi) A shareholder proposal related to annual election of directors was considered. A total of 332,806,499 shares were voted for the proposal, 245,084,706 shares were voted against the proposal and 6,076,829 shares abstained from voting. There were 77,514,565 broker non-votes on this matter.

#### Item 5. Other Information

Effective June 19, 2001, Herbert D. Kelleher relinquished his duties as President and Chief Executive Officer. In addition, Mr. Kelleher, 70, signed a new three-year employment contract to remain as Chairman of the Board. Mr. Kelleher will continue his responsibilities for the consideration and effectuation of board policies; longer range strategic planning; Governmental Affairs; and from a marketing standpoint, Schedule Planning.

Jim Parker, formerly Vice President-General Counsel, moved into Mr. Kelleher's position as Chief Executive Officer with the additional title of Vice Chairman. The President and Chief Operating Officer, the Vice President-Revenue Management, and the Executive Vice President-Chief Financial Officer (as to Finance and Fuel) will report to Mr. Parker, 54, in his new duties.

Colleen Barrett, formerly Executive Vice President-Customers and Corporate Secretary, moved into Mr. Kelleher's position as President with the additional title of Chief Operating Officer and maintaining her title as Corporate Secretary. The Executive Vice President-Customers, Executive Vice President-Operations, and Executive Vice President-Chief Financial Officer (as to Systems, Purchasing, and Technical Services) will report to Ms. Barrett, 56, in her new duties.

Gary Kelly, formerly Vice President-Finance and Chief Financial Officer became Executive Vice President-Chief Financial Officer, replacing John Denison, who previously announced his retirement. Mr. Kelly, 46, has primary responsibilities for Finance, Fuel, Systems, Purchasing, and Technical Services Departments.

Donna Conover, formerly Vice President-Inflight and Provisioning, became Executive Vice President-Customers. Ms. Conover, 48, has primary responsibilities for the People, Customer Relations and Rapid Rewards, Reservations, and Inflight and Provisioning Departments.

Jim Wimberly, Executive Vice President-Chief of Operations, 48, has added supervisory responsibility for the Properties and Facilities Department, in addition to his previous responsibilities for the Maintenance, Ground Operations, Flight Operations, and Schedule Planning (as to operational aspects) Departments.

- (3.1) Articles of Amendment to the Articles of Incorporation of Southwest dated as of May 21, 2001
- (3.2) Bylaws of Southwest, as amended through May 2001
- b) Reports on Form 8-K

None

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SOUTHWEST AIRLINES CO.

August 1, 2001

By /s/ Gary C. Kelly

Gary C. Kelly Executive Vice President -Chief Financial Officer (Principal Financial and Accounting Officer) ARTICLES OF AMENDMENT TO THE ARTICLES OF INCORPORATION OF SOUTHWEST AIRLINES CO.

### ARTICLE ONE

Southwest Airlines Co. (the "Corporation"), pursuant to the provisions of Article 4.04 of the Texas Business Corporation Act, hereby adopts these Articles of Amendment to its Articles of Incorporation.

#### ARTICLE TWO

ARTICLE FOUR is amended by deleting in its entirety the first paragraph thereof, and by inserting in lieu thereof the following paragraph:

The aggregate number of shares which the corporation shall have authority to issue is Two Billion (2,000,000,000) shares of Common Stock of the par value of One Dollar (\$1.00) each.

### ARTICLE THREE

The amendment made by these Articles of Amendment was duly adopted by the shareholders of the Corporation on May 16, 2001.

#### ARTICLE FOUR

The number of shares outstanding on the record date for such shareholders meeting was 760,921,306 and the number of shares entitled to vote on such amendment was 760,921,306. A total of 610,752,557 shares were voted for the amendment and 48,303,507 shares were voted against the amendment.

IN WITNESS THEREOF, the Corporation has caused these Articles of Amendment to be executed this  $21\mathrm{st}$  day of May, 2001.

SOUTHWEST AIRLINES CO.

By: /s/ Gary C. Kelly Gary C. Kelly, Vice President-Finance and Chief Financial Officer BYLAWS

(as amended through May 16, 2001)

of

SOUTHWEST AIRLINES CO.

Dallas, Texas

SOUTHWEST AIRLINES CO.

BYLAWS

ARTICLE I

#### IDENTIFICATION AND OFFICES

Section 1. Name: The name of the corporation is SOUTHWEST AIRLINES CO.

Section 2. Principal Business Office: The principal business office of the corporation shall be in Dallas, Texas.

Section 3. Other Offices: The corporation may also have offices at such other places within or without the State of Texas as the Board of Directors may from time to time determine or the business of the corporation may require.

#### ARTICLE II

#### THE SHAREHOLDERS

- Section 1. Place of Meetings: All meetings of the shareholders for the election of directors shall be held at the principal executive offices of the corporation in Dallas, Texas, or at such other place as may be designated by the Board of Directors of the corporation. Meetings of the shareholders for any other purpose may be held at such time and place, within or without the State of Texas, as shall be stated in the notice of the meeting or in a duly executed waiver of notice thereof.
- Section 2. Annual Meetings: Annual meetings of shareholders shall be held on such date and at such time as shall be designated from time to time by the Board of Directors. At each annual meeting, the shareholders shall elect a Board of Directors and transact such other business as may be properly brought before the meeting.
- Section 3. Special Meetings: Special meetings of the shareholders may be called by the Chairman of the Board or the Chief Executive Officer and shall be called by the Secretary upon written request, stating the purpose or purposes therefor, by a majority of the whole Board of Directors or by the holders of at least ten (10) percent (or such greater percentage not exceeding a majority as may be specified in the Articles of Incorporation) of all of the shares entitled to vote at the meeting.
- Section 4. Notice of Meetings: Written or printed notice of all shareholders' meetings stating the place, day and hour, and, in the case of a special meeting, the purpose or purposes for which the meeting is called, shall be delivered not less than ten (10) days nor more than sixty (60) days before the date of the meeting, either personally or by mail, by or at the direction of the officer or person calling the meeting, to each shareholder of record entitled to vote at such meeting. If mailed, such notice shall be deemed to be delivered when deposited in the United States mail addressed to the shareholder at his address as it appears on the stock transfer books of the corporation, with postage thereon prepaid.
- Section 5. Purpose of Special Meetings: Business transacted at all special meetings of shareholders shall be confined to the purposes stated in the notice thereof.
- Section 6. Fixing Record Date: For the purpose of determining shareholders entitled to notice of or to vote at any meeting of shareholders or any adjournment thereof, or entitled to receive a distribution by the corporation (other than a distribution involving a purchase or redemption by the corporation of any of its own shares) or a share dividend or in order to make a determination of shareholders for any other purpose, the Board of Directors may fix in advance a date as the

record date for any such determination of shareholders, such date in any case to be not more than sixty (60) days, and, in the case of a meeting of shareholders, not less than ten (10) days, prior to the date on which the particular action requiring such determination of shareholders is to be taken. If no record date is fixed for the determination of shareholders entitled to notice of or vote at a meeting of shareholders, or shareholders entitled to receive a distribution by the corporation (other than a distribution involving a purchase or redemption by the corporation of any of its own shares) or a share dividend, the date on which notice of the meeting is mailed or the date on which the resolution of the Board of Directors declaring such distribution or share dividend is adopted, as the case may be, shall be the record date for such determination of shareholders. When a determination of shareholders entitled to vote at any meeting of shareholders has been made as provided in this Section, such determination shall apply to any adjournment thereof.

Section 7. Voting List: The officer or agent having charge of the stock transfer books for the shares of the corporation, shall make, at least ten (10) days before each meeting of shareholders, a complete list of the shareholders entitled to vote at such meeting or any adjournment thereof, arranged in alphabetical order, with the address of and the number of shares held by each, which list, for a period of ten (10) days prior to such meeting, shall be kept on file at the registered office of the corporation and shall be subject to inspection by any shareholder at any time during usual business hours; such list shall also be produced and be kept open at the time and place of the meeting and shall be subject to the inspection of any shareholder during the whole time of the meeting. The original stock transfer books shall be prima facie evidence as to who are the shareholders entitled to examine such list or transfer books or to vote at any meeting of shareholders.

Section 8. Quorum: The holders of a majority of the shares entitled to vote (counting for such purposes all abstentions and broker nonvotes), represented in person or by proxy, shall constitute a quorum at meetings of the shareholders, except as otherwise provided in the Articles of Incorporation. If, however, such quorum shall be not present or represented at a meeting of the shareholders, the holders of a majority of the shares entitled to vote thereat, and represented in person or by proxy, shall have power to recess the meeting from time to time, without notice other than power to recess the meeting from time to time, without notice other than announcement at the meeting, until a quorum shall be present or represented. At such recessed meeting at which a quorum shall be present or represented, any business may be transacted which might have been transacted at the meeting as originally convened had a quorum been present. Shareholders present at a duly organized meeting with a quorum present may continue to do business until adjournment, notwithstanding the withdrawal of enough shareholders to leave less than a quorum.

# Section 9. Voting at Meetings:

- (a) With respect to any matter other than the election of directors or a matter for which the affirmative vote of the holders of a specified portion of the shares entitled to vote is required by the Texas Business Corporation Act, the act of the shareholders shall be the affirmative vote of the holders of a majority of the shares entitled to vote on, and voted for or against, the matter at a meeting of shareholders at which a quorum is present; provided that, for purposes of this sentence, all abstentions and broker nonvotes shall not be counted as voted either for or against such matter. With respect to the election of directors, directors shall be elected by a plurality of the votes cast by the holders of shares entitled to vote in the election of directors at a meeting of shareholders at which a quorum is present; provided, that abstentions and broker nonvotes shall not be counted as votes cast either for or against any nominee for director.
- (b) Each outstanding share, regardless of class, shall be entitled to one vote on each matter submitted to a vote at a meeting of shareholders, except to the extent that the voting rights of shares of any class or series are limited or denied by the Articles of Incorporation, or as otherwise provide by law. No shareholder shall have the right of cumulative voting.
- (c) A shareholder may vote either in person or by proxy executed in writing by the shareholder or by his duly authorized attorney in fact. No proxy shall be valid after eleven (11) months from the date of its execution unless otherwise provided in the proxy. Each proxy shall be revocable unless the proxy form conspicuously states that the proxy is irrevocable and the proxy is coupled with an interest.
- Section 10. Actions by Shareholders Without a Meeting: Any action required by law to be taken at a meeting of the shareholders, or any action which may be taken at a meeting of the shareholders, may be taken without a meeting if a consent in writing, setting forth the action so taken, shall be signed by all of the shareholders entitled to vote with respect to the subject matter thereof.

Section 11. Inspectors of Election: The chairman of each meeting of shareholders shall appoint one or more persons to act as inspectors of election. The inspectors of election shall report to the meeting the number of shares of each class and series of stock, and of all classes, represented either in person or by proxy. The inspectors of election shall oversee the vote of the shareholders for the election of directors and for any other matters that are put to a vote of shareholders at the meeting; receive a ballot evidencing votes cast by the proxy committee of the Board of Directors; judge the qualifications of shareholders voting; collect, count, and report the results of ballots cast by any shareholders voting in person; and perform such other duties as may be required by the chairman of the meeting or the shareholders.

Section 12. Notice of Shareholder Business: At an annual meeting of shareholders, only such business shall be conducted as shall have been brought before the meeting (i) by or at the direction of the Board of Directors or (ii) by any shareholder of the corporation who complies with the notice procedures set forth in this Section 12. For business to be properly brought before an annual meeting by a shareholder, the shareholder must have given timely notice thereof in writing to the Secretary of the corporation. To be timely, a shareholder's notice must be delivered to or mailed and received at the principal executive offices of the corporation, not less than sixty (60) days nor more than ninety (90) days prior to the meeting; provided, however, that in the event that less than thirty (30) days' notice or prior public disclosure of the date of the meeting is given or made to the shareholders, notice by the shareholder to be timely must be received not later than the close of business on the tenth (10th) day following the day on which such notice of the date of the annual meeting was mailed or such public disclosure was made. A shareholder's notice to the Secretary shall set forth as to each matter the shareholder proposes to bring before the annual meeting the following information: (a) a brief description of the business desired to be brought before the annual meeting and the reasons for conducting such business at the annual meeting; (b) the name and address, as they appear on the corporation's books, of the shareholder proposing such business; (c) the number of shares of the corporation which are beneficially owned by the shareholder; and (d) any material interest of the shareholder in such business. Notwithstanding anything in these Bylaws to the contrary, no business shall be conducted at an annual meeting except in accordance with the procedures set forth in this Section 12. The chairman of an annual meeting shall, if the facts warrant, determine and declare to the meeting that business was not properly brought before the meeting and in accordance with the provisions of this Section 12, and if he should so determine, he shall so declare to the meeting and any such business not properly brought before the meeting shall not be transacted. Notwithstanding the foregoing provisions of this Section 12, a shareholder seeking to have a proposal included in the corporation's proxy statement shall comply with the requirements of Regulation 14A under the Securities Exchange Act of 1934, as amended (including, but not limited to, Rule 14a-8 or its successor provision).

Section 13. Notice of Shareholder Nominees: Nominations of persons for election to the Board of Directors of the corporation may be made at a meeting of shareholders (i) by or at the direction of the Board of Directors or (ii) by any shareholder of the corporation entitled to vote for the election of directors at the meeting who complies with the notice procedures set forth in this Section 13. Nominations by shareholders shall be made pursuant to timely notice in writing to the Secretary of the corporation. To be timely, a shareholder's notice shall be delivered to or mailed and received at the principal executive offices of the corporation not less than sixty (60) days nor more than ninety (90) days prior to the meeting; provided, however, that in the event that less than thirty (30) days' notice or prior public disclosure of the date of the meeting is given or made to shareholders, notice by the shareholder to be timely must be so received not later than the close of business on the tenth (10th) day following the day on which such notice of the date of the meeting was mailed or such public disclosure was made. Such shareholder's notice shall set forth (a) as to each person whom the shareholder proposes to nominate for election or reelection as a director, all information relating to such person that is required to be disclosed in solicitations of proxies for election of directors, or is otherwise required, in each case pursuant to Regulation 14A under the Securities Exchange Act of 1934, as amended (including such person's written consent to being named in the proxy statement as a nominee and to serving as a director if elected); and (b) as to the shareholder giving the notice (i) the name and address, as they appear on the corporation's books, of such shareholder and (ii) the number of shares of the corporation which are beneficially owned by such shareholder. At the request of the Board of Directors, any person nominated by the Board of Directors for election as a director shall furnish to the Secretary of the corporation that information required to be set forth in a shareholder's notice of nomination which pertains to the nominee. No person shall be eligible for election as a director of the corporation unless nominated in accordance with the procedures set forth in these Bylaws. The chairman of the meeting shall, if the facts warrant, determine and declare to the

meeting that a nomination was not made in accordance with the procedures prescribed by these Bylaws, and if he should so determine, he shall so declare to the meeting and the defective nomination shall be disregarded.

#### ARTICLE III

#### BOARD OF DIRECTORS

Section 1. Management: The business and affairs of the corporation shall be managed by a Board of Directors.

Section 2. Number; Term of Office; Qualifications: The number of directors of the corporation shall be determined from time to time by resolution of the Board of Directors, but no decrease in such number shall have the effect of shortening the term of any incumbent director. At each annual meeting of shareholders, the shareholders shall elect directors to hold office until the next succeeding annual meeting, except in case of the classification of directors as provided in these Bylaws. Each director shall hold office for the term for which he is elected and until his successor shall have been elected and qualified or until his earlier death, retirement, resignation, or removal for cause in accordance with the provisions of these Bylaws. Directors need not be residents of the State of Texas or shareholders of the corporation, but they must have been nominated in accordance with the procedures set forth in these Bylaws in order to be eligible for election as directors. Each director must retire no later than the first annual meeting of shareholders following his or her 72nd birthday.

Section 3. Classification of Directors: Effective at the time of the annual meeting of shareholders in 1990, in lieu of electing the whole number of directors annually, the directors shall be divided into three classes, Class I, Class II and Class III, each class to be as nearly equal in number as possible, and the remainder of this Section 3 shall be effective. Each director shall serve for a term ending on the date of the third annual meeting of shareholders following the annual meeting at which such director was elected; provided, however, that each initial director in Class I shall hold office until the first annual meeting of shareholders after his election; each initial director in Class II shall hold office until the second annual meeting of shareholders after his election; and each initial director in Class III shall hold office until the third annual meeting of shareholders after his election. In the event of any increase or decrease in the authorized number of directors, (i) each director then serving as such shall nevertheless continue as a director of the class of which he is a member until the expiration of his current term or until his prior death, retirement, resignation, or removal for cause in accordance with the provisions of these Bylaws, and (ii) the newly created or eliminated directorships resulting from such increase or decrease shall be apportioned by the Board of Directors among the three classes of directors so as to maintain such classes as nearly equal in number as possible.

Section 4. Vacancies; Increases in the Number of Directors: Any vacancy occurring in the Board of Directors may be filled in accordance with the following paragraph of this Section 4 or may be filled by the affirmative vote of a majority of the remaining directors though less than a quorum of the Board of Directors. A director elected to fill a vacancy shall be elected for the unexpired term of his predecessor in office.

Any vacancy occurring in the Board of Directors or any directorship to be filled by reason of an increase in the number of directors (i) may be filled by election at an annual or special meeting of shareholders called for that purpose or (ii) may be filled by the Board of Directors; provided that, with respect to any directorship to be filled by the Board of Directors by reason of an increase in the number of directors (a) such directorship shall be for a term of office continuing only until the next election of one or more directors by shareholders and (b) the Board of Directors may not fill more than two such directorships during the period between any two successive annual meetings of shareholders. If the Board of Directors is classified, any director elected at an annual or special meeting of shareholders to fill a directorship created by reason of an increase in the number of directors shall be elected for a term coterminous with the remaining term of the other members of the class to which he has been designated in accordance with the provisions of these Bylaws.

Section 5. Removal: At any meeting of shareholders called expressly for that purpose, any director may be removed, but only for cause, by vote of the holders of a majority of the shares then entitled to vote for the election of directors.

Section 6. Place of Meeting: Meetings of the Board of Directors, regular or special, may be held either within or without the State of Texas.

Section 7. First Meeting: The first meeting of each newly elected Board shall be held immediately following the shareholders' meeting at which

the directors are elected and at the place at which such annual meeting is held, or the directors may meet at such time and place as shall be fixed by the consent in writing of the directors. No notice of such meeting shall be necessary to the newly elected directors in order to legally constitute the meeting provided a quorum shall be present.

Section 8. Regular Meetings: Regular meetings of the Board of Directors may be held without notice at such time and place as shall from time to time be determined by resolution of the Board of Directors.

Section 9. Special Meetings: Special meetings of the Board of Directors may be called by the Chairman of the Board or the Chief Executive Officer on two days' notice to each director, either personally, by telephone, by mail, or by telegram. Special meetings shall be called by the Chairman of the Board, or by the Secretary, in like manner and on like notice on the written request of the majority of the whole Board of Directors.

Section 10. Purpose of Meetings: Neither the purpose of, nor the business to be transacted at, any regular or special meeting of the Board of Directors need be specified in the notice or waiver of notice of such meeting.

Section 11. Quorum: A majority of the number of directors shall constitute a quorum for the transaction of business at any meeting thereof. The act of the majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors, unless the act of a greater number is required by law or the Articles of Incorporation or these bylaws. If a quorum shall not be present at any meeting of the Board of Directors, the directors present thereat may adjourn the meeting from time to time, without notice other than announcement at the meeting, until a quorum shall be present.

Section 12. Committee of Directors: The Board of Directors may, by resolution passed by a majority of the whole Board, designate one or more committees, including an "Executive Committee," each committee to consist of one or more of the directors of the corporation, which, to the extent provided in said resolution, shall have and may exercise all of the authority of the Board of Directors in the business and affairs of the corporation, except where action of the Board is mandatorily required by law, and may have power to authorize the seal of the corporation to be affixed to all papers which may require it. Such committee or committees shall have such name or names as may be determined from time to time by resolution adopted by the Board of Directors. Such committees shall keep regular minutes of their proceedings and report the same to the Board when required.

Section 13. Action Without Meeting: Any action required or permitted to be taken at a meeting of the Board of Directors or any committee may be taken without a meeting if a consent in writing, setting forth the action so taken, is signed by all the members of the Board of Directors or committee, as the case may be. Such consent shall have the same force and effect as a unanimous vote at a meeting. The signed consent, or a signed copy, shall be placed in the minute book.

# ARTICLE IV

#### OFFICERS

Section 1. Number and Designation: The officers of the corporation shall consist of a Chief Executive Officer, a President and a Secretary and such other officers, including, but not limited to a Vice President, an Assistant Secretary, a Treasurer, an Assistant Treasurer, and a Chairman and Vice Chairman of the Board, as may be elected from time to time by the Board of Directors. Any two or more offices may be held by the same person.

Section 2. Election: The Board of Directors at its first meeting after the annual meeting of the shareholders may elect a Chairman of the Board and a Vice Chairman of the Board from among its members and shall elect a Chief Executive Officer, a President, a Vice President, a Secretary, an Assistant Secretary, a Treasurer, and/or an Assistant Treasurer, none of whom need to be a member of the Board.

Section 3. Other Officers: The Chief Executive Officer may appoint such other officers and agents as he may deem necessary for the efficient and successful conduct of the business of the corporation, but none of such other officers and agents shall be given a contract of employment unless such is first approved by the Board of Directors.

Section 4. Term of Office and Removal: The officers, agents, or members of any committees of the corporation elected or appointed by the Board of Directors shall hold office until their successors are chosen and qualify in their stead; provided, that any such officer, agent, or member

of such committees may be removed at any time by the majority vote of the whole Board of Directors whenever in its sole judgment the best interests of the corporation will be served thereby, but such removal shall be without prejudice to the contract rights, if any, of the person so removed. Any officer or agent appointed by the Chief Executive Officer may be removed at any time by majority vote of the whole Board of Directors or by the Chief Executive Officer. Election or appointment of an officer or agent shall not of itself create contract rights.

Section 5. Compensation: The salaries of all officers of the corporation shall be fixed by, or at the direction of, the Board of Directors or its Compensation Committee.

Section 6. The Chairman of the Board: If elected, the Chairman of the Board shall preside at all meetings of the shareholders and directors; and he shall have such other powers and duties as the Board of Directors shall prescribe.

Section 7. Vice Chairman of the Board: If elected, and in the absence of the Chairman of the Board, the Vice Chairman of the Board shall preside at all meetings of the shareholders and directors. The Vice Chairman shall have authority to execute deeds, conveyances, notes, bonds, and other contracts either or without the attestation of the Secretary required thereon and either with or without the seal of the corporation.

Section 8. Chief Executive Officer: The Board of Directors shall designate the Chairman of the Board, any Vice Chairman or the President to be Chief Executive Officer of the Corporation. The Chief Executive Officer shall have responsibility for the general management and direction of the business of the Corporation and for the execution of all orders and resolutions of the Board of Directors. In addition to the powers prescribed in these bylaws, he shall have all of the powers usually vested in the chief executive officer of a corporation and such other powers as may be prescribed from time to time by the Board of Directors. He may delegate any of his powers and duties to any other officer with such limitations as he may deem proper.

Section 9. President: The President may execute deeds, conveyances, notes, bonds, and other contracts either or without the attestation of the Secretary required thereon and either with or without the seal of the corporation. In addition to the powers prescribed in these bylaws, she shall have all of the powers as may be prescribed from time to time by the Board of Directors. If she is not designed as chief executive officer, the President shall have such powers and perform such duties as may be delegated to her by the Chief Executive Officer, and shall be vested with all the powers and authorized to perform all the duties of the Chief Executive Officer in his absence or inability to act. She may delegate any of her powers and duties to any other officer with such limitations as she may deem proper.

Section 10. Vice Presidents: The Vice Presidents, in the order of their rank and seniority in office, in the absence or disability of the President shall perform the duties and exercise the powers of the President, and shall perform such other duties as the Board of Directors shall prescribe.

Section 11. The Secretary: The Secretary shall attend all meetings of the Board of Directors and all meetings of the shareholders and record all votes and the minutes of all proceedings in a book to be kept for that purpose and shall perform like duties for the standing committees when required. He shall give, or cause to be given, notice of all meetings of the shareholders and special meetings of the Board of Directors, and shall perform such other duties as may be prescribed by the Board of Directors or President, under whose supervision he shall be; he shall keep the seal the corporation and, when authorized by the Board, affix the same to any instrument requiring it and, when so affixed, it shall be attested by his signature or by the signature of the Treasurer or an Assistant Secretary or Assistant Treasurer.

Section 12. The Assistant Secretaries: The Assistant Secretaries, in order of their seniority in office, shall, in the absence or disability of the Secretary, perform the duties and exercise the powers of the Secretary and shall perform such other duties as the Board of Directors shall prescribe.

Section 13. The Treasurer: The Treasurer shall have supervision over the corporate funds and securities and shall keep or cause to be kept full and accurate accounts of receipts and disbursements in books belonging to the corporation and shall deposit or cause to be deposited all moneys and other valuable effects in the name and to the credit of the corporation in such depositories as may be designated by the Board of Directors, shall disburse the funds of the corporation as may be ordered by the Board, taking proper vouchers for such disbursements, and shall render to the Chief Executive Officer and directors, at the regular meetings of the Board, or whenever they may require it, an account of all the transactions under his supervision as Treasurer and of the financial condition of the corporation. If required by the Board of Directors, the Treasurer and persons acting under this supervision shall give the corporation a bond in such sum and with such

surety or sureties as shall be satisfactory to the Board for the faithful performance of their duties and for the restoration to the corporation, in case of their death, resignation, retirement, or removal from office, of all books, papers, vouchers, money, and other property of whatever kind in their possession or under their control belonging to the corporation.

Section 14. The Assistant Treasurers: The Assistant Treasurers, in the order of their seniority in office, shall, in the absence or disability of the Treasurer, perform the duties and exercise the powers of the Treasurer and shall perform such other duties as the Board of Directors shall prescribe.

#### ARTICLE V

#### CERTIFICATES REPRESENTING SHARES

Section 1. Form and Issuance: The certificates representing shares of the corporation of each class or series shall be in such form as approved by resolution of the Boards of Directors and as may be required by law and shall be numbered and entered in the stock records of the corporation as they are issued. They shall show the holder's name and number of shares and shall be signed by the Chairman of the Board, if any, or the Chief Executive Officer and the Secretary of the corporation, and may be sealed with the seal of the corporation or a facsimile thereof. The signatures of the Chairman of the Board or Chief Executive Officer and of the Secretary upon a certificate may be facsimiles. In case any officer who has signed or whose facsimile signature has been placed upon such certificate shall have ceased to be such officer before such certificate is issued, it may be issued by the corporation with the same effect as if he were such officer at the date of its issuance. No certificate shall be issued for any share until the consideration therefor, fixed as provided by law, has been fully paid.

Section 2. Fractional Shares: The corporation may, but shall not be obligated to, issue a certificate for a fractional share, and the Board of Directors may, in lieu thereof, arrange for the disposition thereof by those entitled thereto, pay the fair value in cash or issue scrip in registered or bearer form which shall entitle the holder to receive a certificate for a full share only upon the surrender of such scrip aggregating a full share. A certificate for a fractional share shall, but scrip shall not, unless otherwise provided herein, entitle the holder to exercise voting rights, to receive dividends, or to participate in any of the assets of the corporation in the event of liquidation. Such scrip if issued shall become void if not exchanged for certificates representing full shares within one year after its issue, or such scrip may be subject to the condition that the shares for which it is exchangeable may be sold by the corporation and the proceeds thereof distributed to the holders of such scrip, and the same may be subject to any other conditions which the Board of Directors may deem advisable.

Section 3. Lost, Stolen, or Destroyed Certificates. The Board of Directors may direct a new certificate or certificates to be issued in place of any certificate or certificates theretofore issued by the corporation alleged to have been lost, stolen, or destroyed, upon the making of an affidavit of the fact by the person claiming the certificate of stock to be lost, stolen, or destroyed, and by such other persons as may have knowledge of the pertinent facts with reference thereto. When authorizing such issue of a new certificate or certificates, the Board of Directors may, in its discretion, and as a condition precedent to the issuance thereof, require the owner of such lost, stolen, or destroyed certificate or certificates, or his legal representative, to make proof of loss, theft, or destruction in such manner as it shall require and/or give the corporation a bond in such sum as it may direct as indemnity against any claim that may be made against the corporation with respect to the certificate alleged to have been lost, stolen or destroyed.

Section 4. Transfer of Shares: Upon surrender to the corporation or the transfer agent of the corporation of a certificate for shares duly endorsed or accompanied by proper evidence of succession, assignment, or authority to transfer, and upon payment of all taxes as may be imposed by law, it shall be the duty of the corporation to issue a new certificate to the person entitled thereto, cancel the old certificate, and record the transaction upon its books.

Section 5. Registered Shareholders: The corporation shall be entitled to treat the holder of record of any share or shares of stock as the holder in fact thereof and, accordingly, shall not be bound to recognize any equitable or other claim to or interest in such share or shares on the part of any other person, whether or not it shall have express or other notice thereof, except as otherwise provided by the laws of Texas.

Section 1. Waiver in Writing: Whenever any notice is required to be given any shareholder or director under the provisions of the law or the Articles of Incorporation or these Bylaws, a waiver thereof in writing signed by the person or persons entitled to said notice, whether before or after the time stated therein, shall be deemed equivalent to the giving of such notice.

Section 2. Waiver by Attendance: Attendance of a director or a shareholder, whether in person or by proxy, at any meeting shall constitute a waiver of notice of such meeting, except where such director or shareholder attends a meeting for the express purpose of objecting to the transaction of any business on the ground that the meeting is not lawfully called or convened.

#### ARTICLE VII

#### GENERAL PROVISIONS

Section 1. Dividends and Reserves: Dividends upon the shares of the corporation, subject to the provisions, if any, of the Articles of Incorporation, may in the exercise of its discretion be declared by the Board of Directors at any regular or special meeting, to the extent permitted by law. Dividends may be paid in cash, in property, or in shares of the corporation. Before payment of any dividend, there may be set aside out of any funds of the corporation available for dividends such sum or sums as the directors from time to time in their absolute discretion, think proper as a reserve fund to meet contingencies, or for equalizing dividends, or for repairing or maintaining any property of the corporation, or for such other purpose as the directors shall think conducive to the interest of the corporation, and the directors may modify or abolish any such reserve in the manner in which it was created.

Section 2. Fiscal Year: The fiscal year of the corporation shall be fixed by resolution of the Board of Directors.

Section 3. Seal: The corporate seal shall have inscribed therein the name of the corporation and shall be in such form as may be approved by the Board of Directors. Said seal may be used by causing it or a facsimile thereof to be impressed or affixed or otherwise reproduced.

Section 4. Amendments to Bylaws: All of the powers of this corporation, insofar as the same may be lawfully vested by these Bylaws in the Board of Directors, are hereby conferred upon the Board of Directors of this corporation. In furtherance and not in limitation of that power, the Board of Directors may amend or repeal these Bylaws, or adopt new bylaws, unless (i) such power shall be reserved exclusively to the shareholders in whole or part by the Articles of Incorporation or the laws of Texas or (ii) the shareholders in amending, repealing or adopting a particular bylaw shall have expressly provided that the Board of Directors may not amend or repeal that bylaw. Unless the Articles of Incorporation or a bylaw adopted by the shareholders shall provide otherwise as to all or some portion of the corporation's bylaws, the shareholders may amend, repeal, or adopt (but only by the affirmative vote of the holders of not less than eighty (80) percent of the then outstanding shares of capital stock of the corporation entitled to vote with respect thereto) the corporation's bylaws even though the bylaws may also be amended, repealed, or adopted by the Board of Directors.

Section 5. Preferred Shareholders: The provisions of Sections 12 and 13 of Article II and of Sections 2, 3, 4 and 5 of Article III are subject to the rights of any holders of any class or series of stock having a preference over the Common Stock of the corporation as to dividends or upon liquidation to elect directors under specified circumstances.

Section 6. Action With Respect to Securities of Other Corporations: Unless otherwise directed by the Board of Directors, the chief executive officer shall have power to vote and otherwise act on behalf of the corporation, in person or by proxy, at any meeting of shareholders of, or with respect to any action of shareholders of, any other corporation in which the corporation may hold securities and otherwise to exercise any and all rights and powers which the corporation may possess by reason of its ownership of securities in such other corporation.

Section 1. Right to Indemnification: Subject to the limitations and conditions as provided in this Article VIII, each person who was or is made a party to, or is threatened to be made a party to, any threatened, pending or completed action, suit or proceeding, whether civil, criminal, administrative, arbitrative or investigative (hereinafter called a proceeding"), or any appeal in such a proceeding or any inquiry or investigation that could lead to such a proceeding, by reason of the fact that he (or a person of whom he is the legal representative) is or was a director or officer of the corporation (or while a director or officer of the corporation is or was serving at the request of the corporation as a director, officer, partner, venturer, proprietor, trustee, employee, agent, or similar functionary of another foreign or domestic corporation, partnership, joint venture, proprietorship, trust, employee benefit plan, or other enterprise) shall be indemnified by the corporation to the fullest extent permitted by the Texas Business Corporation Act, as the same exists or may hereafter be amended (but, in the case of any such amendment, only to the extent that such amendment permits the corporation to provide broader indemnification rights than said law permitted the corporation to provide prior to such amendment) against judgments, penalties (including excise and similar taxes and punitive damages), fines, settlements and reasonable expenses (including, without limitation, court costs and attorneys' fees) actually incurred by such person in connection with such proceeding, appeal, inquiry or investigation, and indemnification under this Article VIII shall continue as to a person who has ceased to serve in the capacity which initially entitled such person to indemnity hereunder; provided, however, that in no case shall the corporation indemnify any such person (or the legal representative of any such person) otherwise than for his reasonable expenses, in respect of any proceeding (i) in which such person shall have been finally adjudged by a court of competent jurisdiction (after exhaustion of all appeals therefrom) to be liable on the basis that personal benefit was improperly received by  $\ensuremath{\mathsf{him}}\xspace,$  whether or not the benefit resulted from an action taken in such person's official capacity, or (ii) in which such person shall have been found liable to the corporation; and provided, further, that the corporation shall not indemnify any such person for his reasonable expenses actually incurred in connection with any proceeding in which he shall have been found liable for willful or intentional misconduct in the performance of his duty to the corporation. The rights granted pursuant to this Article VIII shall be deemed contract rights, and no amendment, modification or repeal of this Article VIII shall have the effect of limiting or denying any such rights with respect to actions taken or proceedings arising prior to any such amendment, modification or repeal. It is expressly acknowledged that the indemnification provided in this Article VIII could involve indemnification for negligence or under theories of strict liability.

Section 2. Advance Payment: The right to indemnification conferred in this Article VIII shall include the right to be paid or reimbursed by the corporation the reasonable expenses incurred by a person of the type entitled to be indemnified under Section 1 who was, or is threatened to be made a named defendant or respondent in a proceeding, in advance of the final disposition of the proceeding and without any determination as to the person's ultimate entitlement to indemnification; provided, however, that the payment of such expenses incurred by any such person in advance of the final disposition of a proceeding shall be made only upon delivery to the corporation of a written affirmation by such person of his good faith belief that he has met the standard of conduct necessary for indemnification under this Article VIII and a written undertaking, by or on behalf of such person, to repay all amounts so advanced if it shall be ultimately determined that such person is not entitled to be indemnified under this Article VIII or otherwise.

Section 3. Indemnification of Employees and Agents: The corporation, by adoption of a resolution of the Board of Directors, may indemnify and advance expenses to an employee or agent of the corporation to the same extent and subject to the same conditions under which it may indemnify and advance expenses to directors and officers under this Article VIII; and the corporation may so indemnify and advance expenses to persons who are not or were not directors, officers, employees, or agents of the corporation but who are or were serving at the request of the corporation as a director, officer, partner, venturer, proprietor, trustee, employee, agent, or similar functionary of another foreign or domestic corporation, partnership, joint venture, proprietorship, trust, employee benefit plan, or other enterprise against any liability asserted against him and incurred by him in such a capacity or arising out of his status as such a person to the same extent that it may indemnify and advance expenses to directors and officers under this Article VIII.

Section 4. Appearance as a Witness: Notwithstanding any other provision of this Article VIII, the corporation may pay or reimburse expenses incurred by a director or officer in connection with his appearance as a witness or his other participation in a proceeding at a time when he is not a named defendant or respondent in the proceeding.

Section 5. Nonexclusivity of Rights: The right to indemnification and

the advancement and payment of expenses conferred in this Article VIII shall not be exclusive of any other right which a director or officer or other person indemnified pursuant to Section 3 of this Article VIII may have or hereafter acquire under any law (common or statutory), provision of the Articles of Incorporation or these Bylaws, agreement, vote of shareholders or disinterested directors or otherwise.

Section 6. Insurance: The corporation may purchase and maintain insurance, at its expense, to protect itself and any person who is or was serving as a director, officer, employee, or agent of the corporation or is or was serving at the request of the corporation as a director, officer, partner, venturer, proprietor, trustee, employee, agent, or similar functionary of another foreign or domestic corporation, partnership, joint venture, proprietorship, employee benefit plan, trust, or other enterprise against any expense, liability, or loss, whether or not the corporation would have the power to indemnify such person against such expense, liability, or loss under this Article VIII.

Section 7. Shareholder Notification: To the extent required by law, any indemnification of or advance of expenses to a director or officer in accordance with this Article VIII shall be reported in writing to the shareholders with or before the notice or waiver of notice of the next shareholders' meeting or with or before the next submission to shareholders of a consent to action without a meeting and, in any case, within the 12-month period immediately following the date of the indemnification or advance.

Section 8. Savings Clause: If this Article VIII or any portion hereof shall be invalidated on any ground by any court of competent jurisdiction, then the corporation shall nevertheless indemnify and advance expenses to each director, officer, and other person indemnified pursuant to this Article VIII to the extent permitted by any applicable portion of this Article VIII that shall not have been invalidated.